

■ United Buying Service —

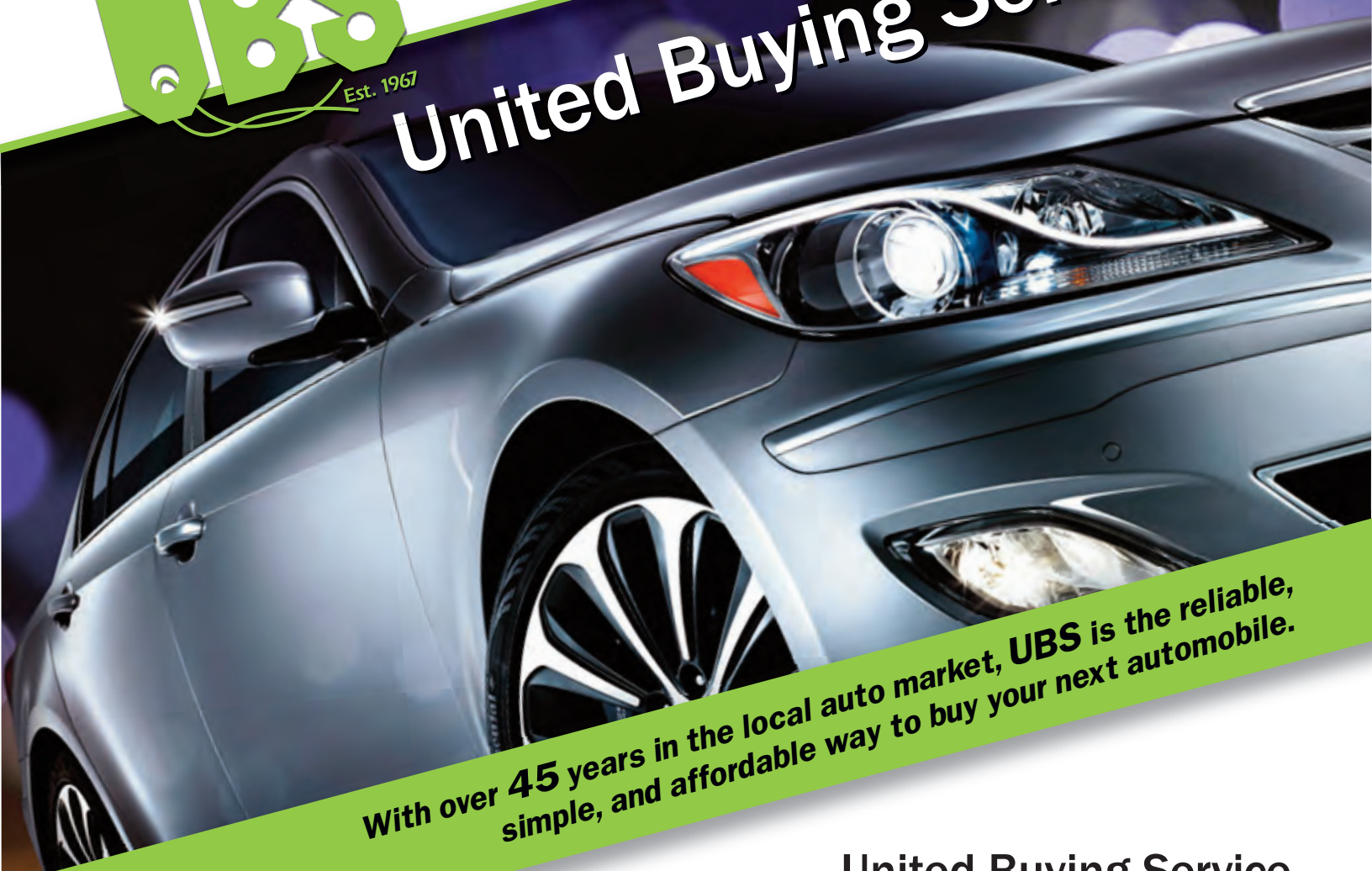
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

4600 North Park Ave. ■ Chevy Chase, MD, USA 20815

Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

301.657.1920 ■ **410.792.9070** ■ **ubs4cars.com**

Washington Area

Baltimore Area

Visit us on the Web

2017 UBS DIGITAL PRICE BOOK

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2017 BUICK

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

Rights and Responsibilities

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

Washington 301.657.1920
 Baltimore 410.792.9070
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2017 Buick Cascada

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
4WT67/1SP	Cascada Premium FWD 2-Door Convertible	\$ 36,990	\$ 36,453
4WT67/1SH	Cascada Sport Touring FWD 2-Door Convertible	37,990	37,436

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 14
VAV	Floor Mats, Premium All-Weather (Dealer Installed) (Limited Availability)	140	127
RZ1	Floor Mats, Premium Carpeted (Dealer Installed) (Limited Availability)	140	127
VISIT US AT UBS4CARS.COM.			
---	Paint, Deep Sky Metallic (GWJ), Ebony Twilight Metallic (GB9), Flip Chip Silver Metallic (GWD), Smoked Pearl Metallic (GR5) or Toasted Coconut Metallic (GDB) (N/A on Sport Touring); on Premium	395	359
GAZ	Paint, Summit White (N/A on Sport Touring); on Premium	N/C	N/C
GDS	Paint, True Blue Metallic (N/A on Premium); on Sport Touring	N/C	N/C
SBZ	Pedal Kit, Sport (Dealer Installed) (Limited Availability) (N/A on Sport Touring); on Premium	165	150
RQA	Wheels, Diamond Graphite Spoke Aluminum with Bicolor Finish (N/A on Sport Touring); on Premium	NC	N/C

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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2017 Buick Enclave

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ENCLAVE FWD			
4R14526/1SD	Enclave Convenience FWD 4-Door Sport Utility	\$ 39,990	\$ 39,011
4R14526/1SL	Enclave Leather FWD 4-Door Sport Utility	44,690	43,582
4R14526/1SN	Enclave Premium FWD 4-Door Sport Utility	48,550	47,336

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. **Also, incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

ENCLAVE AWD			
4V14526/1SL	Enclave Leather AWD 4-Door Sport Utility	46,690	45,527
4V14526/1SN	Enclave Premium AWD 4-Door Sport Utility	50,550	49,281

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 13
VQR	Cargo Convenience Package Includes Cargo Cover and Cargo Net (Dealer Installed)	140	127
CAV	Cargo Liner, Integrated (Dealer Installed) (Limited Availability) [N/A with Hit the Road Package (ACX), Interior Protection Package (PDH) or Cargo Mat (VLI)]	125	114
VLI	Cargo Mat, All-Weather (Dealer Installed) (Limited Availability) [Included with Hit the Road Package (ACX) and Interior Protection Package (PDH)]	75	68
UVF	Collision Warning System, Forward Includes Lane Departure Warning System (N/A on Convenience) (Standard on Premium); on Leather	295	268
SOM	Door Sill Plates, Illuminated Front (Dealer Installed) (Limited Availability)	395	359
UJ5	Entertainment System, Rear Seat DVD (Dealer Installed) (Limited Availability) (N/A on Convenience); on Leather and Premium	1,995	1,815
PCJ	Experience Buick Package Includes Power Glass Moonroof (C3U), Bright Machined Aluminum Wheels (PEW) and Trailering Package (V92) [Requires Experience Buick Package Savings (1SZ)] (N/A on Convenience or Leather); on Premium	2,375	2,161
1SZ	Experience Buick Package Savings [Requires Experience Buick Package (PCJ)] (N/A on Convenience or Leather); on Premium	- 380	- 346
VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	150	137
VKN	Floor Mats, All-Weather Third Row (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	75	68

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2017 Buick Enclave (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
K05	Heater, Engine Block	\$ 75	\$ 68
ACX	Hit the Road Package Includes All-Weather Cargo Mat (VLI), Roof Rail Crossbars and Body Color Molded Side Steps (Dealer Installed) (Limited Availability) [N/A with Interior Protection Package (PDH), Cargo Liner (CAV), Side Steps (VXW), Splash Guards (VQK) or Roof Rail Crossbars (VQQ)]	1,105	1,006
PDH	Interior Protection Package Includes All-Weather Cargo Mat (VLI), All-Weather Front and Rear Floor Mats (VAV) and All-Weather Third Row Floor Mats (VKN) (Dealer Installed) [N/A with Cargo Liner (CAV) or Hit the Road Package (ACX)]	250	228
C3U	Moonroof, Power Glass Includes Sun Shade [Included with Experience Buick Package (PCJ)] (N/A on Convenience); on Leather and Premium	1,400	1,274
G1E	Paint, Crimson Red Tintcoat	495	450
---	Paint, Dark Chocolate Metallic (G1F) or Sparkling Silver Metallic (GWT) (N/A on Convenience); on Leather and Premium	395	359
---	Paint, Dark Sapphire Blue Metallic (G1M), Ebony Twilight Metallic (GB8), Iridium Metallic (GXG) or Quicksilver Metallic (17U)	395	359
GAZ	Paint, Summit White	N/C	N/C
G1W	Paint, White Frost Tri-Coat	995	905
PCU	Radio Equipment, Bose Sound System Includes 2-Headphone Jacks, Rear Audio Controls and 10-Bose Speakers (N/A on Convenience) (Standard on Premium); on Leather	745	678
UI8	Radio, AM/FM Stereo with CD, MP3, IntelliLink & Navigation System Includes Touch Screen Monitor, 2-Headphone Jacks, 10-Bose Speakers, Rear Audio Controls and SiriusXM NavTraffic (N/A on Convenience) (Standard on Premium); on Leather	1,240	1,128
UI4	Radio, AM/FM Stereo with CD/DVD, MP3 & IntelliLink Includes Rear Seat Entertainment System, Touch Screen Monitor, 3-Prong 120 Volt Power Outlet, Rear Audio Controls, 2-Headphone Jacks, 10-Bose Speakers and Bose 5.1 Surround Sound Radio System [N/A with Entertainment System (UJ5)] (N/A on Convenience or Premium); on Leather	2,140	1,947
UI7	Radio, AM/FM Stereo with CD/DVD, MP3, IntelliLink & Navigation System Includes Rear Seat Entertainment System, Touch Screen Monitor, 3-Prong 120 Volt Power Outlet, Rear Audio Controls, 2-Headphone Jacks, SiriusXM Nav Traffic, 10-Bose Speakers and Bose 5.1 Surround Sound Radio System [N/A with Entertainment System (UJ5)] (N/A on Convenience); on Leather	2,635	2,398
	On Premium	1,395	1,269
VQQ	Roof Rail Crossbars, Black (Dealer Installed) (Limited Availability) [N/A with Hit the Road Package (ACX)]	210	191
ABC	Seating, 8-Passenger Includes Front Bucket & Split Flat Folding Center, and Third Row Bench Seats (N/A on Convenience); on Leather and Premium	N/C	N/C
VXW	Side Steps, Painted Molded (Dealer Installed) (Limited Availability) [N/A with Splash Guards (VQK) or Hit the Road Package (ACX)]	850	774
VQK	Splash Guards, Body Color Molded Front and Rear (Dealer Installed) (Limited Availability) [N/A with Side Steps (VXW) or Hit the Road Package (ACX)]	275	250
PDP	Sport Touring Edition Includes Satin Black Ice-Tone Grille and Chrome Clad Aluminum Wheels with Satin Black Ice-Toned Pockets [N/A with Tuscan Bronze Package (PCX)] (N/A on Convenience); on Leather	995	905
	On Premium without Experience Buick Package (PCJ)	795	723
	On Premium with Experience Buick Package (PCJ)	395	359
S1F	Tablet Holders, Universal (Dealer Installed) (Limited Availability) [N/A Entertainment System (UJ5)] (N/A on Convenience); on Leather and Premium	195	177
V92	Trailer Package, 4500 Lb Capacity Includes Heavy Duty Engine Cooling and Trailer Hitch [Included with Experience Buick Package (PCJ)]	575	523
PCX	Tuscan Bronze Package Includes Bronze-Toned Grille, P255/55R-20 Tires and Chrome Clad Cast Aluminum Wheels with Bronze Pockets (N/A on Convenience) on Leather	995	905
	On Premium without Experience Buick Package (PCJ)	795	723
	On Premium with Experience Buick Package (PCJ)	395	359
SFE	Wheel Lock Kit (Dealer Installed) (Limited Availability)	70	64
PEW	Wheels, Bright Machined Aluminum with Blade Silver Pockets [Included with Experience Buick Package (PCJ)] (N/A on Convenience or Leather); on Premium	400	364
PJH	Wheels, Chrome Clad Cast Aluminum (N/A on Convenience) (Standard on Premium); on Leather	995	905

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

Washington 301.657.1920
 Baltimore 410.792.9070
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2017 Buick Encore

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ENCORE FWD			
4JU76/1SB	Encore Preferred Base FWD 4-Door Sport Utility	\$ 25,290	\$ 24,958
4JU76/1SD	Encore Preferred II FWD 4-Door Sport Utility	27,790	27,414
4JU76/1SH	Encore Sport Touring FWD 4-Door Sport Utility	26,490	26,137
4JV76/1SL	Encore Essence FWD 4-Door Sport Utility	29,990	29,576
4JV76/1SN	Encore Premium FWD 4-Door Sport Utility	31,390	30,951

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ENCORE AWD			
4JM76/1SB	Encore Preferred Base AWD 4-Door Sport Utility	26,790	26,432
4JM76/1SD	Encore Preferred II AWD 4-Door Sport Utility	29,290	28,888
47M76/1SH	Encore Sport Touring AWD 4-Door Sport Utility	27,990	27,611
4JN76/1SL	Encore Essence AWD 4-Door Sport Utility	31,490	31,050
4JN76/1SN	Encore Premium AWD 4-Door Sport Utility	32,890	32,425

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SDD	Accessory Carrier Mount Receiver Includes 1 1/4" Receiver for Attaching Bikes/Ski Carriers (Dealer Installed) (Limited Availability)	\$ 240	\$ 218
VK3	Bracket, Front License Plate	N/C	N/C
VLI	Cargo Mat, Carpeted (Dealer Installed) (Limited Availability) [Included with Protection Package (PDH)] (N/A on Premium); on Preferred, Sport Touring and Essence	60	55
W2D	Cargo Net (Dealer Installed) (Limited Availability) (N/A on Premium); on Preferred, Sport Touring and Essence	60	55

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

CAV	Cargo Tray (Dealer Installed) (Limited Availability)	110	100
LE2	Engine, Turbo 1.4L Variable Valve Timing DOHC 4-Cylinder (N/A on Base Preferred); on Preferred II, Sport Touring, Essence and Premium	895	814

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2017 Buick Encore (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PCJ	Experience Buick Package Includes AM/FM Stereo Radio (UHQ), Power Glass Moonroof (CF5) and Chrome Aluminum Wheels (RV8) (Pricing Includes Package Discount) (N/A on Base, Convenience or Sport Touring); on Leather and Premium	\$ 1,940	\$ 1,765
VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) [Included with Protection Package (PDH)]	140	127
K05	Heater, Engine Block [Requires Turbo 1.4L Variable Valve Timing DOHC 4-Cylinder Engine (LED) on Sport Touring] (N/A on Preferred, Essence or Premium); on Sport Touring	75	68
KPK	Heater, Oil Pan (N/A on Sport Touring); on Preferred, Essence and Premium	75	68
SJ8	Lighting Kit, Front Footwell and Cup Holder (Dealer Installed) (Limited Availability)	495	450
CF5	Moonroof, Power Glass [Included with Experience Buick Package (PCJ)] (N/A on Preferred Base); on Preferred II, Sport Touring, Essence and Premium	900	819
VISIT US AT UBS4CARS.COM.			
---	Paint, Quicksilver Metallic (GAN), Ebony Twilight Metallic (GB0), Winterberry Red Metallic (GCS), River Rock Metallic (GD7), Black Cherry Metallic (GJ6), Graphite Gray Metallic (GK2) or Coastal Blue Metallic (GQM) Includes Black Carbon Metallic Lower Exterior Accent Color	395	359
GAZ	Paint, Summit White Includes Black Carbon Metallic Lower Exterior Accent Color.	N/C	N/C
GP5	Paint, White Frost Tricoat Includes Satin Nickel Metallic Lower Exterior Accent Color.	995	876
PDH	Protection Package, Interior Includes Carpeted Cargo Mat (VLI) and All-Weather Front and Rear Floor Mats (VAV) (Dealer Installed) (Limited Availability) (N/A on Premium); on Preferred, Sport Touring and Essence	175	159
UQA	Radio Equipment, Bose Premium 7-Speaker System (N/A on Preferred Base) (Standard on Premium); on Preferred II, Sport Touring and Essence	595	541
UHQ	Radio, Buick IntelliLink, with Navigation, AM/FM Stereo with 8" Color Touch Screen [Included with Experience Buick Package (PCJ)] (N/A on Preferred Base); on Preferred II, Sport Touring, Essence and Premium	495	450
VLL	Roof Rail Crossbars (Dealer Installed) (Limited Availability)	245	223
PCW	Safety Package Includes Side Blind Zone Alert and Rear Cross Traffic Alert; (N/A on Preferred) Standard on Essence and Premium); on Sport Touring	495	450
SFE	Wheel Lock Kit (Dealer Installed) (Limited Availability) (N/A on Sport Touring); on Preferred Essence and Premium	70	64
SE4	Wheels, 5-Spoke Midnight Silver Aluminum (Dealer Installed) (Limited Availability) (N/A on Sport Touring); on Preferred, Essence and Premium	1,855	1,688

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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2017 Buick Envision

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ENVISION FWD			
4XR26/1SD	Envision Preferred FWD 4-Door Sport Utility	\$ 36,795	\$ 35,904
4XS26/1SL	Envision Essence FWD 4-Door Sport Utility	38,645	37,703

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

ENVISION AWD			
4XY26/1SD	Envision Preferred AWD 4-Door Sport Utility	\$ 38,645	\$ 37,703
4XZ26/1SL	Envision Essence AWD 4-Door Sport Utility	40,495	39,502
4XT26/1SN	Envision Premium I AWD 4-Door Sport Utility	43,245	42,176
4XU26/1SP	Envision Premium II AWD 4-Door Sport Utility	45,885	44,744

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PDD	Cargo Package Includes Cargo Shade and Cargo Net (Dealer Installed)	\$ 185	\$ 168
KSG	Driver Confidence Package Includes Adaptive Cruise Control, Surround Vision and Front Automatic Braking (N/A on Preferred, Essence or Premium I); on Premium II	1,545	1,406
VAT	Grille, Satin Chrome (Dealer Installed)	535	487
PCH	Hit The Road Package Includes Integrated Cargo Liner, Custom Molded Body-Color Splash Guards and Roof Rack Cross Rails (VLL) [N/A with Interior Protection Package (PDH)] (N/A on Preferred); on Essence and Premium	595	541
PCK	Interior Luxury Package Includes Illuminated Front Door Sill Plates and Premium Carpeted Floor Mats [N/A with Interior Protection Package (PDH)]	540	491
PDH	Interior Protection Package Includes All-Weather Cargo Mat (VLI) and All-Weather Front and Rear Floor Mats (VAV) (Dealer Installed) [N/A with Interior Luxury Package (PCK) or Hit The Road Package (PCH)]	200	182
C3U	Moonroof, Power Panoramic Tilt-Sliding (N/A on Preferred); on Essence and Premium	1,495	1,360
- - -	Paint, Bronze Alloy Metallic (GWX), Chili Red Metallic (G8B), Ebony Twilight Metallic (GB8), Galaxy Silver Metallic (GIY) or Midnight Amethyst Metallic (G7U)	395	359

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GAZ	Paint, Summit White	N/C	N/C
-----	---------------------	-----	-----

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2017 Buick Envision (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
IO6	Radio, AM/FM Stereo with IntelliLink, Navigation and Touch Screen (N/A on Preferred (Standard on Premium II); on Essence and Premium I	\$ 495	\$ 450
VLL	Roof Rack Cross Rails (Dealer Installed) [Included with Hit the Road Package (PCH)] (N/A on Preferred); on Essence and Premium	255	232
S6W	Seat Cover, Protective Rear (Dealer Installed)	220	200
VXW	Side Steps, Body Color Molded (Dealer Installed)	775	705
S1F	Tablet Holder, Universal (Dealer Installed) (Limited Availability)	195	177
SDE	Trailer Package Includes Trailer Hitch, Wiring Harness and Trailer Hitch Cover (Dealer Installed)	530	482
SFE	Wheel Locks (Dealer Installed)	60	55
<div style="border: 2px solid black; padding: 5px; margin: 10px auto; width: fit-content;"> BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920 </div>			
SED	Wheels, Ultra Bright Machined Aluminum with Midnight Silver Pockets (N/A on FWD); on Preferred AWD and Essence AWD On Premium AWD	3,095 1,995	2,816 1,815

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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2017 Buick LaCrosse

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
LACROSSE FWD			
4ZB79/1SB	LaCrosse Preferred FWD 4-Door Sedan	\$ 36,990	\$ 36,453
4ZB79/1SL	LaCrosse Essence FWD 4-Door Sedan	39,590	39,008
4ZC79/1SP	LaCrosse Premium FWD 4-Door Sedan	41,990	41,366
LACROSSE AWD			
4ZG79/1SP	LaCrosse Premium AWD 4-Door Sedan	44,190	43,527

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 14
B26	Driver Confidence Package #1 Includes Rear Cross-Traffic Alert and Side Blind-Zone Alert with Lane Change Alert [Requires Premium Sound and Navigation Package (WPY)] (N/A on Base or Preferred) (Standard on Premium); on Essence	445	405
WPA	Driver Confidence Package #2 Includes Automatic Front Braking, Adaptive Cruise Control, Automatic Park Assist with Parallel & Perpendicular Park & Pedestrian Detection System, (N/A on Base, Preferred or Essence); on Premium.	1,690	1,538
K05	Heater, Engine Block.	50	46
G1E	Paint, Crimson Red Tintcoat	495	450
---	Paint, Dark Forest Green Metallic (GC8), Graphite Gray Metallic (G7Q), Pepperdust Metallic (GMU) or Quicksilver Metallic (GAN)	395	359

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---	Paint, Dark Sapphire Blue Metallic (G1M) or Ebony Twilight Metallic (GB8) (N/A on Base); On Preferred, Essence and Premium	N/C	N/C
---	Paint, Summit White (GAZ) or Black Onyx (GBA)	N/C	N/C
G1W	Paint, White Frost Tricoat (N/A on Base)	995	905
WPY	Premium Sound and Navigation Package Includes Buick IntelliLink Radio with Navigation and Bose Centerpoint Surround Sound [Requires Driver Confidence Package #1 (B26) on Essence] (N/A on Base or Preferred); on Essence and Premium	1,145	1,042
WPB	Sun and Shade Package Includes Power Panoramic Moonroof and Power Rear Sunshade (N/A on Base or Preferred); on Essence and Premium	1,550	1,411
Q7Q	Wheels, Fully Painted Aluminum Includes Continuously Variable Damping System (N/A on Base or Preferred); on Essence and Premium	1,625	1,479

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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2017 Buick Regal

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
REGAL FWD			
4GV69/1SH	Regal Sport Touring FWD 4-Door Sedan	29,540	29,134
4GS69/1SP	Regal Premium II FWD 4-Door Sedan	32,540	32,081
4GJ69/1SX	Regal GS FWD 4-Door Sedan	35,040	34,538
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REGAL AWD			
4GC69/1SL	Regal Base AWD 4-Door Sedan	32,390	31,934
4GE69/1SP	Regal Premium II AWD 4-Door Sedan	34,965	34,464
4GF69/1SX	Regal GS AWD 4-Door Sedan	37,465	36,920

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 14
PCI	Driver's Confidence Package #1 Includes Side Blind-Spot Alert with Lane Change Alert, Rear Cross-Traffic Alert, Lane Departure Warning, Forward Collision Alert, Following Distance Indicator and Memory Package [Requires Power Moonroof (CF5)] (N/A on Sport Touring or Base); on Premium II and GS	1,040	946
PCJ	Driver's Confidence Package #2 Includes Front Automatic Braking and Adaptive Cruise Control [Requires Driver's Confidence Package #1 (PCI) and Power Moonroof (CF5)] (N/A on Sport Touring or Base); on Premium II and GS	1,195	1,087
KO5	Heater, Engine Block (N/A on GS); on Sport Touring, Base and Premium II	75	68
CF5	Moonroof, Power Glass	1,000	910
VQK	Mud Guards, Molded Front and Rear (Dealer Installed) (Limited Availability) (N/A on GS); On Sport Touring, Base and Premium II	200	182
- - -	Paint, Black Onyx (GBA) or Summit White (GAZ) (N/A on GS); on Sport Touring, Base and Premium II	N/C	N/C
REMEMBER TO ASK ABOUT INCENTIVES.			
G1E	Paint, Crimson Red Tintcoat	495	450

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2017 Buick Regal (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Dark Sapphire Blue Metallic (G1M) or Pepperdust Metallic (GMU) (N/A on GS); on Sport Touring, Base and Premium II	\$ 395	\$ 359
---	Paint, Graphite Gray Metallic (G7Q), Quicksilver Metallic (GAN), Ebony Twilight Metallic (GB8) or Black Cherry Metallic (GGA)	395	359
G1W	Paint, White Frost Tricoat	995	905
VEB	Pedals, Sport (Dealer Installed) (Limited Availability) (N/A on GS); on Sport Touring, Base and Premium II	180	164
VISIT US AT UBS4CARS.COM.			
IO6	Radio, AM/FM Stereo Radio with CD, IntelliLink & Navigation System (Standard on Premium II and GS); on Sport Touring and Base	495	450
Q6Y	Wheels, Chromed Alloy Includes P235/50R-18 Tires (N/A on Sport Touring or GS); on Base and Premium II	1,000	910
RTJ	Wheels, V-Spoke Polished Alloy Includes P255/35R-20 Summer Tires (N/A on Sport Touring, Base or Premium II); on GS	700	637

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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2017 Buick Verano

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
4PG69/1SV	Verano Base FWD 4-Door Sedan	\$ 21,990	\$ 22,454
4PG69/1SH	Verano Sport Touring FWD 4-Door Sedan	25,040	24,713
4PH69/1SL	Verano Leather FWD 4-Door Sedan	27,480	27,110

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
WBP	Appearance Package Includes Chrome Front Bumper Grille and Rear Spoiler [Included with Experience Buick Package (PDU)] (Late Availability) (N/A on Base or Sport Touring); on Leather	TBA	TBA
VK3	Bracket, Front License Plate	\$ 15	\$ 14
VLI	Cargo Mat (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH) and Protection Package (5KZ)] (N/A on Base); on Sport Touring and Leather	80	73
WPA	Driver Confidence Package Includes Side Assist Blind-Spot Alert, Forward Collision Warning System, Rear Cross-Traffic Alert and Lane Departure Warning System (N/A on Base); on Sport Touring and Leather	890	810
PDU	Experience Buick Package Includes AM/FM/SiriusXM Stereo Radio, Single CD/DVD and MP3 Player with Navigation and Power Tilt-Sliding Moonroof (Pricing Includes Package Discount) (N/A on Base); on Sport Touring also Includes Bose Premium 9-Speaker System	1,390	1,265
	On Leather also Includes Appearance Package (WBP)	1,390	1,265

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VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) [Included with Interior Protection Package (PDH) and Protection Package (5KZ)]	140	127
SJ9	Grille, Silver and Bright Chrome (Dealer Installed) (N/A on Base or Leather); on Sport Touring	TBA	TBA
K05	Heater, Engine Block	TBA	TBA
PDH	Interior Protection Package Includes All-Weather Front and Rear Floor Mats (VAV) and Cargo Mat (VLI) (Dealer Installed) (Limited Availability) [N/A with Protection Package (5KZ)] (N/A on Base); on Sport Touring and Leather	200	182

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2017 Buick Verano (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GBE	Paint, Crystal Red Tintcoat (N/A on Base); on Sport Touring and Leather	\$ 495	\$ 450
G7Q	Paint, Dark Graphite Gray Metallic (N/A on Base); on Sport Touring and Leather	395	359
---	Paint, Ebony Twilight Metallic (GB8) or Quicksilver Metallic (GAN)	395	359
REMEMBER TO ASK ABOUT INCENTIVES.			
GAZ	Paint, Summit White	N/C	N/C
SBZ	Pedal Kit, Sport (Dealer Installed) (Limited Availability); on Sport Touring and Leather	TBA	TBA
5KZ	Protection Package Includes All-Weather Front and Rear Floor Mats (VAV), Cargo Mat (VLI) and Front and Rear Splash Guards (VRV) (Dealer Installed) (Late Availability) [N/A with Interior Protection Package (PDH)] (N/A on Base); on Sport Touring and Leather	TBA	TBA
VRV	Splash Guards, Front and Rear (Dealer Installed) (Limited Availability) [Included with Protection Package (5KZ)] (N/A on Base); on Sport Touring and Leather	250	228
SFE	Wheel Locks (Dealer Installed) (Limited Availability) (N/A on Base); on Sport Touring and Leather	50	46

Understanding the difference

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What to do

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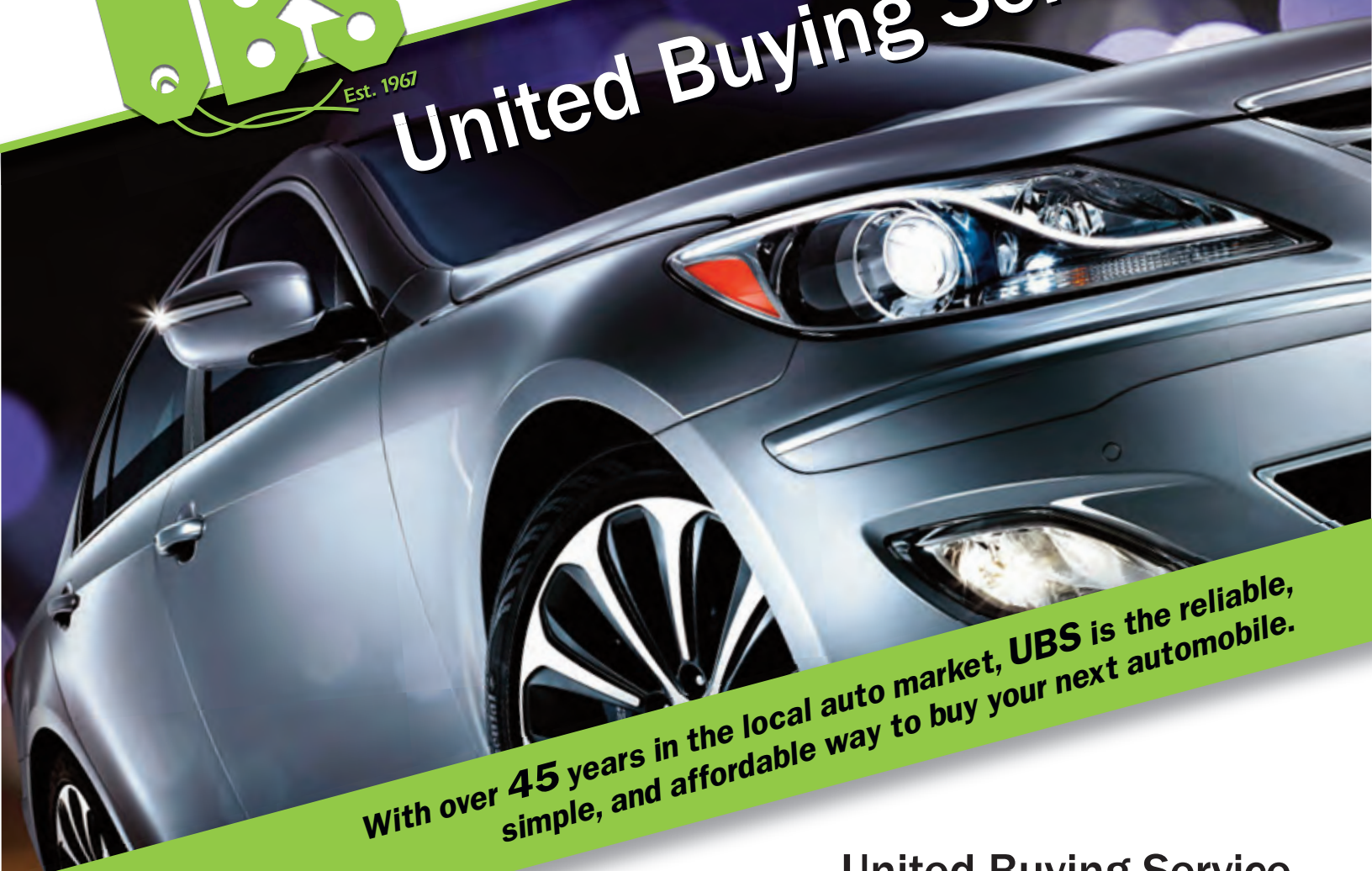
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

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2017 CHEVROLET

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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2017 Chevrolet Camaro

To Calculate the UBS Price:

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MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CAMARO COUPE			
1AG37/1LT	Camaro 1LT RWD 2-Door Coupe	\$ 27,300	\$ 26,874
1AH37/2LT	Camaro 2LT RWD 2-Door Coupe	31,400	30,892
1AJ37/1SS	Camaro 1SS RWD 2-Door Coupe	37,900	37,262
1AK37/2SS	Camaro 2SS RWD 2-Door Coupe	42,900	42,162

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CAMARO CONVERTIBLE			
1AG67/1LT	Camaro 1LT RWD 2-Door Convertible	34,300	33,734
1AH67/2LT	Camaro 2LT RWD 2-Door Convertible	38,400	37,452
1AJ67/1SS	Camaro 1SS RWD 2-Door Convertible	44,900	44,122
1AK67/2SS	Camaro 2SS RWD 2-Door Convertible	49,900	49,022

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
H50	Anniversary Edition, 50 th [Requires Convenience & Lighting Package (ZN2) on 2LT] (N/A on 1LT or 1SS); on 2LT	\$ 2,595	\$ 2,361
	On 2SS	1,795	1,633
5WF	Battery Protection Package (Dealer Installed) (Limited Availability) [Included with Winter Protection Package (PDB)]	120	109
VK3	Bracket, Front License Plate	15	13
5JL	Brake Kit, 4-Piston Front [N/A with Heavy Duty Cooling & Brake Package (Y4Q)] (N/A on SS); on LT	2,175	1,979
5LQ	Brake Kit, 6-Piston Front (Dealer Installed) (Limited Availability)	3,175	2,889
---	Car Cover, Indoor Black (RWH), Gray (VDN) or Red (SL1) (Dealer Installed) (Limited Availability)	385	350
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
---	Car Cover, Outdoor Black (RWJ), Gray (VRU) or Red (RNK) (Dealer Installed) (Limited Availability)	385	350

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2017 Chevrolet Camaro (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VLI	Cargo Mat, All-Weather [Included with Weather Protection Package (VQG)] (N/A on Convertibles); on Coupes	\$ 150	\$ 137
W2D	Cargo Net (Dealer Installed) (Limited Availability)	60	55
VTF	Console Lid, Embroidered Center [Requires RS Package (WRS) on LT] [N/A with Heavy Duty Cooling & Brake Package (Y4Q) or Adrenaline Red Interior Accent Trim Package (BRJ)]	325	296
ZN2	Convenience & Lighting Package Includes Side Blind Zone Alert with Lane Change Alert, Rear Cross-Traffic Alert, Multi-Color Driver Information Center, Head-Up Instrument Display, Memory Package, Dual Heated Power Outside Mirrors with Automatic Day/Night Outside Driver's Side, Rear Park Assist, Mobile Device Wireless Charging, Illuminated Sill Plates and Heated Steering Wheel (NA on 1LT or 1SS) (Standard on 2SS); on 2LT	2,800	2,548
5K2	Decal, Decklid Blackout Between Taillamps (Dealer Installed) (Limited Availability) [Requires Black Front and Rear Bow-Tie Emblems (RIK)]	125	114
VPW/SNH	Decals, Black Metallic Body-Side Spear (VPW) or White Pearl Body-Side Spear (SNH) (Dealer Installed) (Limited Availability) (N/A on Convertible); on Coupe	545	496
RY2/SNG	Decals, Black Metallic Hash Mark (RY2) or Red Hash Mark (SNG) (Dealer Installed) (Limited Availability)	195	177
RIK	Emblems, Black Front and Rear Bow-Tie (Dealer Installed) (Limited Availability)	145	132
RN2	Emblems Illuminated Front Gold Bow-Tie (Dealer Installed) (Limited Availability)	350	319
VYX	Engine Cover, Painted (Dealer Installed) (Limited Availability) (N/A on SS); on LT	370	337
LGX	Engine, 3.6 Liter V6 (N/A on SS); on LT	1,495	1,360
NPP	Exhaust, Dual-Mode Performance [Requires 3.6L V6 Engine (LGX) on LT]	895	814
RZ3	Fascia Extension, Front (Dealer Installed) (Limited Availability) [Require RS Package (WRS)] [N/A with Ground Effects Package (5VM)]	610	510
VAV	Floor Mats, All-Weather [Included with Winter/Summer Floor Mat Package (PCN) and Weather Protection Package (VQG)] (Dealer Installed) (Limited Availability)	150	137
VYW	Floor Mats, Premium Carpeted [Included with Weather Protection Package (VQG)] (Dealer Installed) (Limited Availability)	150	137
S00	Footwells, Illuminated (Dealer Installed) (Limited Availability) [Requires Convenience & Lighting Package (ZN2) on 2LT] (N/A on 1LT or 1LS); on 2LT and 2SS	395	359
5VM	Ground Effects Package (Dealer Installed) (Limited Availability) [N/A with Front Fascia Extension (RZ3)] [Requires RS Package (WRS) and Dual-Mode Performance Exhaust (NPP) on LT Coupe]	2,250	2,048
K05	Heater, Engine Block (N/A on SS); on LT	75	68
Y4Q	Heavy Duty Cooling & Brake Package Includes Brembo Performance Brakes, External Engine Oil Cooler and Extra Capacity Cooling [Requires RS Package (WRS) or 5-Spoke Low Gloss Black Aluminum Wheels (RTH)] (N/A on SS or on Convertibles); on LT Coupe	485	441
SOJ	Hood Louvers, Color-Keyed (Dealer Installed) (Limited Availability) (N/A on LS); on SS	375	341
SJ8	Interior Spectrum Lighting [N/A with Convenience & Lighting Package (ZN2)] (N/A on 2SS); On LT and 1SS	1,140	1,037
---	Interior Trim Kit, Black (WGT), Blue (S0T), Red (W GK), White (VTG) or Yellow (WGO) (Dealer Installed) (Limited Availability) [N/A with Convenience & Lighting Package (ZN2)] (N/A on 2SS); on LT and 1SS	395	359
BRJ/BRD	Interior Trim Package, Adrenaline Red (BRJ) or Ceramic White (BRD) Includes Adrenaline Red or Ceramic White Front Seat Inserts, Door Inserts and Adrenaline Red or Ceramic White Stitching on Front Seats, Doors, Steering Wheel, Shifter and Center Console [Requires Convenience & Lighting Package (ZN2)] [N/A on 1LT or 1SS]; on 2LT and 2SS	500	455
---	Knee Bolsters, Black Sueded (S0U), White (S0V), Red (WHA) or Kalahari (WGL) (Dealer Installed) (Limited Availability)	350	319
CF5	Moonroof, Power Glass; on Coupe	900	819
---	Paint, Bright Yellow (G7D) or Garnett Red Tintcoat (G7E)	395	359
---	Paint, Red Hot (G7C), Blue Nightfall Gray Metallic (G7Q), Silver Ice Metallic (GAN), Summit White (GAZ), Mosaic Black Metallic (GB8), Black (GBA), Hyper Blue Metallic (GD1) or Arctic Blue Metallic (GGB)	N/C	N/C
IO6	Radio, AM/FM Stereo with MyLink, Navigation System and Touch Screen Includes Phone & Radio Voice Control (N/A on 1LT or 1SS); on 2LT and 2SS	495	450
WRS	RS Package Includes HID Headlamps, 20" Tires, Decklid Spoiler, LED Tail Lights, 5-Split Spoke Premium Gray Painted Machined Face Aluminum Wheels (N/A on SS); on LT	1,950	1,775
VRV	Splash Guards, Color-Keyed (Dealer Installed) (Limited Availability) [N/A with Ground Effects Package (5VM)] [Included with Weather Protection Package (VQG)]	295	268

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2017 Chevrolet Camaro (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
DUU	Stripe, Black Center (N/A on SS); on LT	\$ 470	\$ 428
DW8	Stripe, Black Metallic Center (N/A on LT); on SS	470	428
VUP	Stripe, Blue Center (Dealer Installed) (Limited Availability)	595	541
SHR	Stripe, Blue Rally (Dealer Installed) (Limited Availability); on Coupe On Convertible	595 695	541 632
SFA	Stripe, Red Center (Dealer Installed) (Limited Availability); on LT On SS	595 695	541 632
SB7	Stripe, Red Rally (Dealer Installed) (Limited Availability); on LT Coupe On LT Convertible and on SS	595 695	541 632
DUV	Stripe, Silver Center	470	428
DW7	Stripe, White Pearl Center	470	428
B04	Stripes, Black Metallic Rally (N/A on LT); on SS	470	427
C30	Stripes, Black Rally (N/A on SS); on LT	470	427
REMEMBER TO ASK ABOUT INCENTIVES.			
C2U/B03	Stripes, Silver Rally (C2U) or White Pearl Rally (B03)	470	427
F55	Suspension, Magnetic Ride (N/A on LT); on SS	1,695	1,542
Y3W	Technology Package Includes AM/FM Stereo with MyLink, Touch Screen and 9-Bose Speakers (N/A on 2LT or SS); on 1LT	800	728
MX0	Transmission, 8-Speed Automatic Includes Transmission Oil Cooler	1,495	1,360
VTE	Underhood Liner (N/A on SS); on LT	295	268
VQG	Weather Protection Package Includes All-Weather Floor Mats (VAV) and Color-Keyed Splash Guards (VRV) [N/A with Ground Effects Package (5VM)]; on Coupes also Includes All-Weather Cargo Mat (VLI) On Convertibles	535 395	487 359
RXH	Wheel Caps, RS Center Silver (Dealer Installed) (Limited Availability) [Requires RS Package] (N/A on SS); on LT	150	137
VW9/RXJ	Wheel Caps, SS Center Black (VW9) or Silver (RXJ) (Dealer Installed) (Limited Availability) (N/A on LT); on SS	150	137
SFE	Wheel Locks (Dealer Installed) (Limited Availability)	110	100
56W	Wheels, 5-Split Spoke Bright Silver Painted Aluminum (N/A on LT); on SS	200	182
RTJ	Wheels, 5-Split Spoke Bright Silver Painted Aluminum [Requires RS Package (WRS)] (N/A on SS); on LT	100	91
56F	Wheels, 5-Split Spoke Low Gloss Aluminum (N/A LT); on SS	1,995	1,815
56H	Wheels, 5-Split Spoke Low Gloss Aluminum with Red Stripe (N/A LT); on SS	1,995	1,815
SHH	Wheels, 5-Split Spoke Low Gloss Black (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)] (N/A SS); on LT without RS Package On LT with RS Package	3,195 1,995	2,907 1,815
SHL	Wheels, 5-Split Spoke Low Gloss Black with Red Outline Stripe (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)] (N/A SS); on LT without RS Package On LT with RS Package	3,195 1,995	2,907 1,815
56R	Wheels, 5-Split Spoke Premium Gray Painted Machined Aluminum (N/A on LT); on SS	200	182
56V	Wheels, 5-Spoke Low Gloss Black Aluminum (N/A on LT or 1SS); on 2SS	200	182
RTH	Wheels, 5-Spoke Low Gloss Black Aluminum (N/A on SS); on LT without RS Package (WRS) On LT with RS Package (WRS)	800 100	728 91
PDB	Winter Protection Package Includes Battery Protection Package (5WF) and Black Outdoor Car Cover (RWJ) (Dealer Installed) (Limited Availability)	475	432

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

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United Buying Service

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 Baltimore 410.792.9070
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2017 Chevrolet Cruze

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CRUZE HATCHBACK			
1BT68/1SC	Cruze LT FWD 5-Door Hatchback Manual	\$ 22,115	\$ 21,780
1BT68/1SD	Cruze LT FWD 5-Door Hatchback Automatic	22,795	22,446
1BS68/1SF	Cruze Premier 5-Door Hatchback Automatic	24,820	24,431
<div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery. </div>			
CRUZE SEDAN			
1BR69/1SA	Cruze LS FWD 4-Door Sedan Manual	19,400	19,120
1BR69/1SB	Cruze LS FWD 4-Door Sedan Automatic	20,400	20,100
1BT69/1SC	Cruze LT FWD 4-Door Sedan Manual	21,025	20,712
1BT69/1SD	Cruze LT FWD 4-Door Sedan Automatic	22,325	21,986
1BS69/1SF	Cruze Premier FWD 4-Door Sedan Automatic	24,350	23,971

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
RWI	Appearance Package, Chrome Lower Bodyside (Late Availability) (Dealer Installed) [N/A with Painted Bodyside Moldings (RWK)]	\$ 230	\$ 209
VK3	Bracket, Front License Plate	15	14
VK3	Bracket, Front License Plate	15	13
W2D	Cargo Net (Dealer Installed) (Limited Availability) (N/A on Hatchbacks); on Sedans	60	55
CAV	Cargo Tray (Dealer Installed) (Limited Availability) [N/A with Interior Protection Package (PDH)] (N/A on Hatchbacks); on Sedans	80	73
6K5	Convenience Package Includes Keyless Access Engine Start, Keyless Access Entry System, 8-Way Power Driver's Seat Adjuster and Heated Front Seats (N/A on LS or Premier); on LT Manual	850	774
	On LT Automatic also Includes Remote Control Engine Start	1,150	1,047
ZL4	Convenience Package, Enhanced Includes Automatic Air Conditioning, Automatic Day/Night Inside Rearview Mirror, 110-Volt Power Outlet, Heated Rear Seats, Power Windows with Express Driver's Up/Down and Wireless Charging Mobile Device (N/A on LS or LT); on Premier	865	787
SOM	Door Sill Plates, Illuminated (Dealer Installed)	295	268

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2017 Chevrolet Cruze (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SAI	Door Sill Plates, Stainless Steel (Dealer Installed) (Late Availability)	\$ 125	\$ 114
SAI	Door Sill Plates, Stainless Steel (Dealer Installed)	125	113
SOM	Door Sills, Illuminated (Dealer Installed) [N/A with Door Sill Plates (SAI)]	295	268
WPS	Driver Confidence II Package Includes Driver Confidence Package (WPR), Forward Collision Alert, IntelliBeam Automatic Headlamp Control, Lane Departure Warning System, Lane Keep Assist and Following Distance Sensor Indicator [Requires Enhanced Convenience Package (ZL4)] [N/A with Sun and Sound with Navigation Package (PCK) unless RS Package (ZLH) is ordered] (N/A on LS or LT); on Premier	790	718
WPR	Driver Confidence Package Includes Side Blind Zone Alert with Lane Change Alert, Rear Cross Traffic Alert and Rear Park Assist [Requires Convenience Package (65K) on LT] [Included with and Requires Driver Confidence II Package (WPS) on Premier] [N/A with Sun and Sound Package (PCJ)] (N/A on LS or LT Manual); on LT Automatic	495	450
VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)] (N/A on L); on LS, LT and Premier	140	127
VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) (Limited Availability) [N/A with Interior Protection Package (PDH)]	140	127
S3U	Fog Lamp Kit, Front (Dealer Installed) (Late Availability) [N/A with RS Package (ZLH)] (N/A on LT Manual); on LS, LT Automatic and Premier	375	341
S3U	Fog Light Kit (Dealer Installed) (Late Availability) [N/A with RS Package (ZLH)] (N/A on L Sedan or LT Manual); on LS, LT Automatic and Premier	375	341
VAT	Grille, Bright Chrome [N/A with RS Package (ZLH)] (N/A on LT Manual or Premier); on LS and on LT Automatic	420	382
VTD	Ground Effects Package(Late Availability) (Dealer Installed) [N/A with Custom Molded Front and Rear Splash Guards (VQK) or RS Package (ZLH)] (N/A on LT Manual); on LS Sedan, LT Automatic and on Premier	1,495	1,360
K05	Heater, Engine Block	100	91
PDH	Interior Protection Package Includes Cargo Tray (CAV) and All-Weather Floor Mats (VAV) (N/A on Hatchbacks); on Sedans	200	182
SIF	Media Connectivity Package, Portable (Dealer Installed)	115	104
RWK	Moldings, Painted Bodyside (Dealer Installed) (Late Availability)	230	209
---	Paint, Arctic Blue Metallic (GGB) or Red Hot (G7C)	N/C	N/C
---	Paint, Black (GBA), Mosaic Black Metallic (GB8) or Nightfall Gray Metallic (G7Q) (N/A on Sedans); on Hatchbacks	N/C	N/C
---	Paint, Cajan Red Tintcoat (GPJ) or Kinetic Blue Metallic (GDI) (N/A on LS); on LT and Premier	395	359
---	Paint, Graphite Metallic (GPA) or Pepperdust Metallic (GMU) (N/A on LS); on LT and Premier	N/C	N/C
GGQ	Paint, Orange Burst Metallic (N/A on Sedans); on Hatchbacks	395	359
---	Paint, Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
GXG	Paint, Tungsten Metallic (N/A on LS, LT Hatchback or Premier Hatchback); on LT Sedan and Premier Sedan	N/C	N/C
ZLH	RS Package Includes Front Fog Lights, Rear Spoiler & Sport Body Kit [N/A with Convenience Package (ZL3), Fog Light Kit (S3U), Grille (VAT), Ground Effects Package (VTD), Splash Guards (VQK) or Spoiler (SB2)] (N/A on LS) (Standard on LT Manual); On LT Automatic	695	632
	On Premier also Includes P225/40R-18 Tires and Machined Face Aluminum Wheels	995	905
VQK	Splash Guards, Front and Rear (Dealer Installed) (Limited Availability) [N/A with Ground Effects Package (VTD) or RS Package (PDZ)] (N/A on LT Manual); on LS, LT Automatic and Premier	170	155
SB2	Spoiler, Rear Flushmount (Dealer Installed) (Limited Availability) [N/A with RS Package (ZLH)] (N/A on LT Sedan Manual or Hatchbacks); on LS, LT Sedan Automatic and Premier Sedan	425	387
PCJ	Sun & Sound Package Includes Ambient Interior Lighting, 8" Color Touch Screen Monitor, AM/FM Stereo Radio with MyLink, Voice Activation and Touch Screen, Sunroof Package with Dual Illuminated Visor Vanity Mirrors and Power Sunroof, and Technology Package with Color Driver's Information Center, 9-Speakers Radio Equipment and Bose Premium Speakers Radio Equipment [Requires Convenience Package (6K5)] [N/A with Driver Confidence Package (WPR)] (N/A on LS, LT Manual or Premier); on LT Automatic	1,495	1,360

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2017 Chevrolet Cruze (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PCK	Sun & Sound with Navigation Package Includes 8" Color Touch Screen Monitor, AM/FM Stereo Radio with Navigation, MyLink, Voice Activation and Touch Screen, Power Sunroof and Technology Package with Color Driver's Information Center, 9-Speakers Radio Equipment and Bose Premium Speakers Radio Equipment [Requires Enhanced Convenience Package (ZL4)] [N/A with Driver Confidence II Package (WPS) unless RS Package (ZLH) is ordered] (N/A on LS or LT); on Premier	\$ 1,995	\$ 1,815
SFE	Wheel Locks (Dealer Installed) (Limited Availability) (N/A on L LS); on LT,Eco and LTZ	60	54
SLE	Wheels, 17" Aluminum	2,095	1,906
SLG	Wheels, 18" Ultra Bright Machined Aluminum Wheels (N/A on LS or LT) [Requiers RS Package (ZLH)]; on Premier	1,895	1,724

Understanding the difference

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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 Chevrolet Equinox

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
EQUINOX FRONT WHEEL DRIVE			
1LF26/1LS	Equinox LS Front Wheel Drive 4-Door Sport Utility	\$ 26,405	\$ 25,730
1LH26/1LT	Equinox LT Front Wheel Drive 4-Door Sport Utility	27,645	26,933
1LJ26/1LZ	Equinox Premier Front Wheel Drive 4-Door Sport Utility	30,935	30,124

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EQUINOX ALL WHEEL DRIVE			
1LG26/1LS	Equinox LS All-Wheel Drive 4-Door Sport Utility	28,155	27,427
1LK26/1LT	Equinox LT All-Wheel Drive 4-Door Sport Utility	29,395	28,630
1LM26/1LZ	Equinox Premier All-Wheel Drive 4-Door Sport Utility	32,685	31,822

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 14
VMD	Cargo Convenience Package Includes Cargo Cover and Cargo Net (Dealer Installed) (Limited Availability) (N/A on Premier); on LS and LT	175	159
VLI	Cargo Mat, All-Weather (Dealer Installed) (Limited Availability) [Included with Protection Package (PDH)]	75	68
RAI	Cargo Panel, Close-Out (Dealer Installed) (Limited Availability)	135	123

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PDD	Convenience Package Includes Automatic Air Conditioning, Remote Control Engine Start, Leather-Wrapped Steering Wheel, 8-Way Power Driver's Seat Adjuster (AE8) and Heated Driver and Passenger Front Seats (N/A on LS or Premier); on LT	1,200	1,092
VQQ	Crossbars, Roof Rail (Dealer Installed) (Limited Availability) [Included with Midnight Edition (PDR) and Sport Edition (PDT)] (N/A on LS); on LT and Premier	195	177
PCU	Driver Confidence Package II Includes Forward Collision Warning System and Lane Departure Warning System [Requires Driver Confidence Package (PCW)] (N/A on LS or LT); on Premier	295	268

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2017 Chevrolet Equinox (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PCW	Driver Confidence Package Includes Side Blind Zone Alert, Rear Cross Traffic Alert and Rear Park Assist [Requires Convenience Package (PDD) on LT and Enhanced Convenience Package (PCQ) on Premier] [N/A with Midnight Edition (PDR) or Sport Edition (PDT)] (N/A on LS); on LT and Premier	\$ 495	\$ 450
LFX	Engine, 3.6 Liter V6 [Requires Technology Package (PCY) and Requires Convenience Package (PDD) on LT and Enhanced Convenience Package (PCQ) on Premier] [N/A with Midnight Edition (PDR) or Sport Edition (PDT)] (N/A on LS, LT FWD or Premier FWD); on LT AWD and Premier AWD	1,500	1,365
PCQ	Enhanced Convenience Package Includes Garage Door Opener, Power Liftgate Release (TB5) and 8-Way Power Passenger's Seat Adjuster (N/A on LS or LT); on Premier	950	865
VAT	Grille, Chrome Accented (N/A on LT or Premier); on LS	450	410
K05	Heater, Engine Block	75	68
PDH	Interior Protection Package Includes All-Weather Floor Mats and All-Weather Cargo Mat (VLI) (Dealer Installed) (Limited Availability) [N/A with Protection Package (VQG)]	200	182
TB5	Liftgate, Power [Requires Convenience Package (PDD) on LT] [N/A with Midnight Edition (PDR) and Sport Edition (PDT)] (Included with Enhanced Convenience Package (PCQ)) (N/A on LS); on LT and Premier	500	455
PDR	Midnight Edition Includes Mosaic Black Metallic Paint (GB8), Jet-Black Perforated Leather Seat Trim, Memory for Drivers Seat and Outside Mirrors, 18" Aluminum 5-Spoke Black Slot Painted Wheels, Black Roof Rack Crossbars (VQQ) and Black Accented Grille and Rear Fascia [Requires Convenience Package (PDD)] [N/A with with 3.6L V6 Engine (LFX), Power Liftgate (TB5) or Driver Confidence Package (PCW)] (N/A on LS or Premier); on LT	1,695	1,542
---	Paint, Black (GBA), Blue Velvet Metallic (GIM) or Nightfall Gray Metallic (G7Q)	N/C	N/C
G1W	Paint, Iridescent Pearl Tricoat (N/A on LS); on LT and Premier	995	905
---	Paint, Mosaic Black (GB8) or Patriot Blue Metallic (GB7) (N/A on LS); on LT and Premier	N/C	N/C
---	Paint, Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
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G1E	Paint, Siren Red Tintcoat (N/A on LS); on LT and Premier	395	359
VQG	Protection Package Includes All-Weather Floor Mats and Molded Splash Guards (Dealer Installed) (Limited Availability) [N/A with Front and Rear Splash Guards (VQK) or Interior Protection Package (PDH)]	300	273
SOM	Sill Plates, Illuminated Front Door (Dealer Installed) (Limited Availability)	350	319
VQK	Splash Guards, Front and Rear (Dealer Installed) (Limited Availability) [N/A with Protection Package (VQG)]	160	146
PDT	Sport Edition Includes Summit White Paint (GAZ), Jet-Black Perforated Leather Seat Trim, Memory for Drivers Seat and Outside Mirrors, 18" Aluminum 5-Spoke Black Slot Painted Wheels, Black Roof Rack Crossbars (VQQ) and Black Accented Grille and Rear Fascia [N/A with] [Requires Convenience Package (PDD)] [N/A with 3.6L V6 Engine (LFX), Power Liftgate (TB5) or Driver Confidence Package (PCW)] (N/A on LS or Premier); on LT	1,695	1,542
PCJ	Sun, Sound and Navigation Package Includes Power Sunroof (CF5) and Technology Package (PCY) [Requires Convenience Package (PDD)] (N/A on LS or Premier) (Pricing Includes Package Discount); on LT	1,495	1,360
CF5	Sunroof, Power Glass Includes Wind Deflector [Included with Sun, Sound and Navigation Package (PCJ)] [Requires Convenience Package (PDD) on LT and Enhanced Convenience Package (PCQ) on Premier] (N/A on LS); on LT and Premier	995	905
SIF	Tablet Holders, 2-Universal (Dealer Installed) (Limited Availability)	195	177
PCY	Technology Package Includes Pioneer Premium Speakers and AM/FM Stereo Radio with CD, MP3, MyLink, Navigation and Touch Screen [Requires Convenience Package (PDD) on LT and Enhanced Convenience Package (PCQ) on Premier] [Included with Sun, Sound and Navigation Package (PCJ)] (N/A on LS); on LT and Premier	890	810
SDD	Trailer Package Includes 4-Pin Trailer Wire Harness and Class II Trailer Hitch (Dealer Installed) (Limited Availability)	365	332
SFE	Wheel Locks (Dealer Installed) (Limited Availability)	70	64

Understanding the difference

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United Buying Service

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2017 Chevrolet Impala

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
1GX69/1LS	Impala LS 2.5L FWD 4-Door Sedan	\$ 28,175	\$ 27,719
1GY69/1LT	Impala LT 2.5L FWD 4-Door Sedan	30,440	29,938
1GZ69/2LZ	Impala Premier FWD 4-Door Sedan	36,520	35,897

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PDV	Appearance Package Includes Body-Color Grille Surround (VAT), Chrome Mirror Caps (VKU) and Rear Spoiler (SB2) (Dealer Installed) (Limited Availability) [N/A with Midnight Edition Appearance Package (HCR)] (N/A on LS or Premier); on LT	\$ 995	\$ 905
VK3	Bracket, Front License Plate	15	14
VLI	Cargo Mat, Premium All-Weather (Limited Availability) (Dealer Installed) [Included with All-Weather Protection Package (PDH)]	80	73
W2D	Cargo Net (Limited Availability) (Dealer Installed) (Limited Availability) [N/A with Protection Package (PCN) or Leather Package (PCV)] (N/A Premier); on LS and LT	60	55
RVW	Cargo Organizer (Limited Availability) (Dealer Installed)	140	127
PCP	Convenience Package Includes Carpeted Cargo Mat, Remote Control Engine Start, Premium Carpeted Front and Rear Floor Mats, Universal Home Remote Garage Door Opener, Automatic Day/Night Inside Rearview Mirror, Rear Park Assist and Rearview Camera (N/A on LS or Premier); on LT	1,045	951

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PCH	Convenience Package, Enhanced Includes Carpeted Cargo Mat, Premium Carpeted Front and Rear Floor Mats, Universal Home Remote Garage Door Opener, Memory for Driver's Seat, Outside Mirrors and Steering Wheel, Dual Heated Power Outside Mirrors with Manual Fold, Turn Signals, Ground Illumination & Automatic Day/Night Outside, Ventilated Front Seats, Heated Steering Wheel and Power Tilt-and-Telescoping Steering Column (N/A on LS or LT); on Premier	1,035	942
KSG	Cruise Control, Adaptive Includes Collision Mitigation Braking System [N/A with Midnight Edition Appearance Package (HCR)] [Requires Aluminum Wheels (RQ9)] [N/A on LS or LT]; on Premier	595	541

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2017 Chevrolet Impala (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PCU	Driver Confidence Package Includes Side Assist Blind-Spot Alert, Forward Collision Warning System, Rear Cross Traffic Alert, Lane Change Alert and Lane Departure Warning System [Requires Convenience Package (PCP) and 3.6L V6 Engine (LFX)] (N/A on LS or Premier); on LT	\$ 595	\$ 541
SFZ	Emblems, Black Bowtie (Dealer Installed) (Limited Availability) [Included with Midnight Edition Appearance Package (HCR)]	205	187
S6P	Engine Start, Remote Kit (Limited Availability) (Dealer Installed) (N/A on LT or Premier); on LS	325	296
LFX	Engine, 3.6L V6 [Requires 6-Speed Automatic Transmission with Overdrive (M7W)] (Standard on Premier); on LS and L T	1,095	996
RYT	First Aid Kit (Dealer Installed) (Limited Availability)	35	32
VAV	Floor Mats, Premium All-Weather Front and Rear (Dealer Installed) (Limited Availability) [Included with All-Weather Protection Package (PDH)]	140	127
VAT	Grille, Bodycolor Surround (Dealer Installed) (Limited Availability) [Included with Appearance Package (PDV)] (N/A on Premier); on LS and LT	595	541
K05	Heater, Engine Block	75	68
PCV	Leather Package Includes Trunk Cargo Net, 8-Way Power Passenger's Seat Adjuster, Leather Seat Trim and Heated Seats (KA1) [Requires Driver Confidence Package (PCU) and 3.6L V6 Engine (LFX)] (N/A on LS or Premier); on LT	1,495	1,360
HCR	Midnight Edition Appearance Package Black Bowtie Emblems (SFZ), Blacked Out Grille, Sport Pedal Covers (VEB), Rear Spoiler and Special Midnight Edition Black-Painted Aluminum Wheels with Pockets [N/A with Rear Spoiler (SB2), Appearance Package (PDV), Adaptive Cruise Control (KSG), Chrome Wheels (SE4), Machined Aluminum Wheels (SE7) or Aluminum Wheels (RQ9)] [Requires 3.6L V6 Engine (LFX) on LT] [Requires Black Paint (GBA)] (N/A on LS); on LT without Technology Package (PCX) On LT with Technology Package (PCX) On Premier	1,595 995 1,195	1,451 905 1,087
VKU	Mirror Caps, Chrome (Dealer Installed) (Limited Availability) [Included with Appearance Package (PDV)] (Standard on Premier); on LS and LT	155	141
PCY	Navigation Package Includes Keyless Access Engine Start, Keyless Access Entry System and AM/FM Stereo Radio (IO6) [Requires Technology Package (PCX) and 3.6L V6 Engine (LFX)] (N/A on LS or Premier); on LT	645	587
---	Paint, Black (GBA), Blue Velvet Metallic (G1M) or Silver Ice Metallic (GAN)	N/C	N/C
G1W	Paint, Iridescent Pearl Tricoat (N/A on LS); on LT and Premier	995	905
	Paint, Mosaic Black Metallic (GB8) or Pepperdust Metallic (GMU) (N/A on LS); on LT and Premier	N/C	N/C
G1E	Paint, Siren Red Tintcoat (N/A on LS); on LT and Premier	395	359
GAZ	Paint, Summit White (N/A on Premier); on LS and LT	N/C	N/C
VEB	Pedal Covers, Sport [Included with Midnight Edition Appearance Package (HCR)]	170	155
PDN	Power and Light Package	175	159
PCN	Protection Package Includes Trunk Cargo Net, Rear Park Assist and Rear Adjustable Folding Head Restraints (N/A on LT or Premier); on LS	570	519
PDH	Protection Package, All Weather Includes Premium All Weather Cargo Mat (VLI) and Premium All Weather Front and Rear Floor Mats (VAV) (Dealer Installed) (Limited Availability)	200	182
IO6	Radio, AM/FM Stereo with CD, MyLink, Navigation and Touchscreen [Included with and Requires Navigation Package (PCY) on LT] [Requires Advanced Technology Package (PCJ)] (N/A on LS); on Premier	495	450
S5W	Seatback Organizer (Dealer Installed) (Limited Availability)	60	55
VQK	Splash Guards, Front and Rear (Dealer Installed) (Limited Availability)	180	164
SB2	Spoiler, Rear (Dealer Installed) (Limited Availability) [Included with Appearance Package (PDV)] [N/A with Midnight Edition Package (HCR) or Technology Package (PCX)]	425	387
C3U	Sunroof, Power Glass with Fixed Rear Skylight Includes Power Sunshade [Requires Convenience Package (PCP), on LT 2.5L] (N/A on LS or LT); on Premier	1,050	956
PCX	Technology Package Includes Ambient Interior Lighting, P245/45R-19 Tires, 120-Volt Power Outlet, Bose Speakers Radio Equipment, Bose Centerpoint Surround Sound Radio Equipment, CD Player Radio Equipment with MP3, Rear Spoiler and Wireless Charging Mobile Device [Requires Leather Package (PCV) and 3.6L V6 Engine (LFX)] (N/A on LS or Premier); on LT	1,150	1,047

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2017 Chevrolet Impala (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PCJ	Technology Package, Advanced Includes 120-Volt Power Outlet, Bose Speakers Radio Equipment, Bose Centerpoint Surround Sound Radio Equipment and Wireless Charging Mobile Device [Requires Enhanced Convenience Package (PCH) (N/A on LS or LT); on Premier	735	669
M7W	Transmission, 6-Speed Automatic with Overdrive [Requires 3.6L V6 Engine (LFX)] Standard on Premier); on LS and LT	N/C	N/C

REMEMBER TO ASK ABOUT INCENTIVES.

SFE	Wheel Locks (Dealer Installed) (Limited Availability) [N/A with Chrome Wheels (SE4) or Machined Aluminum Wheels (SE7)] (N/A on LS); on LT and Premier	\$ 110	\$ 100
RQ9	Wheels, Aluminum Includes P245/40R-20 Tires [N/A with Midnight Edition Appearance Package (HCR)] [Requires Radio (IO6)] [N/A on LS, or LT]; on Premier	400	364
SE4	Wheels, Chrome (Dealer Installed) (Limited Availability) [N/A with Technology Package (PCX), Midnight Edition Appearance Package (HCR) or Wheel Locks (SFE)] (N/A on Premier); on LS and LT	2,500	2,275
5XQ	Wheels, Design 3 Aluminum Includes 19" Tires (Dealer Installed) [N/A on LT or Premier]; On LS with 18" Tires	2,200	2,002
	On LS with P245/45R-19 Tires	3,530	3,212
SE7	Wheels, Machined Aluminum with Painted Pockets (Dealer Installed) (Limited Availability) [N/A with Technology Package (PCX), Midnight Edition Appearance Package (HCR) or Wheel Locks (SFE)] (N/A on Premier); on LS and LT	1,500	1,365

Understanding the difference

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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 Chevrolet Malibu

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
1ZB69/1VL	Malibu L FWD 4-Door Sedan	\$ 22,555	\$ 22,971
1ZC69/1LS	Malibu LS FWD 4-Door Sedan	24,100	23,726
1ZD69/1LT	Malibu LT FWD 4-Door Sedan	26,000	25,588
1ZE69/1HY	Malibu Hybrid FWD 4-Door Sedan	28,750	28,283
1ZF69/2LZ	Malibu Premier FWD 4-Door Sedan	31,850	31,321

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
PCX	Appearance Package Includes Chrome Grille (VAT), Alternate Finish Mirror Caps (5JR) and Sport Pedal Kit (SBZ) (Dealer Installed) (Late Availability) (N/A on L or LS); on LT, Hybrid and Premier	\$ 695	\$ 632
VK3	Bracket, Front License Plate	15	13
VLI	Cargo Mat (Dealer Installed) (Limited Availability) [Included with Weather Protection Package (PDE) and Interior Protection Package (PDH)] (N/A on L or Hybrid); on LS, LT and Premier	80	73
REMEMBER TO ASK ABOUT INCENTIVES.			
W2D	Cargo Net (Dealer Installed) (Limited Availability) [Included with Convenience Package 1 (PDQ) and Convenience Package 2 (PCM)] (N/A on L or Hybrid); on LS, LT and Premier	60	55
RWU	Cargo Organizer, Collapsible (Dealer Installed) (Limited Availability) (N/A on L); on LS, LT, Hybrid and Premier	140	127
SIF	Connectivity Package, Portable Media Includes 1-Universal Tablet Holder (Dealer Installed) (Limited Availability) [Included with Convenience Package 2 (PCM)] (N/A on L); on LS, LT, Hybrid and Premier	115	105
WPJ	Convenience & Technology Package Includes Color Driver's Information Center, Remote Control Engine Start, Automatic Day/Night Inside Rearview Mirror, 120V Power Outlet, 2-USB Ports Radio Equipment, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel and Wireless Charging Mobile Device [Requires Driver Confidence Package (WPR) on Hybrid] (N/A on L, LS or Premier); on LT and Hybrid	895	814

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2017 Chevrolet Malibu (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PDQ	Convenience Package 1 Includes Remote Control Engine Start (S6P) and Cargo Net (W2D) (Dealer Installed) (N/A on L, LT, Hybrid or Premier); on LS	\$ 345	\$ 314
PCM	Convenience Package 2 Includes Remote Control Engine Start (S6P), Portable Media Connectivity Package (SIF), All-Weather Floor Mats (VAV) and Cargo Net (W2D) (Dealer Installed) [N/A with Weather Protection Package (PDE), Interior Protection Package (PDH), Convenience Package 1 (PDQ) or Convenience & Technology Package (WPJ)] (N/A on L, Hybrid or Premier); on LS and LT	575	523
SOM	Door Sill Plates, Illuminated (Dealer Installed) (Limited Availability) (N/A on L or LS); on LT, Hybrid and Premier	395	359
SAI	Door Sill Plates, Stainless Steel (Dealer Installed) (Limited Availability) (N/A on L, LS or Premier); on LS and LT	85	77
WPS	Driver Confidence Package II Includes Automatic Front Braking, Adaptive Cruise Control, Semi-Automatic Parking Assist and Electronic Parking Brake [Requires Driver Confidence Package (WPR)] (N/A on L, LS, LT or Hybrid); on Premier	995	905
WPR	Driver Confidence Package Includes Side Blind Zone Alert with Lane Change Alert, City Speed Automatic Front Braking, Front Pedestrian Braking, Forward Collision Warning System, Following Distance Sensor Indicator, Rear Cross-Traffic Alert, IntelliBeam Automatic High Beam Headlamp Control, Lane Keep Assist and Front and Rear Park Assist [Requires Convenience & Technology Package (WPJ) on LT and Hybrid] (N/A on L or LS); on LT, Hybrid and Premier	1,195	1,087
S6P	Engine Start, Remote Control (Dealer Installed) (Limited Availability) [Included with Convenience Package 1 (PDQ) and Convenience Package 2 (PCM)] (N/A on L) (Standard on Premier); on LS, LT and Hybrid	325	296
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [Included with Convenience Package 2 (PCM), Interior Protection Package (PDH) and Weather Protection Package (PDE)] (N/A on L); on LS, LT, Hybrid and Premier	140	127
RWS	Floor Mats, Carpeted Front and Rear (Dealer Installed) (Limited Availability) (N/A on L or Premier); on LS, LT and Hybrid	140	127
VAT	Grille, Chrome (Dealer Installed) (Limited Availability) [Included with Appearance Package (PCX)] (N/A on L); on LS, LT, Hybrid and Premier	495	450
VAS	Grille, Color-Keyed (Dealer Installed) (Limited Availability) (N/A on L); on LS, LT, Hybrid and Premier	495	450
K05	Heater, Engine Block	75	66
PDH	Interior Protection Package Includes All-Weather Floor Mats (VAV) and Cargo Mat (VLI) (Dealer Installed) (Limited Availability) [N/A with Weather Protection Package (PDE)] (N/A on L or Hybrid); on LS, LT and Premier	200	182
WPL	Leather Package Includes 9-Bose Speakers, 6-Way Power Passenger's Seat Adjuster with Power Lumbar, Leather Surfaced Seat Trim and Heated Front Seats [Requires Convenience & Technology Package (WPJ) on LT and Requires Convenience & Technology Package (WPJ), Driver Confidence Package (WPR) and AM/FM Stereo Radio (IO6) on Hybrid] (Pricing Includes Package Discount) (N/A on L, LS or Premier); on LT and Hybrid	1,395	1,269
5JR	Mirror Caps, Alternate Finish [Included with Appearance Package (PCX)] (N/A on L); on LS, LT, Hybrid and Premier	130	118
GGB	Paint, Arctic Blue Metallic (N/A on L or LS); on LT, Hybrid and Premier	N/C	N/C
G1F	Paint, Autumn Bronze Metallic	395	359
---	Paint, Blue Velvet Metallic (G1M), Mosaic Black Metallic (GB8) or Nightfall Gray Metallic (G7Q) (N/A on L); on LS, LT, Hybrid and Premier	N/C	N/C
---	Paint, Cajun Red Tintcoat (GPJ) or Pepperdust Metallic (GMU) (N/A on L or LS); on LT, Hybrid and Premier	395	359
G1W	Paint, Iridescent Pearl Tricoat (N/A on L or LS); on LT, Hybrid and Premier	995	905
---	Paint, Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
SBZ	Pedal Kit, Sport (Dealer Installed) [Included with Appearance Package (PCX)] (N/A on L); on LS, LT, Hybrid and Premier	170	155
IO6	Radio, AM/FM Stereo with MyLink, Navigation System and Touch Screen [Requires Leather Package (WPL) and Requires Convenience & Technology Package (WPJ) on Hybrid] (N/A on L or LS) (Standard on Premier); on LT and Hybrid	495	450
VQK	Splash Guards, Molded Front and Rear (Dealer Installed) (Limited Availability) [Included with Weather Protection Package (PDE)] (N/A on L); on LS, LT, Hybrid and Premier	200	182

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2017 Chevrolet Malibu (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
WPK	Sport Package Includes P245/45R-18 Tires, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel and 18" Aluminum Wheels (Late Availability) [N/A with Sun & Wheel Package (PCL)] (N/A on L, LS, Hybrid or Premier); on Sport without Convenience & Technology Package (WPJ)	\$ 875	\$ 796
	On Sport with Convenience & Technology Package (WPJ)	795	723
P-L	Sun & Wheel Package Includes Power Glass Sunroof (C3U) and Garage Door Opener [Requires Leather Package (WPL) on LT] (N/A on L, LS or Hybrid); on LT also Includes P245/45R-18 Tires and 18" Aluminum Wheels	1,500	1,365
	On Premier also Includes P245/40R-19 Tires, 19" Aluminum Wheels and Premium Front and Rear Floor Mats	2,270	2,066
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
C3U	Sunroof, Power Glass with Fixed Rear Skylight Includes Garage Door Opener and Power Sun Shade [Included with Sun & Wheel Package (P-L)] [Requires Convenience & Technology Package (WPJ) on LT and Requires Convenience & Technology Package (WPJ), Driver Confidence Package (WPR), Leather Package (WPL) and Radio (IO6) on Hybrid] (N/A on L, LS or Premier); on LT and Hybrid	1,150	1,047
PDE	Weather Protection Package Includes All-Weather Floor Mats (VAV), Cargo Mat (VLI) and Molded Front and Rear Splash Guards (VQK) (Dealer Installed) (Limited Availability) [N/A with Convenience Package 2 (PCM) or Interior Protection Package (PDH)] (N/A on L or Hybrid); on LS, LT and Premier	375	341
SFE	Wheel Locks (Limited Availability) (N/A on L); on LS, LT, Hybrid and Premier	60	55
SKY	Wheels, 18" Aluminum (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Sun and Wheel Package (P-L)] (N/A on L, LS or Premier); on LT and Hybrid.	2,865	2,607
SGZ	Wheels, 19" Aluminum (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Sun and Wheel Package (P-L)] (N/A on L, LS or Premier); on LT and Hybrid.	4,095	3,726

Understanding the difference

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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 Chevrolet Sonic

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SONIC HATCHBACK			
1JV48/1SC	Sonic LT FWD 4-Door Hatchback Manual	\$ 18,455	\$ 18,184
1JV48/1SD	Sonic LT FWD 4-Door Hatchback Automatic	19,845	19,545
1JW48/1SE	Sonic Premier FWD 4-Door Hatchback Automatic	20,595	20,280
1JW48/1SF	Sonic Premier FWD 4-Door Hatchback Automatic	22,090	21,745

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SONIC SEDAN			
1JU69/1SA	Sonic LS FWD 4-Door Sedan Manual	16,020	15,797
1JU69/1SB	Sonic LS FWD 4-Door Sedan Automatic	17,270	17,002
1JV69/1SC	Sonic LT FWD 4-Door Sedan Manual	18,405	18,135
1JV69/1SD	Sonic LT FWD 4-Door Sedan Automatic	19,045	18,761
1JW69/1SE	Sonic Premier FWD 4-Door Sedan Manual	20,595	20,280
1JW69/1SF	Sonic Premier FWD 4-Door Sedan Automatic	21,290	20,961

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VKD	Bracket, Front License Plate	\$ 15	\$ 14
W2D	Cargo Net (Dealer Installed) (Limited Availability)	60	58
PDB	Convenience Package Includes Enhanced Driver's Information Center, Keyless Open Entry System, 2-Additional Keys, 6-Way Power Driver's Seat Adjuster, Heated Front Seats, Heated Steering Wheel and Leather-Wrapped Steering Wheel (N/A on LS or Premier); on LT Sedan without RS Package (WFK) and on LT Hatchback	875	796
	On LT Sedan with RS Package (WFK)	650	592
PCY	Driver Confidence Package Includes Forward Collision Warning System, Lane Departure Warning System and Rear Park Assist [Requires Convenience Package (PDB) on LT] (N/A on LS); on LT and Premier	495	450
LUV	Engine, 1.4L 4-Cylinder Turbo Includes [Included with Fun & Sun Package (PDH)] (N/A on LS) (Standard on LT Sedan Manual and on Premier); on LT Sedan Automatic and on LT Hatchback	750	682

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2017 Chevrolet Sonic (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
LWE	Engine, 1.8L 4-Cylinder ECOTEC (N/A on LT Sedan Manual or on Premier); on LS and on LT Sedan Automatic	N/C	N/C
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [Included with Winter/Summer Floor Mat Package (PCN)]	\$ 140	\$ 127
RWS	Floor Mats, Z-Spec Premium (Dealer Installed) (Limited Availability) [Included with Winter/Summer Floor Mat Package (PCN)] (N/A on Premier Sedan Manual or Hatchbacks); on LS, LT Sedan and Premier Sedan Automatic	140	127
PDH	Fun & Sun Package Includes 1.4L 4-Cylinder Turbo Engine (LUV) and Power Sunroof (CF5) [Requires Convenience Package (PDB) and Fun & Sun Package Savings (1SZ)] (N/A on LS, LT Sedan or Premier); on LT Hatchback	1,600	1,456
1SZ	Fun & Sun Package Savings [Requires Fun & Sun Package (PDH)] (N/A on LS, LT Sedan or Premier); on LT Hatchback	- 500	- 455
KPK	Heater, Oil Pan	75	68
---	Paint, Arctic Blue Metallic (GGB), Mosaic Black Metallic (GB8), Nightfall Gray Metallic (G7Q), Red Hot (G7C), Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
GMX	Paint, Brimstone (GMX) or Orangeburst Metallic (GGQ) (N/A on Sedans); on Hatchbacks	395	359
GPJ	Paint, Cajan Red Tintcoat (N/A on LS); on LT and Premier	395	359
GD1	Paint, Kinetic Blue Metallic	395	359
SBZ	Pedal Kit, Sport (Dealer Installed) (Limited Availability); on Manual On Automatic	105 95	96 86
WFK	RS Package Includes Sport Body Kit, Deluxe Carpeted Front and Rear Floor Mats, Front Fog Lights, Piano Black Instrument Panel, Sporty Rocker Panel Moldings and Rear Decklid Spoiler (N/A on LS) (Standard on LT Hatchback, Premier Sedan Manual and Premier Hatchback); on LT Sedan and Premier Sedan Automatic	800	728
CF5	Sunroof, Power Glass Includes Wind Deflector (N/A on LS, LT or Premier Sedan); on Premier Hatchback	850	774
SCJ/SG3	Suspension, Lowered (Dealer Installed) (Limited Availability) (N/A on LS); on LT Hatchback, LT Sedan and on Premier Sedan On Premier Hatchback	845 645	769 587
SFE	Wheel Lock Kit (Limited Availability) (Dealer Installed) (N/A on LS); on LT and Premier	60	55
5BA	Wheels, Black Painted (Limited Availability) (Dealer Installed) [N/A with RS Package (WFK)] (N/A on LS, Premier Sedan Manual or Premier Hatchback); on LT and on Premier Sedan Automatic	1,625	1,479
5BC	Wheels, Silver Painted (Limited Availability) (Dealer Installed) (N/A on LS); on LT and Premier	1,625	1,479
SDZ	Wheels, Silver Painted Aluminum (Limited Availability) (Dealer Installed) (N/A on LS or LT); On Premier	1,790	1,629
5BD	Wheels, White Painted (Limited Availability) (Dealer Installed) (N/A on LS); on LT and Premier	1,625	1,479
PCN	Winter/Summer Floor Mat Package Includes All-Weather Floor Mats (VAV) and Z-Spec Premium Floor Mats (RWS) (Dealer Installed) (Limited Availability) [N/A with RS Package (WFK)] (N/A on Premier Sedan Manual or Hatchbacks); on LS, LT Sedan and Premier Sedan Automatic	250	228

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

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United Buying Service

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2017 Chevrolet Spark

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
1DR48/1SA	Spark LS 4-Door Hatchback Manual	\$ 13,875	\$ 13,610
1DR48/1SB	Spark LS 4-Door Hatchback Automatic	14,975	14,683
1DS48/1SC	Spark 1LT 4-Door Hatchback Manual	15,700	15,241
1DS48/1SD	Spark 1LT 4-Door Hatchback Automatic	16,800	16,303
1DT48/1SE	Spark 2LT 4-Door Hatchback Manual	17,200	16,689
1DT48/1SF	Spark 2LT 4-Door Hatchback Automatic	18,300	17,750

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VLI	Cargo Mat, All-Weather (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	\$ 75	\$ 68
W2D	Cargo Net (Dealer Installed) (Limited Availability)	60	55
PCU	Driver Confidence Package Includes Forward Collision Alert and Lane Departure Warning System (N/A on LS, 1LT or 2LT Manual); on 2LT Automatic	195	177
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [Included with Winter/Summer Floor Mats Package (PCN) and Interior Protection Package (PDH)]	140	127
VYW	Floor Mats, Premium Carpeted [Included with Winter/Summer Floor Mats Package (PCN)]	135	123
S3U	Fog Light Kit (Dealer Installed) (Limited Availability) (N/A on LT); on LS	425	387
K05	Heater, Engine Block	75	68
PDH	Interior Protection Package Includes All-Weather Floor Mats (VAV) and All-Weather Cargo Mat (VLI) (Dealer Installed) (Limited Availability)	175	159
RWI	Moldings, Chrome Bodyside (Dealer Installed) (Limited Availability)	230	209
---	Paint, Brimstone (GN6) or Mint (GP9) (Late Availability)	395	359
---	Paint, Kalamata Metallic (GV2), Mosaic Black Metallic (GB0), Nightfall Gray Metallic (GK2), Red Hot (GG2), Silver Ice Metallic (GAN), Splash Metallic (GW7), Summit White (GAZ) or Toasted Marshmallow Metallic (GV8)	N/C	N/C
SBZ	Petal Kit, Sport (Dealer Installed) (Limited Availability)	N/A	N/A
SGL	Sill Plates, Aluminum (Dealer Installed) (Limited Availability)	85	77
SAO	Smokers Package (Dealer Installed) (Limited Availability)	75	68
VQK	Splash Guards, Front and Rear Black Molded (Dealer Installed) (Limited Availability) (N/A on LT); on LS	170	155
CF5	Sunroof, Power Sliding (N/A on LS); on LT	1,000	910
SFE	Wheel Lock Kit (Dealer Installed) (Limited Availability)	60	55
SDV	Wheels, Black Painted Aluminum (Dealer Installed) (Limited Availability)	1,100	1,001
5WJ	Wheels, Silver Painted Aluminum (Dealer Installed) (Limited Availability)	1,100	1,001
PCN	Winter/Summer Floor Mats Package Includes Premium Carpeted Floor Mats (VYW) and All-Weather Floor Mats (VAV) (Dealer Installed) (Limited Availability)	250	228

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2017 Chevrolet Tahoe

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TAHOE 2WD			
CC15706/1LS	Tahoe LS 2WD 4-Door Sport Utility	\$ 48,410	\$ 46,601
CC15706/1LT	Tahoe LT 2WD 4-Door Sport Utility	53,540	51,526
CC15706/1LZ	Tahoe Premier 2WD 4-Door Sport Utility	63,225	60,824
TAHOE 4WD			
CK15706/1LS	Tahoe LS 4WD 4-Door Sport Utility	51,410	49,481
CK15706/1LT	Tahoe LT 4WD 4-Door Sport Utility	56,540	54,406
CK15706/1LZ	Tahoe Premier 4WD 4-Door Sport Utility	66,225	63,704

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. **Also, incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
PDP	All-Season Package Includes Polished Aluminum Wheels (RD4), P275/55R-20 Tires (QSS), Bodycolor Bodyside Moldings (B86), Black Roof Rack Cross Rails (VQQ), Max Trailing Package (NHT), All-Weather Floor Mats (VAV) and All-Weather Rear Cargo Mat (VLI) (N/A on LT or Premier); on LS 2WD	\$ 1,980	\$ 1,802
	on LS 4WD	2,180	1,984
RVQ	Assist Step Kit, Black (Dealer Installed) (Limited Availability)	550	501
VXH	Assist Step Kit, Chrome (Dealer Installed) (Limited Availability)	600	546
VRS	Cargo Cover (Dealer Installed) (Limited Availability)	195	177
VLI	Cargo Mat (Dealer Installed) [Included with Interior Protection Package (PDH)]	85	77
SOP	Console Insert (Dealer Installed) (Limited Availability) [N/A with Manual Second Row Bucket Seats (AZ3) or Console Organizer (VKW)]	60	55
VKW	Console Organizer, Front (Dealer Installed) (Limited Availability) [N/A with Console Insert (SOP) or Manual Second Row Bucket Seats (AZ3)]	45	41
Y66	Cruise Control, Adaptive Includes Automatic Collision Preparation [Requires Driver's Information Center (UHS)] (N/A on LS or LT); on Premier	895	814
SOM	Door Sill Plates, Illuminated (Dealer Installed) (Limited Availability)	420	382
PCW	Driver Alert Package, Enhanced Includes Forward Collision Alert, IntelliBeam Automatic High Beam with On/Off Headlamp Control, Lane Keep Assist, Power Adjustable Pedals (JF4), and Driver Alert Seat Warning System (N/A on LT or Premier); on LS	695	632

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2017 Chevrolet Tahoe (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
UHS	Driver's Information Center, Enhanced 8" Diagonal Multi-Color Includes Head-Up Instrument Display (UV6) (N/A on LS or LT); on Premier	\$ 850	\$ 774
SFZ	Emblems, Black Bow Tie Front and Rear (Dealer Installed) (Limited Availability)	185	168
UJ5	Entertainment System, Dual Headrest DVD (Dealer Installed) (Limited Availability) [N/A with Rear Seat DVD Entertainment System (U42) or Sun, Entertainment & Destinations Package (PCJ)]	1,995	1,815
U42	Entertainment System, Rear Seat DVD Includes Blu-Ray/DVD Player Entertainment System, Rear Seat DVD Player with Remote Control, 2-Wireless Headphones, Auxiliary A/V Jacks, Overhead Monitor, SD Memory Card Slot and USB Port [N/A with Dual Headrest DVD Entertainment System (UJ5) [Included with Sun, Entertainment & Destination Package (PCJ)] (N/A on LS); on LT and Premier	1,720	1,565
VQZ	Exhaust Tips, Polished (Dealer Installed) (Limited Availability) [Included with Signature Package (PDR)]	135	123
VLG	Fascia Closeout, Rear (Dealer Installed) (Limited Availability) [N/A with Trailer Hitch Insert (S6N)] (N/A on Premier); on LS and LT	130	118
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	225	205
SJA	Grille, Chrome Finish (Dealer Installed) (Limited Availability) [N/A with Off-Road Package (Z71)]	620	564
RZ9	Grille, Chrome Mesh (Dealer Installed) (Limited Availability) (N/A on LT or Premier); on LS	640	582
UV6	Head-Up Instrument Display [Included with Driver's Information System (UHS)] (N/A on LS or LT); on Premier	425	387
KO5	Heater, Engine Block	75	68
PDH	Interior Protection Package Includes All-Weather Cargo Mat (VLI) and All-Weather Floor Mats (VAV) (Dealer Installed) (Limited Availability) [Included with All-Season Package (PDP)]	250	228
H4X	Interior Trim, Cocoa/Mahogany (N/A on LS or LT); on Premier	295	268
PCK	Luxury Package Includes Side Blind Zone Alert, Rear Cross-Traffic Alert, Push-Button Engine Start, Passive Keyless Remote Entry System, Fog Lights, Puddle Lights, Lane Change Alert, Power Hands-Free Liftgate, Memory for Outside Mirrors, Pedals, Steering Wheel and Driver's Seat, Dual Heated Power Outside Mirrors with Power Fold, Turn Signals and Automatic Day/Night Outside Driver's Side, Front and Rear Park Assist, SiriusXM Satellite Radio with 1-Year of Service, Power Split Folding Center and Third Row Bench Seat, Heated Center Row Seats, Leather-Wrapped Heated Steering Wheel, Power Tilt & Telescoping Steering Wheel, Trailer Hitch Closeout and Mobile Device Wireless Charging [N/A with Manual Second Row Bucket Seats (ATV) or Trailer Insert (S6N)] (N/A on LS or Premier); on LT	2,995	2,725
B86	Moldings, Bodycolor Bodyside (Dealer Installed) (Limited Availability) [Included with All-Season Package (PDP)] (N/A on Premier); on LS and LT	100	91
B85	Moldings, Bright Bodyside (Dealer Installed) (Limited Availability) [Included with Signature Package (PDR)] (N/A on Premier); on LS and LT	150	137
RWI	Moldings, Chrome Bodyside (Dealer Installed) (Limited Availability)	280	255
Z71	Off-Road Package Includes High Capacity Air Cleaner, Assist Steps, 3.42 Axle Ratio, Fog Lights, Z71 Specific Rubber Floor Mats with Logo, Z71 Specific Grille Design, Hill Descent Control, Z71 Specific Skid Plates, P265/65R-18 All-Terrain Tires, Front and Rear Park Assist, Z71 Specific Running Boards, Z71 Specific Front Sill Plates, Front Tow Hooks, 2-Speed Electronic Autotrac Transfer Case (NQH), Painted Aluminum Wheels and Z71 Suspension [N/A with Signature Package (PDR), Trailering Package (NHT), Mud Guards (VRV), Grille (SJA), Black Assist Step Kit (RVQ) or Chrome Assist Step Kit (VXH)] (Deletes Standard Carpeted Front and Rear Floor Mats) (N/A on LS, LT RWD or Premier); on LT 4WD without Luxury Package (PCK)	1,850	1,684
	On LT 4WD with Luxury Package (PCK)	1,600	1,456
---	Paint, Black (GBA), Blue Velvet Metallic (G1M), Champagne Silver Metallic (GWT), Pepperdust Metallic (GMU), Silver Ice Metallic (GAN), Summit White (GAZ) or Tungsten Metallic (GXG)	N/C	N/C
G1W	Paint, Iridescent Pearl Tricoat (N/A on LS); on LT and Premier	995	905
G1E	Paint, Siren Red Tintcoat	495	450

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2017 Chevrolet Tahoe (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
S1V	Radio Equipment, Rear Seat Headphones Includes 2-Headphones (Dealer Installed) (Limited Availability) [Requires Rear Seat DVD Entertainment System (U42)] (N/A on LS); On LT and Premier	\$ 110	\$ 100
I06	Radio, AM/FM Stereo with CD, MP3, MyLink, Navigation & Touch Screen [Included with Sun, Entertainment & Destination Package (PCJ)] (N/A on LS) (Standard on Premier); on LT	495	450
VQQ	Roof Rail Crossbars, Black (Dealer Installed) (Limited Availability) [Included with All-Season Package (PDP)]	250	228
AZ3	Seat, Front Split Bench [N/A with Console Organizer (VKW) or Console Insert (SOP)] (N/A on LT or Premier); on LS	- 250	- 228
ATV	Seats, Manual Center Row Bucket [N/A with Luxury Package (PCK)] (N/A on LS or Premier); on LT	795	723
ATN	Seats, Power Center Row Bucket [Requires Luxury Package (PCK)] (N/A on LS) (Standard on Premier); on LT	795	723
BRS	Side Steps, Power Retractable with Perimeter Lighting [N/A with Molded Splash Guards (VQK) or Bodycolor Molded Splash Guards (VRV)] (N/A on LS or LT); on Premier	1,745	1,588
PDR	Signature Package Includes Chrome Assist Step Kit (VXH), Polished Exhaust Tips (VQZ), Chrome Mesh Grille (RZ9), Bright Bodyside Moldings (B85), P275/55R-20 Tires, Chrome Tow Hooks (VQY) and Chrome Wheels (RD2) [N/A with Black Assist Step Kit (RVQ), Rear Fascia Closeout (VLG), Chrome Finish Grille (SJA), Bodycolor Bodyside Moldings (B86), Off Road Package (Z71), Splash Guards (VQK), Tow Hooks (SDA) or Trailer Hitch Insert (S6N)] [Requires Luxury Package (PCK)] (Pricing Includes Package Discount) (N/A on LS or Premier); on LT	5,320	4,841
SAM	Skid Plates (Dealer Installed) (Limited Availability)	295	268
VRV	Splash Guards, Body Color Molded (Dealer Installed) (Limited Availability) (N/A with Black Assist Step Kit (RVQ), Chrome Assist Step Kit (VXH) or Power Retractable Side Steps (BRS))	380	345
VQK	Splash Guards, Molded (Dealer Installed) (Limited Availability)	170	155
PCJ	Sun, Entertainment & Destinations Package Includes Rear Seat DVD Entertainment System (U42), SiriusXM Satellite Radio with SiriusXM NavTraffic and Additional 9-Months of Service, AM/FM Stereo with CD, MP3, My Link Navigation & Touch Screen, Radio (I06) and Power Sunroof (CF5) (Pricing Includes Package Discount) (N/A on LS); On LT without Luxury Package(PCK)	2,755	2,170
	On LT with Luxury Package(PCK)	2,880	2,621
	On Premier	2,385	2,057
CF5	Sunroof, Power Includes Wind Deflector [Included with Sun, Entertainment & Destination Package (PCJ)] [N/A on LS]; on LT and Premier	995	905
SFJ	Sunshade, Reflective Front Window (Dealer Installed) (Limited Availability)	110	100
Z95	Suspension Package, Magnetic Ride Control (N/A on LS or LT); on Premier	N/C	N/C
ZW7	Suspension Package, Premium Smooth Ride (N/A on Premier); on LS and LT	N/C	N/C
UTT	Theft Protection Package Includes Door and Liftgate Lock Shields & Glass Break Sensors in Rear Quarter Glass and Liftgate Window, Vehicle Inclination Alarm System Sensor, Vehicle Interior Movement Alarm System Sensor and Self-Powered Horn Alarm System [Requires Luxury Package (PCK) on LT] (N/A on LS); on LT and Premier	410	373
SDA	Tow Hooks, Black (Dealer Installed) (Limited Availability) [N/A with Signature Package (PDR) or Cruise Control (Y66)]	120	109
VQY	Tow Hooks, Chrome (Dealer Installed) (Limited Availability) [Included with Signature Package (PDR)] [N/A with Cruise Control (Y66)]	200	182
S6N	Trailer Hitch Insert (Dealer Installed) [N/A with Luxury Package (PCK), Signature Package (PDR) or Fascia Closeout (VLG)] (N/A on Premier); on LS and LT	35	32
NHT	Trailer Package, Max Includes 3.42 Axle Ratio and Integrated Trailer Brake Controller [N/A with Off-Road Package (Z71); on LS 2WD and LT 2WD also Includes Standard Suspension Package	580	528
	On LS 4WD and LT 4WD also Includes Standard Suspension Package and 2-Speed Electronic Autotrac Transfer Case (NQH)	780	710
	On Premier 2WD	300	273
	On Premier 4WD also Includes 2- Speed Electronic Autotrac Transfer Case (NQH)	500	455
NHQ	Transfer Case, 2-Speed Electronic Autotrac [Included with Trailing Package (NHT) and Off-Road Package (Z71) on 4WD] (N/A on RW); on 4WD	100	91

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2017 Chevrolet Tahoe (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
SFE	Wheel Locks (Dealer Installed) (Limited Availability)	\$ 70	\$ 64
SEW	Wheels, 22" 5-Spoke Silver Ultra-Bright Machined Alloy with High Gloss Black Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
SEV	Wheels, 22" 6-Spoke Black Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
SMI	Wheels, 22" 6-Spoke Chrome Includes P285/45R-22 Tires [N/A with Off-Road Package (Z71)] (N/A on LS); on LT and Premier	2,900	2,639
SF0	Wheels, 22" 6-Spoke Premium Silver Ultra-Bright Machined Alloy Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
SF1	Wheels, 22" 7-Spoke Silver Alloy Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
RX1	Wheels, 22" 7-Spoke Silver with Black Inserts Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
RXN	Wheels, 22" 7-Spoke Silver with Chrome Inserts Includes 22" Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE) or Off-Road Package (Z71)]	2,995	2,725
RPT	Wheels, 6-Spoke Multi-Featured Design Chrome Includes P285/45R-22 Tires [N/A with Off-Road Package (Z71)] (N/A on LS); on LT and Premier	2,900	2,639
RD2	Wheels, Chrome (N/A on LS) [Included with and Requires Signature Package (PDR) on LT]; on Premier	400	364
RD4	Wheels, Polished Aluminum Includes P275/55R-20 Tires [Included with and Requires All-Season Package (PDP) on LS] (Standard on Premier); on LT	1,400	1,274
SGF	Wheels, Premium Painted with Chrome Inserts Includes 22" Tires [N/A with Off-Road Package (Z71) or Signature Package (PDR)] (N/A on LS); on LT and Premier	2,495	2,270
SIY	Wheels, Ultra Bright Machined Aluminum with Bright Silver Finish Includes 22" Tires (N/A on LS or LT); on Premier	2,495	2,270

Understanding the difference

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What to do

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Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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2017 Chevrolet Traverse

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TRAVERSE FWD			
CR14526/1LS	Traverse LS FWD 4-Door Sport Utility	\$ 32,195	\$ 31,336
CR14526/1LT	Traverse 1LT FWD 4-Door Sport Utility	34,995	34,052
CR14546/2LT	Traverse 2LT FWD 4-Door Sport Utility	37,545	36,526
CR14526/1LZ	Traverse Premier FWD 4-Door Sport Utility	42,940	41,759

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

TRAVERSE AWD			
CV14526/1LS	Traverse LS AWD 4-Door Sport Utility	34,195	33,276
CV14526/1LT	Traverse 1LT AWD 4-Door Sport Utility	36,995	35,992
CV14546/2LT	Traverse 2LT AWD 4-Door Sport Utility	39,545	38,466
CV14526/1LZ	Traverse Premier AWD 4-Door Sport Utility	44,940	43,699

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VK3	Bracket, Front License Plate	\$ 15	\$ 14
VQR	Cargo Convenience Package Includes Cargo Cover and Cargo Net (Dealer Installed) (Limited Availability)	140	127
CAV	Cargo Liner, Integrated (Dealer Installed) (Limited Availability) [N/A with Cargo Mat (VLI)]	125	114
VLI	Cargo Mat, All-Weather Rear (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)] [N/A with Cargo Liner (CAV)]	75	68
SOM	Door Sill Plates, Illuminated Front (Dealer Installed) (Limited Availability) (N/A on LS); on LT and Premier	395	329
SFZ	Emblems, Black Bow-Tie Front and Rear (Dealer Installed) (Limited Availability) [Included with Graphite Special Edition (HCR)]	195	177
UJ5	Entertainment System, Rear DVD Includes 2-LCD Headrest Monitors, 2-Built in DVD Players, 2-Wireless Headphones & Remote Control [N/A with Entertainment System (U42)] (Dealer Installed) (Limited Availability)	1,995	1,815
U42	Entertainment System, Rear Seat Includes Rear Seat DVD Player with Remote Control, Overhead Display, 2-Wireless Infrared Headphones and Auxiliary A/V Input Jacks [N/A with Entertainment System (UJ5)] (N/A on LS) [Included with and Requires Traveler's Package (PCN) on 1LT]; on 2LT and Premier	1,395	1,269

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2017 Chevrolet Traverse (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VAV	Floor Mats, All-Weather Front and Rear (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	\$ 150	\$ 137
VKN	Floor Mats, All-Weather Third Row (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	75	68
HCR	Graphite Special Edition Includes Black Bow-Tie Front and Rear Emblems (SFZ), Dual Bright Exhaust, P255/55HR-20 Tires, AM/FM Stereo Radio with CD, MyLink, Navigation and Touch Screen, 7-Passenger Seating (ABB), Molded Side Steps (VXW), Trailing Package (V92) and Aluminum Wheels [Requires Color-Touch Navigation System (PDB)] (N/A on LS, 1LT or Premier); on 2LT	2,345	2,134
KO5	Heater, Engine Block	75	68
PCX	Hit The Road Package Includes Roof Rails with Crossbars (S49) and Chrome Side Steps (VQM) (Dealer Installed) (Limited Availability)	925	842
PDH	Interior Protection Package Includes All-Weather Front and Rear Floor Mats (VAV), All-Weather Third Row Floor Mats (VKN) and All-Weather Rear Cargo Mat (VLI) (Dealer Installed) (Limited Availability) [N/A with Integrated Cargo Liner (CAV)]	250	228
PCV	Leather & Driver Confidence Package Includes Side Assist Blind Spot Alert, Rear Cross Traffic Alert, Memory for Driver's Seat and Driver's Outside Mirror, Dual Heated Power Outside Mirrors with Power Fold and Turn Signals, Automatic Day/Night Outside Driver's Side Mirror, 8-Way Power Passenger's Seat Adjuster, Leather Seat Trim and Power Express Up/Down Windows (N/A on LS, 1LT or Premier); on 2LT	2,350	2,139
PDB	Navigation System with Touch Screen Includes SiriusXM NavTraffic, AM/FM Stereo Radio with CD, MyLink, Navigation and Touch Screen [(N/A on LS or 1LT) (Standard on Premier); on 2LT	495	450
---	Paint, Champagne Silver Metallic (GWT) or Mosaic Black Metallic (GB8) (N/A on LS); on LT and Premier	N/C	N/C
G1W	Paint, Iridescent Pearl Tricoat (N/A on LS); on LT and Premier	995	905
---	Paint, Silver Ice Metallic (17U), Summit White (GAZ), Tungsten Metallic (GXG) or Blue Velvet Metallic (GIM)	N/C	N/C
G1E	Paint, Siren Red Tintcoat (N/A on LS); on LT and Premier	395	359
S49	Roof Rails with Crossbars (Dealer Installed) (Limited Availability) [Included with Hit The Road Package (PCX)]	340	309
AH5	Seat Adjuster, 8-Way Power Driver's Includes Power Driver's Lumbar Seat Adjuster (Standard on LT) (N/A on Premier); on LS	550	501
ABB	Seating, 7-Passenger Includes 2-Front Bucket, 2-Center Flat Fold Captain's Chairs and 1-Split Flat Folding Third Row Bench Seat [Included with Graphite Special Edition (HCR)] (N/A on LS) (Standard on Premier); on 1LT	495	450
	On 2LT	N/C	N/C
ABC	Seating, 8-Passenger Includes 2-Front Bucket, 1-Split Folding Center Bench Seat and 1-Split Folding Rear Bench Seat (Standard on LS and 1LT) (N/A on Premier); on 2LT	N/C	N/C
KA1	Seats, Heated Front [Included with Style & Technology Package (PDU)] (N/A on LS or Premier) (Standard on 2LT); on 1LT	250	228
VQM	Side Steps, Chrome [Included with Hit The Road Package (PCX)]	685	623
VXW	Side Steps, Molded [N/A with Hit The Road Package (PCX)] [Included with Graphite Special Edition (HCR)]	635	578
PDU	Style and Technology Package Includes Universal Home Remote Garage Door Opener, 3-Prong 120 Volt Power Outlet, AM/FM Stereo Radio with CD, MyLink and Touch Screen, Heated Driver and Front Passenger Seats (KA1), Variable Assist Power Steering, P255/55R-20 Tires and Painted Aluminum Wheels (Pricing Includes Package Discount) (N/A on LS, 2LT or Premier); on 1LT	1,150	1,047
C3U	Sunroof, Dual SkyScape Power Front and Fixed Rear (N/A on LS); on LT and Premier	1,400	1,274
SIF	Tablet Holder, Universal [N/A with Rear DVD Entertainment System (UJ5)]	195	177
V92	Trailing Package Includes Heavy Duty Cooling System and Trailer Hitch [Included with Graphite Special Edition (HCR)]	575	523
PCN	Traveler's Package Includes Rear Air Conditioning Controls, Tri-Zone Automatic Air Conditioning, Rear Seat Entertainment System (U42), 3-Prong 120 Volt Power Outlet, AM/FM Stereo Radio with CD, MyLink and Touch Screen, Rear Audio Controls, SiriusXM Satellite Radio with 1-Year of Service and Bose 5.1 Surround Sound Radio System (Pricing Includes Package Discount) (N/A on LS, 2LT or Premier); on 1LT	1,995	1,815
SFE	Wheel Locks (N/A on LS); on LT and Premier	70	64

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Chevrolet Trax

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TRAX FWD			
1JU76/1LS	Trax LS FWD 4-Door Sport Utility	\$ 21,895	\$ 21,555
1JV76/1LT	Trax LT FWD 4-Door Sport Utility	23,795	23,417
1JW76/1LZ	Trax Premier FWD 4-Door Sport Utility	26,995	26,553
<div style="border: 2px solid black; padding: 5px; margin: 10px auto; width: 80%;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery. </div>			
TRAX AWD			
1JR76/1LS	Trax LS AWD 4-Door Sport Utility with Option Package (1LS)	23,395	23,025
1JS76/1LT	Trax LT AWD 4-Door Sport Utility	25,295	24,887
1JT76/1LZ	Trax Premier AWD 4-Door Sport Utility	28,495	28,023

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VLI	Cargo Mat (Port Installed) [Included with Cargo Package (PDD) and Interior Protection Package (PDH)]	\$ 60	\$ 55
<div style="border: 2px solid black; padding: 5px; margin: 10px auto; width: 80%;"> HAVE YOU CALLED UBS? </div>			
W2D	Cargo Net (Port Installed) [Included with Cargo Package (PDD)]	60	55
RWU	Cargo Organizer Net (Dealer Installed) (Limited Availability)	140	127
PDD	Cargo Package Includes Cargo Mat (VLI) and Cargo Net (W2D) [N/A with Interior Protection Package (PDH)] (Dealer Installed) (Limited Availability)	110	100
CAV	Cargo Tray (Dealer Installed) (Limited Availability) [N/A with Interior Protection Package (PDH)]	110	100
PDB	Convenience Package Includes Color-Keyed/Chrome Door Handle, Remote Control Engine Start, Keyless Open Entry System, 6-Way Power Driver's Seat Adjuster, Deluxe Cloth & Leatherette Seat Trim and Leather-Wrapped Steering Wheel (N/A on LS or Premier); on LT	450	410
PCU	Driver Confidence II Package Includes Forward Collision Warning System and Lane Departure Warning System (N/A on LS or LT); on Premier	295	268
PCW	Driver Confidence Package Includes Side Blind Zone Alert, Rear Cross Traffic Alert and Rear Park Assist (N/A on LS) (Standard on Premier); on LT	495	450

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2017 Chevrolet Trax (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VAV	Floor Mats, All-Weather Front and Rear [Included with Interior Protection Package (PDH) and Protection Package (PDC)]	\$ 140	\$ 127
KPK	Heater, Oil Pan	75	68
PDH	Interior Protection Package Includes All-Weather Front and Rear Floor Mats (VAV) and Cargo Mat (VLI) (Dealer Installed) (Limited Availability) [N/A with Cargo Package (PDD), Cargo Tray (CAV) or Protection Package (PDC)]	175	159
---	Paint, Blue Topaz Metallic (GTS), Crimson Metallic (G7T), Mosaic Black Metallic (G8B), Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
---	Paint, Nightfall Gray Metallic (G7Q) or Red Hot (G7C) (N/A on LS); on LT and Premier	N/C	N/C
GGQ	Paint, Orangeburst Metallic (N/A on LS); on LT and Premier	395	359
PDC	Protection Package Includes All-Weather Front and Rear Floor Mats (VAV) and Custom Molded Front and Rear Splash Guards (VQK) (Dealer Installed) (Limited Availability) [N/A with Interior Protection Package (PDH)]	275	250
SDD	Receiver, Accessory Carrier Mount (Dealer Installed) (Limited Availability)	240	218
VLI	Roof Rail Crossbars Net (Dealer Installed) (Limited Availability) (N/A on LS); on LT and Premier	285	259
VQK	Splash Guards, Custom Molded Front and Rear (Dealer Installed) [Included with Protection Package (PDC)]	160	146
PCJ	Sun & Sound Package Includes Power Sunroof (CF5) and 7-Bose Speakers (Pricing Includes Package Discount) (N/A on LS or Premier); on LT	1,150	1,047
REMEMBER TO ASK ABOUT INCENTIVES.			
CF5	Sunroof, Power (N/A on LS) [Included with and Requires Sun & Sound Package (PCJ) on LT]; on Premier	995	905
SFE	Wheel Locks (Port Installed) (N/A on LS); on LT and Premier	70	64
SE4	Wheels, Midnight Silver Aluminum Includes 18" Tires (N/A on LS); on LT On Premier	2,450	2,230
		1,855	1,688

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your **SAVE** Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 Chevrolet Volt

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
1RF68/2LT	Volt LT FWD 4-Door Hatchback	\$ 34,095	\$ 33,530
1RG68/2LZ	Volt Premier FWD 4-Door Hatchback	38,445	37,793

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
5XB	Battery Recharge Cord, Portable (Dealer Installed) (Limited Availability)	\$ 535	\$ 487
62G	Battery Recharge Port, Illuminated (Dealer Installed) (Limited Availability)	225	205
VK3	Bracket, Front License Plate	20	18
RWJ	Car Cover, Outdoor (Dealer Installed) (Limited Availability)	365	332
VLI	Cargo Mat, All-Weather (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	110	100
W2D	Cargo Net (Dealer Installed) (Limited Availability)	60	55
PDB	Comfort Package Includes Dual Heated Power Outside Mirrors with Manual Fold, Heated Front Seats and Heated Steering Wheel (Standard on Premier); on LT	460	419
KSG	Cruise Control, Adaptive Includes Automatic Front Braking [Requires Driver Confidence Package 1 (V7X) and Driver Confidence Package 2 (V7Y)] (N/A on LT); on Premier	1,195	1,087
VST	Door Sill Plates (Dealer Installed) (Limited Availability)	135	123
V7X	Driver Confidence Package 1 Includes Side Blind Zone Alert, Rear Cross Traffic Alert and Lane Change Alert (N/A on LT); on Premier	495	450
V7Y	Driver Confidence Package 2 Includes Automatic Front Braking, Forward Collision Alert, IntelliBeam Automatic High Beam Headlamp Control, Lane Keep Assist and Following Distance Sensor Indicator and [Requires Driver Confidence Package 1 (V7X)] (N/A on LT)	495	450
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	140	127
VYW	Floor Mats, Premium Carpeted (Dealer Installed) (Limited Availability)	150	137
PDH	Interior Protection Package Includes All-Weather Cargo Mat (VLI) and All-Weather Floor Mats (VAV) (Dealer Installed) (Limited Availability)	200	182
SH4	Lighting, Ambient Includes Cup Holder Lights and Footwell Lights (Dealer Installed) (Limited Availability)	575	523

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2017 Chevrolet Volt (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Citron Green Metallic (GA1), Heather Gray Metallic (GA6), Mosaic Black Metallic (GB8), Silver Ice Metallic (GAN) or Summit White (GAZ)	N/C	N/C
G1W	Paint, Iridescent Pearl Tricoat	\$ 995	\$ 905
---	Paint, Kinetic Blue Metallic (GD1) or Siren Red Tintcoat (G1E)	395	359
REMEMBER TO ASK ABOUT INCENTIVES.			
I06	Radio, AM/FM Stereo with MyLink, Navigation and Touch Screen Includes NavTraffic and SiriusXM Travel Link (N/A on LT); on Premier	495	450
PCQ	Seat Trim, Leather-Surfaced [Requires Comfort Package (PDB)] (Standard on Premier); on LT	900	819
UQA	Speakers, 8-Bose Includes Subwoofer (Standard on Premier); on LT	560	510
SFJ	Sun Shade, Reflective Front Window (Dealer Installed) (Limited Availability)	110	100
SFS	Sunshades, Rear Side (Dealer Installed) (Limited Availability)	120	109
SIF	Tablet Holders, Universal (Dealer Installed) (Limited Availability)	105	96
SFE	Wheel Lock Kit (Dealer Installed) (Limited Availability) [N/A with 5-Split Spoke Ultra Bright Machined Aluminum Wheels (SJH)]	60	55
SJH	Wheels, 5-Split Spoke Ultra Bright Machined Aluminum with Painted Gloss Black Pockets (Dealer Installed) (Limited Availability) [N/A with Wheel Lock Kit (SFE)]	1,895	1,724

Understanding the difference

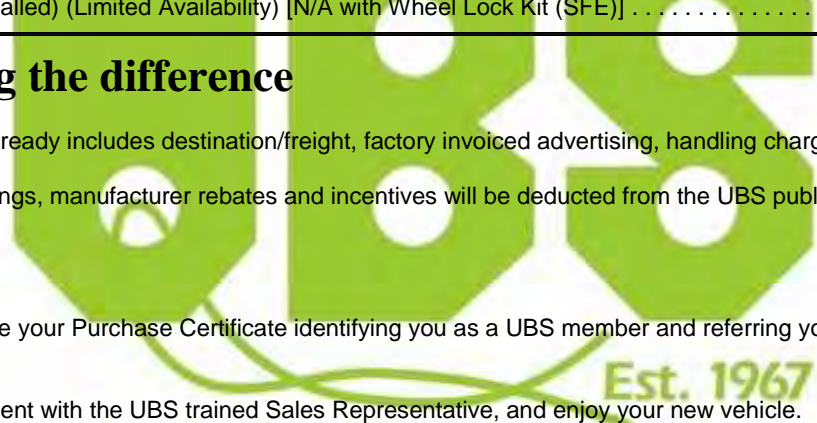
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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 CHRYSLER

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

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2017 Chrysler 200 Sedan

To Calculate the UBS Price:

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MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
200 SEDAN FWD			
UFCE41/2-A	200 LX FWD 4-Door Sedan with Option Package (2-A)	\$ 23,210	\$ 23,183
UFCE41/2-B	200 Touring FWD 4-Door Sedan with Option Package (2-B)	23,705	23,633
UFCH41/2-K	200 Limited Platinum FWD 4-Door Sedan with Option Package (2-K)	25,705	25,318
UFCL41/2-L	200S Base FWD 4-Door Sedan with Option Package (2-L)	26,785	26,334
UFCL41/2-M	200S Alloy Edition FWD 4-Door Sedan with Option Package (2-M)	27,780	27,239
UFCS41/2-P	200C Platinum FWD 4-Door Sedan with Option Package (2-P)	28,890	28,306
REMEMBER TO ASK ABOUT INCENTIVES.			
200 SEDAN AWD			
UFFL41/2-L	200S Base AWD 4-Door Sedan with Option Package (2-L)	31,000	32,296
UFFL41/2-M	200S Alloy Edition AWD 4-Door Sedan with Option Package (2-M)	31,995	31,201
UFFS41/2-P	200C Platinum AWD 4-Door Sedan with Option Package (2-P)	32,880	32,064

OPTION PACKAGES (Deletion of any package item eliminates package pricing. Pricing Includes packages discounts where applicable)

MFG CODE		MFG RETAIL	UBS W'SALE
LX			
2-A	LX Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
TOURING			
2-B	Touring Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Touring Model Price); on LX	\$ 495	\$ 450
LIMITED PLATINUM			
2-K	Limited Platinum Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
200S			
2-L	200S Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-M	200S Alloy Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Alloy Edition Model Price); on 200S Base	995	905
200C PLATINUM			
2-P	200C Platinum Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with 200C Platinum FWD Model Price); on 200C Platinum FWD	225	205
	On 200C Platinum AWD	N/C	N/C

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2017 Chrysler 200 Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ALS	Appearance Package, Dark Includes Gloss Black Outside Mirrors, P235/45R-18 Tires and Gloss Black Aluminum Wheels (N/A on LX, Limited Platinum, 200S or 200C Platinum); On Touring	\$ 495	\$ 450
XAN	Blind-Spot Alert with Cross Path Detection [Requires Comfort & Convenience Group (AGF)] [Included with and Requires SafetyTec (AC5) on 200C Platinum] (N/A on LX or Touring); on Limited Platinum and 200S	595	541
AXA	Body Kit, Mopar Exterior Includes Mopar Rear Air Diffuser, Mopar Side Sills and Mopar Front Chin Spoiler (N/A LX, Touring or Limited Platinum); on 200S and 200C Platinum	1,395	1,269
AVV	Body Kit, Mopar Single Exhaust Includes Rear Fascia Side Accents, Mopar Side Sills and Mopar Front Chin Spoiler (N/A 200S or 200C Platinum); on LX, Touring and Limited Platinum	1,200	1,092
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
AGF	Comfort & Convenience Group Includes Rear Air Conditioning Vents, Dual Zone Automatic Air Conditioning, Remote Control Engine Start, Dual Heated Power Outside Mirrors, Dual Illuminated Visor Vanity Mirrors and Heated Steering Wheel (N/A on LX, Touring, 200S or 200C Platinum); on Limited Platinum	695	632
AJY	Comfort Group Includes Remote Control Engine Start, Automatic Day/Night Inside Rearview Mirror with Microphone, Heated Front Seats, Heated Steering Wheel, Rear Air Conditioning Vents, Dual Zone Automatic Air Conditioning and Dual Illuminated Visor Vanity Mirrors (N/A on LX, Touring, Limited Platinum or 200C Platinum); on 200S	895	814
RTJ	Communication System, Mopar Connect [N/A with Navigator & Sound Group (AS4) or Uconnect 8.4A Radio (RA3)] [Requires Comfort Group (AJY)] (N/A on LX, Touring or 200C Platinum); on Limited Platinum and 200S	675	614
ED8	Engine, 2.4 Liter 4-Cylinder MultiAir PZEV (N/A AWD); on FWD	N/C	N/C
ERB	Engine, 3.6 Liter V6 Flex Fuel (N/A on LX or Touring) (Standard on 200S AWD and 200C AWD); on Limited Platinum FWD, 200S FWD and 200C FWD	1,995	1,815
MZQ/MUK	Graphic, Mopar Glass Black or Mopar Silver Bodyside	375	341
BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920			
NHK	Heater, Engine Block	95	86
GWJ	Moonroof, Dual-Pane Power Glass Panorama (N/A on LX, Touring or Limited Platinum); on 200S and 200C Platinum	1,495	1,360
GWG	Moonroof, Power Glass [Requires Comfort & Convenience Package (AGF)] (N/A on LX, Touring, 200S or 200C Platinum); on Limited Platinum	995	905
ACX	Mopar Interior Package	310	282
AS4	Navigation & Sound Group I Includes GPS Navigation System, 9-Amplified Speakers & Subwoofer, 506-Watt Amplifier, Sirius XM Traffic & Travel Link with 5-Years of Service, Uconnect 8.4AN Radio, HD Radio, Uconnect Access Communication System with 1-Year of Service, 7" Premium LED Instrument Cluster, Automatic Day/Night Inside Rearview Mirror with Microphone and 8.4" Touch Screen Monitor [N/A with Uconnect 8.4A Radio (RA3)] (N/A on LX, Touring, Limited Platinum or 200C Platinum); on 200S	1,495	1,360
---	Paint, Billett Silver Metallic (PSC), Black (PX8), Bright White (PW7), Granite Crystal Metallic (PAU), Maximun Steel Metallic (PAR), Velvet Red Pearl (PCL) or Vivid Blue Pearl (PCL)	N/C	N/C
ANF	Premium Group Includes Luxury Door Trim Panel, Real Wood/Bronze Chrome Interior Accents, Air Conditioning, Memory For Outside Mirrors, Radio and Driver's Seat, 115 Volt Auxiliary Power Outlet, Premium Leather Surfaced Bucket Seats, Ventilated Front Seats and Heated Steering Wheel [Requires Uconnect 8.4AN Radio (RA4)] (N/A on LX, Touring, Limited Platinum or 200S); on 200C Platinum	995	905
LMP	Premium Lighting Group Includes LED Fog Lamps, HID Headlamps and LED Daytime Running Lights [Requires Navigation & Sound Group I (AS4) (N/A on LX, Touring or Limited Platinum) (Standard on 200C Platinum); on 200S	795	723
RA2	Radio, Uconnect 5.0 Includes Bluetooth Wireless Connectivity, Compass, SiriusXM Feature and AM/FM Stereo Radio with Touch Screen (Standard on Touring and 200S) (N/A on Limited Platinum or 200C Platinum); on LX	495	450

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2017 Chrysler 200 Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RA3	Radio, Uconnect 8.4A Includes Bluetooth Wireless Connectivity, Uconnect Access Communication System with 1-Year of Service, Automatic Day/Night Inside Rearview Mirror with Microphone, 8.4" Touch Screen Monitor, Navigation System Prep, SiriusXM Traffic & TravelLink with 5-Years of Service and Harmon/Kardon Radio System [N/A with Communicatin System (RTJ) or Navigation & Sound Group I (AS4)] (N/A on LX or Touring) (Standard on Limited Platinum and 200C Platinum); on 200S also Includes 7" Premium LED Instrument Cluster	\$ 695	\$ 632
RA4	Radio, Uconnect 8.4AN Includes Bluetooth Wireless Connectivity, Uconnect Access Communication System with 1-Year of Service, 8.4" Touch Screen Monitor, GPS Navigation System, SiriusXM Traffic & TravelLink with 5-Years of Service, Harmon/Kardon Radio System and HD Radio (N/A on LX, Touring, Limited Platinum or 200S); on 200C Platinum	895	814
AC5	SafetyTec Includes Blind-Spot Alert with Cross Path Detection (XAN), Advanced Brake Assist, Full Speed FWD Collision Warning System Plus, Adaptive Cruise Control with Stop & Go, Automatic High Beams Headlamp Control, Lane Departure Warning System Plus, Parallel & Perpendicular Park Assist System with Stop, and Rain-Sensing Windshield Wipers (N/A on LX, Touring, Limited Platinum or 200S); on 200C Platinum	1,295	1,178
SL - -	Seats, Leather Surfaced Sport Bucket [Requires Comfort Group (AJY) and Navigation & Sound Group I (AS4)] (N/A on LX, Touring, Limited Platinum or 200C Platinum); on 200S	995	905
AAC	Touring Convenience Group Includes Rearview Camera, 8-Way Power Driver's Seat Adjuster and Power Driver's Lumbar Seat Adjuster (N/A on LX, Limited Platinum, 200S or 200C Platinum); on Touring	395	359
WP9	Wheels, Gray Polished Spoke Aluminum Includes Heavy Duty Power Front and Rear Disc Brakes and P235/40R-19 Tires (N/A on LX, Touring, Limited Platinum or 200S); on 200C Platinum FWD	995	905
	On 200C Platinum AWD	795	723
WPX	Wheels, Hyperblack Aluminum Includes Heavy Duty Power Front and Rear Disc Brakes and P245/40R-19 Tires (N/A on LX, Touring, Limited Platinum, 200S Alloy Edition or 200C Platinum); on 200S Base	795	723

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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United Buying Service

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2017 Chrysler 300 Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
300 SEDAN REAR WHEEL DRIVE			
LXCH48/22F	300 Limited RWD 4-Door Sedan	\$ 33,435	\$ 32,909
LXCL48/2-G	300S Base RWD 4-Door Sedan	36,770	35,688
LXCL48/2-L	300S Alloy Edition RWD 4-Door Sedan	37,265	36,129
LXCS48/2-T	300C Base RWD 4-Door Sedan	39,730	38,440
LXCR48/2-R	300C Platinum RWD 4-Door Sedan	43,685	42,286
300 SEDAN ALL WHEEL DRIVE			
LXFH48/22F	300 Limited AWD 4-Door Sedan	35,935	35,259
LXFL48/2-G	300S Base AWD 4-Door Sedan	39,270	38,013
LXCL48/2-L	300S Alloy Edition AWD 4-Door Sedan	39,765	38,454
LXFS48/2-T	300C Base AWD 4-Door Sedan	42,230	40,765
LXFR48/2-R	300C Platinum AWD 4-Door Sedan	46,365	44,611

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
2-L	Alloy Edition Includes Alloy Edition Floor Mats, Alloy Edition Grille and Surround, Liquid Titanium Chrome Wing Badge, Alloy Edition Badging, Titanium Exhaust Tips, 20" Alloy Edition Aluminum Wheels, Piano Black and Titanium Interior Accents and Carmel Leather-Trimmed Seats with S Embroidery on Front Seats (Included with 300S Alloy Edition Model Price); on 300S Base	\$ 495	\$ 441
AEA	Appearance Package Includes Premium Fog Lights, Body Color Front Fascia, Lower Grille Closeout Panels and Rear Spoiler (N/A on Limited or 300C); on 300S	1,295	1,153
AJV	Convenience Group, Driver Includes Remote Control Engine Start, LED Fog Lights, Garage Door Opener, GPS Navigation System and UConnect Touch 8.4AN Radio Equipment (RA4) [N/A with Premium Group (ARL/AAA) or Value Package (AAN)] (N/A 300S or 300C); on Limited	2,395	2,132
EZH	Engine, 5.7 Liter V8 Hemi Includes Performance Suspension, 160-MPH Speedometer and 5350-Lb GVWR & Sport Mode2 (N/A on Limited, 300S AWD or 300C AWD); on 300S RWD and 300C RWD	3,000	2,670

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2017 Chrysler 300 Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AY1	Harmon/Kardon Audio Group Includes 19-Harman/Kardon GreenEdge Speakers and Harmon/Kardon GreenEdge Amplifier (N/A on Limited or 300S) (Standard on 300C Platinum); on 300C Base	\$ 1,995	\$ 1,776
NHK	Heater, Engine Block	95	85
ADA	Light Group Includes Bi-Xenon Adaptive Headlamps with Automatic Leveling (N/A on Limited, 300S or 300C Platinum); on 300C Base	895	797
GWJ	Moonroof, Dual-Pane Power Glass Panorama [Included with Premium Group (ARL/AAA)] (Standard on 300C); on Limited and 300S	1,795	1,598
---	Paint, Billet Silver Metallic (PSC), Bright White (PW7), Gloss Black (PX8), Granite Crystal Metallic (PAU), Jazz Blue Pearl (PBX) or Maximum Steel Metallic (PAR)	N/C	N/C
PSC	Paint, Ceramic Gray (N/A on Limited or 300C); on 300S	N/C	N/C
PRY	Paint, Redline 3 Coat Pearl (N/A on Limited or 300C); on 300S	500	445
PRV	Paint, Velvet Red Pearl (N/A on 300S); on Limited and 300C	N/C	N/C
AFF	Premium Group 2 Includes Blind-Spot Alert with Cross Path Detection, Cargo Mat, Door Sill Scuff Pads, Bi-Xenon Adaptive Headlamps with Automatic Leveling, LED Map Pocket Lights, Lower LED Front Lights, Memory for Outside Mirrors, Radio and Driver's Seat, Dual Heated Power Outside Mirrors with Manual Fold, Tilt-Down, Turn Signals and Automatic Day/Night Driver's Side, Front and Rear Park Assist System, Heated Rear Seats, Leather Sport Bucket Seats, Ventilated Front Seats, Heated Power Tilt & Telescoping Steering Wheel and Power Rear Sunshade (N/A on Limited or 300C) ; on 300S	1,895	1,687
ARL/AAA	Premium Group Includes Blind-Spot Alert with Cross Path Detection, Dual Heated Power Outside Mirrors with Manual Fold, Turn Signals and Automatic Day/Night Driver's Side, Front and Rear Park Assist System and UConnect Touch 8.4AN Radio Equipment (UAQ) [N/A with Convenience Group (AJV)] (N/A on 300C); on Limited also Includes Remote Control Engine Start, LED Fog Lights, Garage Door Opener, 10-Beats Premium Speakers, Subwoofer and 552 Watt Amplifier On 300S Also Includes Dual-Pane Power Glass Panorama Moonroof (GWJ)	3,695 3,295	3,289 2,933
UAQ	Radio Equipment, UConnect 8.4AN Includes GPS Navigation System, HD Radio & SiriusXM Travel Link and Traffic with 5-Years [Included with Premium Group (ARL/AAA) and Driver Convenience Group (AJV)] (N/A on Limited) (Standard on 300C); on 300S	995	886
MXS	Roof, Black (N/A on Limited or 300C); on 300S	1,500	1,335
ALP	SafetyTec Plus Group Includes Advanced Brake Assist, Full Speed FWD Forward Collision Warning Plus System, Adaptive Cruise Control with Stop, Automatic High Beams Headlamp Control, Lane Departure Warning System Plus, Dual Heated Power Outside Mirrors with Turn Signals, Front and Rear Park Assist System and Rain-Sensing Windshield Wipers [Requires UConnect 8.4AN Radio Equipment (RA4) or Premium Group (ARL/AAA) on 300S] (N/A on Limited); on 300S without Premium Group (ARL/AAA) and on 300C On 300S with Premium Group (ARL/AAA)	2,995 1,695	2,666 1,509
KL	Seats, Nappa Leather & Suede Performance [Requires Appearance Group (AEA)] (N/A on Limited or 300C); on 300S	395	352
AAN	Value Package Includes Remote Control Engine Start, LED Fog Lights, Garage Door Opener, Dual-Pane Power Glass Panorama Moonroof (GWJ) and UConnect Touch 8.4AN Radio Equipment (RA4) [N/A with Convenience Group (AJV) or Premium Group (ARL/AAA)] (N/A on 330S or 300C); on Limited	2,995	2,666
XDJ	Vehicle Tracking System, Mopar Electric	635	565
WFY	Wheels, 20" Polished Aluminum Includes P245/45R-20 Performance Tires (N/A on 300S, Limited, 300C Base AWD or 300C Platinum); on 300C Base RWD	995	886

Understanding the difference

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2017 Chrysler Pacifica

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
RUCL53/2-E	Pacifica LX FWD 4-Door Passenger Van	\$ 29,590	\$ 29,545
RUCL53/2-K	Pacifica Touring Base FWD 4-Door Passenger Van	31,490	30,740
RUCL53/2-L	Pacifica Touring-L Base FWD 4-Door Passenger Van	35,490	34,460
RUCL53/2-J	Pacifica Touring-L Plus FWD 4-Door Passenger Van	38,890	37,622
RUCL53/2-P	Pacifica Limited FWD 4-Door Passenger Van	43,490	41,900

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
JRK	Doors, Dual Power Sliding (Standard on Touring and Limited); on LX	\$ 1,130	\$ 1,006
GX3	Entry System, Keysense	175	156
NHK	Heater, Engine Block	115	102
JRC	Liftgate, Power (N/A on LX) (Standard on Touring-L and Limited); on Touring Base	495	441
---	Paint, Billet Silver Metallic (PSC), Bright White (PW7), Brilliant Black Crystal Pearl (PXR), Dark Cordovan Pearl (PUV), Granite Crystal Metallic (PAU), Jazz Blue Pearl (PBX), Molten Silver (PTE), Tusk White (PW2) or Velvel Red Pearl (PRV)	N/C	N/C

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

RA3	Radio, Uconnect 8.4 Includes Navigation System Prep (N/A on LX or Limited) (Standard on Touring-L Plus); on Touring Base and Touring-L Base	595	530
RA4	Radio, Uconnect 8.4AN Includes Uconnect Access Communication System with 1-Year of Service, GPS Navigation System, SiriusXM Travel Link & Traffic Radio Equipment with 5-Years of Service and HD Radio (N/A on LX, Touring Base or Touring-L Base) (Standard on Limited); on Touring-L Plus	695	619
MW1	Roof Rails, Black Stow n Place (Standard on Touring-L Base) (N/A on Touring-L Plus or Limited); on LX and Touring Base	245	218
AC5	SafetyTec Group Includes Blind-Spot Alert with Cross Path Detection and Rear Park Assist, (Standard on Touring-L and Limited); on LX and Touring Base	995	886

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2017 Chrysler Pacifica (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ALP	SafetyTec Group, Advanced Includes Advanced Brake Assist, Surround View Camera System, Full Speed Forward Collision Warning System Plus, Adaptive Cruise Control with Stop & Go, Automatic High Beam Headlamps, Lane Departure Warning System Plus, Parallel & Perpendicular Park Assist System with Stop, Front and Rear Park Assist and Rain Sensing Windshield Wipers (N/A on LX, Touring Base or Touring-L Base); on Touring-L Plus and Limited	\$ 1,995	\$ 1,776
VISIT US AT UBS4CARS.COM.			
CYF	Seating, 8-Passenger	495	441
AMA	Sound Group, Alpine Includes Uconnect Access Communication System with 1-Year of Service, 13-Alpine Speakers, 2-USB Ports, 506-Watt Amplifier, Active Noise Cancellation and Uconnect 8.4 Radio Equipment (N/A on LX, Touring Base or Limited) (Standard on Touring-L Plus); on Touring-L Base	895	797
AAX	Sound Group, Harman/Kardon Includes 20-Harmon/Kardon Speakers and 760-Watt Amplifier (N/A on LX, Touring Base, Touring-L Base or Limited); on Touring-L Plus	995	886
ACF	Tire and Wheel Group; on LX and Touring Base Includes P235/65R-17 Tires	795	708
	On Touring L Includes P235/60R-18 Tires	895	797
	On Limited Includes P245/50R-20 Tires	995	886
XG1	Tire Inflation Kit [Requires Limited Use Spare Tire (TBQ)] (N/A on LX, Touring Base, Touring-L Base or Limited); on Touring-L Plus	295	263
TBQ	Tire, Limited Use Spare [Requires Tire Inflation Kit (XG1)]	N/C	N/C
AHT	Trailer Tow Group Includes HD Radiator, Class II Trailer Hitch Receiver, Trailer Sway Damping & 7-Pin & 4-Pin Connector Trailer Wiring Harness (N/A on LX, Touring Base or Touring-L Base); on Touring-L and Limited	995	886
AAH	Uconnect Theater & Sound Group Includes Uconnect Theater Package (AT1), 20-Harman/Kardon Speakers and 760-Watt Amplifier (N/A on LX or Touring); on Limited	2,795	2,488
REMEMBER TO ASK ABOUT INCENTIVES?			
AT1	Uconnect Theater Package Includes 220-Amp Amplifier, Blue-Ray/DVD Player, 115-Volt Power Outlet, 2-USB Ports, Wireless Headphones, Dual Seatback Monitors, High Definition Multimedia Interface, Remote Control and Video USB Port (N/A on LX, Touring Base or Touring-L Base) (Standard on Touring-L Plus); on Limited	1,995	1,776
CJJ	Vacumn Delete, Stow n Vac Integrated Includes Limited Use Spare (N/A on LX or Touring); On Limited	N/C	N/C

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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2017 DODGE

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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2017 Dodge Challenger

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
LADH22/21A	Challenger SXT Base RWD 2-Door Coupe	\$ 28,090	\$ 27,931
LADH22/21V	Challenger SXT Plus RWD 2-Door Coupe	31,090	30,601
LADP22/2-H	Challenger R/T Base RWD 2-Door Coupe	33,985	33,472
LADP22/2-D	Challenger R/T Plus Base RWD 2-Door Coupe	36,985	36,142
LADP22/2-W	Challenger R/T Base Shaker RWD 2-Door Coupe	37,985	37,032
LADP22/2-S	Challenger R/T Plus Shaker RWD 2-Door Coupe	40,985	39,702
LADP22/2-P	Challenger T/A Base RWD 2-Door Coupe	38,485	37,477
LADP22/2-Q	Challenger T/A Plus RWD 2-Door Coupe	41,235	39,925
LADX22/2-G	Challenger R/T Scat Pack Base RWD 2-Door Coupe (Requires Gas Guzzler Tax Priced Separately)	39,090	37,891
LADX22/2-Y	Challenger 392 Hemi Scat Pack RWD 2-Door Coupe (Requires Gas Guzzler Tax Priced Separately)	43,890	42,163
LADX22/2-X	Challenger T/A 392 Base RWD 2-Door Coupe (Requires Gas Guzzler Tax Priced Separately)	45,090	43,231
LADX22/2-K	Challenger SRT 392 RWD 2-Door Coupe (Requires Gas Guzzler Tax Priced Separately)	50,290	49,272
LADR22/2-R	Challenger SRT Hellcat RWD 2-Door Coupe (Requires Gas Guzzler Tax Priced Separately)	63,590	61,641

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ADX	Blacktop Package Includes Black Fuel Filler Door, Black Grille, Rearview Camera, SiriusXM Satellite Radio, Black Rear Spoiler, Blacktop Stripe and Gloss Black Painted Aluminum Wheels [N/A with Super Sport Group (AGL) or R/T Classic Package (ASJ)]; on SXT Base Also Includes 3.07 Axle Ratio, Fog Lights and P245/45R-20 Performance Tires	\$ 1,295	\$ 1,153
	On SXT Plus and R/T Plus Base	695	619
	On R/T Base	995	886

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2017 Dodge Challenger (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ADE	Cold Weather Package Includes 180-Amp Alternator, Heated Front Seats and Heated Steering Wheel; on SXT Base and R/T Base	\$ 495	\$ 441
AJV	Convenience Group, Driver's Includes Blind-Spot Alert with Cross Path Detection, Remote Control Engine Start (with Automatic Transmission), HID Headlamps and Dual Heated Power Outside Mirrors with Power Fold; on SXT Base and R/T Base also Includes Garage Door Opener and Rear Parking Assist System and on T/A Base and R/T Shaker Base	1,295	1,153
	On SXT Plus, T/A Plus, R/T Plus Base, R/T Plus Shaker, T/A 392, and on R/T Scat Pack without Scat Pack Appearance Package (ASA), R/T Plus Shaker and 392 Hemi Scat Pack Shaker without Scat Package Appearance Package (ASA)	1,095	975
	On R/T Plus with R/T Classic Package (ASG) and R/T Scat Pack with Scat Appearance Package (ASA)	795	708
EZH	Engine, 5.7 Liter V8 MDS Hemi Includes Fuel Saver Technology with 4-Cylinder Mode and Interactive Decel Fuel Shut Off [Requires Automatic Transmission (DF-)]; on R/T Base, R/T Plus Base, R/T Base Shaker, R/T Plus Shaker, T/A Base and T/A Plus	N/C	N/C
ESG	Engine, 6.4 Liter V8 MDS Hemi Includes Fuel Saver Technology with 4-Cylinder Mode and Interactive Decel Fuel Shut Off [Requires Automatic Transmission (DF-)]; on R/T Scat Pack, 392 Hemi Scat Pack Shaker, T/A 392 and SRT 392 Base	N/C	N/C
---	Gas Guzzler Tax; on R/T Scat Pack, 392 Hemi, T/A 392 and SRT 392	1,000	1,000
	On SRT Hellcat	1,700	1,700
NHK	Heater, Engine Block	95	85
MYW	Hood, Black Satin (N/A on SXT, R/T or SRT 392); on SRT Hellcat	1,995	1,776
AJD	Leather Interior Group Includes Hectic Mesh Interior Accents, Satin Silver Instrument Panel & Bezel, Heated and Ventilated Front Seats, Leather Seat Trim, Heated Steering Wheel and Power Tilt & Telescoping Steering Wheel; on R/T Scat Pack Base	1,695	1,509
GWA	Moonroof, Power Glass	1,995	1,776
---	Paint, Billet (PSC), Confusion Blue Pearl (PBX), Destroyer Grey (N/A), Go Mango (PVP), Granite Pearl (PAU), Green Go (PGM), Maximum Steel Metallic (PAR), Octane Red Pearl (PRV), Pitch Black (PX8), Torred (PR3), White Knuckle (PW7), or Yellow Jacket (PY4)	N/C	N/C
PRY	Paint, Redline Red Tricoat Pearl	595	530
AMA	Premium Sound Group Includes 900-Watt Amplifier, 18-Harman/Kardon Speakers and Harman/Kardon GreenEdge Amp [N/A with Sound Group II (ATL)]; on SXT Plus, R/T Plus Base, T/A Plus, R/T Plus Shaker, R/T Scat Pack, 392 Hemi Scat Pack Shaker and T/A 392	1,595	1,420
ASJ	R/T Classic Package Includes Badging, HID Headlamps, Heated and Ventilated Front Seats, Leather Seat Trim, Heated Steering Wheel, Black Dual Side Stripes and Polished Classic Aluminum Wheels; on R/T Plus	1,995	1,776
UAQ	Radio Equipment, Uconnect 8.4AN Includes GPS Navigation System, SiriusXM Traffic & Travel-Link with 5-Years of Service and HD Radio [Requires Sound Group (AAX) on SXT Base, R/T Base and R/T Shaker Base] (Standard on SRT); on SXT Base, R/T Base, R/T Shaker Base and T/A Base also Includes Shark Fin Antenna, Uconnect Access with 911 Assist Call and SiriusXM Satellite Radio (RSD)	1,095	975
	On SXT Plus, R/T Plus Base, T/A Plus, T/A 392, R/T Plus Shaker, R/T Scat Pack and R/T Hemi Scat Pack	795	708
UDQ	Radio Equipment, Uconnect 8.4N [Requires Sound Group (AAX) on SXT Base, R/T Base and R/T Shaker Base]; on SXT Base, R/T Base, T/A Base and R/T Shaker Base	1,095	975
	On SXT Plus, R/T Plus Base, T/A Plus, T/A 392, R/T Plus Shaker, 392 Hemi Scat Pack and R/T Scat Pack	795	708
RSD	Radio, SiriusXM Satellite Includes 1-Year of Service [Requires Extra Cost Customer Paid Subscription after Initial Complimentary Term]; on SXT Base, R/T Base and T/A Base.	195	174
ASA	Scat Pack Appearance Group Includes Black Fuel Filler Door, Black Grille, Hectic Mesh Interior Accents, HID Headlamps and Scat Pack Bumble Bee Rear Stripe; on R/T Scat Pack Base and 392 Hemi Scat Pack Shaker	1,195	1,064
CGQ	Seat Belts, Red; on SRT 392 Base and SRT Hellcat.	195	174
ATL	Sound Group II Includes 506-Watt Amplifier and 9-Amplified Speakers & Subwoofer [N/A with Premium Sound Group (AMA)]; on SXT Plus, R/T Plus, T/A Plus, R/T Shaker Plus, R/T Scat Pack, 392 Hemi Scat Pack Shaker and T/A 392	895	797
AAX	Sound Group Includes 276-Watt Amplifier and 6-Premium; on SXT Base, R/T Base, T/A Base and R/T Shaker Base	795	708

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2017 Dodge Challenger (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
M24	Stripe, Modern Hood [N/A with Blacktop Package (ADX), R/T Classic Package (ASJ) or Scat Pack Appearance Group (ASA)]; on R/T Base, R/T Plus and R/T Scat Pack Base . . .	\$ 495	\$ 441
M3-	Stripes, Black Dual Center (M3Z) or Silver Dual Center (M31); on SRT 392 Base.	595	530
M28	Stripes, Bodyside; on SXT	395	352
AGL	Super Sport Group Includes 3.07 Axle Ratio, Power Performance Front and Rear Disc Brakes, P245/45R-20 Performance Tires, Trunk-Lid Spoiler, Steering Wheel Gear Shift Paddles, Limited Use Spare Tire Premium Painted Aluminum Wheels [N/A with Super Track Pak (AWD) or Blacktop Package (ADX)]; on SXT Base	1,400	1,246
AWD	Super Track Pak Includes Performance Pages, Performance Steering, Steering Wheel Gear Shift Paddles, Sport Suspension, P245/45ZR-20 Performance Tires and Hyper Black Aluminum Wheels [N/A with Super Sport Group (AGL)] (N/A on R/T Scat Pack or SRT) (Standard on R/T Base Shaker and R/T Plus Shaker); on SXT Base without Blacktop Package also Includes Power Performance Front and Rear Brakes, Rear Park Assist System, Rearview Camera and Color-Keyed Rear Spoiler	1,600	1,424
	On SXT Base with Blacktop Package	1,000	890
	On SXT Plus, R/T Base and R/T Plus	695	619
ADG	Technology Package Includes Automatic High Beam Headlamp Control, Adaptive Speed Control and Rain Sensing Windshield Wipers; on SXT Plus also Includes Forward Collision Warning System	1,195	1,064
	On R/T Plus Base, T/A Plus, R/T Plus Shaker, R/T Scat Pack, 392 Hemi Scat Pack, T/A 392 and SRT 392 Base and with Transmission (DF-).	1,195	1,064
	On R/T Plus Base, T/A Plus, R/T Plus Shaker, R/T Scat Pack, 392 Hemi Scat Pack, T/A 392 and SRT 392 Base and without Transmission (DF-).	395	352
TBC	Tire, Limited Use Spare	195	174
TN2	Tires, P275/40ZR-20 Summer High Performance; on TA 392 Base and SRT Hellcat.	695	619
DF-	Transmission, 8-Speed Automatic [Requires Engine (EZH) on R/T or Requires Engine (ESG) on R/T Scat Pack and SRT 392] (Standard on SXT); On R/T Base, R/T Plus Base, R/T Shaker Base and R/T Plus Shaker Includes 3.07 Axle Ratio	1,400	1,246
	On R/T Scat Pack, 392 Hemi Scat Pack Shaker and T/A 392 also Includes Autostick, 3.09 Axle Ratio and Steering Wheel Gear Shift Paddles	1,400	1,246
	On SRT 392 Base also Includes Autostick, 3.09 Axle Ratio, Remote Control Engine Start and Steering Wheel Gear Shift Paddles	1,400	1,246
	On SRT Hellcat also Includes Autostick, 2.62 Axle Ratio, Remote Control Engine Start and Steering Wheel Gear Shift Paddles	2,995	2,666
WSB	Wheels, Brass Monkey SRT Forged Alloy; on SRT Hellcat	995	886
WRT	Wheels, Forged Painted Aluminum [Included with Scat Pack Appearance Group (ARH)]; on R/T Base, R/T Plus, R/T Scat Pack, R/T Shaker, R/T Plus Shaker and 392 Hemi Scat Pack Shaker	1,095	975

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

Washington 301.657.1920

Baltimore 410.792.9070

ubs4cars.com

2017 Dodge Charger

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CHARGER RWD			
LDDM48/29G	Charger SE RWD 4-Door Sedan	\$ 29,090	\$ 28,796
LDDS48/29H	Charger SXT RWD 4-Door Sedan	31,090	30,526
LDDP48/29N	Charger R/T Base RWD 4-Door Sedan	35,885	34,922
LDDP48/29S	Charger Daytona Base RWD 4-Door Sedan	40,985	39,461
LDDR48/21W	Charger R/T Scat Pack RWD 4-Door Sedan	41,090	39,676
LDDR48/21Y	Charger Daytona 392 RWD 4-Door Sedan	46,090	44,126
LDDX48/23X	Charger SRT 392 RWD 4-Door Sedan	52,240	51,009
LDDT48/23T	Charger SRT Hellcat RWD 4-Door Sedan (Requires Gas Guzzler Tax Priced Separately)	67,040	64,773

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

CHARGER AWD			
LDEM48/28G	Charger SE AWD 4-Door Sedan	31,340	30,910
LDES48/28H	Charger SXT AWD 4-Door Sedan	32,990	32,296

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
AA5	Beats Audio Group Includes 552-Watt Amplifier, 10-Premium Speakers and Subwoofer (N/A on SE, SXT or SRT); on R/T and Daytona	\$ 995	\$ 886
ADX	Blacktop Package Includes Premium Front and Rear Floor Mats, Black 1-Piece Performance Spoiler and Performance Steering Wheel (Requires Black Interior) (N/A on, R/T Scat Pack, Daytona or SRT); on SE RWD and on SXT RWD without Rallye Group (ASC) or Premium Group (AC9)	1,195	1,064
	.On SXT RWD with Rallye Group (ASC) or Premium Group (AC9)	695	619
	On SE AWD and on SXT AWD without Rallye Group (ASC) also Includes Dark Brushed II Interior Accents and Hyper Black Aluminum Wheels	495	441
	On SXT AWD with Rallye Group (ASC)		
	On R/T Base also Includes Dark Brushed II Interior Accents and Gloss Black Painted Aluminum Wheels	195	174
BR6	Brakes, HD Power Front and Rear Disc; on Daytona Base	695	619
		195	174

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2017 Dodge Charger (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL \$	UBS W'SALE \$
CY6	Car Cover; on Daytona	375	334
AJV	Driver Confidence Group Includes Blind-Spot Alert with Cross Path Detection, Driver's Side Automatic Day/Night Outside Mirror, Rear Parking Sensors and Rearview Camera (N/A on SE or SRT); on SXT without Plus Group (AAY/AZ5) or Navigation/Rear Back-up Camera Group (AMN)	1,095	975
	On R/T Base and Daytona Base without Technology Package (ADG), Plus Group (AAY) or Navigation/Rear Back-up Camera Group (AMN)	1,395	1,242
	On SXT FWD and R/T Base with Plus Group (AAY/AZ5)	595	530
	On SXT with Navigation/Rear Back-up Camera Group (AMN)	795	708
	On SXT FWD and R/T Base with Plus Group (AAY/AZ5) and Navigation/Rear Back-up Camera Group (AMN)	295	263
	On R/T Scat Pack and Daytona 392 without Technology Package (ADG)	895	797
	On Daytona Base with Technology Package (ADG)	750	668
	On Daytona Base with Technology Package (ADG) and Navigation/Rear Back-up Camera Group (AMN)	550	490
	On R/T Scat Pack with Technology Package (ADG)	550	490
---	Gas Guzzler Tax; on SRT Hellcat	1,700	1,700
AY1	Harmon Kardon Audio Group Includes 900-Watt Amplifier and 19-Harmon Kardon GreenEdge Speakers & Subwoofer (N/A on SE, SXT, R/T or Daytona); on SRT	1,995	1,776
NHK	Heater, Engine Block	95	85
GWA	Moonroof, Power Glass (N/A on SE); on SXT, R/T, Daytona and SRT 392	1,195	1,064
	On SRT Hellcat	2,995	1,776
AMN	Navigation/Rear Back-Up Camera Group Includes 3D Navigation System, Rearview Camera, SiriusXM Traffic & Travel Link with 5-Years of Service, and Uconnect 8.4AN [Included with Premium Group (AC9)] (N/A on SE, R/T Scat Pack, Daytona 392 or SRT); On SXT, R/T Base and Daytona Base without Plus Group (AAY)	1,095	975
	On SXT and R/T Base with Plus Group (AAY)	795	708
---	Paint, Billet Silver Metallic (PSC), Contusion Blue Pearl (PBX), Destroyer Grey (PDN), Go Mango (PVP), Granite Pearl (PAU), Maximum Steel Metallic (PAR), Octane Red Pearl (PRV), Pitch Black (PX8), Torred (PR3), White Knuckle (PW7) or Yellow Jacket (PY4)	N/C	N/C
PRY	Paint, Redline Red Tri-Coat Pearl (PRY)	595	530
AAY/AZ5	Plus Group Includes Alarm System, Bi-HID Headlamps, LED Footwell & Front Overhead Lights, Rear Cup Holder Lights, Memory for Outside Mirrors, Radio and Driver's Seat, Driver's Side Automatic Day/Night Outside Mirror, Dual Heated Power Outside Mirrors with Manual Fold & Tilt-Down, Rear Parking Sensors, Rearview Camera, Dual 8-Way Power Seat Adjusters with Power Lumbar, Heated Rear Seats, Nappa Leather Surfaced Sport Bucket Seats with Metallic Accents, Ventilated Front Seats and Heated Steering Wheel [N/A with Premium Group (AC9/AZ6)] (N/A on SE, R/T Scat Pack, Daytona or SRT); on SXT and R/T Base	2,495	2,221
AJY	Popular Equipment Group Includes Remote Engine Start, Rear Parking Sensors and SiriusXM Satellite Radio with 1-Year of Service (N/A on SXT, R/T, Daytona or SRT); on SE	695	619
AD1	Power Sun Roof Group Includes Garage Door Opener and Power Glass Moonroof [Requires Popular Equipment Group (AJY)] (N/A on SXT, R/T, Daytona or SRT); on SE	1,295	1,153
AC9/AZ6	Premium Group Includes Alarm System, LED Footwell & Front Overhead Lights, Rear Cup Holder Lights, Tilt-Down Mirrors, Navigation/Rear Back-Up Camera Group (AMN), Rear Parking Sensors, Dual 8-Way Power Seat Adjusters with Power Lumbar, Heated Rear Seats, Nappa Leather Surfaced Sport Bucket Seats with Metallic Accents, Ventilated Front Seats, Heated Steering Wheel and Technology Group (ADG) [N/A with Driver Confidence Group (AJV) or Plus Group (AAY/AZ5)] (N/A on SE, R/T Scat Pack, Daytona or SRT); on SXT and R/T Base	5,995	5,336
UAQ	Radio, Uconnect 8.4AN Includes 3D Navigation System, HD Radio and SiriusXM Traffic & Travel Link with 5-Years of Service (N/A SE, SXT, R/T Base or Daytona Base); on Daytona 392, R/T Scat Pack and SRT	695	619
ASC	Rallye Group Includes Beats Audio Group (AA5), Rear Spoiler, Sport Mode 2 and Steering Wheel Gear Shift Paddles (N/A on SE, R/T, Daytona or SRT); on SXT RWD without Premium Group (AC9/AZ6)	1,695	1,509
	On SXT AWD without Premium Group (AC9/AZ6)	1,395	1,242
	On SXT RWD and SXT AWD with Premium Group (AC9/AZ6)	595	530
MXS	Roof, Black (N/A on SE or Daytona 392); on SXT, R/T, Daytona Base and SRT	1,500	1,335

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2017 Dodge Charger (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL \$	UBS W'SALE \$
CGQ	Seat Belts, Red (N/A on SE, SXT, R/T or Daytona); on SRT	195	174
HT--	Seats, Houndstooth Cloth Bucket [N/A with Plus Group (AAY/AZ5) or Premium Group (AC9)] (N/A on SE, R/T Scat Pack, Daytona or SRT); on SXT and R/T Base	95	85
GQ -	Seats, Nappa Leather & Alcantara Performance Bucket (N/A on SE, SXT or R/T Base, Daytona or SRT Hellcat) (Standard on SRT 392); on R/T Scat Pack	1,595	1,420
AGG	Sport Appearance Group Includes P235/55R-18 Performance Tires, Rear Spoiler and Five-Spoke Satin Carbon Cast Aluminum Wheels (N/A on SE AWD, SXT, R/T, Daytona or SRT); on SE RWD	1,095	975
M96	Stripes, Dual Carbon [N/A with Black Roof (MXS)]; on SRT Hellcat	995	886
AWD	Super Track Pak Includes 3.07 Axle Ratio, Power Performance Front and Rear Disc Brakes, P245/45R-20 Performance Tires, Performance Pages, 3-Mode Electronic Stability Control, Performance Steering Wheel and Performance Suspension [Requires Driver Confidence Group (AJV), Plus Group (AAY/AZ5) or Premium Group (AC9) and Rallye Group (ASC)] (N/A on SE, SXT AWD, R/T, Daytona 392 or SRT) (Standard on Daytona Base); on SXT FWD	495	441
ADG	Technology Group Includes Blind-Spot Alert with Cross-Path Detection, Advanced Brake Assist, Full Speed Forward Collision Warning System Plus, Adaptive Plus Cruise Control with Full Stop, Automatic High Beam Headlamp Control, Lane Departure Warning System with Lane Keep Assist, Power Tilt & Telescoping Steering Wheel and Rain-Sensing Windshield Wiper (N/A on SE, SXT, R/T Base or SRT Hellcat); on R/T Scat Pack	1,695	1,509
	On Daytona	1,495	1,331
	On SRT 392	1,595	1,420
TVH	Tires, P245/45ZR-20 Three Season High Performance [Requires Super Track Pac (AWD) on SXT RWD]; on SXT RWD, R/T Scat Pack and Daytona Base	395	352
TN2	Tires, P275/40ZR-20 Three Season; on Daytona 392 and SRT	595	530
WHD	Wheels, Classic Polished Aluminum (N/A on SE, SXT, R/T Scat Pack, Daytona or SRT); On R/T Base	995	886
WSB	Wheels, Dark Bronze SRT Forged Aluminum (N/A on SE, SXT, R/T, Daytona or SRT 392); On SRT Hellcat	995	886
WSQ	Wheels, Hyper Black Aluminum (N/A on SE, SXT, R/T Scat Pack, Daytona or SRT); on R/T Base	695	619
WRT	Wheels, Matte Black Lightweight Forged Aluminum (N/A on SE, SXT, R/T Base, Daytona or SRT); on R/T Scat Pack	995	886

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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United Buying Service

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Washington 301.657.1920
 Baltimore 410.792.9070
 ubs4cars.com

2017 Dodge Durango

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
DURANGO RWD			
WDDL75/2-A	Durango SXT Base RWD 4-Door Sport Utility with Option Package (2-A)	\$ 31,090	\$ 31,046
WDDL75/2-B	Durango SXT Plus RWD 4-Door Sport Utility with Option Package (2-B)	33,290	32,471
WDDH75/2-E	Durango GT RWD 4-Door Sport Utility with Option Package (2-E)	38,590	37,422
WDDP75/2-J	Durango Citadel Base RWD 4-Door Sport Utility with Option Package (2-J)	42,490	41,049
WDDP75/2-P	Durango Citadel Anodized Platinum RWD 4-Door Sport Utility with Option Pkge (2-P)	43,585	42,024
WDDS75/2-S	Durango R/T RWD 4-Door Sport Utility with Option Package (2-S)	43,190	41,700

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DURANGO AWD			
WDEL75/2-A	Durango SXT Base AWD 4-Door Sport Utility with Option Package (2-A)	33,690	33,586
WDEL75/2-B	Durango SXT Plus AWD 4-Door Sport Utility with Option Package (2-B)	35,890	35,011
WDEH75/2-E	Durango GT AWD 4-Door Sport Utility with Option Package (2-E)	41,190	39,910
WDEP75/2-J	Durango Citadel Base AWD 4-Door Sport Utility with Option Package (2-J)	45,090	43,537
WDEP75/2-P	Durango Citadel Anodized Platinum AWD 4-Door Sport Utility with Option Pkge (2-P)	46,185	44,512
WDES75/2-S	Durango R/T AWD 4-Door Sport Utility with Option Package (2-S)	45,790	44,188

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SXT			
2-A	SXT Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-B	SXT Plus Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with SXT Plus Model Price); on SXT Base	\$ 1,425	\$ 2,200

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

GT			
2-E	GT Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

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2017 Dodge Durango (Continued)

OPTION PACKAGES (Deletion of any package item eliminates package pricing. Pricing Includes packages discounts where applicable)

MFG CODE		MFG RETAIL	UBS W'SALE
CITADEL			
2-J	Citadel Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-P	Citadel Anodized Platinum Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Citadel Anodized Platinum Model Price); on Citadel Base	\$ 995	\$ 1,095
R/T			
2-J	R/T Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AEE	Appearance Group, Mopar Chrome Includes Mopar Front and Rear Door Entry Guards, Mopar Bright Pedal Kit and Mopar Chrome Tubular Side Steps [N/A with Blacktop Package (ADX) or Mopar Running Board Package (AZM)] (N/A on SXT Base, Citadel Anodized Platinum or R/T); on SXT Plus and GT	\$ 995	\$ 886
	On Citadel Base	895	797
ADX	Blacktop Package [N/A with Brass Monkey Package (AXM), Mopar Chrome Appearance Group (AEE) or Mopar Running Board Package (AZM)] (N/A on SXT or Citadel); on GT and R/T	595	530
AXM	Brass Monkey Appearance Package [N/A with Blacktop Package (ADX)] (N/A on SX or Citadel); on GT and R/T	595	530

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RH1	CD Player, Single Disc Remote [Included with Rear DVD Entertainment System (AEK)] [N/A with Premium Entertainment Group (AT3)] (N/A on SXT Base)	495	441
CVR	Console, 2nd Row with Armrest and Storage [Requires Flat Folding Center Captain's Chairs Seats (CFU)] (N/A on SXT); on GT, Citadel and R/T	300	267
EZH	Engine, 5.7 Liter V8 (N/A on SXT, GT, Citadel Base RWD or Citadel Anodized Platinum RWD) (Standard on R/T); on Citadel Base AWD and Citadel Anodized Platinum AWD	3,995	3,556
AT3	Entertainment Group, Premium Includes Blu-Ray Rear Seat Entertainment System, Beats Premium Audio Radio System and Rear Seat Video System [N/A with Single Disc Remote CD Player (RH1)] (N/A on SXT, GT or R/T); on Citadel	2,490	2,216
AEK	Entertainment System, Rear DVD Includes Blu-Ray Rear Seat Entertainment System, Dual Monitors, Single-Disc Remote CD Player (RH1), 8-Way Power Driver's Seat Adjuster with Memory, 8-Way Power Passenger's Seat Adjuster and Rear Seat Video System (N/A on SXT or Citadel); on GT and R/T	1,995	1,776

REMEMBER TO ASK ABOUT INCENTIVES.

NHK	Heater, Engine Block	95	85
ANA	Navigation & Power Liftgate Group Includes Power Liftgate Release, GPS Navigation System, SiriusXM Traffic & Travel Link with 5-Years of Service and Uconnect 8.4 Nav Radio [Included with Premium Group (AAC)] (N/A on SXT, Citadel or R/T); on GT	1,495	1,331
---	Paint, Billet Metallic (PSC), Blu By You Pearl (PBU), DB Black Crystal Pearl (PXJ), Granite Metallic (PAU) or White Knuckle (PW7)	N/C	N/C
---	Paint, Bomber Brown Pearl (PTW) or Octane Red Pearl (PRV) (N/A on R/T); on SXT, GT and Citadel	N/C	N/C
PRM	Paint, Redline 2 Coat Pearl (N/A on SXT or Citadel); on GT and R/T	N/C	N/C
PWD	Paint, Vice White	595	530
AJY	Popular Equipment Group Includes ParkSense Rear Park Assist System with Stop, Rearview Camera, Bluetooth Streaming Audio, Heated Front Seats and Heated Steering Wheel (N/A on SXT Base, GT, Citadel or R/T); on SXT Plus	1,250	1,113
AAC	Premium Group Includes Navigation & Power Liftgate Group (ANA), 506 Watt Amplifier, Beats Premium Audio Radio System, Roof Rail Crossbars, Black Roof Rails (MWE) and Power Sunroof (GWA) (N/A on SXT, Citadel or R/T); on GT	2,395	2,132

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2017 Dodge Durango (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

**MFG
CODE**

**MFG
RETAIL** **UBS
W'SALE**

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RA3	Radio, UConnect 8.4 Includes Uconnect Access Communication System with 6-Months of Service and SiriusXM Satellite Radio [Requires 3 rd Row Seating Group (AMM)] (Standard on GT) (N/A on SXT Base, Citadel or R/T); on SXT Plus	\$ 795	\$ 708
MWE	Roof Rails, Black [Included with and Requires Premium Group (AAC) on GT] (N/A on SXT or Citadel); on R/T	395	352
AZM	Running Board Package, Mopar Includes Mopar Front and Rear Door Entry Guards, Mopar Bright Pedal Kit and Mopar Running Boards [N/A with Blacktop Package (ADX) or Mopar Chrome Appearance Group (AEE)] (N/A on SXT Base, Citadel Anodized Platinum or R/T); on SXT Plus, GT and Citadel Base	995	886
AWC	Safety/Security & Convenience Group Includes Blind-Spot Alert with Cross Path Detection, Cargo Cover, Cargo Net, Automatic High Beams Headlamp Control, HID Headlamps with Automatic Leveling, Power Tilt & Telescoping Steering Wheel and Rain Sensing Windshield Wipers (N/A on SXT, Citadel or R/T); on GT	1,195	1,064

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AMM	Seating Group, 3 rd Row Includes Split Folding Center and Third Row Seats (N/A on GT, Citadel or R/T); on SXT	695	619
CFU	Seats, Flat Folding Center Captain's Chairs [Requires 3 rd Row Seating Group (AMM) on SXT Plus] (N/A on SXT Base); on SXT Plus, GT, Citadel and R/T	995	886
ALQ	Southwest Heat (N/A on SXT Base, SXT Plus AWD, GT, Citadel or R/T); on SXT Plus RWD	1,295	1,153
GWA	Sunroof, Power [Included with and Requires Premium Group (AAC) on GT] (N/A on SXT Base) (Standard on Citadel); on SXT Plus and R/T	1,195	1,064
ADG	Technology Group Includes Blind-Spot Alert with Cross Path Detection, Advanced Brake Assist, Full Speed Forward Collision Warning System Plus, Adaptive Cruise Control with Stop and Lane Departure Warning System (N/A on SXT or GT); on Citadel and R/T	2,295	2,043
TKY	Tires, P265/50R-20 (N/A on SXT or Citadel) (Standard on GT); on R/T	395	352
AVS	Trailer Tow & Skid Plate Group (N/A no SXT, GT, Citadel Base RWD, Citadel Anodized Platinum RWD or R/T); on Citadel Base AWD and Citadel Anodized Platinum AWD	1,295	1,153
AHX	Trailer Tow Group IV (N/A on SXT Base RWD); on SXT Base AWD, SXT Plus, GT, Citadel and R/T	995	886

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Dodge Grand Caravan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
RTKH53/2-E	Grand Caravan SE Base FWD 4-Door Passenger Van with Option Package (2-E)	\$ 25,490	\$ 25,335
RTKH53/2-Q	Grand Caravan SE Plus FWD 4-Door Passenger Van with Option Package (2-Q)	28,190	27,738
RTKM53/2-R	Grand Caravan SXT Base FWD 4-Door Passenger Van with Option Package (2-R)	31,390	30,333
RTKX53/2-N	Grand Caravan GT FWD 4-Door Passenger Van with Option Package (2-N)	34,390	33,123

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
2-E	SE Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-Q	SE Plus Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with SE Plus Model Price); on SE Base	\$ 2,700	\$ 2,403
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
SXT			
2-P	SXT Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
GT			
2-N	GT Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ADZ	Blacktop Package Includes Gloss Black Grille, Black Interior Accents and Aluminum Wheels [N/A with Rear Park Assist Package (AMV)] (N/A on SE Base or GT); on SE Plus On SXT also Includes Fog Lamps, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel	\$ 495	\$ 441
RTJ	Communication System, Mopar Connect	675	601

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2017 Dodge Grand Caravan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AJV	Convenience Group, Driver's Includes Tri-Zone Automatic Air Conditioning, Garage Door Opener, Ambient Interior Lighting, Cup Holder and Front Door Storage Lights, Dual Illuminated Vanity Mirrors, Heated Front Seats, Heated Steering Wheel, Overhead Storage Bins, Left Hand Manual Center Sunshade (GF4), Right Hand Manual Center Sunshade (GF5) and Manual Rear Sunshades (GF6) (N/A on SE) (Standard on GT); on SXT	\$ 995	\$ 886
AT4	Entertainment System, DVD Includes Uconnect 430 Radio Equipment, Center Overhead DVD Console, HD Multi-Media Interface, Remote Control, USB Charging Port, Wireless Headphones, Touch Screen Monitor, Rearview Camera and 40 GB Hard Drive with 28 GB Available [Requires Uconnect 430N Radio (RHB) on GT]; on SE Base	1,595	1,420
	On SE Plus	1,395	1,242
	On SXT and GT	995	886
NHK	Heater, Engine Block	95	85
---	Paint, Billet Metallic (PSC), Brilliant Black Crystal Pearl (PXR), Granite Metallic (PAU), Octane Red Pearl (PRV) or White Knuckle (PW7)	N/C	N/C
AHS	Premium Edition Group, Mopar Includes Mopar Door Sill Guards, Mopar Floor Mats and Mopar Splash Guards [Requires 2-Stow-N-Go Center Bucket Seats (CYC)]	350	312
RHB	Radio Equipment, Uconnect 430N Includes Touch Screen Monitor, Garmin Navigation System, Rearview Camera, 40 GB Hard Drive with 28 GB Available, SiriusXM Satellite Radio, SiriusXM Travel Link with 5-Years of Service and AM/FM Stereo Radio with CD/DVD/HDD & MP3 [Requires Entertainment System (AT4) on GT] (N/A on SE); on SXT	995	886
	On GT	N/C	N/C
MW1	Roof Rails with Crossbars, Black (N/A on SE or SXT); on GT	395	352
MRL	Running Boards, Mopar Color-Keyed	720	641
AJ1	Safety Sphere Group Includes Blind-Spot Alert with Cross Path Detection, and Parksense Rear Park Assist System (N/A on SE or SXT); on GT	1,400	1,246
CYC	Seats, Stow-N-Go Center Bucket [Standard on SE Plus, SXT and GT]; on SE Base	1,795	1,598
REMEMBER TO ASK ABOUT INCENTIVES.			
GF4	Sunshade, Left Hand Manual Center [Included with Convenience Package (AJV)] [Requires Right Hand Manual Center Sunshade (GF5) and Manual Rear Sunshades (GF6)] (N/A on SE) (Standard on GT); on SXT	100	89
GF5	Sunshade, Right Hand Manual Center [Included with Convenience Package (AJV)] [Requires Left Hand Manual Center Sunshade (GF4) and Manual Rear Sunshades (GF6)] (N/A on SE) (Standard on GT); on SXT	N/C	N/C
GF6	Sunshades, Manual Rear [Included with Convenience Package (AJV)] [Requires Left Hand Manual Center Sunshade (GF4) and Right Hand Manual Center Sun Shades (GF5)] (N/A on SE) (Standard on GT); on SXT	N/C	N/C
TBT	Tire, Limited Use Spare (N/A on GT); on SE and SXT	395	352
AHT	Trailer Tow Group Includes Load Leveling & Height Control Suspension, Class II Trailer Hitch Receiver and Trailer Wiring Harness (N/A on SE or SXT); on R/T without Mobility Prep Package (ANR)	995	886
	On R/T with Mobility Prep Package (ANR)	895	797
AAJ	Uconnect Hands-Free Group Includes Bluetooth Wireless Connectivity, Uconnect Communication System with Voice Control, Automatic Day/Night Inside Rearview Mirror with Microphone, Bluetooth Streaming Audio, SiriusXM Satellite Radio, Remote USB Port, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel (N/A on SE Plus, SXT or GT); on SE Base without Entertainment System (AT4)	690	614
	On SE Base with Entertainment System (AT4)	540	481
AWH	Window Group, Power Includes Power Center Row Windows, Power Express-Down Front Windows and Power Rear Quarter Vent Windows (Standard on SE Plus, SXT and R/T); on SE Base	795	708

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2017 Dodge Journey

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
JOURNEY FWD			
JCDH49/2-F	Journey SE FWD 4-Door Sport Wagon with Option Package (2-F)	\$ 22,240	\$ 22,225
JCDE49/2-E	Journey SXT FWD 4-Door Sport Wagon with Option Package (2-E)	26,140	25,492
JCDR49/2-U	Journey Crossroad Base FWD 4-Door Sport Wagon with Option Package (2-U)	27,540	26,794
JCDR49/2-V	Journey Crossroad Plus FWD 4-Door Sport Wagon with Option Package (2-V)	28,740	27,862
JCDX49/2-P	Journey GT FWD 4-Door Sport Wagon with Option Package (2-P)	33,040	31,909

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JOURNEY AWD			
JCEH49/2-F	Journey SE AWD 4-Door Sport Wagon with Option Package (2-F)	27,840	27,528
JCEE49/2-E	Journey SXT AWD 4-Door Sport Wagon with Option Package (2-E)	29,640	28,747
JCER49/2-U	Journey Crossroad Base AWD 4-Door Sport Wagon with Option Package (2-U)	31,040	30,049
JCER49/2-V	Journey Crossroad Plus AWD 4-Door Sport Wagon with Option Package (2-V)	32,240	31,117
JCEX49/2-P	Journey GT AWD 4-Door Sport Wagon with Option Package (2-P)	34,940	33,676

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
2-F	SE Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
SXT			
2-E	SXT Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
CROSSROAD			
2-U	Crossroad Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-V	Crossroad Plus Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Crossroad Plus Model Price); on Crossroad Base.	\$ 1,200	\$ 1,068
GT			
2-P	GT Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.); on GT	N/C	N/C

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2017 Dodge Journey (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AFE	Accent Package, Mopar Chrome Includes Mopar Chrome Exhaust Tip, Mopar Chrome Fuel Filler Door, Mopar Chrome Outside Mirrors and Mopar Chrome Bodyside Moldings	\$ 685	\$ 610
AD9	All Weather Group, Mopar Includes Mopar Tray, Mopar Door Sill Guards, Mopar Front and Rear Slush Floor Mats and Mopar Front and Rear Splash Guards [Requires Seating Group (AGV) on SE]	350	312
ADX	Blacktop Package [N/A with Chrome Appearance Group (AED) or Painted Machined Cast Aluminum Wheels (WRX)] (N/A on SE or Crossroad); on SXT also Includes Touring Suspension and P225/55R-19 Touring Tires	1,095	975
	On GT	395	352
AED	Chrome Appearance Group Includes Bright Door Handles, P225/55R-19 Tires, Bright Roof Rails and Chrome Aluminum Wheels (N/A on SE, Crossroad or GT); on SXT	995	886

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RSP	Communication System, Uconnect with Voice Control Includes Bluetooth Wireless Connectivity, Automatic Day/Night Inside Rearview Mirror with Microphone, Leather-Wrapped Steering Wheel and Leather-Wrapped Shift Knob [Requires Flexible Seating Group (AGV) on SE] (Standard on Crossroad and GT); on SE and SXT	550	490
AJV	Convenience Group, Driver Includes Garage Door Opener, ParkSense Rear Park Assist System and Rearview Camera [N/A with Navigation & Backup Camera Group (AS4)] (N/A on SE, SXT or Crossroad Base); on Crossroad Plus and GT	595	530
ERB	Engine, 3.6 Liter V6 [N/A with Chrome Accent Package (AFE)] (N/A on SE FWD) (Standard on SE AWD, SXT AWD, Crossroad Base AWD, Crossroad Plus AWD and on GT); on SXT FWD, Crossroad Base FWD and Crossroad Plus FWD	1,700	1,513
NHK	Heater, Engine Block	95	85
ACX	Interior Appearance Group, Mopar Includes Mopar Door Sill Guards and Mopar Premium Front and Rear Floor Mats	365	325
GWG	Moonroof, Power Glass (N/A on SE or SXT); on Crossroad and GT	1,195	1,064
AS4	Navigation & Back-Up Camera Group Includes Garage Door Opener, Garmin Navigation System, ParkSense Rear Park Assist System, Rearview Camera, SiriusXM Traffic & Travel Link with 5-Years of Service, Uconnect Touch 8.4 & AM/FM Stereo Radio with CD/DVD & MP3 [N/A with Convenience Group (AJV)] (N/A on SE, SXT or Crossroad Base); on Crossroad Plus and GT	1,295	1,153
---	Paint, Billet (PSC), Granite (PAU), Pitch Black (PX8), Redline 2 Coat Pearl (PRM) or White (PW3)	N/C	N/C
---	Paint, Contusion Blue (PBX) or Olive Green (PFP) (N/A on GT); on SE, SXT and Crossroad	N/C	N/C
PWH	Paint, White Noise	500	445

REMEMBER TO ASK ABOUT INCENTIVES.

ALW	Popular Equipment Group Includes Alarm System, Remote Control Engine Start, Garage Door Opener, Heated Front Seats, Security Group and Heated Steering Wheel [Requires Seating Group (AGV) on SE] (N/A on SXT, Crossroad Base or GT); on SE	795	708
	On Crossroad Plus	1,250	1,113
ANF	Premium Group Includes Alarm System, Uconnect Touch 4.3S, AM/FM Stereo with CD & MP3, SiriusXM Satellite Radio with 1-Year of Service, 6-Way Power Driver's Seat Adjuster, 6-Way Power Passenger's Seat Adjuster, Premium Cloth Bucket Seats, Underseat Cushion Storage Bin, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel (N/A on SE, Crossroad or GT); on SXT without Safe & Sound Group (AWX)	995	886
	on SXT with Safe & Sound Group (AWX)	795	708
AMA	Premium Sound Group Includes Tri-Zone Automatic Air Conditioning, Garage Door Opener, 6-Premium Speakers, 368 Watt Amplifier and Subwoofer (N/A on SE, SXT, Crossroad Base or R/T); on Crossroad Plus without Rear Seat Video Group I (AV1)	395	352
	On Crossroad Plus with Rear Seat Video Group I (AV1)	100	89
AD4	Protection Group, Mopar Includes Mopar Cargo Tray, Mopar All-Weather Floor Mats and Mopar Front and Rear Splash Guards	350	312
REB	Radio, Uconnect Touch 4.3S Includes SiriusXM Satellite Radio with 1-Year of Service and AM/FM Stereo with CD & MP3 [Requires Flexible Seating Group (AJV) on SE] [N/A with Safe & Sound Group (AWX)] (N/A on Crossroad or GT); on SE and SXT	295	263

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2017 Dodge Journey (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AV1	Rear Seat Video Group I Includes Overhead 2 nd Row Monitor, Remote Control and Wireless Headphones (N/A on SE, SXT or Crossroad Base); on Crossroad Plus also Includes 6-Premium Speakers, 368 Watt Amplifier and Subwoofer	\$ 1,349	\$ 1,201
	On R/T	949	845
MW1	Roof Rails, Black [Included with Blacktop Package (ADX)] (N/A on SE, SXT or Crossroad); On GT	249	222
HL-	Seat Trim, Leather Includes Heated Front Seats and Heated Steering Wheel (N/A on SE, SXT, Crossroad Base or GT); on Crossroad Plus without Popular Equipment Group (ALW)	995	886
	On Crossroad Plus with Popular Equipment Group (ALW)	795	708
AGV	Seating Group, Flexible Includes Easy Entry Seat System, Split Folding Center Seat and Split Folding 3 rd Row Seat [N/A with Cargo Cover (CSC)] (Standard on SE AWD, SXT, Crossroad and GT); on SE FWD Also Includes Rear Air Conditioning with Heater and Tri-Zone Manual Air Conditioning	1,995	1,776
CFL	Seats, 2-Integrated Child Booster [Requires Flexible Seating Group (AJV) on SE]	225	200
VISIT US AT UBS4CARS.COM.			
WFJ	Wheels, Aluminum [Requires Flexible Seating Group (AJV)] (N/A on SXT, Crossroad or GT); on SE	595	530
WPX	Wheels, Painted Machined Cast Aluminum [N/A with Blacktop Package (ADX)] (N/A on SE, Crossroad or GT); on SXT	950	846

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle

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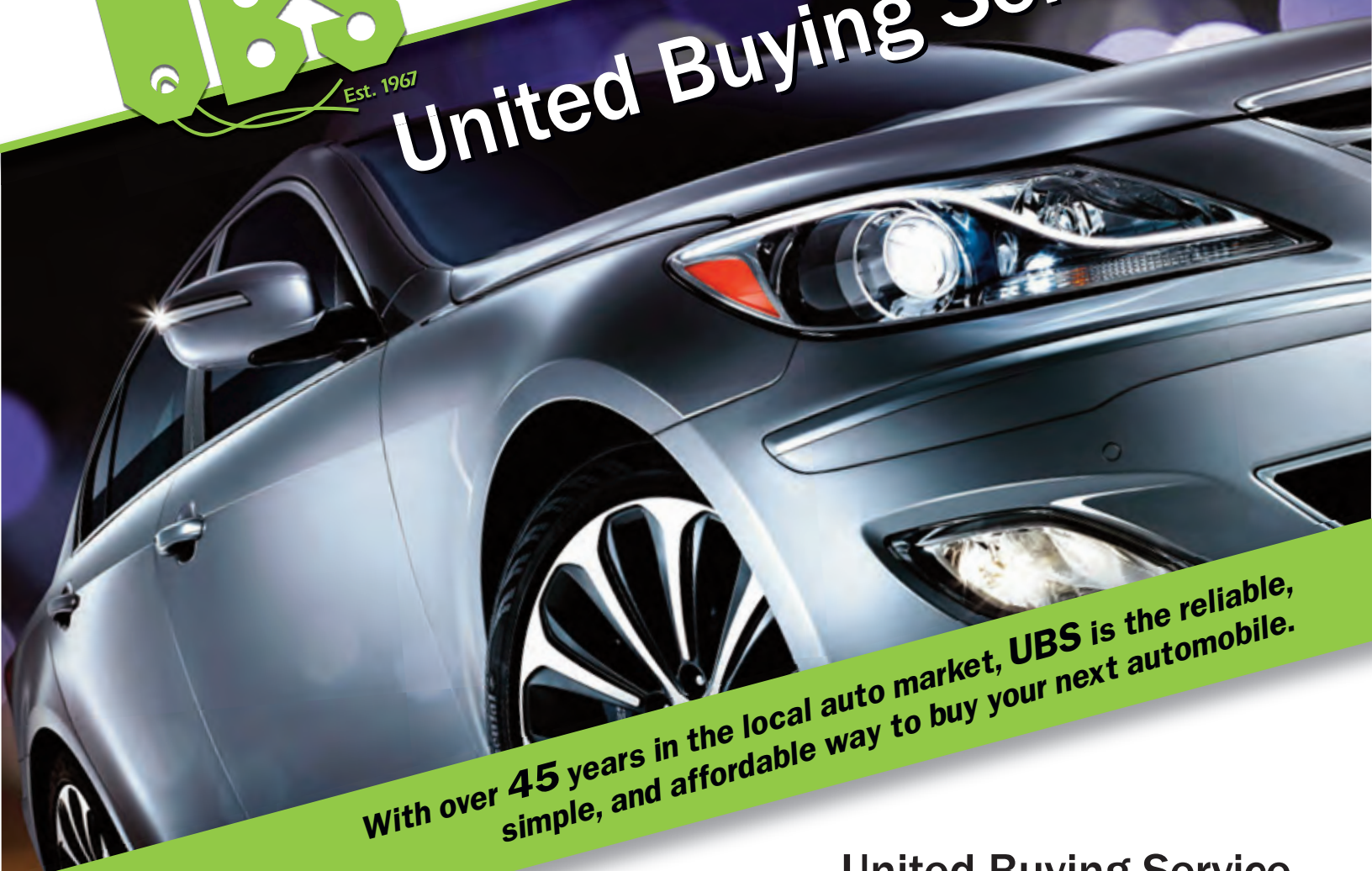
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

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2017 FORD

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

Rights and Responsibilities

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

Washington 301.657.1920
 Baltimore 410.792.9070
 ubs4cars.com

2017 Ford C-MAX

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
C-MAX HYBRID			
P5A/200A	C-MAX Hybrid SE FWD 4-Door Wagon with Option Package (200A)	\$ 24,995	\$ 23,985
P5D/300A	C-MAX Hybrid Titanium FWD 4-Door Wagon with Option Package (300A)	27,995	26,850
<div style="border: 2px solid black; padding: 5px; margin: 10px auto; width: 80%;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on <u>rebates</u> from the manufacturer to the customer. <u>Also, incentives</u> from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further <u>lower your cost</u> at the time of delivery. </div>			
C-MAX ENERGI			
P5E/400A	C-MAX Energi SE FWD 4-Door Wagon with Option Package (400A)	27,995	26,850
P5F/500A	C-MAX Energi Titanium FWD 4-Door Wagon with Option Package (500A)	30,995	29,715

OPTION PACKAGES (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
200A/400A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) . . .	N/C	N/C
201A/401A	Includes SYNC 3 with Enhanced Voice Recognition, AppLink, 911 Assist, 2-Smart Charging USB Ports & 8" LCD Touch Screen Communication & Entertainment System, Power Liftgate and Reverse Sensing System	\$ 1,200	\$ 1,140
202A/402A	Includes Approach Lights, Dual Heated Outside Mirrors, 10-Way Power Passenger's Seat Adjuster, Heated Front Seats and Leather Surfaced Bucket Seats	1,600	1,520
<div style="border: 2px solid black; padding: 5px; margin: 10px auto; width: 80%;"> DO YOU HAVE A UBS PURCHASE CERTIFICATE? </div>			
TITANIUM			
300A/500A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) . . .	N/C	N/C
301A/501A	Includes Blind-Spot Information System with Cross Traffic Alert, Forward Sensing System, Hands-Free Liftgate, Power Liftgate Release and Active Park Assist	1,600	1,520

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
96C	Cargo Management Package Includes Cargo Organizer and Cargo Net (Dealer Installed) (N/A on Energi); on Hybrid	\$ 115	\$ 109
76A	Charge Cord Bag (Dealer Installed) (N/A on Hybrid); on Energi	65	62
47W	Cold Weather Package Includes Approach Lights, Dual Heated Outside Mirrors and Heated Front Seats [N/A with Option Package (202A/402A)] (N/A on Titanium); on SE	295	280

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2017 Ford C-MAX (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
90A	Entry System, Driver's Keypad (N/A on Titanium); on SE	\$ 95	\$ 90
96D	Graphics, Charge Port Door (N/A on Hybrid); on Energi	60	58
43P	Moonroof, Fixed Glass Panorama	1,315	1,249
VISIT US AT UBS4CARS.COM.			
583	Navigation System, Voice Activated [Requires Option Package (201A/401A) on SE]	795	755
---	Paint, Ingot Silver Metallic (UX), Kona Blue Metallic (L6), Magnetic Metallic (J7), Oxford White (YZ), Shadow Black (G1) and White Gold Metallic (GN)	N/C	N/C
RR	Paint, Ruby Red Metallic Tinted	395	375
UG	Paint, White Platinum Metallic Tricoat	595	565
90C	Protection Package, Exterior Includes Rear Bumper Protector and Front and Rear Splash Guards	245	232
47P	Protection Package, Interior Includes Cargo Area Protector and All-Weather Front and Rear Floor Mats	175	166
76F	Scuff Plates, Stainless Steel	95	90

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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United Buying Service

Washington 301.657.1920

Baltimore 410.792.9070

ubs4cars.com

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

2017 Ford Edge

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
EDGE FRONT-WHEEL DRIVE			
K3G/100A	Edge SE FWD 4-Door Sport Utility with Option Package (100A)	\$ 29,845	\$ 27,889
K3J/200A	Edge SEL FWD 4-Door Sport Utility with Option Package (200A)	32,685	30,830
K3K/300A	Edge Titanium FWD 4-Door Sport Utility with Option Package (300A)	36,495	34,714

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EDGE ALL-WHEEL DRIVE			
K4G/100A	Edge SE AWD 4-Door Sport Utility with Option Package (100A) (Requires AWD Discount (U92)	31,840	30,831
K4J/200A	Edge SEL AWD 4-Door Sport Utility with Option Package (200A) [Requires AWD Discount (U92)]	34,685	33,235
K4K/300A	Edge Titanium AWD 4-Door Sport Utility with Option Package (300A) [Requires AWD Discount (U92)]	38,490	36,873
K4A/400A	Edge Sport AWD 4-Door Sport Utility with Option Package (400A) [Requires AWD Discount (U92)]	41,795	40,030

OPTION PACKAGES (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
100A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
SEL			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
201A	Includes SYNC 3 with Enhanced Voice Recognition, AppLink, 911 Assist, 2 Smart Charging USB Ports & 8" LCD Touch Screen with Swiping & Pinch-to-Zoom Capabilities Communication System, Wi-Fi Internet Connectivity, 2-Driver Configurable LCD Displays, 9-Premium Speakers, Heated Front Seats and Leather Surfaced Bucket Seat Trim (Pricing Includes Package Discount)	\$ 2,310	\$ 2,194

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

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2017 Ford Edge (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
TITANIUM			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
301A	Includes Power Glass Panorama Moonroof (43P), Cooled Front Seats, Heated Rear Seats, Perforated Leather Surfaced Sport Bucket Seat Trim and Technology Package (51T) (Pricing Includes Package Discount)	\$ 3,350	\$ 3,182
302A	Includes Option Package (301A) Plus 180 Degree Front Camera with Washer, HID Headlamps, Automatic High Beams, Lane Keep Assist, Enhanced Park Assist with Parallel Parking, Park Out Assist, Reverse Perpendicular Parking & Forward & Side Sensing Systems, Inflatable Second Row Seat Belts (52R) and Rain-Sensing Intermittent Windshield Wipers (Pricing Includes Package Discount)	5,050	4,798

REMEMBER TO ASK ABOUT INCENTIVES.

SPORT			
400A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
401A	Includes 180 Degree Front Camera with Washer, HID Headlamps, Automatic High Beams, Lane Keep Assist, Enhanced Park Assist, Front & Side Parking Sensors, Cooled Front Seats, Heated Rear Seats, Rain Sensing Intermittent Windshield Wipers and Technology Package (51T)	3,345	3,177

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
60A	Accessory Package, Cargo Includes Rear Bumper Protector, Retractable Cargo Cover and Cargo Mat	\$ 290	\$ 276
U92	AWD Discount (N/A on FWD); on AWD	- 500	- 475
153	Bracket, Front License Plate	N/C	N/C
55C	Cold Weather Package Includes All-Weather Front and Rear Floor Mats (16W), Heated Steering Wheel and Windshield Wiper De-Icer [Requires Option Package (201A) on SEL] (N/A on SE); on SEL, Titanium and Sport	350	334
63A	Cruise Control, Adaptive Includes Forward Collision Warning System with Brake Support (N/A on SE, SEL or Titanium); on Sport	1,150	1,094
51D	Driver's Package Includes Forward Collision Warning with Brake Support, Adaptive Speed Control, Power Tilt & Telescoping Steering Wheel with Memory and Adaptive Steering [Requires Option Package (301A) or Option Package (302A) on Titanium] (N/A on SE, SEL or Sport); on Titanium	1,800	1,710
17R	Engine Start, Remote Control [Included Option Package (401A) and Technology Package (51T) on Sport and Included with and Requires Technology Package (51T) on Titanium]; On Sport	195	185
998	Engine, 3.5 Liter V6 (N/A on SE or Sport); on SEL and Titanium	625	594
67P	Entertainment System Includes Dual Headrest DVD, 2-Wireless Headphones, 2-LCD Monitors, Auxiliary Inputs and Remote Control	1,995	1,895
16W	Floor Mats, All Weather Front and Rear [Included with Cold Weather Package (55C)]	125	119
43P	Moonroof, Power Glass Panorama with Power Sun Shade [Requires Option Package (201A) on SEL] [Included with Option Package (301A) and Option Package (302A) on Titanium] [N/A with Roof Rails (68B)] (N/A on SE); on SEL, Titanium and Sport	1,595	1,515
---	Paint, Blue Jeans Metallic (N1), Canyon Ridge Metallic (C7), Ingot Silver Metallic (UX), Magnetic Metallic (J7), Oxford White (YZ), Shadow Black (G1) or White Gold Metallic (GN)	N/C	N/C
---	Paint, Ruby Red Metallic Tinted (RR) or Burgundy Velvet Metallic Tinted (R3) (N/A on SE); On SEL, Titanium and Sport	395	375
UG	Paint, White Platinum Metallic Tri-Coat (N/A on SE); on SEL, Titanium and Sport	595	565
68B	Roof Rails [N/A with Moonroof (43P)] [N/A with Option Package (301A) or Option Package (302A) on Titanium] (N/A on Sport); on SE, SEL and Titanium	195	185
52R	Seat Belts, Inflatable Second Row [Included with Option Package (302A)]	195	185

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2017 Ford Edge (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
51T	Technology Package Includes Blind Spot Information System with Cross Traffic Alert, Remote Engine Start (17R), Automatic Day/Night Outside Driver's Side Mirror, Voice Activated Navigation System, 110 Volt Power Outlet and SiriusXM Traffic & Travel Link with 5-Years of Service [Requires Option Package (201A) on SEL] [Included with Option Package (301A) and Option Package (302A) on Titanium and Option Package (401A) on Sport] (N/A on SE); on SEL, Titanium and Sport	\$ 1,495	\$ 1,420
TER	Tires, P265/40R-21 Summer Tires [Requires Premium Painted Tarnished Dark Low Gloss Aluminum Wheels (642)] (N/A on SE, SEL or Titanium); on Sport	995	945
VISIT US AT UBS4CARS.COM.			
53G	Trailer Tow Package Includes Upgraded Cooling Fans, Larger Radiator, 4-Wire Trailer Harness, Class II Trailer Hitch Receiver and Trailer Sway Control (N/A on SE or Sport); On SEL and Titanium	435	413
65U	Utility Package Includes Perimeter Alarm System, Garage Door Opener and Hands-Free Liftgate [Requires Option Package (201A) on SEL] (N/A on SE) (Standard on Titanium and Sport); on SEL	895	850
65L	Wheel Locks (Dealer Installed)	75	71
64M	Wheels, Polished Aluminum [Requires Option Package (201A) on SEL and Requires P235/60R-18 Snow Chain Compatible Tires (TCM) on Titanium] (N/A on SE or Sport); on SEL	895	850
	On Titanium	N/C	N/C
64U	Wheels, Polished Premium Painted Dark Stainless Includes P245/50R-20 Tires (N/A on SE, SEL or Sport); on Titanium	995	945
642	Wheels, Premium Painted Tarnished Dark Low Gloss Aluminum Includes P265/40VR-21 Tires (N/A on SE, SEL or Titanium); on Sport	995	945
64Q	Wheels, Premium Polished Aluminum Includes P245/50R-20 Tires (N/A on SE, SEL or Sport); on Titanium	995	945

Understanding the difference

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What to do

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2017 Ford Escape

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ESCAPE FRONT-WHEEL DRIVE			
UOF/100A	Escape S FWD 4-Door Sport Utility with Option Package (100A)	\$ 24,495	\$ 23,744
UOG/200A	Escape SE FWD 4-Door Sport Utility with Option Package (200A)	25,995	24,941
UOJ/300A	Escape Titanium FWD 4-Door Sport Utility with Option Package (300A)	29,995	28,761

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ESCAPE 4-WHEEL DRIVE			
U9G/200A	Escape SE 4WD 4-Door Sport Utility with Option Package (200A)	27,745	26,613
U9J/300A	Escape Titanium 4WD 4-Door Sport Utility with Option Package (300A)	31,745	30,433

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
S			
100A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
SE			
200A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
201A	Includes Blind-Spot Information System with Cross Traffic Alert, SYNC 3 with Enhanced Voice Recognition, AppLink 911 Assist, 2-Smart Charging USB Ports & LCD Touch Screen Communication & Entertainment System with Swiping & Pinch to Zoom Capabilities, SYNC Connect Communication System with 5-Years of Service, Projector-Type Headlamps, LED Signature Daytime Running Lights, 110 Volt Power Outlet, 9-Speakers, Reverse Sensing System, Black Roof Rails, Technology Package and Power Windows with One-Touch Up/Down	\$ 1,395	\$ 1,325
TITANIUM			
300A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
301A	Includes Blind-Spot Information System with Cross Traffic Alert, Driver Alert System, Automatic High Beams Headlamp Control, Bi-Xenon HID Headlamps, Supplemental PTC Heater, Lane Keep Alert, Lane Keeping Aid, Lane Keeping System, Enhanced Active Park Assist, Park Out Park Assist, Reverse Perpendicular Park Assist, Front & Side Parking Sensors, Heated Steering Wheel, Technology Package and Rain-Sensing Windshield Wipers	1,995	1,895

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2017 Ford Escape (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
85T	Cargo Cover	\$ 135	\$ 128
50Q	Cargo Mat (Dealer Installed)	90	86
66W	Cold Weather Package Includes All-Weather Front and Rear Floor Mats (50C), Supplemental PTC Heater, Dual Heated Power Outside Mirrors with Manual Fold, 110 Volt Power Outlet, Heated Front Seats, Windshield Wiper De-Icer and Heated Wiper Park [N/A with Leather Comfort Package (66A)] (N/A on S or Titanium); on SE	490	466
52C	Cruise Control, Adaptive with Pre-Collision Assist (N/A on S or SE); on Titanium	595	565
63D	Engine Start, Remote Control (Dealer Installed) (N/A on S) (Standard on Titanium); on SE	495	470
999	Engine, 2.0L EcoBoost 4-Cylinder Turbo Includes 3.07 Axle Ratio and Automatic Engine Start/Stop Function (N/A on S); on SE and Titanium	1,295	1,237
50C	Floor Mats, All-Weather Front and Rear (Dealer Installed) [Included with Cold Weather Package (66W)]	75	71
66A	Leather Comfort Package Includes Blind-Spot Information System with Cross Traffic Alert, Dual Heated Power Outside Mirrors with Manual Fold, 10-Way Power Passenger's Seat Adjuster, Heated Front Seats, Leather Seat Trim, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel [N/A with Cold Weather Package (66W) or Sport Appearance Package (65-)] [Requires Option Package (201A)] (N/A on S or Titanium); on SE	1,595	1,515
18P	Liftgate Release, Power [Requires Option Package (201A)] (N/A on S or Titanium); on SE	495	470
HAVE YOU CALLED UBS?			
582/586	Navigation System, Voice Activated with Touch Screen & Pinch-to-Zoom Includes SiriusXM Traffic & Travel Link with 5-Years of Service [Requires Option Package (201A) on SE] (N/A on S); on SE and Titanium	795	755
---	Paint, Canyon Ridge Metallic (C7), Ingot Silver Metallic (UX), Lighting Blue Metallic (N6), Magnetic Metallic (J7), Shadow Black (G1) or White Gold Metallic (GN)	N/C	N/C
YZ	Paint, Oxford White (N/A on Titanium); on S and SE	N/C	N/C
RR	Paint, Ruby Red Metallic Tinted (N/A on S); on SE and Titanium	395	375
UG	Paint, White Platinum Metallic Tricoat (N/A on S); on SE and Titanium	595	565
61X	Roof Rail Crossbars [Requires Sport Appearance Package (65Q) or Option Package 201A on SE] (N/A on S); on SE and Titanium	145	137
43M	Roof, Power Panoramic Vista Includes Power Sunshade (N/A on S); on SE and Titanium	1,495	1,420
63S	Splash Guards (Dealer Installed)	210	199
65-	Sport Appearance Package Includes Black Exterior Trim, Gloss Black Upper Grille, Gloss Black Mirror Caps, Black Roof Rails, Partial Leather Sport V Shaped Bucket Seats, Gloss Black Painted Front and Rear Skid Plates and Ebony Black Premium Painted Aluminum Wheels [N/A with Leather Comfort Package (66A)] (N/A on S); on SE also Includes LED Signature Daytime Running Lights, Dual Heated Power Outside Mirrors with Manual Fold & Turn Signals, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel	1,295	1,230
	On Titanium	725	689
536	Trailer Tow Package, Class II Includes Trailer Sway Control [Requires 2.0L 4-Cylinder Turbo EcoBoost Engine (999)] (N/A on S); on SE and Titanium	495	470
87D	Wheel Locks (Dealer Installed) [Requires Sparkle Silver Painted Alloy Wheels (64E) on S]	75	71
64U	Wheels, Machined Aluminum with Luster Nickel Painted Spokes & Pockets Includes P235/45R-19 Tires [N/A with Sport Appearance Package (65-)] (N/A on S or SE); on Titanium	695	660
64N	Wheels, Sparkle Silver Painted Alloy (Standard on SE and Titanium); on S	595	565
641	Wheels, Ultra Bright Machined Aluminum Includes P235/50R-18 Tires [N/A with Sport Appearance Package (65-)] [Requires Option Package (201A) on SE] (N/A on S or Titanium); on SE	595	565

Understanding the difference

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Washington 301.657.1920

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2017 Ford Expedition

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
EXPEDITION 2-WHEEL DRIVE			
U1H/200A	Expedition XLT 2WD 4-Door Sport Utility with Option Package (200A)	\$ 47,420	\$ 45,415
U1K/300A	Expedition Limited 2WD 4-Door Sport Utility with Option Package (300A)	56,565	54,149
AXU/401A	Expedition King Ranch 2WD 4-Door Sport Utility with Option Package (401A)	61,135	58,512
U1L/600A	Expedition Platinum 2WD 4-Door Sport Utility with Option Package (600A)	64,502	61,728
EXPEDITION 4-WHEEL DRIVE			
U1J/200A	Expedition XLT 4WD 4-Door Sport Utility with Option Package (200A)	50,345	48,209
U2A/300A	Expedition Limited 4WD 4-Door Sport Utility with Option Package (300A)	59,605	57,051
AYU/401A	Expedition King Ranch 4WD 4-Door Sport Utility with Option Package (401A)	64,055	61,302
U1M/600A	Expedition Platinum 4WD 4-Door Sport Utility with Option Package (600A)	67,542	64,631
<p>UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on <u>rebates</u> from the manufacturer to the customer. Also, <u>incentives</u> from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further <u>lower your cost</u> at the time of delivery.</p>			
EXPEDITION EL 2-WHEEL DRIVE			
K1H/200A	Expedition EL XLT 2WD 4-Door Sport Utility with Option Package (200A)	50,131	48,003
K1K/300A	Expedition EL Limited 2WD 4-Door Sport Utility with Option Package (300A)	59,216	56,680
AXV/401A	Expedition EL King Ranch 2WD 4-Door Sport Utility with Option Package (401A)	63,785	61,044
K1L/600A	Expedition EL Platinum 2WD 4-Door Sport Utility with Option Package (600A)	67,152	64,260
EXPEDITION EL 4-WHEEL DRIVE			
K1J/200A	Expedition EL XLT 4WD 4-Door Sport Utility with Option Package (200A)	53,056	50,798
K2A/300A	Expedition EL Limited 4WD 4-Door Sport Utility with Option Package (300A)	62,256	59,584
AYV/401A	Expedition EL King Ranch 4WD 4-Door Sport Utility with Option Package (401A)	66,705	63,832
K1M/600A	Expedition EL Platinum 4WD 4-Door Sport Utility with Option Package (600A)	70,191	67,161

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2017 Ford Expedition (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
XLT			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
201A	Includes Blind-Spot Information System, Power Liftgate Release, 10-Way Power Passenger's Seat Adjuster, 6-Way Power Passenger's Seat Adjuster, Leather Surfaced 2 nd Row Split Bench Seat, Power Folding 3 rd Row Split Bench and Leather Surfaced Front Bucket Seats	\$ 3,145	\$ 2,987
202A	Includes Dual Zone Automatic Air Conditioning, Blind-Spot Information System, SYNC3 with Enhanced Voice Recognition, AppleLink 911 Assist, 2-Smart Charging USB Ports and 8" LCD Touch Screen Communication & Entertainment System with Swiping Capability, Remote Control Engine Start, Power Liftgate Release, Ambient Lighting, Memory for Outside Mirrors, Driver's Seat and Steering Wheel, Dual Heated Power Outside Mirrors with Turn Signals, Power Adjustable Pedals with Memory, 110 Volt Power Outlet, HD Radio, 10-Way Power Driver's Seat Adjuster (66P), 10-Way Power Passenger's Seat Adjuster, Leather Surfaced 2 nd Row Split Bench Seat, Power Folding 3 rd Row Split Bench Seat, Heated and Cooled Front Seats (90D), Leather Surfaced Front Bucket Seats, Leather-Wrapped Shift Knob, Power Tilt & Telescoping Steering Wheel and Heavy Duty Trailer Tow Package (536)	6,755	6,418
LIMITED			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
301A	Includes Power Glass Moonroof (43M), Voice Activated Navigation System with Touch Screen (59N) and Power Deployable Running Boards (Pricing Includes Package Discount)	2,150	2,043
KING RANCH			
401A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
PLATINUM			
600A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
60L	Appearance Package, Limited Includes Unique Door Switch Plates, Magnetic Grille, Magnetic Mirror Caps, Black Roof Rails, Magnetic Accent Color Rear Tailgate Applique and Unique Magentic Painted Aluminum Wheels (N/A on XLT, King Ranch or Platinum); On Limited	\$ 495	\$ 470
951	Appearance Package, Monotone Includes Monotone Paint and Monotone Power Deployable Running Boards (N/A on XLT, Limited or Platinum); on King Ranch	N/C	N/C
X3L	Axle Ratio, 3.73 with Limited Slip (Standard on EL 4WD Models)	320	304
55B	Blind-Spot Information System with Cross Traffic Alert Includes Power Folding Outside Mirrors [Requires Option Package (202A) on XLT] (Standard on King Ranch and Platinum); on XLT and Limited	490	466

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153	Bracket, Front License Plate	N/C	N/C
91D	Entertainment System [Requires Option Package (202A) on XLT]	1,995	1,895
51R/51K	Floor Mats, All-Weather Front and Rear	75	71
43M	Moonroof, Power Glass [Included with Option Package (301A) on Limited] (Standard on Platinum); on XLT, Limited and King Ranch	995	945
59N	Navigation System, Voice Activated with Touch Screen Includes SiriusXM Travel Link & Traffic with 5-Years of Service [Requires Option Package (202A) on XLT] [Included with Option Package (301A)] (Standard on King Ranch and Platinum); on XLT and Limited	730	693
---	Paint, Blue Jeans Metallic (N1), Bronze Fire Metallic (H7), Shadow Black Metallic (G1) or White Gold Metallic (NA)	N/C	N/C
---	Paint, Ingot Silver Metallic (UX) or Magnetic Metallic (J7) (N/A on King Ranch); on XLT Limited and Platinum	N/C	N/C
Z1	Paint, Oxford White (N/A on or King Ranch or Platinum); on XLT and Limited.	N/C	N/C

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2017 Ford Expedition (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RR	Paint, Ruby Red Metallic Tinted	\$ 395	\$ 375
UG	Paint, White Platinum Metallic Tri-Coat	595	565
66P	Seat Adjuster, 10-Way Power Driver's Includes 10-Way Power Passenger's Seat Adjuster [Included with Option Package (202A)] (Standard on Limited, King Ranch and Platinum); On XLT	165	157
67H	Seats, Heated Second Row [Requires Option Packages (202A)] (Standard on Limited, King Ranch and Platinum); on XLT	395	375
21B	Seats, Second Row Bucket [Requires Option Package (201A) or Option Package (202A) on XLT]	795	755
REMEMBER TO ASK ABOUT INCENTIVES.			
68R	Suspension, Rear Load Leveling [Requires Option Package (202A) on XLT] [N/A with 22" Polished Aluminum Wheels (64H)] (N/A on Platinum); on XLT, Limited and King Ranch	280	266
536	Trailer Tow Package, Heavy Duty Includes Heavy Duty Auxiliary Transmission Cooling, Heavy Duty Radiator, Integrated Trailer Brake Controller, 4-Pin and 7-Pin Wire Trailer Harness, Class IV Trailer Hitch Receiver and Trailer Brake Wiring Kit [Included with Option Package (202A)] (Standard on Limited, King Ranch and Platinum); on XLT	560	533
64H	Wheels, 22" Polished Aluminum Includes Continuously Controlled Damping Suspension and P285/45R-22 Tires [N/A with Suspension (68R)] (N/A on XLT); on Limited, King Ranch and Platinum	2,610	2,479
64Q	Wheels, Bright Machined Aluminum with Magnetic Painted Windows Includes P275/55R-20 Tires [Requires Option Package (201A) or Option Package (202A)] (N/A on Limited, King Ranch or Platinum); on XLT	995	945

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Ford Explorer

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
EXPLORER FRONT-WHEEL DRIVE			
K7B/100A	Explorer Base FWD 4-Door Sport Utility Vehicle with Option Package (100A)	\$ 32,605	\$ 31,573
K7D/200A	Explorer XLT FWD 4-Door Sport Utility Vehicle with Option Package (200A)	34,720	33,275
K7F/300A	Explorer Limited FWD 4-Door Sport Utility Vehicle with Option Package (300A)	42,620	40,820
EXPLORER FOUR-WHEEL DRIVE			
K8B/100A	Explorer Base 4WD 4-Door Sport Utility Vehicle with Option Package (100A)	34,755	33,646
K8D/200A	Explorer XLT 4WD 4-Door Sport Utility Vehicle with Option Package (200A)	36,870	35,328
K8F/300A	Explorer Limited 4WD 4-Door Sport Utility Vehicle with Option Package (300A)	44,770	42,873
K8G/400A	Explorer Sport 4WD 4-Door Sport Utility Vehicle with Option Package (400A)	46,300	44,335
K8H/600A	Explorer Platinum 4WD 4-Door Sport Utility Vehicle with Option Package (600A)	54,180	51,859

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OPTION PACKAGES (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE	BASE	MFG RETAIL	UBS W'SALE
100A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) . . .	N/C	N/C
XLT			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) . . .	N/C	N/C
201A	Includes Dual-Zone Automatic Air Conditioning, SYNC Communications & Entertainment System with Enhanced Voice Recognition, AppLink, 911 Assist, 2 Smart Charging USB Ports and LCD Touch Screen, Automatic Day/Night Inside Rearview Mirror, Remote Control Engine Start, Hands-Free Liftgate, Premium Audio System with 9-Speakers and 10-Way Power Passenger's Seat Adjuster [Included with Option Package (202A)]	\$ 2,110	\$ 2,004
202A	Includes Option Package (201A) Plus Leather Surfaced Heated Front Bucket Seats, Forward Sensing System and Heated Steering Wheel (Pricing Includes Package Discount)	3,880	3,686
LIMITED			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) . . .	N/C	N/C

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2017 Ford Explorer (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
301A	Includes BLIS Plus Inflatable Rear Seatbelt Package (67B), Automatic High Beam Headlamps, Lane Keeping System, Enhanced Active Park Assist with Parallel Parking, Park Out Assist, Reverse Perpendicular Parking & Side Sensing System, Multi- Contour Front Seats and Rain Sensing Windshield Wipers [Included with Option Package (303A)] (Pricing Includes Package Discount)	\$ 2,000	\$ 1,900
303A	Includes Option Package (301A) Plus 3.51 Axle Ratio (Pricing Includes Package Discount)	2,000	1,900

HAVE YOU CALLED UBS?

SPORT

400A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
401A	Includes BLIS Plus Inflatable Rear Seatbelt Package (67B), 180-Degree Front Camera with Washer, Garage Door Opener, Ambient Lighting, Memory for Driver's Seat and Outside Mirrors, Dual Heated Power Outside Mirrors with Power Fold & LED Turn Signals, Power Adjustable Pedals with Memory, 110 Volt Power Outlet, Two Second Row Smart Charging USB Ports, 500 Watt Amplifier, Premium Sony Radio Equipment with Clear Phase & Live Acoustics, Cooled Front Seats, Leather-Wrapped Power Tilt & Telescoping Steering Wheel and Power Windows with Remote Control	2,965	2,817

PLATINUM

600A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
67B	BLIS Plus Inflatable Rear Seatbelt Package Includes Blind-Spot Information System with Cross Traffic Alert, Automatic Day/Night Outside Driver's Side Rearview Mirror and Inflatable 2nd Row Seat Belts [Included with Option Packages (301A) and (303A) on Limited and Option Package (401A) on Sport] [Included with and Requires Option Packages (201A) or (202A) on XLT] (N/A on Base) (Standard on Platinum); on Limited and Sport	\$ 650	\$ 619
153	Bracket, Front License Plate	N/C	N/C
60V	Bumper Protector, Rear (Dealer Installed)	75	71
60T	Cargo Cover (Dealer Installed)	130	123
85W	Cargo Mat (Dealer Installed)	100	95
65W	Cold Weather Package Includes Forward Sensing System, Heated Front Seats and Heated Steering Wheel [Requires Option Package (201A)] (N/A on Base, Limited, Sport or Platinum); on XLT	650	619

REMEMBER TO ASK ABOUT INCENTIVES.

51D	Console, Second Row [Requires Second Row Bucket Seats (173)] (N/A on Base or XLT); On Limited, Sport and Platinum	150	144
51C	Cruise Control, Adaptive Includes Collision Warning with Brake Support (N/A on Base or XLT) [Requires BLIS Plus Inflatable Rear Seatbelt Package (67B) on Limited with Option Package (300A)] (Standard on Platinum); on Limited and Sport	1,150	1,094
99H	Engine, 2.3 Liter EcoBoost 4-Cylinder Turbo (Standard on Limited) (N/A on Sport or Platinum); on Base and XLT	495	470
50S	Entertainment System, DVD Headrest (Dealer Installed) (N/A on Base); on XLT, Limited, Sport and Platinum	1,995	1,895
16N	Floor Mats, All Weather Front and Rear	120	114
439	Moonroof, Dual Panel [Requires Option Package (201A) or (202A) on XLT] (N/A on Base) (Standard on Platinum); on XLT, Limited and Sport	1,695	1,610
N1	Paint, Blue Jeans Metallic (N/A on Sport); on Base, XLT, Limited and Platinum	N/C	N/C
---	Paint, Canyon Ridge Metallic (C7) or White Gold Metallic (GN) (N/A on Base or Sport); on XLT, Limited and Platinum	N/C	N/C
---	Paint, Ingot Silver Metallic (UX) or Shadow Black (G1)	N/C	N/C
J7	Paint, Magentic Metallic (N/A on Base); on XLT, Limited, Sport and Premium	N/C	N/C
YZ	Paint, Oxford White (N/A on Limited, Sport or Platinum); on Base and XLT	N/C	N/C
RR	Paint, Ruby Red Tinted Metallic	395	375

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2017 Ford Explorer (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
TQ	Paint, Smoked Quartz Tinted Metallic (N/A on Base); on XLT, Limited, Sport and Platinum .	\$ 395	\$ 375
UG	Paint, White Platinum Metallic Tricoat (N/A on Base); on XLT, Limited, Sport and Platinum .	595	565
582	Radio, SiriusXM Satellite Includes 6-Months of Service (Standard on XLT, Limited, Sport and Platinum); on Base	195	185
50N	Roof Rail Crossbars (Dealer Installed)	140	132
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
96R	Running Boards [N/A with Entertainment System (50S)]	596	565
90R	Seat Belts, Inflatable Second Row (N/A Limited, Sport or Platinum); on Base and XLT.	195	185
173	Seats, Second Row Bucket [Requires Option Package (202A) on XLT and Requires Hands-Free Liftgate (18P) on Sport] (N/A Base); on XLT, Limited, Sport and Platinum	695	660
60X	Smoker's Package (Dealer Installed)	90	86
50M	Splash Guards (Dealer Installed)	205	195
65P	Sport Appearance Package Includes Badging; Dark Earth Gray Unique Door Trim Panel Insert, Magnetic Metallic Lower Front & Rear Bumper Covers, Lower Body Side Cladding, Painted Grille Bars & Mesh Insert, Liftgate Applique & Mirror Caps, P255/50R-20 BSW Tires, Black Roof Rails, Leather-Surfaced Bucket Seats with Sueded Inserts and 10-Spoke Painted Aluminum Wheels [N/A with 2.3 Liter EcoBoost 4-Cylinder Turbo Engine (99H)] [Requires Option Package (202A)] (N/A on Base, Limited, Sport or Platinum); on XLT	1,515	1,595
65T	Technology Feature Bundle Includes Blind-Spot Information System with Cross Traffic Alert, Automatic Day/Night Outside Driver's Side Mirror, and Voice Activated Navigation System & Sirius XM Traffic & Travel Link with 5 Years of Service [Requires Option Package (202A) or Option Package (203A) on XLT] (N/A on Base, Limited, Sport or Platinum); on XLT	1,095	1,040
TD3	Tires, P265/45ZR-20 Summer Tires [Requires Option Package (401A) on Sport] (N/A on Base, XLT, Limited or Platinum); on Sport	995	945
52R	Trailer Tow Package, Class II [N/A with Option Package (303A)] [Requires 2.3L EcoBoost 4-Cylinder Turbo Engine (99H)] (N/A on Platinum); on Base, XLT, Limited and Sport	395	375
52T	Trailer Tow Package, Class III Includes 7-Pin & 4-Pin Trailer Harness Connectors, Engine Oil Cooler and Trailer Hitch Receiver [N/A with Option Package (303A)] [Requires 2.3 Liter EcoBoost 4-Cylinder Turbo (99H)] (N/A on Base FWD) (Standard on Sport and Platinum); on Base 4WD, XLT and Limited	570	542
60W	Wheel Lock Kit (Dealer Installed) [Requires Option Package (201A) or Option Package (202A) and Wheels (64R) on XLT] (N/A on Base); on XLT, Limited, Sport and Platinum	75	71
64C	Wheels, 5-Spoke Sparkle Silver Painted Aluminum [N/A with 2.3L 4-Cylinder EcoBoost Turbo Engine (99H)] (N/A on Base, Limited, Sport or Platinum) (Standard on XLT 4WD); On XLT FWD	495	470
64R	Wheels, Polished Aluminum Includes 20" Tires [Requires Option Package (201A) or (202A) on XLT] [N/A with Option Package (303A) on Limited] [N/A with Sport Appearance Package (65P) or 2.3L 4-Cylinder EcoBoost Turbo Engine (99H)] (N/A on Base or Sport); On XLT	1,295	1,230
	On Limited	595	565

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Ford Fiesta

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FIESTA HATCHBACK			
P4T/100A	Fiesta S FWD 4-Door Hatchback with Option Package (100A)	\$ 14,835	\$ 14,701
P4E/200A	Fiesta SE FWD 4-Door Hatchback with Option Package (200A)	16,065	15,913
P4F/300A	Fiesta Titanium FWD 4-Door Hatchback with Option Package (300A)	19,825	19,617
P4G/400A	Fiesta ST FWD 4-Door Hatchback with Option Package (400A)	22,015	21,772
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
FIESTA SEDAN			
P4A/100A	Fiesta S FWD 4-Door Sedan with Option Package (100A)	14,535	14,406
P4B/200A	Fiesta SE FWD 4-Door Sedan with Option Package (200A)	15,765	15,617
P4C/300A	Fiesta Titanium FWD 4-Door Sedan with Option Package (300A)	19,525	19,321

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
S			
100A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with S Model Price)	\$ -490	\$ -466
SE			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with SE Model Price)	-490	-466
201A	Includes SE Appearance Package, SYNC 3 Communication & Entertainment System with Enhanced Voice Recognition, AppLink, 911 Assist, 2-Smart Charging USB Ports and 6.5" LCD Touch Screen, Front Fog Lights, SiriusXM Satellite Radio with 6-Months of Service, Driver's Lumbar Seat Adjuster, Unique Sport Cloth Bucket Seats, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel, Rear Spoiler (on Sedan), Aluminum Spare Wheel and 8-Spoke Sparkle Silver Aluminum Wheels [Requires Charcoal Black Interior Trim]	505	480
TITANIUM			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Titanium Model Price)	-490	-466
ST			
400A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with ST Model Price)	-490	-466

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2017 Ford Fiesta (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
18C	Cold Weather Package Includes Automatic Air Conditioning, Dual Heated Power Mirrors and Heated Front Seats [N/A with EcoBoost Fuel Economy Package (85E)] (N/A on S, Titanium or ST); on SE	\$ 290	\$ 276
85E	EcoBoost Fuel Economy Package, Includes 1.0 Liter 3-Cylinder EcoBoost Turbo Engine, SFE and EcoBoost Badging, Rear Spoiler (on SE Sedan), and Steel Wheels [N/A with Transmission (44A), Option Package (201A), Heater (41H), Cold Weather Package (18C), Moonroof (13R) or Wheels (64B)] (N/A on S, Titanium or ST); on SE	995	945
59K	Entry System, Driver's Keypad (Dealer Installed) (N/A on ST); on S, SE and Titanium	95	90
13R	Moonroof, Power Glass[N/A with EcoBoost Fuel Economy Package (85E)] (N/A on S); on SE, Titanium and ST	845	802
58-	Navigation System, Voice Activated with Touch Screen [Requires Option Package (201A) on SE] (N/A on S); on SE, Titanium and ST	795	755
- - -	Paint, Blue Candy Metallic Tinted (Z9) or Ruby Red Metallic Tinted (RR) (N/A on S or ST); on SE and Titanium	395	375
- - -	Paint, Bohai Bay Mint (D2) or Chrome Copper (BA) (N/A on S or ST); on SE and Titanium	N/C	N/C
UX	Paint, Ingot Silver Metallic (N/A on ST); on S, SE and Titanium	N/C	N/C
J7	Paint, Magnetic Metallic (N/A on S); on SE, Titanium and ST	N/C	N/C
J9	Paint, Orange Spice Tri-Coat (N/A on S, SE or Titanium); on ST	595	565
YZ	Paint, Oxford White (N/A on Titanium or ST); on S and SE	N/C	N/C
G1	Paint, Shadow Black	N/C	N/C
UG	Paint, White Platinum (N/A on S); on SE, Titanium and ST	595	565
53S	Protection Package Includes Car Cover, Cargo Mat and All-Weather Front and Rear Floor Mats (Dealer Installed) (N/A on S, SE or Titanium); on ST	475	451
18R	Recaro Package Includes Dual Heated Power Outside Mirrors with Turn Signals, Heated Front Seats and Recaro Partial Leather Bucket Seats (N/A on S, SE or Titanium); on ST	1,995	1,895
63B	Smokers Package Includes Ashtray Cup and Cigarette Lighter (Dealer Installed)	90	81
44A	Transmission, 6-Speed Automatic with SelectShift Includes 3.90 Axle Ratio (N/A on ST) (Standard on Titanium); on S and SE	1,095	1,040
64B	Wheels, 8-Spoke Black Machined Aluminum Includes P195/50R-16 Tires [N/A with EcoBoost Fuel Economy Package (85E)] (N/A on S, Titanium or ST); on SE	440	417
64H	Wheels, Ebony Black Includes Red Brake Calipers (N/A on S, SE or Titanium); on ST	375	356

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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United Buying Service

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Washington 301.657.1920
 Baltimore 410.792.9070
 ubs4cars.com

2017 Ford Flex

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FLEX FRONT-WHEEL DRIVE			
K5B/100A	Flex SE FWD 4-Door Sport Utility with Option Package (100A)	\$ 30,920	\$ 29,944
K5C/200A	Flex SEL FWD 4-Door Sport Utility with Option Package (200A)	33,625	32,227
K5D/300A	Flex Limited Base FWD 4-Door Sport Utility with Option Package (300A)	39,125	37,749
<div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery. </div>			
FLEX AII-WHEEL DRIVE			
K6C/200A	Flex SEL Base AWD 4-Door Sport Utility with Option Package (200A)	35,575	34,089
K6D/300A	Flex Limited Base AWD 4-Door Sport Utility with Option Package (300A)	41,075	39,342
BEZ/303A	Flex Limited EcoBoost AWD 4-Door Sport Utility [Requires Option Package (303A) priced separately]	43,925	42,063

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
100A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
SEL			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
202A	Includes Blind-Spot Information System with Cross Traffic Alert, Power Liftgate Release, Approach Lights, Memory for Driver's Seat and Outside Mirrors, Power Adjustable Pedals with Memory, 110 Volt Power Outlet, 7-Speakers, Premium Radio System and Leather Surfaced Seat Trim	2,400	2,2809
LIMITED BASE			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
301A	Includes Collision Mitigation with Brake Support, Adaptive Cruise Control, Active Park Assist, Dual 10-Way Power Seat Adjusters, Power Split Flat Folding Third Row Seat, Heated and Cooled Front Seats, Heated Steering Wheel and Power Tilt & Telescoping Steering Wheel	\$ 2,900	\$ 2,755
LIMITED ECOBOOST			
302A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Required Purchase on Limited EcoBoost) (Pricing Includes Package Discount)	3,400	3,230

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2017 Ford Flex (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
86P	Appearance Package Includes Unique Floor Mats with Logo, Painted Shadow Black Grille, Liftgate Applique and Mirror Caps, Black Beltline Moldings, P255/45R-20 Tires, Painted Shadow Black Roof, Leather Surfaced Bucket Seat Trim with Perforated Inserts, Leather-Wrapped Steering Wheel and High Gloss Black Wheels [N/A with Bright Painted Aluminum Wheels (649), Polished Aluminum Wheels (64U) or Two-Tone Roof (87-)] [Requires Option Package (202A) on SEL] (N/A on SE); on SEL and Limited Base	\$ 1,495	\$ 1,420
	On Limited EcoBoost	495	432
67P	Entertainment System, DVD Headrest Includes Auxiliary Inputs, 2-LCD Monitors, DVD Player, 2-Wireless Headphones and Remote Control (Dealer Installed)	1,995	1,895
16W	Floor Mats, All Weather Front and Rear	75	71
43P	Moonroofs, Power Multi-Panel Vista Glass [Requires Option Package (202A) on SEL] (N/A on SE); on SEL and Limited	1,595	1,515
52N	Navigation System, Voice Activated includes SiriusXM Travel Link and SiriusXM Traffic with 5-Years of Service [Requires Option Package (202A) on SEL] (N/A on SE) (Standard on Limited); on SEL	795	755
---	Paint, Blue Jeans Metallic (N1), Ingot Silver Metallic (UX), Magnetic Metallic (J7), Oxford White (YZ) or Shadow Black (G1)	N/C	N/C
---	Paint, Burgandy Velvet Metallic Tinted (R3) or Ruby Red Metallic Tinted (RR) (N/A on SE); On SEL and Limited	395	375
GN	Paint, White Gold Metallic (N/A on SE); on SEL and Limited	N/C	N/C
UG	Paint, White Platinum Metallic Tricoat (N/A on SE); on SEL and Limited	595	565
63S	Radio, SiriusXM Satellite Includes 6-Months of Service (Requires Extra Cost Customer Paid Subscription after Initial Complimentary Term) (Standard on SEL and Limited); on SE	185	176
68B	Roof Rails	195	185
87G	Roof, Ingot Silver Two-Tone [Requires Blue Jeans Metallic Paint (N1), Burgandy Velvet Metallic Tinted Paint (R3), Oxford White Paint (YZ) or Shadow Black Paint (G1) [N/A with Appearance Package (86P)] (N/A on SE); on SEL and Limited	395	345
87W	Roof, Oxford White Two-Tone [Requires Ingot Silver Metallic Paint (UX), Magnetic Metallic Paint (J7), Ruby Red Metallic Tinted Paint (RR) or White Gold Metallic Paint (GN)] [N/A with Appearance Package (86P) (N/A on SE); on SEL and Limited	395	375
52R	Seat Belts, Inflatable Second Row	195	185
21D	Seats, Center Bucket (N/A on SE); on SE and Limited	695	660
53G	Trailer Tow Package, Class III Includes 7-Pin & 4-Pin Connector Trailer Wiring Harness, Class III Trailer Hitch Receiver and Trailer Sway Control (N/A on SE); on SEL and Limited	570	497
649	Wheels, Bright Painted Aluminum Includes P255/45R-20 Tires [N/A with Appearance Package (86P)] [Requires Option Package (202A) on SEL] (N/A on SE or Limited); on SEL	895	850
64U	Wheels, Polished Aluminum Includes P255/45R-20 Tires (Standard on Limited EcoBoost) [N/A with Appearance Package (86P)] (N/A on SE or SEL); on Limited Base	1,095	1,040

Understanding the difference

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Washington 301.657.1920
 Baltimore 410.792.9070
 ubs4cars.com

2017 Ford Focus

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FOCUS HATCHBACK			
P3K/200A	Focus SE 4-Door Hatchback with Option Package (200A)	\$ 20,640	\$ 19,826
P3M/250A	Focus SEL 4-Door Hatchback with Option Package (250A)	22,150	21,720
P3N/300A	Focus Titanium 4-Door Hatchback with Option Package (300A)	24,950	23,942
P3L/400A	Focus ST 4-Door Hatchback with Option Package (400A)	25,650	24,610
P3R/500A	Focus Electric 4-Door Hatchback with Option Package (500A)	29,995	28,760
P3T/600A	Focus RS 4-Door Hatchback with Option Package (600A)	36,995	35,445
FOCUS SEDAN			
P3E/100A	Focus S 4-Door Sedan with Option Package (100A)	17,650	17,138
P3F/200A	Focus SE 4-Door Sedan with Option Package (200A)	19,050	18,307
P3H/250A	Focus SEL 4-Door Sedan with Option Package (250A)	21,650	20,792
P3J/300A	Focus Titanium 4-Door Sedan with Option Package (300A)	24,450	23,464

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OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
S			
100A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
SE			
200A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
SEL			
250A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.) (Included with SEL Model Price)	-400	-380
TITANIUM			
300A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C

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2017 Ford Focus (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ST			
400A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
401A	ST2 Includes Dual-Zone Automatic Air Conditioning, SYNC 3 Communication & Entertainment System with 8" Color LCD Touch Screen, 911 Assist, AppLink, Audible Text Messages, Siri Seamless Integration & Voice Activation, HID Headlamps, Cornering Lights, Power Glass Moonroof, 10-Speakers Radio Equipment, 2-USB Charging Ports, Sony Premium Sound System, HD Radio and Recaro Partial Leather Surfaced Bucket Seats	\$ 3,680	\$ 3,496
402A	ST3 Includes Dual-Zone Automatic Air Conditioning, Rear Armrest, Carbon Fiber Brake Handle, Carbon Fiber Interior Accent Package, SYNC 3 Communication & Entertainment System with 8" Color LCD Touch Screen, 911 Assist, AppLink, Audible Text Messages, Siri Seamless Integration & Voice Activation, HID Headlamps, Ambient Lighting, Cornering Lights, Dual Heated Power Outside Mirrors with Manual Fold & Turn Signals, Power Glass Moonroof, Voice Activated Navigation System, 10-Speakers Radio Equipment, 2-USB Charging Ports, SiriusXM Traffic & Travel with 5 Years of Service, Sony Premium Sound Radio System, HD Radio, 8-Way Power Driver's Seat Adjuster, Heated Front Seats, Recaro Full Leather Surfaced Bucket Seats, Carbon Fiber Shift Knob and Leather-Wrapped Heated Steering Wheel	5,680	5,396
ELECTRIC			
500A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
RS			
600A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
76B	Car Cover (N/A on S, SE, SEL Titanium or ST); on Electric	\$ 370	\$ 352
76A	Charge Cord Bag (Dealer Installed) (N/A on S, SE, SEL, Titanium, ST, or RS); on Electric	65	62
47W	Cold Weather Package Includes All-Weather Floor Mats, Dual Heated Power Outside Mirrors with Manual Fold & Turn Signals, Heated Front Seats and Leather-Wrapped Heated Steering Wheel [N/A with Protection Package (47P)] (N/A on S, Titanium, ST, Electric or RS); on SE and SEL	645	612
67E	EcoBoost Package Includes Power Front and Rear Disc Brakes, Fog Lights, Black Gloss Upper Grille, Daytime Running Lights, LED Signature Lights and Machined Aluminum Wheels with Dark Painted Pockets (N/A on S, SE Hatchback, SEL, Titanium, ST, Electric or RS); on SE Sedan	895	850
66F	Engine Start, Remote Control [Requires 6-Speed Automatic Transmission (44W)] (Standard on Titanium and Electric) (N/A on ST or RS); on S, SE and SEL	445	422
99E	Engine, 1.0 Liter 3-Cylinder EcoBoost Turbo [N/A with Heater (41H) or Lights (942)] (N/A on S, SE Hatchback, SEL, Titanium, ST, Electric or RS); on SE Sedan	N/C	N/C
981	Engine, 2.0 Liter 4-Cylinder PZEV (N/A on ST, Electric or RS); on S, SE, SEL and Titanium	N/C	N/C
58K	Navigation System, Voice Activated Includes SiriusXM Traffic & Travel Link with 5-Years of Service (N/A on S, ST or RS) (Standard on Electric); on SEL and Titanium	795	755
---	Paint, Blue Candy Metallic Tinted (Z9) or Ruby Red Metallic Tinted (RR) (N/A on S, ST or RS); on SE, SEL, Titanium and Electric	395	375
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
---	Paint, Frozen White (Z2) or Stealth Gray Metallic (B9) (N/A on S, SE, SEL, Titanium, ST or Electric); on RS	N/C	N/C
UX	Paint, Ingot Silver Metallic (N/A on ST or RS); on S, SE, SEL, Titanium and Electric	N/C	N/C
L6	Paint, Kona Blue Metallic (N/A on S, SE or RS); on SEL, Titanium, ST and Electric	N/C	N/C
J7	Paint, Magnetic Metallic (N/A on RS); on S, SE, SEL, Titanium, ST and Electric	N/C	N/C
DW	Paint, Nitrous Blue Quadcoat; on RS	695	660
YZ	Paint, Oxford White (N/A on Titanium or RS); on S, SE, SEL, ST and Electric	N/C	N/C
PQ	Paint, Race Red (N/A on S, Titanium, Electric or RS); on SE, SEL and ST	N/C	N/C
G1	Paint, Shadow Black	N/C	N/C
H3	Paint, Triple Yellow Tricoat (N/A on S, SE, SEL, Titanium, Electric or RS); on ST	595	565
GN	Paint, White Gold Metallic (N/A on S, ST or RS); on SE, SEL, Titanium and Electric	N/C	N/C

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2017 Ford Focus (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability .

MFG CODE		MFG RETAIL	UBS W'SALE
UG	Paint, White Platinum Metallic Tricoat (N/A on S, SE, SEL, ST or RS); on Titanium and Electric	595	565
60P	Park Assist, Active (N/A on S, SE, SEL ST, Electric or RS); on Titanium	395	375
47P	Protection Package, Interior Includes Premium Cargo Mat and All-Weather Floor Mats [N/A with Cold Weather Package (47W)] (N/A on S, ST, Titanium, Electric or RS); on SE and SEL	\$ 150	\$ 135
46S	RS2 Includes Dual Heated Power Mirrors with Manual Fold & Turn Signals, Voice Activated Navigation System, SiriusXM Traffic & Travel Link with 5-Years of Service, 8-way Power Driver's Seat Adjuster, Heated Front Seats, Recaro Leather Surfaced Bucket Seats with Miko-Dinamica Inserts and Leather-Wrapped Heated Steering Wheel (N/A on S, SE, SEL, Titanium, ST or Electric); on RS	2,785	2,646
3 - -	Seats, Leather Surfaced Bucket Includes 6-Way Power Driver's Seat Adjuster (N/A on S, SE, SEL, ST or Titanium); on Electric	1,080	1,026
46T	Technology Package Includes Blind Spot Information System with Cross Traffic Alert, Automatic High Beams and Lane Keep Assist (N/A on S, SE, SEL, ST, Electric or RS); on Titanium	795	755
TCA	Tires, 18" High Performance (N/A on S, SE, SEL, Titanium, Electric or RS); on ST	30	28
44 -	Transmission, 6-Speed Automatic PowerShift Includes 3.85 Axle Ratio (Standard on SE Hatchback, SEL and Titanium) (N/A on ST, Electric or RS); on S and SE Sedan	1,095	1,040
64-	Wheels, Machined Aluminum with Black Painted Pockets [Require EcoBoost Package (67E) on SE Sedan] (Standard on Titanium and RS) (N/A on S, SE Hatchback, Titanium, Electric or RS); on SE Sedan and ST	495	470
644	Wheels, Premium Painted Forged Aluminum Includes P235/35ZR-19 Sport 2 Summer Track Tires (N/A on S, SE, SEL Titanium, ST or Electric); on RS	1,990	1,891
64U	Wheels, Premium Painted Forged Aluminum Includes P235/35ZR-19 Super Sport Summer Tires (N/A on S, SE, SEL Titanium, ST or Electric); on RS	1,395	1,325
76A	Winter Tire & Wheel Package Includes P225/40R-18 Tires and Sparkle Silver Alloy Wheels (N/A on S, SE, SEL, Titanium, ST or Electric); on RS	1,995	1,895

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SAVE
WITH
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Washington 301.657.1920

Baltimore 410.792.9070

ubs4cars.com

2017 Ford Fusion

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FUSION FWD			
P0G/100A	Fusion S Base FWD 4-Door Sedan with Option Package (100A)	\$ 23,485	\$ 22,542
P0H/200A	Fusion SE Base FWD 4-Door Sedan with Option Package (200A)	24,485	23,261
P0K/300A	Fusion Titanium Base FWD 4-Door Sedan with Option Package (300A)	31,485	29,876
BQB/350A	Fusion Platinum Base FWD 4-Door Sedan with Option Package (350A)	37,495	35,556
FUSION AWD			
P0T/201A	Fusion SE Base AWD 4-Door Sedan with Option Package (201A)	28,280	26,848
P0D/300A	Fusion Titanium Base AWD 4-Door Sedan with Option Package (300A)	33,485	31,768
P0V/400A	Fusion Sport AWD 4-Door Sedan with Option Package (400A)	34,350	32,584
BQC/350A	Fusion Platinum Base AWD 4-Door Sedan with Option Package (350A)	39,495	37,446
FUSION HYBRID FWD			
P0U/500A	Fusion S Hybrid FWD 4-Door Sedan with Option Package (500A)	26,550	25,470
P0L/600A	Fusion SE Hybrid FWD 4-Door Sedan with Option Package (600A)	27,355	25,973
P0R/700A	Fusion Titanium Hybrid FWD 4-Door Sedan with Option Package (700A)	31,885	30,254
BQD/750A	Fusion Platinum Hybrid FWD 4-Door Sedan with Option Package (750A)	37,895	35,934
FUSION ENERGI FWD			
P0P/800A	Fusion SE Energi Plug-In Hybrid FWD 4-Door Sedan [Requires Option Package (800A)]	33,995	32,249
P0S/900A	Fusion Titanium Energi Plug-In Hybrid FWD 4-Door Sedan [Requires Option Pkge (900A)]	34,995	33,194
P0S/950A	Fusion Platinum Energi Plug-In Hybrid FWD 4-Door Sedan [Requires Option Pkge (950A)]	41,995	39,809

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2017 Ford Fusion (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
S BASE			
100A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)]	N/C	N/C
101A	Includes Appearance Package with Fog Lights, Medium Stone Seat Stitching, Rear Decklid Spoiler, Leather-Wrapped Steering Wheel and Dark Stainless Steel Premium Painted Aluminum Wheels [Requires Sync & Sound Discount Package (U26)]	\$ 895	\$ 850
U26	Sync & Sound Discount Package	- 490	- 466
S HYBRID			
500A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)]	N/C	N/C
U26	Sync & Sound Discount Package	- 490	- 466
SE BASE			
200A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)] (N/A on SE Base AWD); on SE Base FWD	N/C	N/C
201A	Includes Appearance Package with Fog Lights, Medium Stone Seat Stitching, Cloth & Vinyl Bucket Seats, Rear Decklid Spoiler, Leather-Wrapped Steering Wheel and Dark Stainless Steel Premium Painted Aluminum Wheels [Requires Sync & Sound Discount Package (U26)]; on SE Base FWD	1,095	1,040
	On SE Base AWD	N/C	N/C
202A	Includes Luxury Package with Chrome Door Handle Inserts, Remote Control with Intelligent Access Engine Start, LED Fog Lights, LED Headlamps, Warm Interior Accents, Approach Lights, Memory for Driver's Seat and Outside Driver's Side Mirror, Dual Heated Power Outside Mirrors with Turn Signals, Automatic Day/Night Inside Rearview and Outside Driver's Side Mirrors, 10-Way Power Driver's Seat Adjuster, Heated Front Seats, Leather Surfaced Bucket Seats and Leather-Wrapped Steering Wheel [Requires Sync & Sound Discount Package (U26)]; on SE Base FWD also Includes 1.5 Liter 4-Cylinder EcoBoost Turbo Engine (99D)	3,195	3,035
	On SE Base AWD	2,400	2,280
U26	Sync & Sound Discount Package	- 490	- 466
REMEMBER TO ASK ABOUT INCENTIVES.			
SE HYBRID			
600A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)]	N/C	N/C
601A	Includes Appearance Package with Fog Lights, Medium Stone Seat Stitching, Cloth & Vinyl Bucket Seats, Rear Decklid Spoiler, Leather-Wrapped Steering Wheel and Dark Stainless Steel Premium Painted Aluminum Wheels [Requires Sync & Sound Discount Package (U26)]	1,095	1,040
602A	Includes Luxury Package with Chrome Door Handle Inserts, Remote Control with Intelligent Access Engine Start, LED Fog Lights, LED Headlamps, Warm Interior Accents, Approach Lights, Memory for Driver's Seat and Outside Driver's Side Mirror, Dual Heated Power Outside Mirrors with Turn Signals, Automatic Day/Night Inside Rearview and Outside Driver's Side Mirrors, 10-Way Power Driver's Seat Adjuster, Heated Front Seats, Leather Surfaced Bucket Seats and Leather-Wrapped Steering Wheel [Requires Sync & Sound Discount Package (U26)]	2,995	2,845
U26	Sync & Sound Discount Package	- 490	- 466
SE ENERGI			
800A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	- 2,000	- 1,900
TITANIUM BASE			
300A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)]	N/C	N/C
U26	Sync & Sound Discount Package	- 490	- 466

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2017 Ford Fusion (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
TITANIUM HYBRID			
700A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Sync & Sound Discount Package (U26)]	N/C	N/C
U26	Sync & Sound Discount Package	\$ - 490	\$ - 466
TITANIUM ENERGI			
900A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	- 2,000	- 1,900
SPORT			
400A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
401A	Includes Upgrade Package with Dual-Zone Automatic Air Conditioning, SYNC 3 with Enhanced Voice Recognition, AppLink, 911 Assist, 2 Smart Charging USB Ports and 8" LCD Touch Screen with Swiping & Pinch-to-Zoom Capabilities Communication & Entertainment System, Two 4.2" Configurable LCD Displays Instrument Cluster, Ambient Lighting, Sony AM/FM Stereo Radio with CD & MP3, Reverse Sensing System and 10-Way Power Passenger's Seat Adjuster	2,000	1,900
PLATINUM BASE			
350A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
PLATINUM HYBRID			
750A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
PLATINUM ENERGI			
950A	Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	- 2,000	- 1,900

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
153	Bracket, Front License Plate	N/C	N/C
96B	Cargo Net (Dealer Installed)	\$ 25	\$ 24
91A	Cold Weather Package Includes All-Weather Front and Rear Floor Mats (55M), Approach Lights, Dual Heated Power Outside Mirrors with Turn Signals and Heated Front Seats [Requires Option Package (201A) or Option Package (202A)] (N/A on S, Titanium, Sport or Platinum); on SE Base, SE Hybrid and SE Energi	450	429
53B	Cruise Control, Adaptive with Stop & Go Includes Forward Collision Warning with Brake Support and Pre-Collision System with Pedestrian Detection [Requires 2.0 Liter 4-Cylinder EcoBoost Turbo Engine (999), Option Package (202A), Driver Assist Package (90A) and Machined Aluminum Wheels with Painted Pockets (64B) on SE Base and Requires Option Package (602A) and Driver Assist Package (90A) on SE Hybrid] (N/A on S) (Standard on Platinum); on SE, Titanium and Sport	1,190	1,131
90A	Driver Assist Package Includes Blind-Spot Information System with Cross Traffic Alert, Automatic High Beam Headlamps, Rain-Sensing Windshield Wipers and Lane Keeping System with Driver Monitoring & Lane Departure Warning System [Requires Option Package (202A) on SE Base, Option Package (502A) on SE Hybrid and Requires and Technology Package (14K/14L) on SE Base and SE Hybrid] (N/A on S or Platinum); on SE Base, Titanium Base and Sport also Includes 110 Volt Power Outlet	1,625	1,544
	On SE Hybrid and Titanium Hybrid	1,575	1,496
	On SE Energi and Titanium Energi	1,320	1,254
55S	Engine Start, Remote Control (Dealer Installed) [N/A with Option Package (202A) on SE Base or with Option Package (602A) on SE Hybrid] (N/A on SE Energi, Sport, Titanium or Platinum); on S, SE Base and SE Hybrid	345	327
VISIT US AT UBS4CARS.COM.			
99D	Engine, 1.5 Liter 4-Cylinder EcoBoost Turbo [Included with and Requires Option Package (202A) on SE Base AWD] (N/A on S, SE Hybrid, SE Energi, Titanium, Sport or Platinum); On SE Base FWD	900	855

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2017 Ford Fusion (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
999	Engine, 2.0 Liter 4-Cylinder EcoBoost Turbo Includes Steering Wheel Gear Shift Paddles [Requires Option Package (201A) or Option Package (202A) on SE Base FWD] [Requires Ebony Black Wheels (64D) or Premium Painted Luxury Wheels (64B) when ordered with Option Package (202A)] (N/A on S, SE Hybrid, SE Energi, Titanium Hybrid, Titanium Energi, Sport, Platinum Hybrid or Platinum Energi) (Standard on SE Base AWD, Titanium Base and Platinum Base); on SE Base FWD with Option Package (201A)	\$ 1,795	\$ 1,705
	On SE Base FWD with Option Package (202A)	1,000	950
55M	Floor Mats, All-Weather Front and Rear (Dealer Installed) [Included with Cold Weather Package (91A)] [N/A with Option Package (202A) on SE Base or Option Package (602A) on SE Hybrid]	120	114
12C	Floor Mats, Premium Front and Rear Includes Premium Cargo Mat (N/A on S or Sport) (Standard on Platinum); on SE and Titanium	175	166
13B	Moonroof, Power Glass Includes Garage Door Opener (N/A on S) (Standard on Platinum); On SE, Titanium and Sport	1,095	1,040
60N	Navigation System, Voice Activated [Requires Technology Package (14K/14L) on SE and Requires Option Package (401A) on Sport] (N/A on S) (Standard on Platinum); on SE, Titanium and Sport	795	755
66B	Paint Protection Package (Dealer Installed)	295	280
---	Paint, Ingot Silver Metallic (UX), Magnetic Metallic (J7) or Shadow Black (G1)	N/C	N/C
---	Paint, Oxford White (YZ) or Lightning Blue Metallic (N6) (N/A on Platinum); on S, SE, Titanium and Sport	N/C	N/C
---	Paint, Ruby Red Metallic Tinted (RR) or Burgundy Velvet Metallic Tinted (R3)	395	375
GN	Paint, White Gold Metallic (N/A on Sport); on S, SE, Titanium and Platinum	N/C	N/C
UG	Paint, White Platinum Tri-Coat Metallic (N/A on S); on SE, Titanium, Sport and Platinum	595	565
18C	Park Assist, Enhanced Active with Park Out Assist & Perpendicular Park Includes Forward Sensing System [Requires Option Package (202A) on SE Base, Option Package (602A) on SE Hybrid, Option Package (401A) on Sport and Requires Technology Package (14K/14L)] (N/A on S) (Standard on Platinum); on SE, Titanium and Sport	995	945
43P	Reverse Sensing System [Included with Driver Assist Package (90B) and Technology Package (14K/14L)] (N/A on S or SE Energi or Sport) (Standard on Titanium and Platinum); on SE Base and SE Hybrid	295	280
67B	Seat Belts, Inflatable Rear	190	181
46B	Seats, Heated and Cooled Front [Requires Option Package (401A) on Sport] (N/A on S or SE) (Standard on Platinum); on Titanium and Sport	395	375
U26	Sync & Sound Discount Package (N/A on SE Energi, Titanium Energi, Sport or Platinum); on S Base, S Hybrid, SE Base, SE Hybrid, Titanium Base and Titanium Hybrid.	- 490	- 466
REMEMBER TO ASK ABOUT INCENTIVES.			
14K/14L	Technology Package Includes SYNC 3 with Enhanced Voice Recognition, AppLink, 911 Assist, 2 Smart Charging USB Ports and 8" LCD Touch Screen with Swiping & Pinch-to-Zoom Capabilities Communication & Entertainment System, Two 4.2" Configurable LCD Displays Instrument Cluster, 11-Speakers, Premium AM/FM Stereo Radio with CD & MP3 and Reverse Sensing System (N/A on S, SE Energi, Titanium, Sport or Platinum) (Pricing Includes Package Discount); on SE Base also Includes Dual-Zone Automatic Air Conditioning	595	565
	On SE Hybrid also Includes 110 Volt Power Outlet	495	470
T7L	Tires, 18" Summer (N/A on S, SE Hybrid, SE Energi, Titanium Base FWD, Titanium Hybrid, Titanium Energi or Platinum); on SE Base and Titanium Base AWD	195	185
64W	Wheels, Machined Aluminum Premium Painted Dark Stainless (N/A on S, SE, Titanium Hybrid, Titanium Energi, Sport or Platinum); on Titanium Base	795	755
64B	Wheels, Machined Aluminum with Painted Pockets [Requires Option Package (202A) on SE Base and Option Package (602A) on SE Hybrid] (N/A on S, Sport or Platinum) (Standard on Titanium Base and Titanium Hybrid); on SE and Titanium Energi	695	660
64H	Wheels, Premium Painted Luster Nickel [N/A with Option Package (101A) on S Base] (Standard on S Hybrid and SE) (N/A on Titanium, Sport or Platinum); on S Base	695	660

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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 Baltimore 410.792.9070
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2017 Ford Mustang

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MUSTANG COUPE			
P8A/050A	Mustang V6 Base RWD 2-Door Fastback Coupe with Option Package (050A)	\$ 25,545	\$ 24,757
P8T/100A	Mustang EcoBoost Base RWD 2-Door Fastback Coupe with Option Package (100A)	26,545	25,465
P8T/200A	Mustang EcoBoost Premium RWD 2-Door Fastback Coupe with Option Package (200A)	30,545	28,989
P8C/300A	Mustang GT Base RWD 2-Door Fastback Coupe with Option Package (300A)	33,545	31,824
P8C/400A	Mustang GT Premium RWD 2-Door Fastback Coupe with Option Package (400A)	37,545	35,604

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

MUSTANG CONVERTIBLE			
P8E/050A	Mustang V6 Base RWD 2-Door Convertible with Option Package (050A)	31,045	30,064
P8U/200A	Mustang EcoBoost Premium RWD 2-Door Convertible with Option Package (200A)	36,045	34,186
P8F/400A	Mustang GT Premium RWD 2-Door Convertible with Option Package (400A)	43,045	40,801

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
V6 BASE			
050A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
051A	Includes LED Fog Lights, P235/50R-18 Tires, 6-Way Power Driver's Seat Adjuster with Power Driver's Lumbar, Black Decklid Spoiler and Foundry Black Painted Aluminum Wheels (641) (N/A on Coupe); on Convertible	\$ 995	\$ 945
ECOBOOST BASE			
100A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
ECOBOOST PREMIUM			
200A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
201A	Includes Blind-Spot Information System with Cross Traffic Alert, Ambient Lighting, Memory for Driver's Seat and Outside Mirrors, HD Radio, 12-Speakers and Shaker Pro Audio System	1,795	1,705

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2017 Ford Mustang (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
	GT BASE		
300A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
	GT PREMIUM		
400A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
401A	Includes Blind-Spot Information System with Cross Traffic Alert, Ambient Lighting, Memory for Driver's Seat and Outside Mirrors, HD Radio, 12-Speakers and Shaker Pro Audio System	\$ 1,795	\$ 1,705

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
455	Axle Ratio, 3.55 with Limited Slip [Requires Option Package (051A) on V6] (N/A on V6 Coupe or EcoBoost); on V6 Convertible and GT	\$ 395	\$ 375
60B	Black Accent Package Includes Black Badges, Black Decklid Spoiler and Painted Black Aluminum Wheels [N/A with Interior & Wheel Package (601), GT Performance Package (67G) or Wheels (641)] (N/A on V6 or EcoBoost); on GT	995	945
153	Bracket, Front License Plate	N/C	N/C
52S	Cruise Control, Adaptive Includes Collision Mitigation and Rain-Sensing Windshield Wipers (N/A on Base); on Premium	1,195	1,135
12A	Floor Mats, All-Weather	95	90
601	Interior & Wheel Package Includes Premium Carpeted Floor Mats with Embroidered Pony Logo, P255/40R-19 Tires, Front Seatbacks with Embroidered Pony Logo Outline and Low Gloss Black Painted Machined Aluminum Wheels [N/A with EcoBoost Performance Package (67E), Wheel & Stripe Package (60W) or Wheels (641)] (N/A on V6 Base, EcoBoost Premium or GT Premium); on EcoBoost Base and GT Base	995	945
91N	Navigation System, Voice Activated Includes SiriusXM Traffic & Travel Link with 5-Years of Service (N/A on Base); on Premium	795	755
---	Paint, Grabber Blue (CT), Ingot Silver Metallic (UX), Lightning Blue Metallic (N6), Magnetic Metallic (J7), Oxford White (YZ), Race Red (PQ) or Shadow Black (G1)	N/C	N/C
RR	Paint, Ruby Red Metallic Tinted	395	375

REMEMBER TO ASK ABOUT INCENTIVES.

---	Paint, White Platinum Metallic Tricoat (UG) or Triple Yellow Tricoat (H3)	495	470
67E	Performance Package, EcoBoost Includes Unique Anti-Lock Braking System, Unique Chassis Tuning, Gauge Pack, Larger Radiator, Spoiler Delete (13D), HD Front Springs, Unique Tuning Stability Control, Larger Rear Stabilizer Bar and Unique Electric Power Assist Steering, 3.55 Axle Ratio (455), Larger Brake Rotors with 4-Piston Calipers, P255/40R-19 Summer Performance Tires and Ebony Black Painted Aluminum Wheels [N/A with Pony Package (54P), Limited Use Spare Tire (66W), Wheel & Stripe Package (60W), Foundry Black Painted Machined Aluminum Wheels (649) or Foundry Black Painted Machined Wheels (641)] (N/A on V6 or GT); on EcoBoost	1,995	1,895
67G	Performance Package, GT Includes Unique Anti-Lock Braking System, Unique Chassis Tuning, Gauge Pack, Larger Radiator, Spoiler Delete (13D), Unique Stability Control Tuning, Unique Electric Power Assist Steering, 3.73 Axle Ratio with Limited Slip, Larger Brake Rotors with Brembo 6-Piston Front Calipers, K-Brace, P255/40R-19 Front and P275/40R-19 Rear Summer Performance Tires and Strut Tower Brace and Ebony Black Painted Aluminum Wheels [N/A with 6-Speed Automatic Transmission (443), Black Accent Package (60B), Interior & Wheel Package (601), Limited Use Spare Tire (66W), Foundry Black Painted Machined Aluminum Wheels (649) or Foundry Black Painted Machined Wheels (641)] (N/A on V6 or EcoBoost); on GT with Ebony Black Painted Machined Aluminum Wheels	2,495	2,370
	On GT with Luster Nickel Painted Aluminum Wheels	2,690	2,556

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2017 Ford Mustang (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability)

MFG CODE		MFG RETAIL	UBS W'SALE
54P	Pony Package Includes Premium Carpeted Floor Mats with Embroidered Pony Logo, Unique Upper & Lower Grilles, Side Stripes and Polished Aluminum Wheels [N/A with EcoBoost Performance Package (67E), Foundry Black Painted Machined Aluminum Wheels (649) or Foundry Black Painted Machined Wheels (641)] (N/A on V6, EcoBoost Base or GT); on EcoBoost Premium Coupe also Includes Bright Belting and Window Surround Moldings	\$ 995	\$ 945
	On EcoBoost Premium Convertible	895	850
68B	Premier Trim with Color Accent Package Includes Unique Door Trim, Unique Aluminum Instrument Panel Appliques, Ebony Interior Trim and Color Accented Leather Seats (Requires Ebony, Red Line or Yellow Jacket Interior Trim) (N/A on V6 Base, EcoBoost Base or GT Base); on EcoBoost Premium and GT Premium	395	375
77R	Reverse Sensing System	295	280
94B	Roof, Painted Black [N/A with Stripes (47A)] (N/A on V6 or Convertibles); on EcoBoost Coupe and GT Coupe	695	660
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
88-	Seats, Recaro Sport Bucket (Requires Ebony, Red Line or Yellow Jacket Interior Trim) (N/A on V6); on EcoBoost and GT	1,595	1,515
43S	Security Package, Enhanced Includes Active Anti-theft System, Electronic Locking Center Console, Electronic Steering Column Lock and Wheel Locking Kit (Standard on Convertibles); on Coupes	395	375
13D	Spoiler Delete [Included with EcoBoost Performance Package (67E) and GT Performance Package (67G)] [Requires Option Package 051A on V6]	N/C	N/C
47A	Stripes, Over-the-Top Racing (N/A on Convertibles); on Coupes	475	451
66W	Tire, Limited Use Spare [N/A with EcoBoost Performance Package (67E), GT Performance Package (67G) or Wheels (649)]	255	243
T3U	Tires, 20" Summer (Requires Foundry Black Painted Machined Aluminum Wheels (649) (N/A on V6 Base, GT Base or EcoBoost Base); on EcoBoost Premium and GT Premium	295	280
443	Transmission, 6-Speed Automatic with SelectShift Includes Remote Control Engine Start, Leather-Wrapped Shift Knob and Steering Wheel Gear Shift Paddles	1,195	1,135
60W	Wheel & Stripe Package Includes 19" Tires, Bodyside Stripes and Low Gloss Black Painted Machined Aluminum Wheels [N/A with Performance Package (67E), Pony Package (54P), Stripes (47A), Foundry Black Painted Machined Aluminum Wheels (649) or Foundry Black Painted Machined Wheels (641)] (N/A on V6 or GT); on EcoBoost	895	850
648	Wheels, Dark Stainless Premium Painted Aluminum Include 19" Tires [N/A with Black Accent Package (60B) or GT Performance Package (67G)] (N/A on V6, EcoBoost or GT Base); on GT Premium	995	945
641	Wheels, Foundry Black Painted Aluminum [N/A with Black Accent Package (60B), Interior & Wheel Package (601), EcoBoost Performance Package (67E), GT Performance Package (67G) or Wheel & Stripe Package (60W)] (N/A on V6); on EcoBoost and Premium	155	148
649	Wheels, Foundry Black Painted Machined Aluminum Include P265/35WR-20 Summer Performance Tires [N/A with Black Accent Package (60B), Pony Package (54P), Wheel & Stripe Package (60W), EcoBoost Performance Package (67E) or GT Performance Package (67G)] (N/A on Base); on Premium	1,295	1,230

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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 Baltimore 410.792.9070
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2017 Ford Taurus

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TAURUS FWD SEDAN			
P2D/100A	Taurus SE FWD 4-Door Sedan with Option Package (100A)	\$ 28,220	\$ 26,790
P2E/200A	Taurus SEL FWD 4-Door Sedan with Option Package (200A)	30,650	29,087
P2F/301A	Taurus Limited FWD 4-Door Sedan with Option Package (301A)	37,730	35,779
<div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery. </div>			
TAURUS AWD SEDAN			
P2H/200A	Taurus SEL AWD 4-Door Sedan with Option Package (200A)	32,500	30,836
P2J/301A	Taurus Limited AWD 4-Door Sedan with Option Package (301A)	39,580	37,526
P2K/401A	Taurus SHO AWD 4-Door Sedan with Option Package (401A)	43,395	41,132

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
SE			
100A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
SEL			
200A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
201A	Includes SYNC 3 with Enhanced Voice Recognition, AppLink, 911 Assist, 2-Smart Charging USB Ports & 8" LCD Touch Screen Communication & Entertainment System, Push Button Engine Start with Intelligent Access, Power Adjustable Pedals, Additional Instrument Panel Center Speaker and Apple CarPlay & Android Auto Smartphone Interface	\$ 1,050	\$ 999
LIMITED			
301A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C
SHO			
401A	Includes Standard Equipment (See the UBS Sales Representative for Complete Standard Equipment.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
153	Bracket, Front License Plate	N/C	N/C
97C	Cargo Organizer (Dealer Installed)	\$ 200	\$ 190

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2017 Ford Taurus (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
19A	Driver Assist Package Includes Collision Warning with Brake Support, Adaptive Cruise Control and Lane Departure Warning System with Lane Keep Assist & Active Park Assist [N/A with Performance Package (12S)] (N/A on SE or SEL); on Limited and SHO	\$ 1,995	\$ 1,895
999	Engine, 2.0 Liter 4-Cylinder EcoBoost Turbo with 3.07 Axle Ratio (N/A on AWD); on FWD	995	945
97M	Floor Mats, All-Weather Front and Rear (Dealer Installed)	90	86
439	Moonroof, Power Glass [Requires Option Package (201A) on SEL] (N/A on SE); on SEL, Limited and SHO	995	945
20N	Navigation System, Voice Activated [Requires Option Package (201A) on SEL] (N/A on SE); on SEL, Limited and SHO	795	755
---	Paint, Blue Jeans Metallic (N1), Ingot Silver Metallic (UX), Magnetic Metallic (J7) or Shadow Black (G1)	N/C	N/C
YZ	Paint, Oxford White (N/A on Limited or SHO); on SE and SEL	N/C	N/C
---	Paint, Ruby Red Metallic Tinted (RR) or Smoked Quartz Tinted Metallic (TQ) (N/A on SE); On SEL, Limited and O	395	375
GN	Paint, White Gold Metallic (N/A on SHO); on SE, SEL and Limited	N/C	N/C
HAVE YOU CALLED UBS?			
UG	Paint, White Platinum Metallic Tricoat (N/A on SE); on SEL, Limited and SHO	595	565
12S	Performance Package Includes 3.16 Axle Ratio, Performance Brake Pads, Track Mode/True Off Electronic Stability Control, EPAS Calibrated Steering, Alcantara Suede-Wrapped Steering Wheel, Unique Sport Suspension, Tire Sealant & Inflator Kit, P245/45R-20 Summer Performance Tires and Machined & Painted Alloy Wheels (Deletes Standard Conventional Spare Tire) [N/A with Driver Assist Package (19A)] (N/A on SE, SEL or Limited); on SHO	1,300	1,235
Q--	Seat Trim, Leather and Suede Bucket with Logo (N/A on SE, SEL or Limited); on SHO	N/C	N/C
J--	Seat Trim, Leather Surfaced Bucket Includes Heated Front Seats (N/A on SE, Limited or SHO); on SEL	1,495	1,420
97P	Smokers Package Includes Ashtray Cup and Cigarette Lighter (Dealer Installed)	90	86
12L	Spoiler, Rear (N/A on SE) (Standard on SHO); on SEL and Limited	275	261
446	Transmission, 6-Speed Automatic [Requires 2.0 Liter 4-Cylinder EcoBoost Turbo Engine (999) (N/A on AWD); on FWD	N/C	N/C
64E	Wheels, 10-Spoke Low Gloss Machined Finish Aluminum Includes P245/45R-20 Tires [N/A with Performance Package (12S) on SHO] [Requires Option Package (201A) on SEL] (N/A on SE or Limited); on SEL	695	660
	On SHO	N/C	N/C
64C	Wheels, Polished Aluminum Includes P24/45R-20 Tires (N/A on SE, SEL or SHO); on Limited	695	660

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

BALTIMORE: 410-792-9070
WASHINGTON: 301-657-1920

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2017 GMC

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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 Baltimore 410.792.9070
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2017 GMC Acadia

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ACADIA FWD			
TNB26/3SA	Acadia SLE-1 Front-Wheel Drive 4-Door Sport Utility Vehicle	33,375	32,603
TNC26/3SB	Acadia SLE-2 Front-Wheel Drive 4-Door Sport Utility Vehicle	35,995	35,151
TND26/4SA	Acadia SLT-1 Front-Wheel Drive 4-Door Sport Utility Vehicle	39,275	38,341
TNE26/4SB	Acadia SLT-2 Front-Wheel Drive 4-Door Sport Utility Vehicle	42,675	41,647
TNF26/5SA	Acadia Denali Front-Wheel Drive 4-Door Sport Utility Vehicle	45,845	44,730
TR14526/4SB	Acadia Limited Front Wheel Drive 4-Door Sport Utility Vehicle	44,775	43,690

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. Also, **incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

ACADIA AWD			
TNJ26/3SA	Acadia SLE-1 All-Wheel Drive 4-Door Sport Utility Vehicle	35,375	34,548
TNK26/3SB	Acadia SLE-2 All-Wheel Drive 4-Door Sport Utility Vehicle	37,995	37,096
TNL26/4SA	Acadia SLT-1 All-Wheel Drive 4-Door Sport Utility Vehicle	42,375	41,356
TNM26/4SB	Acadia SLT-2 All-Wheel Drive 4-Door Sport Utility Vehicle	44,675	43,592
TNN26/5SA	Acadia Denali All-Wheel Drive 4-Door Sport Utility Vehicle	47,845	46,675
TV14526/4SB	Acadia Limited Front Wheel Drive 4-Door Sport Utility Vehicle	46,775	45,635

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PDD	All Terrain Adventure Package Includes Cargo Stabilizer and Cargo Tie Down System (Dealer Installed) (Limited Availability) [Requires All Terrain Package (GAT)] [N/A with All Terrain Cargo Package (PDL)] (N/A on SL, SLE-1, SLT-1 FWD, SLT-2, Denali or Limited); On SLT-1 AWD	\$ 325	\$ 296
PDL	All Terrain Cargo Package Includes Floor Mounted Cargo Net, Retractable Cargo Shade, Cargo Tie-Downs and Vertical Cargo Net. (Dealer Installed) (Limited Availability) [Requires All-Terrain (GAT)] [N/A with All Terrain Adventure Package (PDD) (N/A on SL, SLE, SLT-1 FWD, SLT-2, Denali or Limited); on SLT-1 AWD	350	319

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2017 GMC Acadia (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GAT	All Terrain Package Includes Advanced All-Wheel Drive System, Rear Air Vents, Hill Descent Control, Black Roof Rails, 5-Passenger Seating and Aluminum Wheels [N/A with Integrated Cargo Liner (CAV), Cargo Package (PDG), Sparkling Silver Metallic Paint (GWT) or Summit White Paint (GAZ)] [Requires Driver Alert Package (B26) on SLE-2] (N/A on SL, SLE-1, SLE-2 FWD, SLT-1 FWD, SLT-2, Denali or Limited); on SLE-2 AWD Also Includes Universal Home Remote Garage Door Opener and 3.6L V6 Engine (LGX)	\$ 2,045	\$ 1,861
	On SLT-1 AWD also Includes Cargo Management System and P235/55HR-20 Tires	1,800	1,638
VK3	Bracket, Front License Plate	15	14
VQR	Cargo Convenience Package Includes Cargo Cover and Cargo Net (Dealer Installed) (Limited Availability) (N/A on SL, SLE, SLT or Denali); on Limited	140	127
CAV	Cargo Liner, Integrated (Dealer Installed) (Limited Availability) [Included with Cargo Package (PDG)] [N/A with All Terrain Package (GAT), Protection Package (PDH) or Cargo Mat (VLI)] (N/A on SL); on SLE, SLT, Denali and Limited	125	114
VLI	Cargo Mat, All-Weather (Dealer Installed) (Limited Availability) [N/A with Cargo Liner (CAV)] [Included with Protection Package (PDH)] (N/A on SL, SLE, SLT or Denali); on Limited	75	68
PDG	Cargo Package Includes Integrated Cargo Liner (CAV), Vertical Cargo Net and Retractable Cargo Shade [N/A with All-Terrain (GAT)] (N/A on SL or Limited); on SLE, SLT and Denali	310	282
B26	Driver Alert Package 1 Includes Side Blind-Zone Alert with Lane Change Alert, Rear Cross Traffic and Rear Park Assist (N/A on SL, SLE-1, SLT-2, Denali or Limited) (Standard on SLT-1); On SLE-2	790	719
LGX	Engine, 3.6L V6 [Included with All Terrain Package (GAT)] (N/A on SL or SLE-1) (Standard on SLT-1 AWD, Denali and Limited); on SLE-2 and on SLT-1 FWD	1,095	996
UJ5	Entertainment System, DVD Rear Seat Includes Dual Headrest DVD Players (Dealer Installed) (Limited Availability) [N/A with Tablet Holders (SIF) or AM/FM Stereo Radio with CD/DVD, IntelliLink, Touch Screen & Navigation System (UI7)]	1,995	1,815
VAV	Floor Mats, All-Weather Front and Center Row (Dealer Installed) (Limited Availability) [Included with Protection Package (PDH)] (N/A on SL, SLE, SLT or Denali); on Limited	150	136
VKN	Floor Mats, All-Weather Third Row (Dealer Installed) (Limited Availability) [Included with Protection Package (PDH)] (N/A on SL, SLE, SLT or Denali); on Limited	75	68
K05	Heater, Engine Block	75	68
GIE	Paint, Crimson Red Tintcoat (N/A on SL); on SLE, SLT, Denali and Limited	495	450
GIM	Paint, Dark Sapphire Blue Metallic (N/A on SL or Denali); on SLE, SLT and Limited	395	359
---	Paint, Ebony Twilight Metallic (GB8), Iridium Metallic (GXG) or Quicksilver Metallic (GAN) (N/A on SL); on SLE, SLT, Denali and Limited	395	359
GWT	Paint, Sparkling Silver Metallic [N/A with All-Terrain (GAT)] (N/A on Denali); on SL, SLE, SLT and Limited	395	359
GAZ	Paint, Summit White [N/A with All-Terrain (GAT)] (N/A on Denali); on SL, SLE, SLT and Limited	N/C	N/C
G1W	Paint, White Frost Tricoat (N/A on SL); on SLE, SLT, Denali and Limited	995	906
PDH	Protection Package, Interior Includes All Weather Cargo Mat (VLI), All-Weather Front and Center Floor Mats (VAV) and All-Weather Third Row Floor Mats (VKN) (Dealer Installed) [N/A with Cargo Liner (CAV)] (N/A on SL); on SLE, SLT, Denali and Limited	250	228
UI7	Radio, AM/FM Stereo with CD/DVD, IntelliLink, Touch Screen & Navigation System Includes Rear Seat Entertainment System with A/V Input Jacks, Rear Audio Controls with Headphone Jacks, 2-Wireless Headphones, Monitor, 3-Prong 120V Power Outlet, Boise 5.1 Entertainment System, Remote Control and SiriusXM NavTraffic [N/A with DVD Rear Seat Entertainment System (UJ5)] (N/A on SL, SLE, SLT or Denali); on Limited	1,395	1,269
IO5	Radio, AM/FM Stereo with SiriusXM, IntelliLink and Touch Screen Includes 8" Color Touch Screen Monitor, 5-USB Ports Radio Equipment, Apple CarPlay, Android Auto Smartphone Interface and Voice Activation System (N/A on SL, SLE-1, Denali or Limited) (Standard on SLT); on SLE-2	920	837
IO6	Radio, AM/FM Stereo with SiriusXM, IntelliLink, Navigation and Touch Screen Includes 8" Color Touch Screen Monitor, 5-USB Ports Radio Equipment, Apple CarPlay, Android Auto Smartphone Interface and Voice Activation System (N/A on SL, SLE or Limited) (Standard on Denali); on SLT	495	450
VQQ	Roof Rail Crossbars, Black (Dealer Installed) (Limited Availability) (N/A on SL, SLE, SLT or Denali); on Limited	210	191

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2017 GMC Acadia (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ABA	Seating, 7-Passenger Includes Front Bucket Seats and 3-Passenger Split Flat Fold Center, and 2-Passenger Flat Fold Rear Seats (Standard on SL and SLE-1) (N/A on Limited); on SLE-2, SLT and Denali	N/C	N/C
ABC	Seating, 8-Passenger Includes Two Front Bucket Seats and Two 3-Passenger Split Flat Folding Rear Bench Seats (N/A on SL, SLE, SLT or Denali); on Limited	N/C	N/C
VXH	Side Steps, Chrome Tubular (Dealer Installed) (Limited Availability) (N/A on SL, SLE, SLT or Denali); on Limited	\$ 640	\$ 582
VXW	Side Steps, Molded (Dealer Installed) (Limited Availability) [N/A on SL or Limited]; on SLE, SLT and Denali	695	632
VQK	Splash Guards, Front and Rear (Dealer Installed) (Limited Availability) (N/A on SL); on SLE, SLT, Denali and Limited	160	146
C3U	Sunroof, Dual SkyScape Power Front and Fixed Rear [Requires Radio (IO5) on SLE-2] (N/A on SL or SLE-1); on SLE-2 also Includes Universal Home Remote	1,500	1,365
	On SLT, Denali and Limited	1,400	1,274
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
S1F	Tablet Holders, Universal (Dealer Installed) (Limited Availability) [N/A with Entertainment System (UJ5)] (N/A on SL)	195	177
PCH	Technology Package Includes Surround Vision System, Adaptive Cruise Control and Automatic Collision Preparation (N/A on SL, SLE, SLT or Limited); on Denali	1,345	1,224
VR2	Trailer Hitch [N/A with 3.6L V6 Engine (LGX)] [N/A on SL, SLE-1, SLT-1 AWD, SLT-2, Denali or Limited]; on SLE-2 and on SLT-1 FWD	350	319
V92	Trailer Package Includes 4000-Lb Max Towing Cap, 170 Amp Alternator, Heavy Duty Cooling, Class III Trailer Hitch Receiver and 7-Pin Trailer Wiring Harness [Requires Audio System (IO5) on SLE-2 and Requires 3.6L V6 Engine (LGX) on SLE-2 and SLT-1 FWD] (N/A on SL or SLE-1) (Standard on SLT-2 and Denali); on SLE-2 and SLT-1	650	592
	On Limited	575	523
SFE	Wheel Locks (Dealer Installed) (Limited Availability) (N/A on SL); on SLE, SLT, Denali and Limited	70	64
SH9	Wheels, Midnight Silver Premium Painted Aluminum (Dealer Installed) (Limited Availability) [Requires 3.6L V6 Engine (LGX)] [N/A with All Terrain Package (GAT)] (N/A on SL or Limited); on SLE and SLT-1	2,295	2,088
	On SLT-2 and Denali	1,795	1,633
SHA	Wheels, Ultra Bright Machined Faced Aluminum with Satin Graphite Pockets (Dealer Installed) (Limited Availability) [Requires 3.6L V6 Engine (LGX)] [N/A with All Terrain Package (GAT)] (N/A on SL or Limited); on SLE and SLT-1	2,295	2,088
	On SLT-2 and Denali	1,795	1,633

Understanding the difference

UBS Base Price already includes destination/freight, factor invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

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2017 GMC Terrain

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TERRAIN FWD			
TLF26/3SA	Terrain SLE-1 Front-Wheel Drive 4-Door Sport Utility Vehicle	\$ 28,225	\$ 27,564
TLH26/3SB	Terrain SLE-2 Front-Wheel Drive 4-Door Sport Utility Vehicle	29,725	29,023
TLJ26/4SA	Terrain SLT Front-Wheel Drive 4-Door Sport Utility Vehicle	31,845	31,085
TLJ26/5SA	Terrain Denali Front-Wheel Drive 4-Door Sport Utility Vehicle	35,200	34,347

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TERRAIN AWD			
TLG26/3SA	Terrain SLE-1 All-Wheel Drive 4-Door Sport Utility Vehicle	29,975	29,267
TLK26/3SB	Terrain SLE-2 All-Wheel Drive 4-Door Sport Utility Vehicle	31,475	30,725
TLM26/4SA	Terrain SLT All-Wheel Drive 4-Door Sport Utility Vehicle	33,595	32,787
TLM26/5SA	Terrain Denali All-Wheel Drive 4-Door Sport Utility Vehicle	36,950	36,050

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
UHQ	Audio System, Color Touch Navigation with IntelliLink (N/A on SLE-1); on SLE-2, SLT and Denali	\$ 495	\$ 450
VK3	Bracket, Front License Plate	15	14
VQR	Cargo Convenience Package Includes Cargo Cover, Cargo Net and Cargo Organizer (Dealer Installed) (Limited Availability) [N/A with Cargo Management Package (PDM)]	285	259
PDM	Cargo Management Package Includes Cargo Cover, Cargo Net and Roof Rail Crossbars [N/A with Cargo Convenience Package (VQR)] (N/A on SLE-1); on SLE-2, SLT and Denali	280	255
VLI	Cargo Mat, Premium All-Weather (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	75	68
RAI	Cargo Panel, Close-Out (Dealer Installed) (Limited Availability)	135	123
PDU	Chrome Edition Includes Convenience Package (PDD) and Chrome Door Handles, Chrome Grille (VAT) and Heated Power Outside Chrome Mirrors with Manual Fold [N/A with Nightfall Package (WFP)] (N/A on SLE-1, SLT or Denali); on SLE-2	995	905

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2017 GMC Terrain (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PDD	Convenience Package Includes Remote Control Engine Start, Keyless Remote Control Entry System with Extended Range and Heated Front Seats [Included with Chrome Edition (PDU)] (N/A on SLE-1, SLT or Denali); on SLE-2	\$ 550	\$ 501
SOM	Door Sill Plates, Illuminated (Dealer Installed) (Limited Availability) (N/A on Denali)	350	319
PCU	Driver Alert Package I Includes Side Blind Zone Alert, Rear Cross Traffic Alert and Rear Park Assist [Included with Technology Package (PDC)] (N/A on SLE-1) (Standard on Denali); on SLE-2	790	719
	On SLT also Includes Universal Home Remote Garage Door Opener and Automatic Power Liftgate Release with Programmable Height Memory	1,385	1,260
PCW	Driver Alert Package II Includes Forward Collision Warning and Lane Departure Warning System [Requires Driver Alert Package I (PCU)] [Included with Technology Package (PDC)] (N/A on SLE-1) (Standard on Denali); on SLE-2 and SLT	295	268
FHS	E85 Flex Fuel Capability [N/A with 3.6 Liter V6 Engine (LFX)]	N/A	N/A
LFX	Engine, 3.6 Liter V6 Includes 155-Amp Alternator, 615-cca Battery, Dual Premium Exhaust System, 20.9 Gallon Fuel Tank and Variable Assist Hydraulic Power Steering (N/A on SLE-1); on SLE-2 and SLT	1,500	1,365
	On Denali	1,900	1,729
VAV	Floor Mats, All-Weather (Dealer Installed) (Limited Availability) [N/A with Protection Package (VQG)] [Included with Interior Protection Package (PDH)]	150	137
VAT	Grille, Chrome Accented [Included with Chrome Edition (PDU)] (N/A on SLE-1, SLT or Denali); on SLE-2	450	410
K05	Heater, Engine Block	75	68
PDH	Interior Protection Package Includes Premium All-Weather Cargo Mat (VLI) and Premium All-Weather Front and Rear Floor Mats (VAV) (Dealer Installed) (Limited Availability) [N/A with Protection Package (VQG)]	200	182
AAB	Memory Package Includes Outside Mirrors Memory, Power Driver's Seat Memory, 8-Way Power Passenger's Seat Adjuster and Power Passenger's Lumbar Seat Adjuster (N/A on SLE) (Standard on Denali); on SLT	650	592
WFP	Nightfall Package Includes Body-Color Door Handles, Black Front and Rear Fascias Charcoal Grille with Gloss Black Surround and Accents, Dual Heated Power Outside Mirrors with Manual Fold, Charcoal Roof Rails and Aluminum Wheels with Gloss Black Accents (N/A on SLE-1 or Denali); on SLE-2 and SLT	795	723
PCJ	Open Road Package Includes Driver Alert Package 1 (PCU), Universal Home Remote Garage Door Opener, Automatic Power Liftgate Release, Power Glass Sunroof (CF5) and Color Touch Navigation with IntelliLink Audio System (UHQ) (Pricing Includes Package Discount) (N/A on SLE or Denali); on SLT	2,085	1,897
G1E	Paint, Crimson Red Tintcoat	495	450
---	Paint, Ebony Twilight Metallic (GB8), or Quicksilver Metallic (GAN) [N/A with Nightfall Package (WFP)]	395	359
G7Q	Paint, Graphite Gray Metallic	395	359
GBA	Paint, Onyx Black (N/A on Denali); on SLE and SLT	N/C	N/C
---	Paint, Slate Blue Metallic (GB7) or Dark Sapphire Blue Metallic (G1M) [N/A with Nightfall Package (WFP)] (N/A on Denali); on SLE and SLT	395	359
GAZ	Paint, Summit White	N/C	N/C
G1W	Paint, White Frost Tricoat [N/A with Nightfall Package (WFP)]	995	905
VQG	Protection Package Includes All-Weather Front and Rear Floor Mats and Molded Front and Rear Splash Guards (Dealer Installed) [N/A with All-Weather Front and Rear Floor Mats (VAV), Front and Rear Splash Guards (VQK) or Interior Protection Package (PDH)]	300	273
VQK	Splash Guards, Front and Rear (Dealer Installed) [N/A with Protection Package (VQG)]	160	146
CF5	Sunroof, Power Glass Includes Wind Deflector [Included with Open Road Package (PCJ)] (N/A on SLE-1); on SLE-2, SLT and Denali	995	905
SIF	Tablet Holders, 2-Universal (Dealer Installed) (Limited Availability)	195	177
PDC	Technology Package Includes Driver Alert Package I (PCU), Driver Alert Package II (PCW) and Color Touch Navigation with IntelliLink Audio System (UHQ) (Pricing Includes Package Discount) (N/A on SLE-1, SLT or Denali); on SLE-2	1,395	1,270
SDD	Trailer Equipment Includes 4-Wire Connector & Class II Trailer Hitch Receiver (Dealer Installed) (Limited Availability)	365	332
SFE	Wheel Locks (Dealer Installed) (Limited Availability)	70	64
RRT	Wheels, Aluminum with Black Gloss Accents (N/A on SLE or Denali); on SLT	495	450

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Washington 301.657.1920

Baltimore 410.792.9070

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2017 GMC Yukon

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
YUKON 2WD			
TC15706/3SA	Yukon Base SLE 2-Wheel Drive 4-Door Sport Utility Vehicle	\$ 49,725	\$ 48,025
TC15706/4SA	Yukon Base SLT 2-Wheel Drive 4-Door Sport Utility Vehicle	58,510	56,481
TC15706/5SA	Yukon Base Denali 2-Wheel Drive 4-Door Sport Utility Vehicle	67,160	64,806
YUKON 4WD			
TK15706/3SA	Yukon Base SLE 4-Wheel Drive 4-Door Sport Utility Vehicle	52,725	50,912
TK15706/4SA	Yukon Base SLT 4-Wheel Drive 4-Door Sport Utility Vehicle	61,510	59,368
TK15706/5SA	Yukon Base Denali All -Wheel Drive 4-Door Sport Utility Vehicle	70,160	67,694

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YUKON XL 2WD			
TC10906/3SA	Yukon XL SLE 2-Wheel Drive 4-Door Sport Utility	52,425	50,624
TC10906/4SA	Yukon XL SLT 2-Wheel Drive 4-Door Sport Utility Vehicle	61,210	59,079
TC10906/5SA	Yukon XL Denali 2-Wheel Drive 4-Door Sport Utility Vehicle	69,860	67,405
YUKON XL 4WD/AWD			
TK10706/3SA	Yukon XL SLE 4-Wheel Drive 4-Door Sport Utility Vehicle	55,425	53,511
TK10706/4SA	Yukon XL SLT 4-Wheel Drive 4-Door Sport Utility Vehicle	64,210	61,987
TK10906/5SA	Yukon XL Denali All-Wheel Drive 4-Door Sport Utility Vehicle	72,860	70,292

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RVQ	Assist Step Kit, Black (Dealer Installed) (Limited Availability) (N/A on Denali); on SLE and SLT	\$ 550	\$ 501
VXH	Assist Step Kit, Chrome (Dealer Installed) (Limited Availability) (N/A on Denali); on SLE and SLT	600	546
BRS	Assist Steps, Power Retractable Includes Perimeter Lighting [N/A with Splash Guards (VQK) or Splash Guards (VRV)] (N/A in SLE or SLT); on Denali	1,745	1,588
VK3	Bracket, Front License Plate	N/C	N/C

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2017 GMC Yukon (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
VLI	Cargo Mat, Premium All-Weather Rear (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	\$ 85	\$ 77
VRS	Cargo Shade (Dealer Installed) (Limited Availability)	195	177
SOP	Console Insert (Dealer Installed) (Limited Availability) [N/A with Console Organizer (VKW)]	60	55
VKW	Console Organizer, Front (Dealer Installed) (Limited Availability) [N/A with Split Bench Front Seat (AZ3) or Console Insert (SOP)]	45	41
PCI	Convenience Package Includes Garage Door Opener, Power Liftgate Release, Automatic Day/Night Inside Rearview Mirror and Power Adjustable Pedals (N/A on SLT or Denali); On SLE	730	664
Y66	Cruise Control, Adaptive (N/A on SLE); on SLT and Denali	895	814
SOM	Door Sills, Illuminated (Dealer Installed) (Limited Availability)	420	382
PCW	Driver Alert Package, Enhanced Includes Forward Collision Warning System, IntelliBeam Automatic High Beam Headlamp Control, Lane Keep Assist and Safety Alert Seat Warning System (N/A on SLT or Denali); on SLE	545	496
UJ5	Entertainment System, DVD Headrest Includes Dual Headrest Monitors and 2-Headphones (Dealer Installed) (Limited Availability) [N/A with Open Road Package (PCJ)]	1,995	1,815
U42	Entertainment System, Rear Seat Includes Blue-Ray DVD Player, Overhead Monitor, Third Row DVD Monitor, 2-USB Ports, 4-Wireless Headphones and HDMI Input Radio [Included with Open Road Package (PCJ)] (N/A on SLE); on Base SLT and Base Denali . On XL SLT and XL Denali	1,720 1,820	1,565 1,656
VQZ	Exhaust System, Polished (Dealer Installed) (Limited Availability)	135	123
VAV	Floor Mats, All-Weather Front, Rear and Center (Dealer Installed) (Limited Availability) [Included with Interior Protection Package (PDH)]	225	205
RZ9	Grille, Chrome (Dealer Installed) (Limited Availability) (N/A on Denali); on SLE and SLT	640	582
K05	Heater, Engine Block	100	91
SFV	Internet Connectivity, Wi-Fi Hotspot (Dealer Installed) (Limited Availability)	595	541
B85	Moldings, Bright Bodyside [Included with Premium Edition (PCL)] (N/A on Denali); on SLE and SLT	150	137
B86	Moldings, Color-Keyed Bodyside [N/A with Premium Edition (PCL)] (N/A on Denali); on SLE and SLT	100	91
PCJ	Open Road Package Includes Rear Seat Entertainment System (U42), Power Tilt/Sliding Sunroof (CF5) and SiriusXM Satellite Radio with SiriusXM NavTraffic with 1-Year of Service (Pricing Includes Package Discount) (N/A on SLE); on Base SLT also Includes AM/FM Stereo Radio (IO6) . On XL SLT also Includes AM/FM Stereo Radio (IO6) . On Base Denali . On XL Denali	2,980 2,880 2,485 2,385	2,772 2,621 2,261 2,170
G1E	Paint, Crimson Red Tintcoat . Paint, Dark Sapphire Blue Metallic (G1M), Iridium Metallic (GXG), Quicksilver Metallic (GAN) or Sparkling Silver Metallic (GWT)	495	450
GJB	Paint, Mineral Metallic (N/A on SLE or SLT); on Denali	395	359
---	Paint, Onyx Black (GBA) or Summit White (GAZ)	N/C	N/C
G1W	Paint, White Frost Tricoat (N/A on SLE); on SLT and Denali	995	905
PCL	Premium Edition Includes Polished Exhaust Tip, Front Grille with Chrome Inserts, Bright Bodyside Moldings (B85), P285/45R22 Tires and 6-Spoke Split Chrome Wheels (Pricing Includes Package Discount) [N/A with Black Assist Step Kit (RVQ), Chrome Assist Step Kit (VXH), Tow Hooks (SDA) or Moldings (B86)] (N/A on SLE or Denali); on SLT	3,070	2,794
PDH	Protection Package, Interior Includes Premium All-Weather Front, Rear and Center Floor Mats (VAV) and Premium All-Weather Cargo Mat (VLI) (Dealer Installed)	250	228
IO6	Radio, AM/FM Stereo with CD/ MP3, IntelliLink and Navigation System [Included with Open Road Package (PCJ)] (N/A on SLE) (Standard on Denali); on SLT	495	450
VQQ	Roof Rail Crossbars, Black (Dealer Installed) (Limited Availability)	250	228
AZ3	Seat, Front Split Bench Includes Four 12 Volt Power Outlets and Underseat Cushion Locking Storage Bin (N/A on SLT or Denali); on SLE	- 250	- 220
ATT	Seat, Power Split Folding Center Bench (N/A on SLE) (Standard on SLT); on Denali	N/C	N/C
ATN	Seats, Two Center Bucket (N/A on SLE) (Standard on Denali); on SLT	795	723

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2017 GMC Yukon (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
UTT	Security Package, Enhanced Includes Vehicle Inclination and Interior Movement Alarm System Sensors, Glass Breakage Sensor, Self-Powered Horn and Door Lock Shields (N/A on SLE); on SLT and Denali	\$ 410	\$ 373
VRV	Splash Guards, Custom Molded Front and Rear (Dealer Installed) (Limited Availability) [N/A Black Assist Step Kit (RVQ) or Chrome Assist Step Kit (VXH) or Power-Retractable Side Steps (BRS)]	380	346
VQK	Splash Guards, Molded Front and Rear (Dealer Installed) (Limited Availability) [N/A Black Assist Step Kit (RVQ) or Chrome Assist Step Kit (VXH) or Power-Retractable Side Steps (BRS)]	170	155
CF5	Sunroof, Power Tilt/Sliding with Express Open & Close Includes Wind Deflector [Included with Open Road Package (PCJ)] (N/A on SLE); on SLT and Denali	995	905
SDA	Tow Hooks, Black (Dealer Installed) (Limited Availability) [N/A with Cruise Control (Y66) or Premium Edition (PCL)] (N/A Denali); on SLE and SLT	120	109
VQY	Tow Hooks, Chrome (Dealer Installed) (Limited Availability) [N/A with Cruise Control (Y66)] (N/A Denali); on SLE and SLT	200	182
S6N	Trailer Hitch Receiver Cover (Dealer Installed) (Limited Availability) (N/A Denali); on SLE and SLT	35	32
NHT	Trailer Package, Heavy Duty Includes 3.42 Axle Ratio, Standard Suspension Package and Integrated Trailer Brake Controller (N/A on Denali); on SLE 2WD and SLT 2WD On SLE 4WD and SLT 4WD also Includes and Active 2-Speed Transfer Case (NHQ)	580 780	528 710
NHQ	Transfer Case, 2-Speed Electronic Autotrac [Included with Trailering Package (NHT) on SLE 4WD and SLT 4WD] (N/A on 2WD) (Standard on Denali 4WD); on SLE 4WD and SLT 4WD	100	91
PDU	Value Package Includes Universal Home Remote Garage Door Opener, Power Liftgate Release, Automatic Day/Night Inside Rearview Mirror, Power Adjustable Pedals and Polished Aluminum Wheels (Pricing Includes Package Discount) (N/A on SLT or Denali); On SLE	1,630	1,483
SFE	Wheel Locks (Limited Availability)	70	64
SEW	Wheels, 22" 5-Spoke Silver Ultra-Bright Machined Alloy with High Gloss Black Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
SEV	Wheels, 22" 6-Spoke Black Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
SFO	Wheels, 22" 6-Spoke Premium Silver Ultra-Bright Machined Alloy Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
SF1	Wheels, 22" 7-Spoke Silver Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
RX1	Wheels, 22" 7-Spoke Silver with Black Inserts Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
RXN	Wheels, 22" 7-Spoke Silver with Chrome Inserts Includes P285/45R-22 Tires (Dealer Installed) (Limited Availability) [N/A with Wheel Locks (SFE)]	2,995	2,725
SMI	Wheels, 6-Spoke Chrome Includes P285/45R-22 Tires	2,900	2,639
RPT	Wheels, 6-Spoke Mult-Featured Design Chrome Includes P285/45R-22 Tires	2,900	2,639
RTL	Wheels, Chrome Includes P275/55R-22 Tires (N/A on SLE or SLT); on Denali	700	637
RD5	Wheels, Polished Aluminum Includes P275/55R-22 Tires (N/A on Denali); on SLE and SLT	1,400	1,274
SII	Wheels, Ultra Bright Machined Aluminum with Midnight Silver Premium Painted Pockets Includes P285/45R-22 Tires (N/A on SLE or SLT); on Denali	2495	2,270
SFJ	Window Shade, Reflective (Dealer Installed) (Limited Availability)	110	100

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

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■ United Buying Service —

The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service

With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

4600 North Park Ave. ■ Chevy Chase, MD, USA 20815

Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

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2017 HONDA

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Honda Accord

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ACCORD COUPE (Effective Date: 01/04/17)			
CT1A3HEW	Accord LX-S FWD 2-Door Coupe Manual	\$ 25,000	\$ 23,114
CT1B3HEW	Accord LX-S FWD 2-Door Coupe Automatic	25,850	23,890
VISIT US AT UBS4CARS.COM.			
CT1B4HEXW	Accord LX-S FWD 2-Door Coupe Automatic with Honda Sensing	26,850	24,802
CT1A7HJW	Accord EX FWD 2-Door Coupe Manual	27,125	25,053
CT1B7HJW	Accord EX FWD 2-Door Coupe Automatic	27,975	25,828
CT1B5HJXW	Accord EX FWD 2-Door Coupe Automatic with Honda Sensing	28,975	26,740
CT1B8HJNW	Accord EX-L L4 FWD 2-Door Coupe Automatic with Leather	29,970	27,648
CT1B6HKXW	Accord EX-L L4 FWD 2-Door Coupe Auto with Leather, Navigation & Honda Sensing	31,970	29,472
CT2A8HJNW	Accord EX-L V6 FWD 2-Door Coupe Manual with Leather	32,150	29,636
CT2B8HJNW	Accord EX-L V6 FWD 2-Door Coupe Automatic with Leather	32,150	29,636
CT2B9HFKXW	Accord EX-L V6 FWD 2-Door Coupe Auto with Leather, Nav and Honda Sensing	34,150	31,460
CT2B0HKXW	Accord Touring FWD 2-Door Coupe Automatic with Leather and Navigation	35,350	32,555
UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on <u>rebates</u> from the manufacturer to the customer. Also, <u>incentives</u> from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further <u>lower your cost</u> at the time of delivery.			
ACCORD 4-DOOR SEDAN (Effective Date: 01/04/17)			
CR2E3HEW	Accord LX FWD 4-Door Sedan Manual	23,330	21,591
CR2F3HEW	Accord LX FWD 4-Door Sedan Automatic	24,130	22,321
CR2F4HEXW	Accord LX FWD 4-Door Sedan Automatic with Honda Sensing	25,130	23,233
CR2E5HEW	Accord Sport Base FWD 4-Door Sedan Manual	25,390	23,470
CR2F5HEW	Accord Sport Base FWD 4-Door Sedan Automatic	26,190	24,200
CR2F6HEXW	Accord Sport Base FWD 4-Door Sedan Automatic with Honda Sensing	27,190	25,112
CR2E1HENW	Accord Sport SE FWD 4-Door Sedan Manual	26,390	24,382
CR2F1HENW	Accord Sport SE FWD 4-Door Sedan Automatic	27,190	25,112

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2017 Honda Accord (Continued)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CR2E7HJW	Accord EX FWD 4-Door Sedan Manual	26,705	24,670
CR2F7HJW	Accord EX FWD 4-Door Sedan Automatic	27,505	25,399
CR2F0HJXW	Accord EX FWD 4-Door Sedan Automatic with Honda Sensing	28,505	26,311
CR2F8HJNW	Accord EX-L L4 FWD 4-Door Sedan Automatic with Leather	29,795	27,488
CR2F9HKXW	Accord EX-L L4 FWD 4-Door Sedan Auto with Leather, Navigation & Honda Sensing	31,795	29,312

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CR3F8HJNW	Accord EX-L V6 FWD 4-Door Sedan Automatic with Leather	31,870	29,381
CR3F0HKXW	Accord EX-L V6 FWD 4-Door Sedan Auto with Leather, Navigation & Honda Sensing	33,870	31,205
CR3F9HKXW	Accord Touring V6 FWD 4-Door Sedan Automatic	35,805	32,970
CR6F3HEW	Accord Hybrid Base FWD 4-Door Sedan Automatic	30,480	28,113
CR6F5HJNW	Accord Hybrid EX-L FWD 4-Door Sedan Automatic with Leather	33,780	31,123
CR6F7HKNW	Accord Touring Hybrid FWD 4-Door Sedan Automatic with Leather	36,830	33,905

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership. Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.



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2017 Honda Civic Coupe & Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CIVIC COUPE (Effective Date: 01/04/17 M/C)			
FC4A5HEW	Civic LX FWD 2-Door Coupe Manual	\$ 20,025	\$ 18,839
FC4B5HEW	Civic LX FWD 2-Door Coupe Automatic	20,825	19,580
FC4B0HJW	Civic LX-P FWD 2-Door Coupe Automatic	21,825	20,506
FC3A3HJW	Civic EX-T FWD 2-Door Coupe Manual	22,475	21,107
FC3B3HJW	Civic EX-T FWD 2-Door Coupe Automatic	23,275	21,848
FC3B7HJNW	Civic EX-L FWD 2-Door Coupe Automatic with Leather	24,400	22,889
FC3B9HKNW	Civic Touring FWD 2-Door Coupe Automatic	27,100	25,389
CIVIC SEDAN (Effective Date: 01/04/17 M/C)			
FC2E5HEW	Civic LX FWD 4-Door Sedan Manual	19,615	18,459
FC2F5HEW	Civic LX FWD 4-Door Sedan Automatic	20,415	19,200
FC2F6HEW	Civic LX FWD 4-Door Sedan Automatic with Honda Sensing	21,415	20,126
FC2F7HJW	Civic EX FWD 4-Door Sedan Automatic	22,015	20,681
FC2F8HJW	Civic EX FWD 4-Door Sedan Automatic with Honda Sensing	23,015	21,607
FC1E3HJW	Civic EX-T FWD 4-Door Sedan Manual	22,375	21,015
FC1F3HJW	Civic EX-T FWD 4-Door Sedan Automatic	23,175	21,755
FC1F4HJW	Civic EX-T FWD 4-Door Sedan Automatic with Honda Sensing	24,175	22,681
FC1F7HJNW	Civic EX-L FWD 4-Door Sedan Automatic	24,675	23,144
FC1F8HJNW	Civic EX-L FWD 4-Door Sedan Automatic with Honda Sensing	25,675	24,070
FC1F7HKNW	Civic EX-L FWD 4-Door Sedan Automatic with Navigation	25,675	24,070
FC1F9HKNW	Civic Touring FWD 4-Door Sedan Automatic	27,475	25,736

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2017 Honda Civic Hatchback

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CIVIC HATCHBACK (Effective Date: 01/04/17 M/C)			
FK7G2HEW	Civic LX FWD 4-Door Hatchback Manual	20,575	19,348
FK7H2HEW	Civic LX FWD 4-Door Hatchback Automatic	21,375	20,089
FK7G4HEW	Civic Sport FWD 4-Door Hatchback Manual	22,175	20,830
FK7H4HEW	Civic Sport FWD 4-Door Hatchback Automatic	22,975	21,570
FK7H5HJW	Civic EX FWD 4-Door Hatchback Automatic	23,675	22,218
FK7H6HJW	Civic EX FWD 4-Door Hatchback Automatic with Honda Sensing	24,675	23,147
FK7H7HKNW	Civic EX-L FWD 4-Door Hatchback Automatic with Navigation	26,175	24,533
FK7H8HKNW	Civic EX-L FWD 4-Door Hatchback Automatic with Navigation and Honda Sensing	27,175	25,462
FK7H9HKNW	Civic Sport Touring FWD 4-Door Hatchback Automatic	29,175	27,319

Understanding the difference

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What to do

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United Buying Service

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2017 Honda CR-V

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CR-V FRONT-WHEEL DRIVE			
RW5H3HEW	CR-V LX FWD 5-Door Sport Utility	\$ 24,985	\$ 23,684
RW1H5HJW	CR-V EX FWD 5-Door Sport Utility	27,635	26,164
RW1H8HJNW	CR-V EX-L FWD 5-Door Sport Utility	30,135	28,504
RW1H8HKNW	CR-V EX-L FWD 5-Door Sport Utility with Navigation	31,135	29,441
RW1H9HKNW	CR-V Touring FWD 5-Door Sport Utility	33,335	31,500
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CR-V ALL-WHEEL DRIVE			
RW6H3HEW	CR-V LX AWD 5-Door Sport Utility	26,285	24,900
RW2H5HJW	CR-V EX AWD 5-Door Sport Utility	28,935	27,381
RW2H8HJNW	CR-V EX-L AWD 5-Door Sport Utility	31,435	29,721
RW2H8HKNW	CR-V EX-L AWD 5-Door Sport Utility with Navigation	32,435	30,657
RW2H9HKNW	CR-V Touring AWD 5-Door Sport Utility	34,635	32,717

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Honda Fit

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FIT			
GK5G5HEW	Fit LX FWD 4-Door Hatchback Manual	\$ 16,985	\$ 16,702
GK5H5HEW	Fit LX FWD 4-Door Hatchback Automatic	17,765	17,477
GK5G7HJW	Fit EX FWD 4-Door Hatchback Manual	18,875	18,553
G5KH7HJW	Fit EX FWD 4-Door Hatchback Automatic	19,675	19,328
G5KH8HJNW	Fit EX-L FWD 4-Door Hatchback Automatic with Leather	21,240	20,845
G5KH9HKNW	Fit EX-L FWD 4-Door Hatchback Automatic with Leather and Navigation	22,240	21,814

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Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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2017 Honda HR-V

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HR-V FRONT WHEEL DRIVE			
RU5G3GEW	HR-V LX FWD 4-Door Sport Utility Manual (Limited Availability)	\$ 20,405	\$ 20,038
RU5H3GEW	HR-V LX FWD 4-Door Sport Utility Automatic	21,205	20,813
RU5G5GJW	HR-V EX FWD 4-Door Sport Utility Manual (Limited Availability)	22,455	22,024
RU5H5GJW	HR-V EX FWD 4-Door Sport Utility Automatic	23,255	22,800
RU5H7GKNW	HR-V EX-L FWD 4-Door Sport Utility Automatic with Leather and Navigation	25,880	25,343

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HR-V All WHEEL DRIVE			
RU6H3GEW	HR-V LX AWD 4-Door Sport Utility Automatic	22,505	22,073
RU6H5GJW	HR-V EX AWD 4-Door Sport Utility Automatic	24,555	24,059
RU6H7GKNW	HR-V EX-L AWD 4-Door Sport Utility Automatic with Leather and Navigation	27,180	26,603

Understanding the difference

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2017 Honda Odyssey

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE
RL5H2HEW	Odyssey LX FWD 5-Door Passenger Van	\$ 30,790	\$ 28,401
RL5H4HEW	Odyssey EX FWD 5-Door Passenger Van	33,940	31,274
RL5H3HEW	Odyssey SE FWD 5-Door Passenger Van	34,890	32,141
RL5H6HJW	Odyssey EX-L FWD 5-Door Passenger Van	37,440	34,467
RL5H6HJXW	Odyssey EX-L FWD 5-Door Passenger Van with Rear Seat Entertainment System	39,040	35,926
RL5H6HKW	Odyssey EX-L FWD 5-Door Passenger Van with Navigation	39,440	36,291
RL5H9HKW	Odyssey Touring FWD 5-Door Passenger Van	43,695	40,172
RL5H9HKXW	Odyssey Touring Elite FWD 5-Door Passenger Van	46,265	42,516

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Understanding the difference

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2017 Honda Pilot

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
PILOT FRONT-WHEEL DRIVE			
YF5H1HEW	Pilot LX FWD 4-Door Sport Utility Automatic	\$ 31,495	\$ 30,521
YF5H3HEW	Pilot EX FWD 4-Door Sport Utility Automatic	33,930	32,942
YF5H4HEW	Pilot EX FWD 4-Door Sport Utility Automatic with Honda Sensing	34,930	33,954
YF5H5HJNW	Pilot EX-L FWD 4-Door Sport Utility Automatic	37,355	36,366
YF5H6HJNW	Pilot EX-L FWD 4-Door Sport Utility Automatic with Honda Sensing	38,355	37,378
YF5H7HKNW	Pilot EX-L FWD 4-Door Sport Utility Automatic with Navigation	38,355	37,878
YF5H8HKNW	Pilot EX-L FWD 4-Door Sport Utility Automatic with Rear Seat Entertainment System	38,955	37,975
YF5H9HKNW	Pilot Touring FWD 4-Door Sport Utility Automatic	42,570	42,092
PILOT ALL-WHEEL DRIVE			
YF6H1HEW	LX AWD 4-Door Sport Utility Automatic	33,335	32,313
YF6H3HEW	EX AWD 4-Door Sport Utility Automatic	35,770	34,733
YF6H4HEW	EX AWD 4-Door Sport Utility Automatic with Honda Sensing	36,770	35,746
YF6H5HJNW	EX-L AWD 4-Door Sport Utility Automatic	39,195	38,157
YF6H6HJNW	EX-L AWD 4-Door Sport Utility Automatic with Honda Sensing	40,195	39,170
YF6H7HKNW	EX-L AWD 4-Door Sport Utility Automatic with Navigation	40,195	39,685
YF6H8HJNW	EX-L AWD 4-Door Sport Utility Automatic with Rear Seat Entertainment System	40,795	39,757
YF6H9HKNW	Touring AWD 4-Door Sport Utility Automatic	44,410	43,894
YF6H0HKNW	Elite AWD 4-Door Sport Utility Automatic	48,010	47,488

Understanding the difference

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2017 Honda Ridgeline

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
RIDGELINE 2WD (Effective Date: 05/08/16)			
YK2F2HEW	Ridgeline RT 2WD 4-Door Crew Cab Automatic	\$ 30,415	\$ 28,409
YK2F4HEW	Ridgeline RTS 2WD 4-Door Crew Cab Automatic	32,455	30,440
YK2F1HEW	Ridgeline Sport 2WD 5-Door Crew Cab Automatic	33,955	31,948
YK2F5HENW	Ridgeline RTL 2WD 4-Door Crew Cab Automatic with Leather	34,720	32,716
YK2F6HGNW	Ridgeline RTL-T 2WD 4-Door Crew Cab Automatic with Leather and Navigation	36,870	34,867
RIDGELINE 4WD (Effective Date: 05/08/16)			
YK3F2HEW	Ridgeline RT 4WD 4-Door Crew Cab Automatic	32,315	30,312
YK3F4HEW	Ridgeline RTS 4WD 4-Door Crew Cab Automatic	34,355	32,353
YK3F1HEW	Ridgeline Sport 4WD 4-Door Crew Cab Automatic	35,855	33,851
YK3F5HENW	Ridgeline RTL 4WD 4-Door Crew Cab Automatic with Leather	36,620	34,619
YK3F6HGNW	Ridgeline RTL-T 4WD 4-Door Crew Cab Automatic with Leather and Navigation	38,770	36,770

Understanding the difference

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■ United Buying Service —

The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service

With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

4600 North Park Ave. ■ Chevy Chase, MD, USA 20815

Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

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Washington Area

Baltimore Area

Visit us on the Web

2017 HYUNDAI

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

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2017 Hyundai Elantra Hatchback

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ELANTRA HATCHBACK			
D1523F45	Elantra GT FWD 4-Door Hatchback Manual	\$ 19,635	\$ 19,300
D1522F45	Elantra GT FWD 4-Door Hatchback Automatic	20,635	20,267

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RP	Bumper Applique, Rear (Port Installed)	\$ 70	\$ 57
CN	Cargo Net (Port Installed)	50	41
C2	Cargo Package	240	192
CT	Cargo Tray (Port Installed)	95	76
RC	Crossbars, Roof Rail (Port Installed)	295	266
FK	First Aid Kit (Port Installed)	30	24
CF	Floor Mats, Carpeted (Port Installed)	125	100
GC	Graphic, Lower Checker Flag (Port Installed)	195	176
LB	Luggage Box Kit (Port Installed)	145	116
VISIT US AT UBS4CARS.COM.			
HL	Mirror, Auto-Dimming with Homelink (Port Installed)	295	266
MG	Mud Guards, Front and Rear (Port Installed)	115	92
---	Paint, Black Noir Pearl (NKA), Ceramic White (WAW), Electric Blue Metallic (N4B), Galactic Gray (UYS), Scarlet Red Pearl (PR2) or Symphony Air Silver (T8S)	N/C	N/C
03	Tech Package Includes Dual-Zone Automatic Air Conditioning, Gen 2 Blue Link Telematics Communication System, Dual Heated Power Outside Mirrors with Turn Signals, Navigation System, Alumunim Pedals, Rearview Camera, HD Radio, Ventilated Front Seats, Apple CarPlay & Android Auto Smartphone Interface, and Panorama Sunroof [Requires Value Edition Package (02)] (N/A on GT Manual); on GT Automatic	3,600	3,276
02	Value Edition Package Includes Engine Immobilizer, Push Button Engine Start, Keyless Remote Control Entry System with Proximity Key, Front Fog Lights, Automatic Headlamp Control, P215/45R-17 Tires, Power Driver's Seat Adjuster, Power Driver's Lumbar Seat Adjuster, Heated Front Seats, Leather Seat Trim, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel, Sport Tuned Suspension, Alloy Wheels and Power Windows with Driver's Auto Up (N/A on GT Manual); on GT Automatic	1,650	1,502
WL	Wheel Locks (Port Installed)	55	44

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2017 Hyundai Elantra Sedan

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ELANTRA SEDAN			
47403F45	Elantra SE FWD 4-Door Sedan Manual	\$ 17,985	\$ 17,771
47402F45	Elantra SE FWD 4-Door Sedan Automatic	18,985	18,733
47432F45	Elantra Eco FWD 4-Door Sedan Automatic	21,485	21,139
47452F45	Elantra Limited FWD 4-Door Sedan Automatic	23,185	22,552

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
RP	Bumper Applique, Rear (Port Installed)	\$ 70	\$ 57
CN	Cargo Net (Port Installed)	50	41
CT	Cargo Tray (Port Installed)	100	80
---	Engine, 2.0 Liter 4-Cyl PZEV (N/A on SE Manual or Eco); on SE Automatic and Limited	N/C	N/C
FK	First Aid Kit (Port Installed)	30	24
CF	Floor Mats, Carpeted (Port Installed)	125	100
LK	Interior Light Kit (Port Installed)	250	226
04	Limited Tech Package Includes Navigation System with 8" Touchscreen, Infinity Premium Audio with 8-Speakers, Clari-fi Music Restoration Technology, 4.2" Color TFT Instrument Cluster Display, Power Sunroof, Heated Rear Seats and Auto-Dimming Rearview Mirror with Homelink and Compass (N/A on SE or Eco); on Limited	2,500	2,275

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

HL	Mirror, Auto-Dimming with Homelink and Blue Link (Port Installed)	295	266
---	Paint, Quartz White Pearl (W8), Symphony Silver (Y8), Mineral Beige (WT), Lakeside Blue (VU), Electric Blue (US), Phantom Black (S3), Scarlet Red (PR) or Shale Gray Metallic (8S)	N/C	N/C
02	Popular Equipment Package Includes 7" Display Audio, Android Auto & Apple CarPlay, Rearview Camera with Dynamic Guidelines, Auto Headlamp Control, 16" Alloy Wheels with P205/55R-16 Tires, Steering Wheel Audio Controls, Cruise Control, Bluetooth Hands-Free Phone, Heated Outside Mirrors and Hood Insulator (N/A on SE Manual, Eco or Limited); on SE Automatic	800	728

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2017 Hyundai Elantra Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
03	SE Tech Package Includes LED Daytime Running Lights, Blind-Spot Detection with Rear Cross Traffic Alert, 3.5" TFT Monochromatic Cluster Display, Leather-Wrapped Steering Wheel, Leather-Wrapped Shift Knob, Dual Automatic Temperature Control with Auto Defogger, Proximity Key with Push Button Start, Immobilizer and Hand-Free Smart Trunk, Door Handle approach Light, Heated Front Seats, Sunvisor Extensions, Illuminated Vanity Mirrors, Auto-Up Driver Window, Sliding Armrest and Front Passenger Seatback Pocket [Requires Popular Equipment Package (02)] (N/A on SE Manual, Eco or Limited); on SE Automatic	\$ 1,300	\$ 1,183
05	Ultimate Package Includes HID Headlamps with Dynamic Bending Light, Automatic Emergency Braking with Pedestrian Detection, Smart Cruise Control, Lane Keep Assist and Memory for Outside Mirrors and Driver's Seat [Requires Limited Tech Package (04)] (N/A on SE or Eco); on Limited	1,900	1,729
WL	Wheel Locks (Port Installed)	55	44

Understanding the difference

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What to do

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REMEMBER TO ASK ABOUT INCENTIVES.

SAVE

WITH

UBS



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2017 Hyundai Santa Fe

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SANTA FE FRONT-WHEEL DRIVE			
J0412F65	Santa Fe SE Base FWD 4-Door Sport Utility	\$ 31,695	\$ 30,690
J0422F65	Santa Fe SE Ultimate FWD 4-Door Sport Utility	39,595	38,108
J0462F65	Santa Fe Limited Base FWD 4-Door Sport Utility	35,845	34,238
J0482F65	Santa Fe Limited Ultimate FWD 4-Door Sport Utility	40,295	38,372

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SANTA FE ALL-WHEEL DRIVE			
J0412A65	Santa Fe SE Base AWD 4-Door Sport Utility	33,445	32,333
J0422A65	Santa Fe SE Ultimate AWD 4-Door Sport Utility	41,345	39,752
J0462A65	Santa Fe Limited Base AWD 4-Door Sport Utility	37,595	35,863
J0482A65	Santa Fe Limited Ultimate AWD 4-Door Sport Utility	42,045	39,997

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RP	Bumper Applique (Port Installed)	\$ 70	\$ 57
CV	Cargo Cover (Port Installed)	190	153
CN	Cargo Net (Port Installed) [Included with Cargo Package (C1)]	50	41
C1	Cargo Package Includes Cargo Net (CN), Cargo Tray (CT) and First Aide Kit (FK) (Port Installed)	180	144

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CT	Cargo Tray (Port Installed) [Included with Cargo Package (C1)]	100	80
FK	First Aid Kit (Port Installed) [Included with Cargo Package (C1)]	30	24
WF	Floor Mats, All-Weather (Port Installed)	155	124
CF	Floor Mats, Carpeted (Port Installed)	150	121
MG	Mud Guards, Front and Rear (Port Installed)	120	96
---	Paint, Becketts Black (RB5), Circuit Silver (M8S), Iron Frost (P2S), Java Espresso (YN9), Monaco White (YAC), Regal Red Pearl (VR4), Night Sky Pearl (W9U) or Storm Blue (TU9)	N/C	N/C

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2017 Hyundai Santa Fe (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
02	Premium Equipment Package Includes Blind-Spot Detection System, Rear Cross-Traffic Alert, Lane Change Assist, Dual Power Outside Mirrors with Turn Signals, Hands-Free Smart Liftgate with Auto Open, Proximity Key Entry with Push Button Start, 6-Way Power Front Passenger Seat, Leather-Wrapped Steering Wheel, Leather-Wrapped Shift Knob, Leather Seat Trim, Heated Front Seats, Auto Dimming Inside Rearview Mirror with Homelink and Compass, Electroluminescent Gauge Cluster with Multi-Info Display, Manual Rear Side Window Sunshades, Premium Door Sill Plates, 3 rd Row USB Outlet and Front LED Fog Lights (Standard on SE Ultimate and on Limited); on SE Base	\$ 3,650	\$ 3,322
RC	Roof Rail Crossbars (Port Installed)	250	226
TH	Tow Hitch (Port Installed)	350	316

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03/04	Ultimate Tech Package Includes Smart Cruise Control with Start/Stop, Automatic Emergency Braking with Pedestrian Detection, Lane Departure Warning System, Electronic Parking Brake with Auto Hold, HID Headlights, Dynamic Bending Light and High Beam Assist (N/A on SE Base or Limited Base); on SE Ultimate and Limited Ultimate	2,100	1,911
WL	Wheel Locks (Port Installed)	55	44

Understanding the difference

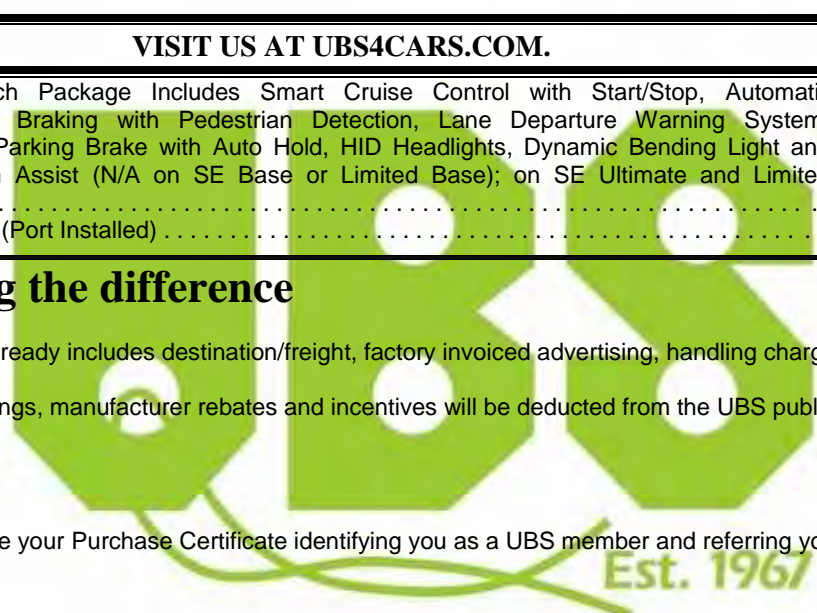
UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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 Baltimore 410.792.9070
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2017 Hyundai Santa Fe Sport

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SANTA FE SPORT FRONT-WHEEL DRIVE			
63402F45	Santa Fe Sport 2.4L Base FWD 4-Door Sport Utility	\$ 26,245	\$ 25,725
63442F45	Santa Fe Sport 2.0T Base FWD 4-Door Sport Utility	32,595	31,409
63462F45	Santa Fe Sport 2.0T Ultimate FWD 4-Door Sport Utility	37,395	35,897
SANTA FE SPORT ALL-WHEEL DRIVE			
63402A45	Santa Fe Sport 2.4L Base AWD 4-Door Sport Utility	27,995	27,379
63442A45	Santa Fe Sport 2.0T Base AWD 4-Door Sport Utility Automatic	34,345	33,045
63462A45	Santa Fe Sport 2.0T Ultimate AWD 4-Door Sport Utility	39,145	37,533

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. Also, **incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RP	Bumper Applique (Port Installed)	\$ 70	\$ 57
CV	Cargo Cover (Port Installed)	190	153
CM	Cargo Mat, Carpeted (Port Installed)	95	76
CN	Cargo Net (Port Installed) [Included with Cargo Package (C1)]	50	41
C1	Cargo Package Includes Cargo Net (CN), Cargo Tray (CT) and First Aide Kit (FK) (Port Installed)	180	144
REMEMBER TO ASK ABOUT INCENTIVES.			
CT	Cargo Tray (Port Installed) [Included with Cargo Package (C1)]	100	80
FK	First Aid Kit (Port Installed) [Included with Cargo Package (C1)]	30	24
WF	Floor Mats, All-Weather (Port Installed)	130	104
CF	Floor Mats, Carpeted (Port Installed)	125	100
MG	Mud Guards, Front and Rear (Port Installed)	120	96
---	Paint, Sparkling Silver (KCS), Frost White Pearl (SWP), Twilight Black (S3B), Serrano Red (TR3), Mineral Gray (IM), Platinum Graphite (ABT), Canyon Copper (RR7), Marlin Blue (W7U), or Nightfall Blue (TU7)	N/C	N/C

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2017 Hyundai Santa Fe Sport (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
02	Popular Equipment Package Includes 7-Inch Display Audio with Android Auto, Dual Automatic Temperature Control, Hyundai Blue Link, Power Driver Seat with 4-Way Lumbar Support, LED Daytime Running Lights, Front Fog Lights and Roof Side Rails (N/A on 2.0T); on 2.4L	\$ 1,500	\$ 1,411
03	Premium Equipment Package Includes Blind-Spot Detection System, Rear Cross-Traffic Alert, Lane Change Assist, Dual Power Outside Mirrors with Turn Signals, Hands-Free Smart Liftgate with Auto Open, Proximity Key Entry with Push Button Start, Leather-Wrapped Steering Wheel, Leather-Wrapped Shift Knob, Leather Seat Trim, Heated Front Seats, Power Height Adjustable Front Passenger Seat, Sliding Second Row Seats with Cargo Area Releases, Electroluminescent Gauge Cluster with Color LCD Multi-Info Display, Auto Dimming Inside Rearview Mirror with Homelink and Compass, Manual Rear Side Window Sunshades and Premium Door Sill Plates [Requires Popular Equipment Package (02)] (N/A on 2.0T); on 2.4L	3,550	3,231
RC	Roof Rail Crossbars (Port Installed)	250	226
04	Tech Package Includes Panoramic Sunroof, 8-Inch Touchscreen Navigation System with Android Auto, Multi-View Camera System, Infinity Premium Audio System with QuantumLogic Surround and Clari-Fi Music Restoration Technology, Rear Parking Sensors, Heated Steering Wheel, Memory for Driver's Seat and Outside Mirrors, Ventilated Front Seats and Heated Rear Seats [Requires Premium Equipment Package (03) and Popular Equipment Package (02)] (N/A on 2.0T); on 2.4L	3,650	3,322
05	Ultimate Tech Package Includes Smart Cruise Control with Start/Stop, Automatic Emergency Braking with Pedestrian Detection, Lane Departure Warning System, Electronic Parking Brake with Auto Hold, Dynamic Bending Light, High Beam Assist and Auto Leveling Headlights (N/A on 2.4L Base or 2.0T Base); on 2.0T Ultimate	1,550	1,411
WL	Wheel Locks (Port Installed)	55	44

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Hyundai Sonata

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SONATA			
28412F45	Sonata Base FWD 4-Door Sedan Automatic	\$ 22,435	\$ 22,013
28402F45	Sonata SE FWD 4-Door Sedan Automatic	22,785	22,342
28492F45	Sonata Eco FWD 4-Door Sedan Automatic	23,960	23,447
28442F45	Sonata Sport 2.4L FWD 4-Door Sedan Automatic	24,235	23,588
28472F45	Sonata Limited 2.4L FWD 4-Door Sedan Automatic	27,985	26,959
28422F45	Sonata Sport 2.0T FWD 4-Door Sedan Automatic	27,435	26,314
28452F45	Sonata Limited 2.0T FWD 4-Door Sedan Automatic	35,185	33,483

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RP	Bumper Applique, Rear (Port Installed)	\$ 70	\$ 57
CN	Cargo Net (Port Installed)	50	41
C1	Cargo Package Includes Cargo Net (CN), Cargo Tray (CT) and Trunk Hook (HT) (Port Installed)	195	156
CT	Cargo Tray, Reversible (Port Installed)	115	92
ID	Door Sill Plates, Illuminated (Port Installed)	250	226
---	Engine, 2.4 Liter 4-Cylinder PZEV (N/A on Eco, Sport 2.0T or Limited 2.0T); on Base, SE, Sport 2.4L and Limited 2.4L	N/C	N/C
FK	First Aid Kit (Port Installed)	30	24

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WF	Floor Mats, All-Weather (Port Installed)	130	104
CF	Floor Mats, Carpeted (Port Installed)	125	100
LK	Light Kit, Interior (Port Installed)	250	226
LP	Lights, Puddle (Port Installed)	250	226
03	Limited Tech Package Includes HID Xenon Headlights, Dynamic Bending Light, LED Interior Lights, 8-Inch Navigation System, Infinity Premium Audio System, 4.2" Color LCD Multi-Info Display, Memory For Driver's Seat and Outside Mirrors, Ventilated Front Seats, Heated Rear Seats, Rear Side Window Sunshades and SiriusXM Travel Link (N/A on Base, SE, Eco, Sport 2.4L, Sport 2.0T or Limited 2.0T); on Limited 2.4L	3,400	3,094
HL	Mirror, Auto-Dimming Rearview with HomeLink and Compas (Port Installed)	295	266
MG	Mud Guards (Port Installed)	115	92
---	Paint, Dark Truffle (N8) or Nouveau Blue (X8) (N/A on Sport 2.0T or Limited 2.0T); on Base, SE, Eco, Sport 2.4L and Limited 2.4L	N/C	N/C
---	Paint, Phantom Black (S3), Scarlet Red (PR), Shale Gray Metallic (8S), Symphony Silver (Y8), Quartz White Pearl (W8), Lakeside Blue (VU)	N/C	N/C

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2017 Hyundai Sonata (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
02	Sport Value Edition Includes Conventional Sunroof, Chrome Exterior Door Handles, Door Handle Welcome Light, Hands-Free Smart Trunk Opener, Proximity Key Entry with Push Button Start, Leather Bolster with Cloth Inserts Sport Seats, Heated Front Seats, Leather-Wrapped Steering Wheel and Leather-Wrapped Shift Knob (N/A on Base, SE, Eco, Limited 2.4L, Sport 2.0T or Limited 2.0T); on Sport 2.4L	\$ 950	\$ 865
HT	Trunk Hook (Port Installed) (N/A on SE, Sport, Eco or Limited); on Hybrid	30	24
04	Ultimate Package Includes Automatic Emergency Braking, Lane Departure Warning System, Automatic High Beam Assist, Rear Parking Assistance System, Smart Cruise Control Grille, Smart Cruise Control with Stop/Start Capability and Electronic Parking Brake with Auto Vehicle Hold [Requires Limited Tech Package (03)] (N/A on Base, SE, Eco, Sport 2.4L, Sport 2.0T or Limited 2.0T); on Limited 2.4L	1,750	1,593
WL	Wheel Locks (Port Installed)	55	44
W1	Winter Weather Package Includes All Weather Floor Mats (WF) and Mud Guards (MG)	245	196

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Hyundai Tucson

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TUCSON FRONT-WHEEL DRIVE			
84412F45	Tucson SE FWD 4-Door Sport Utility Automatic	\$ 23,595	\$ 23,221
84422F45	Tucson ECO FWD 4-Door Sport Utility Automatic	25,045	24,470
84432F45	Tucson Sport FWD 4-Door Sport Utility Automatic	26,795	26,115
84472F45	Tucson Limited FWD 4-Door Sport Utility Automatic	30,670	29,609

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TUCSON ALL-WHEEL DRIVE			
84412A45	Tucson SE AWD 4-Door Sport Utility Automatic [Requires Popular Equipment Package (02) Priced Separately]	24,995	24,544
84422A45	Tucson ECO AWD 4-Door Sport Utility Automatic	26,445	25,786
84432A45	Tucson Sport AWD 4-Door Sport Utility Automatic	28,195	27,431
84472A45	Tucson Limited AWD 4-Door Sport Utility Automatic	32,070	30,918

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RP	Bumper Applique, Rear (Port Installed)	\$ 70	\$ 57
CV	Cargo Cover (Port Installed)	190	153
CN	Cargo Net (Port Installed)	50	41
C1	Cargo Package Includes Cargo Tray (CT), First Aid Kit (FK) and Cargo Net (CN) (Port Installed)	180	144

REMEMBER TO ASK ABOUT INCENTIVES.

CT	Cargo Tray (Port Installed)	100	80
RC	Cross Rails, Roof Rack (Port Installed)	250	226
ID	Door Sills, Illuminated (Port Installed)	250	226
FK	First Aid Kit (Port Installed)	30	24
CF	Floor Mats, Carpeted Front and Rear (Port Installed)	125	100
HL	Mirror, Automatic Day/Night Inside Rearview with Compass and Garage Door Opener (Port Installed) (Standard on Limited); on SE, ECO and Sport	295	266

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2017 Hyundai Tucson (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
MG	Mud Guards (Port Installed)	\$ 120	\$ 96
- - -	Paint, Coliseum Gray (Z5G), Black Noir Pearl (NKA), Molten Silver (T8T), Sedona Sunset (SA5), Caribbean Blue (R5U), Ruby Wine (55W), Mojave Sand (NN5) or Dazzling White (PDW)	N/C	N/C
02	Popular Equipment Package Includes Drive Mode Select, 8-Way Power Driver's Seat with Power Lumbar Support, LED Headlight Accents, LED Daytime Running Lights, Halogen Fog Lights, Roof Side Rails, Premium Side Sills, Driver's Auto Down/Up Power Window, Dual Illuminated Visor Vanity Mirrors and Glove Box Light (Required on SE AWD) (N/A on ECO, Sport or Limited); on SE	750	683
TH	Trailer Hitch (Port Installed)	350	316
03	Ultimate Package, Limited Includes HID Headlights with Dynamic Bending Light, Lane Departure Warning System, Automatic Emergency Braking with Pedestrian Detection, Rear Parking Sensors, Panoramic Sunroof, Front and Rear LED Map Lights, 4.2" Color LCD Electroluminescent Cluster, Ventilated Front Seats and Heated Rear Seats (N/A on SE, ECO or Sport); on Limited	2,750	2,503
WL	Wheel Locks (Port Installed)	55	44

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 JEEP

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

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2017 Jeep Cherokee

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CHEROKEE FWD			
KLTL74/2-A	Cherokee Sport Base FWD 4-Door Sport Utility Vehicle with Option Package (2-A)	\$ 24,590	\$ 24,544
KLTL74/2-N	Cherokee Sport Altitude FWD 4-Door Sport Utility Vehicle with Option Package (2-N)	25,585	25,449
KLTM74/2-J	Cherokee Latitude Base FWD 4-Door Sport Utility Vehicle with Option Package (2-J)	26,540	26,141
KLTM74/2-F	Cherokee Latitude 75 th Anniversary Edition FWD 4-Door Sport Utility Vehicle with Option Package (2-F)	29,320	28,671
KLTP74/2-G	Cherokee Limited Base FWD 4-Door Sport Utility Vehicle with Option Package (2-G)	30,490	29,855
KLTP74/2-P	Cherokee Limited High Altitude FWD 4-Door Sport Utility Vehicle with Option Pkge (2-P)	31,485	30,760
KLTS74/2-M	Cherokee Overland FWD 4-Door Sport Utility Vehicle with Option Package (2-M)	35,890	34,931

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CHEROKEE 4WD			
KLJL74/2-A	Cherokee Sport Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-A)	26,590	26,519
KLJL74/2-N	Cherokee Sport Altitude 4WD 4-Door Sport Utility Vehicle with Option Package (2-N)	27,585	27,424
KLJM74/2-J	Cherokee Latitude Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-J)	28,540	28,096
KLJM74/2-F	Cherokee Latitude 75 th Anniversary Edition 4WD 4-Door Sport Utility Vehicle with Option Package (2-F)	31,320	30,626
KLJP74/2-G	Cherokee Limited Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-G)	32,490	31,810
KLJP74/2-P	Cherokee Limited High Altitude 4WD 4-Door Sport Utility Vehicle with Option Pkge (2-P)	33,485	32,715
KLJH74/2-E	Cherokee TrailHawk Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-E)	32,190	31,528
KLJH74/2-L	Cherokee TrailHawk L Plus 4WD 4-Door Sport Utility Vehicle with Option Package (2-L)	36,190	35,168
KLJS74/2-M	Cherokee Overland 4WD 4-Door Sport Utility Vehicle with Option Package (2-M)	39,590	38,484

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

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2017 Jeep Cherokee (Continued)

OPTION PACKAGES (Deletion of any package item eliminates package pricing. Pricing Includes packages discounts where applicable)

MFG CODE		MFG RETAIL	UBS W'SALE
SPORT			
2-A	Sport Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-N	Sport Altitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Sport Altitude Model Price); on Sport Base	\$ 995	\$ 905
LATITUDE			
2-J	Latitude Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-F	Latitude 75 th Anniversary Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Latitude 75 th Anniversary Edition Model Price); On Latitude Base	2,780	2,530
LIMITED			
2-G	Limited Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-P	Limited High Altitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Limited High Altitude Model Price); on Limited Base	995	905
REMEMBER TO ASK ABOUT INCENTIVES.			
TRAILHAWK			
2-E	TrailHawk Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-L	TrailHawk L Plus Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with TrailHawk L Plus Model Price); on TrailHawk Base	4,000	3,640
OVERLAND			
2-M	Overland Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ADE	Cold Weather Group Includes Remote Control Engine Start, Engine Block Heater, All-Weather Floor Mats, Dual Heated Power Outside Mirrors with Manual Fold, Heated Front Seats, Heated Steering Wheel and Windshield Wiper De-Icer (N/A on Limited Base, Limited High Altitude, TrailHawk L Plus or Overland); on Sport Base and Sport Altitude also Includes Manual Air Conditioning, Steering Wheel Touch Controls and Leather-Wrapped Steering Wheel	\$ 985	\$ 896
	On Latitude Base and Latitude 75 th Anniversary Edition without Comfort/Convenience Group (AFB) or Safety/Convenience Group (AAU)	985	896
	On Latitude Base and Latitude 75 th Anniversary Edition with Comfort/Convenience Group (AFB) and Safety/Convenience Group (AAU)	755	687
	On TrailHawk Base also Includes Off-Road Accessory Kit	985	896
ACJ	Comfort & Sound Group Includes 9-Amplified Speakers and Subwoofer, 8-Way Power Driver's Seat Adjuster and Power Driver's Lumbar Seat Adjuster [Included with Safety/Convenience Group AAU] (N/A on Sport Base, Sport Altitude, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Latitude Base	475	432
	On Latitude 75 th Anniversary Edition	345	314
AFB	Comfort/Convenience Group Includes Dual Zone Automatic Air Conditioning, Alarm System, Remote Control Engine Start, Illuminated Keyless Remote Control Entry System with Passive Entry and Proximity Key, Garage Door Opener, Power Liftgate, Automatic Day/Night Inside Rearview Mirror with Microphone, 8-Way Power Driver's Seat Adjuster and Power Driver's Lumbar Seat Adjuster (N/A on Sport Base, Sport Altitude, Limited Base, Limited High Altitude, TrailHawk L Plus or Overland); on Latitude Base also Includes Cargo Net and SiriusXM Satellite Radio	1,925	1,752
	On Latitude 75 th Anniversary Edition	1,745	1,588
	On TrailHawk Base	1,865	1,697
ED8	Engine, 2.4 Liter PZEV Includes Engine Oil Cooling	N/C	N/C

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2017 Jeep Cherokee (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
EHK	Engine, 3.2 Liter V6 Includes 3.25 Axle Ratio, Engine Start/Stop Function and Bright Dual Exhaust System (Standard on Overland 4WD); on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus and Overland FWD	\$ 1,745	\$ 1,588
NHK	Heater, Engine Block (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition or TrailHawk Base) (Standard on TrailHawk L Plus); on Limited Base, Limited High Altitude and Overland	115	105
AFF	Luxury Group Includes Power Liftgate, Memory for Outside Mirrors, Radio and Driver's Seat, Premium Leather Surfaced Bucket Seat Trim and Ventilated Front Seats (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, TrailHawk Base, TrailHawk L Plus or Overland); on Limited Base and Limited High Altitude	1,815	1,652
---	Paint, Billet Silver Metallic (PSC), Bright White (PW7) or Diamond Black Crystal Pearl (PXJ)	N/C	N/C
PRP	Paint, Deep Cherry Red Crystal Pearl (N/A on Latitude 75 th Anniversary Edition); on Sport Base, Sport Altitude, Latitude Base, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus and Overland	N/C	N/C
PRC	Paint, Firecracker Red (Late Availability); on TrailHawk Base	N/C	N/C
PAU	Paint, Granite Crystal Metallic (N/A on Sport Base or Overland); on Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base and TrailHawk L Plus	N/C	N/C
PBJ	Paint, Hydro Blue Pearl (Late Availability); on Sport Altitude	N/C	N/C
PT6	Paint, Light Brownstone Pearl (N/A on Sport Altitude, Latitude 75 th Anniversary Edition or Limited High Altitude); on Sport Base, Latitude Base, Limited Base, TrailHawk and Overland	N/C	N/C
PSQ	Paint, Rhino (N/A on Sport Base, Sport Altitude, Latitude Base, Limited Base, Limited High Altitude or Overland); on Latitude 75 th Anniversary Edition, TrailHawk Base and TrailHawk L Plus	N/C	N/C
AWC	Park Assist Group Includes Parallel & Perpendicular Park Assist System with Stop (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Limited Base	995	905
ADJ	Protection Package, Heavy Duty Includes Fuel Tank, Underbody, Front Suspension & Transmission Skid Plates and Conventional Spare Tire (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland FWD); on Overland 4WD	435	396
RC3	Radio Equipment, 9-Amplified Speakers and Subwoofer [Requires Uconnect 8.4 Nav Radio Equipment (RA4)] (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, TrailHawk Base, TrailHawk L Plus or Overland); on Limited Base and Limited High Altitude	595	541
RH1	Radio Equipment, Single Disc Remote CD Player	495	450
RA3	Radio Equipment, Uconnect 8.4 Includes Uconnect Access Communication System, 8.4" Touch Screen Monitor, Navigation System Prep, SiriusXM Satellite Radio (RSD) and Remote USB Port (N/A on Sport Base, Sport Altitude, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Latitude Base without Comfort/Convenience Group (AFB)	895	814
	On Latitude Base with Comfort/Convenience Group (AFB)	655	596
RA4	Radio Equipment, Uconnect 8.4 Nav Includes Uconnect Access Communication System, GPS Navigation System, SiriusXM Satellite Radio (RSD) and HD Radio (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition or Overland); on Limited Base, Limited High Altitude, TrailHawk Base and TrailHawk L Plus	1,195	1,087
RSD	Radio, SiriusXM Satellite Includes 1-Year of Service (Requires Customer Paid Subscription after Initial Complimentary Term) [Included with Uconnect 8.4 Radio Equipment (RA3) and Uconnect 8.4 Nav Radio Equipment (RA4)] (N/A on Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Sport Base, Sport Altitude and Latitude Base	215	196
AAU	Safety/Convenience Group Includes Comfort & Sound Group (ACJ) and SafetyTec (ZC5) (N/A on Sport Base, Sport Altitude, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Latitude Base without Comfort/Convenience Group (AFB)	985	896
	On Latitude Base with Comfort/Convenience Group (AFB) and on Latitude 75 th Anniversary Edition	855	778

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2017 Jeep Cherokee (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AC5	SafetyTec Includes Blind-Spot Alert with Cross Path Detection, Courtesy Lights, Dual Heated Power Outside Mirrors with Manual Fold & Turn Signals and ParkSense Rear Park Assist System (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition or Overland); on Limited On TrailHawk Base and TrailHawk L Plus	\$ 1,095 1,155	\$ 996 1,051
AAK	Sport Appearance Plus Group Includes Deep Tinted Sunscreen Glass, Bi-Xenon Headlamps, Rearview Camera, Gloss Black Roof Rails and Aluminum Wheels (N/A on Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus or Overland); on Sport Base	825	751
GWJ	Sunroofs, Power Front and Fixed Rear [Requires Comfort/Convenience Group (AFB) on Latitude Base and TrailHawk] (N/A on Sport Base, Sport Altitude or Latitude 75 th Anniversary Edition); on Latitude Base, Limited Base, Limited High Altitude, TrailHawk Base, TrailHawk L Plus and Overland	1,755	1,597
<div style="border: 2px solid black; padding: 5px; display: inline-block;"> BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920 </div>			
ADG	Technology Group Includes Advanced Brake Assist, Adaptive Cruise Control with Stop & Go, Forward Collision Warning, Automatic High Beams Headlamp Control, Courtesy Lights, Lane Departure Warning System, Dual Outside Mirrors with Turn Signals, Park Assist Group, Parallel Park Assist and Rain-Sensing Windshield Wipers [Requires SafetyTec (AC5)] (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition or TrailHawk Base); on Limited Base, Limited High Altitude, TrailHawk Plus and Overland	1,645	1,497
TBC	Tire, Limited Use Spare [N/A with Trailer Tow Group (AHT)] (N/A on Sport Base 4WD, Sport Altitude 4WD, Latitude Base 4WD, Latitude 75 th Anniversary Edition 4WD, Limited Base 4WD, Limited High Altitude 4WD, TrailHawk Base, TrailHawk L Plus or Overland 4WD); on Sport Base FWD, Sport Altitude FWD, Latitude Base FWD, Latitude 75 th Anniversary Edition FWD, Limited Base FWD, Limited High Altitude FWD and Overland FWD	215	196
CSD	Tonneau Cover	145	132
AHT	Trailer Tow Group Includes Heavy Duty Engine Cooling, 7-Pin & 4-Pin Trailer Harness Connectors, Class III Trailer Hitch Receiver and Trailer Wiring Harness and Conventional Spare Tire [N/A with Limited Use Spare Tire (TBC)] (N/A on Overland); on Sport Base, Sport Altitude, Limited Base, Limited High Altitude, Latitude Base, Latitude High Altitude, TrailHawk Base and TrailHawk L Plus	795	723
DFJ	Transmission, 9-Speed Automatic Includes Active Drive II Transfer Case, Hill Descent Control and Off-Road Suspension (N/A on Sport Base, Sport Altitude, Latitude Base FWD, Latitude 75 th Anniversary Edition FWD, Limited Base FWD, Limited High Altitude FWD, Limited Base FWD, Limited High Altitude FWD or Overland FWD) (Standard on TrailHawk Base, TrailHawk L Plus and Overland 4WD); on Latitude Base 4WD, Latitude 75 th Anniversary Edition 4WD, Limited Base 4WD and Limited High Altitude 4WD	1,095	996
WFK	Wheels, Black Painted Aluminum (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, Limited Base, Limited High Altitude or Overland); on TrailHawk Base and TrailHawk L Plus.	655	596
RFX	Wireless Charging Pad, Mobile Device (N/A on Sport Base, Sport Altitude, Latitude Base, Latitude 75 th Anniversary Edition, TrailHawk Base or TrailHawk L Plus); on Limited Base, Limited High Altitude and Overland.	225	205

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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 Baltimore 410.792.9070
 ubs4cars.com

2017 Jeep Compass

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
COMPASS FWD			
MKTE49/2-L	Compass Sport Base FWD 4-Door Sport Utility Vehicle with Option Package (2-L)	\$ 20,790	\$ 20,755
MKTE49/2-H	Compass Sport SE FWD 4-Door Sport Utility Vehicle with Option Package (2-H) . [Requires Automatic Transmission (DAV) Priced Separately]	21,685	21,569
MKTE49/2-K	Compass Sport 75 th Anniversary Edition FWD 4-Door Sport Utility Vehicle with Option Package (2-K) [Requires Automatic Transmission (DA4) and 2.4L Engine (ED3) Priced Separately]	22,275	22,106
MKTM49/2-S	Compass Latitude Base FWD 4-Door Sport Utility Vehicle with Option Package (2-S) . . .	25,190	24,793
MKTM49/2-P	Compass Latitude High Altitude FWD 4-Door Sport Utility with Option Pkge (2-P)	26,395	25,890

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. Also, **incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

COMPASS 4WD			
MKJE49/2-A	Compass Sport Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-L)	22,790	22,645
MKJE49/2-H	Compass Sport SE 4WD 4-Door Sport Utility Vehicle with Option Package (2-H) [Requires Automatic Transmission (DA4) Priced Separately]	23,685	23,459
MKJE49/2-K	Compass Sport 75 th Anniversary Edition FWD 4-Door Sport Utility Vehicle with Option Package (2-K) [Requires Automatic Transmission (DA4) Priced Separately]	24,275	23,996
MKJM49/2-S	Compass Latitude Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-S) . . .	27,190	26,673
MKJM49/2-P	Compass Latitude High Altitude 4WD 4-Door Sport Utility with Option Pkge (2-P)	28,395	27,770

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	SPORT	MFG RETAIL	UBS W'SALE
2-A	Sport Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-H	Sport SE Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Automatic Transmission (DAV) on FWD and Requires Automatic Transmission (DA4) on 4WD] (Included with Sport SE Model Price); on Sport Base	\$ 895	\$ 814

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2017 Jeep Compass (Continued)

OPTION PACKAGES (Deletion of any package item eliminates package pricing. Pricing Includes packages discounts where applicable)

MFG CODE		MFG RETAIL	UBS W'SALE
2-K	Sport 75 th Anniversary Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Automatic Transmission (DA4) and 2.4L Engine (ED3) on FWD and Requires Automatic Transmission (DA4) on 4WD] (Included with Sport 75 th Anniversary Edition Model Price); on Sport Base	\$ 1,485	\$ 1,351
LATITUDE			
2-S	Latitude Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-P	Latitude High Altitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Latitude High Altitude Model Price); on Latitude Base . . .	1,205	1,097

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
HAB	Air Conditioning, Automatic (N/A on Sport Base, Sport SE, or Sport 75 th Anniversary Edition); on Latitude Base and High Altitude	\$ 300	\$ 273
ACX	Appearance Group, Mopar Interior (N/A on Sport Base 4WD, Sport SE, Sport 75 th Anniversary Edition, Latitude Base 4WD or Latitude High Altitude); on Sport Base FWD and Latitude Base FWD	375	341
XAC	Camera, Rearview Includes Uconnect 430 Radio (RBZ) [Requires Power Value Group (AWH)]; on Sport Base, Sport SE, Sport 75 th Anniversary Edition and on Latitude Base and Latitude High Altitude without Uconnect 430N Radio (RHB)	1,095	996
	On Latitude Base and Latitude High Altitude with Uconnect 430N Radio (RHB)	200	182
AD3	Capability Group, All-Weather [N/A with Trailer Tow Group (AHT)] (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition, Latitude Base FWD or Latitude High Altitude); on Sport Base 4WD and Latitude Base 4WD without Off-Road Group (AWL) . . .	395	359
	On Sport Base 4WD and Latitude 4WD with Off-Road Group (AWL)	95	86

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

AEE	Chrome Accents Group, Mopar (N/A on Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Sport Base and Latitude Base	250	228
AJB	Convenience Group, Security & Cargo (N/A on Sport Base, Sport SE or Sport 75 th Anniversary Edition); on Latitude Base and Latitude High Altitude	695	632
AES	Electronics Group, Mopar (N/A on Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Sport Base and Latitude Base	495	450
ED3	Engine, 2.4 Liter 4-Cylinder (N/A Sport SE FWD or Latitude High Altitude FWD) (Standard on 4WD); on Sport Base FWD, Sport 75 th Anniversary Edition FWD and Latitude Base FWD	545	496
PAU	Granite Crystal Metallic (N/A on Sport SE); on Sport Base, Sport 75 th Anniversary Edition, Latitude Base and Latitude High Altitude	N/C	N/C
NHK	Heater, Engine Block	95	86
XTN	Interior Trim, Dark Slate Gray/Saddle Tan (N/A on Sport Base, Sport SE, Sport 75 th Anniversary Edition or Latitude Base); on Latitude High Altitude	295	268
AWL	Off-Road Group, Freedom Drive II [N/A with Trailer Tow Group (AHT)] [Requires Automatic Transmission (DAW)] (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition, Latitude Base FWD or Latitude High Altitude); on Sport Base 4WD and Latitude Base 4WD	750	683
---	Paint, Billet Silver Metallic (PSC), Black (PX8) or Bright White (PW7)	N/C	N/C
---	Paint, Deep Cherry Red Crystal Pearl (PRP), Mojave Sand (PTA) or True Blue Pearl (PBU) (N/A on Sport SE or Sport 75 th Anniversary Edition); on Sport Base, Latitude Base and Latitude High Altitude	N/C	N/C
PGR	Paint, Recon Green (N/A on Sport Base, Sport SE, Latitude Base or Latitude High Altitude); On Sport 75th Anniversary Edition	N/C	N/C
PRM	Paint, Redline 2 Coat Pearl (N/A on Sport Base, Sport 75 th Anniversary Edition, Latitude Base or Latitude High Altitude); on Sport SE	N/C	N/C
AWH	Power Value Group (N/A on Latitude Base or Latitude High Altitude); on Sport Base, Sport SE and Sport 75 th Anniversary Edition	2,245	2,043

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2017 Jeep Compass (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AMA	Premium Sound Group [Included with Sun & Sound Group (AGS)] (N/A on Sport Base, Sport SE or Sport 75 th Anniversary Edition); on Latitude Base and Latitude High Altitude .	\$ 650	\$ 592
REQ	Radio, Uconnect 230 [N/A with Rearview Camera (XAC)] (N/A on Sport SE, Sport 75 th Anniversary Edition, Latitude Base or Latitude High Altitude); on Sport Base	595	541
RBZ	Radio, Uconnect 430 [Included with Rearview Camera (XAC)] (N/A on Sport Base, Sport SE or Sport 75 th Anniversary Edition); on Latitude Base and Latitude High Altitude	695	632
RHB	Radio, Uconnect 430N (N/A on Sport Base, Sport SE or Sport 75 th Anniversary Edition); on Latitude Base and Latitude High Altitude	1,435	1,306
CDL	Seat Adjuster, Manual Driver's Lumbar (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition, Latitude Base FWD or Latitude High Altitude); on Sport Base 4WD and Latitude Base 4WD	50	46
CBK	Seat Trim, Mopar Katzkin Leather Surfaced Bucket (N/A on Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Sport Base and Latitude Base	1,300	1,183
AWS	Smoker's Group Includes Ashtray and Cigarette Lighter	30	27
REMEMBER TO ASK ABOUT INCENTIVES.			
AGS	Sun & Sound Group Includes Power Glass Moonroof and Premium Sound Group (AMA) (N/A on Sport Base, Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Latitude Base	1,350	1,229
TRX	Tires, P215/65R-17 All Terrain [Requires 2.4 Liter Engine (ED3) on Latitude Base FWD] [Included with and Requires Capability Group (AD3) and/or Off Road Group (AWL) on Sport Base 4WD] (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Latitude Base	140	127
AHT	Trailer Two Group, Mopar Includes Class II Trailer Hitch Receiver (N/A on Sport 75 th Anniversary Edition); on Sport Base, Sport SE, Latitude Base and Latitude High Altitude .	485	441
AHC	Trailer Two Prep Group Includes Engine Oil Cooler, Conventional Spare Tire and Trailer Harness [Included with Off-Road Group (AWL)] [Requires 2.4L Engine (ED3) on Latitude Base FWD] (N/A on Sport Base, Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Latitude Base	250	228
DA4	Transmission, 6-Speed Automatic with AutoStick [Required Purchase on Sport SE 4WD and Sport 75 th Anniversary Edition] (N/A on Sport SE FWD or Latitude High Altitude FWD) (Standard on Latitude Base 4WD and Latitude High Altitude 4WD) (Required Purchase on Sport SE 4WD); on Sport Base, Sport SE 4WD and Sport 75 th Anniversary Edition	1,450	1,320
	On Latitude Base FWD	N/C	N/C
DAV	Transmission, Automatic CVT [N/A with 2.4 Liter Engine (ED3)] [Required Purchase on Sport SE FWD] (N/A on Sport Base 4WD, Sport SE 4WD, Sport 75 th Anniversary Edition, Latitude Base 4WD or Latitude High Altitude 4WD) (Standard on Latitude Base FWD and High Altitude FWD) (Required Purchase on Sport SE FWD); on Sport Base FWD and Sport SE FWD	1,350	1,229
DAW	Transmission, Continuously Variable Automatic with Off-Road Crawl Transaxle [Requires Off-Road Group (AWL)] (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition, Latitude Base FWD or Latitude High Altitude); on Sport Base 4WD	1,300	1,274
	On Latitude Base 4WD	50	46
WFW	Wheels, 17" Aluminum (N/A on Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude) (Standard on Sport Base 4WD and Latitude Base 4WD); on Sport Base FWD and Latitude Base FWD	895	814
WPT	Wheels, 18" Aluminum (N/A on Sport Base or Latitude Base) (Standard on Sport SE and Sport 75 th Anniversary Edition); on Latitude High Altitude	395	359
WPN	Wheels, Chrome Aluminum [N/A with Capability Group (AD3)] (N/A on Sport Base, Sport SE, Sport 75 th Anniversary Edition or Latitude High Altitude); on Latitude Base	945	860

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

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United Buying Service

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 Baltimore 410.792.9070
 ubs4cars.com

2017 Jeep Grand Cherokee

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
GRAND CHEROKEE 2WD			
WKTH74/2-A	Grand Cherokee Laredo Base 2WD 4-Door SUV with Option Package (2-A)	\$ 31,290	\$ 31,249
WKTH74/2-E	Grand Cherokee Laredo E 2WD 4-Door Sport Utility with Option Package (2-E)	33,590	32,775
WKTH74/2-F	Grand Cherokee Laredo 75 th Anniversary Edition 2WD 4-Door Sport Utility with Option Package (2-F)	36,270	35,681
WKTP74/2-H	Grand Cherokee Limited Base 2WD 4-Door Sport Utility with Option Package (2-H)	38,890	37,727
WKTP74/2-K	Grand Cherokee Limited 75 th Anniversary Edition 2WD 4-Door Sport Utility with Option Package (2-K)	42,500	40,940
WKTS74/2-P	Grand Cherokee Overland 2WD 4-Door Sport Utility with Option Package (2-P)	45,690	44,051
WKTT7/2-R	Grand Cherokee Summit 2WD 4-Door Sport Utility with Option Package (2-R)	51,390	49,352

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GRAND CHEROKEE 4WD			
WKJH74/2-A	Grand Cherokee Laredo Base 4WD 4-Door SUV with Option Package (2-A)	33,590	33,513
WKJH74/2-E	Grand Cherokee Laredo E 4WD 4-Door Sport Utility with Option Package (2-E)	35,590	34,718
WKJH74/2-F	Grand Cherokee Laredo 75 th Anniversary Edition 4WD 4-Door Sport Utility with Option Package (2-F)	38,270	37,678
WKJP74/2-H	Grand Cherokee Limited Base 4WD 4-Door Sport Utility with Option Package (2-H)	40,890	39,667
WKJP74/2-K	Grand Cherokee Limited 75 th Anniversary Edition 4WD 4-Door Sport Utility with Option Package (2-K)	44,500	42,880
WKJR74/2-J	Grand Cherokee TrailHawk 4WD 4-Door Sport Utility with Option Package (2-J)	43,990	42,550
WKJS74/2-P	Grand Cherokee Overland 4WD 4-Door Sport Utility with Option Package (2-P)	48,690	46,921
WKJT74/2-R	Grand Cherokee Summit 4WD 4-Door Sport Utility with Option Package (2-R)	51,390	49,352
WKJX74/2-L	Grand Cherokee SRT 4WD 4-Door Sport Utility with Option Package (2-L)	67,790	65,181

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2017 Jeep Grand Cherokee (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
LAREDO			
23A	Laredo Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
23E	Laredo E Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Laredo E Model Price); on Laredo Base 2WD	\$ 2,300	\$ 1,526
	On Laredo Base 4WD	2,000	1,205
23F	Laredo 75 th Anniversary Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Laredo 75 th Anniversary Edition Model Price);		
	On Laredo Base 2WD	4,980	4,432
	On Laredo Base 4WD	4,680	4,165
LIMITED			
2-H	Limited Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-K	Limited 75 th Anniversary Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Limited 75 th Anniversary Edition Model Price);		
	On Limited Base	3,610	3,213
TRAILHAWK			
2-J	TrailHawk Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
VISIT US AT UBS4CARS.COM.			
OVERLAND			
2-P	Overland Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
SUMMIT			
2-R	Summit Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
SRT			
2-L	SRT Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AGK	75 th Anniversary Luxury Group, on Limited 75 th Anniversary Edition	\$ 2,100	\$ 1,869
AJ1	Active Safety Group Includes Advanced Brake Assist, Full Speed Forward Collision Warning System Plus, Adaptive Cruise Control with Stop, Lane Departure Warning System Plus Parallel & Perpendicular Park Assist System with Stop and Rain Sensing Windshield Wipers (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Summit or SRT); on Limited Base, Limited 75 th Anniversary Edition, TrailHawk and Overland	1,495	1,331
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
AVT	All Weather Trail Rated Package Includes Badging, Mopar Cargo Liner, Remote Control Engine Start, Mopar Slush All-Weather Floor Mats, Engine Block Heater (NHK), Hill Descent Control, Quadra Trac II 4WD System, Heated Front Seats, Skid Plate Group, Heated Steering Wheel, Conventional Spare Tire, Tow Hooks, Selec-Terrain Traction Control System and Steel Spare Wheel (N/A on Laredo Base, Laredo E RWD, Laredo 75 th Anniversary Edition RWD, Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit or SRT); on Laredo E 4WD	1,695	1,509
	On Laredo 75 th Anniversary Edition 4WD	1,295	1,153

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2017 Jeep Grand Cherokee (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ALB	Appearance Group, Mopar Exterior Includes Front and Rear Mopar Door Entry Guards, Mopar Bright Pedal Kit and Mopar Black Tubular Side Steps [N/A with Chrome Edition Group (AEE)] (N/A on Laredo Base, Laredo 75 th Anniversary Edition, Limited 75 th Anniversary Edition, TrailHawk, Summit or SRT); on Laredo E, Limited Base and Overland	\$ 895	\$ 797
XAN	Blind-Spot Alert with Cross Path Detection (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition) (Standard on Limited 75 th Anniversary Edition, Summit and SRT); on Limited Base, TrailHawk and Overland	595	530
BNN	Brake Package, High Performance; on SRT	1,295	1,153
CSC	Cargo Cover [Included with Security & Convenience Group (AJY)] (N/A on Laredo Base, Laredo 75 th Anniversary Edition, Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit or SRT); on Laredo E	100	89
AEE	Chrome Edition Group, Mopar Includes Front and Rear Mopar Door Entry Guards, Chrome Outside Mirrors, Mopar Bright Pedal Kit and Mopar Chrome Tubular Side Steps [N/A with Appearance Group (ALB)] (N/A on Laredo Base, Laredo 75 th Anniversary Edition, Limited 75 th Anniversary Edition, TrailHawk, Summit or SRT); on Laredo E, Limited Base and Overland	995	886
EXF	Engine, 3.0 Liter V6 Turbo EcoDiesel Includes 220-Amp Alternator, 3.45 Axle Ratio, ECO Diesel Badging, 800 Amp Battery, Engine Oil Cooling and Heavy Duty Engine Cooling (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition or SRT); on Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland and Summit 2WD	4,500	4,005
	On Summit 4WD also Includes Electronic Limited Slip Differential Rear Axle, Heavy Duty Anti-Lock Braking System, Dual Bright Exhaust System, 6800 LB GVWR and Quadra-Drive II 4WD System	5,000	4,450
EZH	Engine, 5.7 Liter V8 Includes 3.09 Axle Ratio, 700 Amp Battery and Heavy Duty Anti-Lock Braking System (N/A Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited Base 2WD, Limited 75 th Anniversary Edition 2WD, Overland 2WD, Summit 2WD or SRT); On Limited Base 4WD, Limited 75 th Anniversary Edition 4WD, TrailHawk and Overland 4WD	3,295	2,933
	On Summit 4WD	3,795	3,378
AEK	Entertainment System, DVD Rear Includes Blu-Ray/DVD Player and Dual Rear Seat Monitors (N/A on Laredo Base, Laredo E or Laredo 75 th Anniversary Edition); on Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit and SRT	1,995	1,776
NHK	Heater, Engine Block [Included with All Weather Trail Rated Package (AVT)]	95	85
AZV/AJD	Interior Package, Signature Leather-Wrapped Includes Leather-Wrapped Lower Panels, Advanced Multistage Front Air Bags and Laguna Leather Care Instruction Tag [Requires SRT High Performance Audio Radio Equipment (AJE) on SRT]; on Summit and SRT	4,995	4,446
XTN	Interior Trim, Dark Sienna Brown/Black; on Summit	495	441
AHN	Luxury Group II [N/A with Sunroof (GWA)]; on Limited Base without 3.0L V6 Turbo EcoDiesel Engine (EXF)	4,200	3,738
	On Limited Base with 3.0L V6 Turbo EcoDiesel Engine (EXF)	3,000	2,670
AWY	Off-Road Adventure Group II Includes Trail Rated Badging, P265/60R-18 All-Terrain Tires, Skid Plate Group with Fuel Tank and Transfer Case Skid Plate Shields, Front Suspension & Underbody Skid Plates [N/A with Wheels (WST)] (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited Base 2WD, Limited 75 th Anniversary Edition 2WD, TrailHawk 4WD, Overland 2WD, Summit or SRT); on Limited Base 4WD and Limited 75 th Anniversary Edition 4WD with Optional 3.0L V6 Turbo EcoDiesel Engine (EXF) or 5.7 Liter V8 Engine (EZH)	2,495	2,221
	On Limited Base 4WD and Limited 75 th Anniversary Edition with Standard 3.6L V6 Flex Fuel Engine	1,795	1,598
	On Overland 4WD with Optional 3.0L V6 Turbo EcoDiesel Engine (EXF) or 5.7 Liter V8 Engine (EZH)	1,095	975
	On Overland 4WD with Standard 3.6L V6 Flex Fuel Engine	395	352
PSC	Paint, Billet Silver Metallic (N/A on Summit)	N/C	N/C
- - -	Paint, Bright White (PW7) or Diamond Black Crystal Pearl (PXJ)	N/C	N/C
PAU	Paint, Granite Crystal Metallic (N/A on Laredo Base)	N/C	N/C
PWD	Paint, Ivory 3 Coat; on Overland, Summit and SRT	595	530

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2017 Jeep Grand Cherokee (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PTW	Paint, Luxury Brown Pearl (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited 75th Anniversary Edition, TrailHawk or SRT); on Limited Base, Summit and Overland	N/C	N/C
PGR	Paint, Recon Green; on Laredo 75th Anniversary Edition and Limited 75th Anniversary Edition	N/C	N/C
---	Paint, Red 2-Coat Pearl (PRM) or Rhino (PSQ); on TrailHawk and SRT	N/C	N/C
PBU	Paint, True Blue Pearl (N/A on Laredo Base, Laredo 75th Anniversary Edition, Limited 75th Anniversary Edition or TrailHawk); on Laredo E, Limited Base, Summit, Overland and SRT	N/C	N/C
PRV	Paint, Velvet Red (N/A on Laredo 75th Anniversary Edition or Limited 75th Anniversary Edition); on Laredo Base, Laredo E, Limited Base, Overland, Summit, TrailHawk and SRT	N/C	N/C
PUW	Paint, Walnut Brown Metallic (N/A on Summit or SRT); on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited Base, Limited 75 th Anniversary Edition, TrailHawk and Overland	N/C	N/C
AVP	Platinum Series Group Includes Badging, Body-Color Door Handles, Body Color/Platinum Front and Rear Fascia's, Gloss Black & Chrome Platinum Grille, Body-Color Outside Mirrors, Body-Color Sills with Platinum, Platinum Strip Tail Lights and 20" Satin Carbon Wheels (N/A on Laredo, Limited, TrailHawk, Overland or SRT); on Summit	\$ 995	\$ 886
AWB	Quadra-Drive II 4WD System Includes Electronic Limited Slip Differential Rear Axle [Requires 3.0L V6 Turbo Diesel Engine (EXF) or 5.7 Liter V8 Engine (EZH)] (N/A on Laredo, Limited, TrailHawk, Overland 2WD, Summit or SRT); on Overland 4WD	795	708
RC3	Radio Equipment, 9-Amplified Speakers and Subwoofer (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition or Summit) (Standard on TrailHawk, Overland and SRT); On Limited Base and Limited 75 th Anniversary Edition	595	530
RH1	Radio Equipment, Single Disc Remote CD Player [N/A with Entertainment System (AEK)] (N/A on Laredo Base); on Laredo E, Laredo 75 th Anniversary Edition, Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit and SRT	495	441
RA3	Radio Equipment, Uconnect 8.4 Includes Uconnect Access Communication System with 6 Months of Service, Roadside Assistance & 911 Call Buttons Emergency Services, 8.4" Touch Screen Monitor, Navigation Prep, SiriusXM Satellite Radio with 1-Year of Service and Voice Command System [Included with Luxury Group II (AHN)] (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited 75th Anniversary Edition, TrailHawk, Overland, Summit or SRT); on Limited Base	795	708
RA4	Radio Equipment, Uconnect 8.4 Nav Includes Uconnect Access Communication System with 1-Year of Service, Roadside Assistance & 911 Call Buttons Emergency Services, Automatic Day/Night Inside Rearview Mirror, 8.4" Touch Screen Monitor, GPS Voice Activated Navigation System, SiriusXM Traffic and SiriusXM Travel Link with 5-Years of Service, HD Radio and Voice Command System (N/A on Laredo Base, Laredo E or Laredo 75 th Anniversary Edition) (Standard on Overland, Summit and SRT); on Limited Base 4WD without Luxury Group II (AHN)	1,295	1,153
	On Limited Base 4WD with Luxury Group II (AHN)	750	668
	On Limited 75 th Anniversary Edition and TrailHawk	450	401
RCA/AJE	Radio, SRT High Performance Includes 825-Watt Amplifier and 19-High Performance Speakers (N/A on Laredo, Limited, TrailHawk or Summit); on Overland	995	886
	On SRT	1,995	1,776
MMU	Roof Rails, Mopar; on TrailHawk	900	801
CGQ	Seat Belts, Red; on SRT	95	85
AJY	Security & Convenience Group Includes Alarm System, Cargo Cover (CSC), Remote Control Engine Start, Garage Door Opener, Power Liftgate, 115-Volt Power Outlet, Heated Front Seats and Heated Steering Wheel [Requires Sunroof (GWA)] (N/A on Laredo Base, Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit or SRT); on Laredo E without All Weather Trail Rated Package (AVT)	2,000	1,780
	On Laredo E 4WD with All Weather Trail Rated Package (AVT)	1,350	1,202
	On Laredo 75th Anniversary Edition without All Weather Trail Rated Package (AVT)	995	886
	On Laredo 75th Anniversary Edition 4WD with All Weather Trail Rated Package (AVT)	745	663
ADL	Skid Plate Group Includes Front Suspension Skid Plate, Fuel Tank, Transfer Case & Underbody Skid Plates; on Summit 4WD	295	263
GWJ	Sunroof, Dual-Pane Panoramic Power (N/A on Laredo, Limited or TrailHawk) (Standard on Overland and Summit); on SRT	2,095	1,865

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2017 Jeep Grand Cherokee (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GWA	Sunroof, Power [N/A with Luxury Group II (AHN) or TrailHawk Luxury Group (AAP)] [Requires Security & Convenience Group (AJY) on Laredo 75 th Anniversary Edition] (N/A on Laredo Base, Laredo E, Overland, Summit or SRT) (Standard on Limited 75 th Anniversary Edition); on Laredo 75 th Anniversary Edition, Limited Base and TrailHawk . . .	\$ 1,095	\$ 975
TBB	Tire, Conventional Spare [Included with Trailer Tow Group (AHX)] (N/A on Laredo, Limited, Overland or Summit) (Standard on TrailHawk); on SRT	150	134
TBC	Tire, Limited Use Spare [Included with Trailer Tow Group IV (AHX)] (N/A on TrailHawk, Overland or Summit) (Standard on Laredo and Limited); on SRT	395	352
TKY	Tires, P265/50R-20 Performance (N/A on Laredo, Limited, TrailHawk or SRT) (Standard on Summit); on Overland	395	352
TWA	Tires, P295/45ZR-20 3-Season Run Flat (N/A on Laredo, Limited, TrailHawk, Overland or Summit); on SRT	895	797
AHX	Trailer Tow Group IV Includes 180-Amp Alternator, Heavy Duty Engine Cooling, Rear Load Leveling Suspension, Conventional Spare Tire (TBB), Rear Tow Hook Delete, 7-Pin & 4-Pin Trailer Harness Connectors and Class IV Trailer Hitch Receiver (N/A on Laredo Base) (Standard on TrailHawk, Overland 4WD and Summit 4WD); on Laredo E 4WD and Laredo 75 th Anniversary Edition 4WD with All Weather Trail Rated Package (AVT) On Laredo E and Laredo 75 th Anniversary Edition without All Weather Trail Rated Package (AVT) On Limited Base, Limited 75 th Anniversary Edition, Overland 2WD and Summit 2WD . . . On SRT	495 795 795 995	441 708 708 886
AAP	TrailHawk Luxury Group [N/A with Sunroof (GWA)]; on TrailHawk	2,695	2,399
REMEMBER TO ASK ABOUT INCENTIVES.			
AEX	Wheel and Radio Group Includes Uconnect Access Communication System, Roadside Assistance & 911 Call Buttons Emergency Services, Automatic Day/Night Inside Rearview Mirror, 8.4" Touch Screen Monitor, Navigation Prep, P265/60R-18" All-Terrain Tires, Uconnect 8.4 Radio Equipment and Satin Silver Aluminum Wheels (N/A on Laredo Base, Laredo 75 th Anniversary Edition, Limited Base, Limited 75 th Anniversary Edition, TrailHawk, Overland, Summit or SRT); on Laredo E	1,795	1,598
WDE	Wheels, 75Th Ver B Includes P265/50R-20 Low Rolling Resistance Tires [N/A with All-Weather Trail Rated Package (AVT)] (N/A on Laredo Base, Laredo E, Limited Base, TrailHawk, Overland, Summit or SRT) (Standard on Limited 75 th Anniversary Edition); on Laredo 75 th Anniversary Edition	1,595	1,420
WPM	Wheels, Carbon Black Forged Aluminum (N/A on Laredo, Limited, TrailHawk, Overland or Summit); on SRT	995	886
WRM	Wheels, Light Weight Forged Alloy (N/A on Laredo, Limited, TrailHawk, Overland or Summit); on SRT	1,295	1,153
WST	Wheels, Satin Silver Aluminum Includes P265/50R-20 Low Rolling Resistance Tires [N/A with Off-Road Adventure Group II (AWY)] (N/A on Laredo Base, Laredo E, Laredo 75 th Anniversary Edition, Limited 75 th Anniversary Edition, Overland, TrailHawk, Summit or SRT); on Limited Base	1,595	1,420

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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 Baltimore 410.792.9070
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2017 Jeep Patriot

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
PATRIOT FWD			
MKTE74/2-A	Patriot Sport Base FWD 4-Door Sport Utility Vehicle with Option Package (2-A)	\$ 18,890	\$ 18,852
MKTE74/2-H	Patriot Sport SE FWD 4-Door Sport Utility Vehicle with Option Package (2-H) [Requires Transmission (DAV) Priced Separately]	19,685	19,575
MKTE74/2-K	Patriot Sport 75 th Anniversary Edition FWD 4-Door Sport Utility Vehicle with Option Package (2-H) [Requires Transmission (DA4) Priced Separately]	20,275	20,112
MKTM74/2-B	Patriot Latitude FWD 4-Door Sport Utility Vehicle with Option Package (2-B)	23,390	23,011
MKTM74/2-G	Patriot High Altitude FWD 4-Door Sport Utility Vehicle [Requires Transmission (DAV) Priced Separately]	24,435	23,962

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

PATRIOT 4WD			
MKJE74/2-A	Patriot Sport Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-A)	20,890	20,740
MKJE74/2-H	Patriot Sport SE 4WD 4-Door Sport Utility Vehicle with Option Package (2-H) [Requires Transmission (DA4) Priced Separately]	21,685	21,463
MKJE74/2-K	Patriot Sport 75th Anniversary Edition 4WD 4-Door Sport Utility Vehicle with Option Package (2-H) [Requires Transmission (DA4) Priced Separately]	22,275	22,000
MKJM74/2-B	Patriot Latitude 4WD 4-Door Sport Utility Vehicle	26,690	26,113
MKJM74/2-G	Patriot High Altitude FWD 4-Door Sport Utility Vehicle	27,735	27,064

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	SPORT	MFG RETAIL	UBS W'SALE
2-A	Sport Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires Air Conditioning Bypass (4XA) or Manual Air Conditioning (HAA)]	N/C	N/C
2-H	Sport SE Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires CVT Automatic Transmission (DAV) Priced Separately on Sport SE FWD or 6-Speed Automatic with AutoStick (DA4) Priced Separately on Sport SE 4WD] (Included with Sport SE Model Price); on Sport Base	\$ 795	\$ 723

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2017 Jeep Patriot (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
2-K	Sport 75 th Anniversary Edition Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires 6-Speed Automatic with AutoStick (DA4) Priced Separately] (Included with Sport 75 th Anniversary Edition Model Price); on Sport Base . . .	\$ 1,385	\$ 1,260
LATITUDE			
2-B	Latitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-G	High Altitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) [Requires CVT Automatic Transmission (DAV) Priced Separately on High Altitude FWD] (Included with High Altitude Model Price); on Latitude	1,045	951

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
4XA	Air Conditioning Bypass (N/A on Sport SE, Sport 25 th Anniversary Edition, Latitude or High Altitude); on Sport Base	N/C	N/C
HAB	Air Conditioning, Automatic (N/A on Sport Base, Sport SE or Sport 25 th Anniversary Edition); on Latitude and High Altitude	\$ 275	\$ 250
HAA	Air Conditioning, Manual (Standard on Latitude and High Altitude); on Sport Base, Sport SE and Sport 25 th Anniversary Edition	1,375	1,251
AD3	All-Weather Capability Group Includes All-Weather Floor Mats, Engine Block Heater, Daytime Running Lights, P215/65R-17 All-Terrain Tires, Tow Hooks and Polished Aluminum Wheels (N/A on Sport Base FWD, Sport SE, Sport 25 th Anniversary Edition, Latitude FWD or High Altitude); on Sport Base 4WD and Latitude 4WD without Off-Road Group (AWL)	795	723
	On Sport Base 4WD and Latitude 4WD with Off-Road Group (AWL)	95	86
ACX	Appearance Group, Mopar Interior Includes Mopar Cargo Liner, Mopar Bright Door Entry Guards, Mopar Premium Floor Mats with Logo, Mopar Bright Pedal Kit and Mopar T-Grip Shifter (Dealer Installed) (Mopar Upfit Option) [Requires 6-Speed Automatic Transmission (DA4) or CVT Automatic with AutoStick Transmission (DAV) and Gray Interior Color] (N/A on Sport SE or Sport 25 th Anniversary Edition); on Sport Base, Latitude and High Altitude	375	341
XAC	Camera, Rearview Includes Uconnect 430 Radio (RBZ) [Requires Power Value Group (AWH) on Sport Base, Sport SE and Sport 75 th Anniversary Edition]; on Sport Base, Sport SE, Sport 75 th Anniversary Edition and on Latitude and High Altitude without Radio (RHB)	995	905
	On Latitude and High Altitude with Radio (RHB)	200	182
AJB	Convenience Group, Security & Cargo Includes Alarm System, Soft Cargo Cover, Garage Door Opener, Adjustable Roof Rail Crossbars, Tire Pressure Monitor Display and Vehicle Information Center (N/A on Sport); on Latitude and High Altitude	695	632
AES	Electronics Group, Mopar Includes Mopar Electronic Vehicle Tracking System (Dealer Installed) (Mopar Upfit Option) (N/A on Sport SE or Sport 75 th Anniversary Edition); on Sport Base, Latitude and High Altitude	495	450
ED3	Engine, 2.4 Liter 4-Cylinder [N/A with CVT Automatic Transmission (DAV)] (Standard on 4WD and Sport 75 th Anniversary Edition FWD) (N/A on High Altitude FWD); on Sport Base FWD, Sport SE FWD and Latitude FWD	545	496
PAU	Granite Crystal Metallic (N/A on Sport SE); on Sport Base, Sport 75 th Anniversary Edition, Latitude and High Altitude	N/C	N/C
NHK	Heater, Engine Block	95	86
AWL	Off-Road Group, Freedom Drive II Includes 140-Amp Alternator, Trail Rated Badging, Engine Oil Cooler, Brake Lock Differential, Bright Exhaust, All-Weather Floor Mats, Hill Descent Control, Hill Start Assist, Off-Road Mode, Fuel Tank Skid Plate Shield, Transmission & Engine Oil Pan Skid Plates, Conventional Spare Tire, P215/65R-17 All-Terrain Tires, Tire & Wheel Group (ACF), Tow Hooks, Trailer Tow Prep Group (AHC) and Trailer Wiring Harness [N/A with Black Steel Wheels (WAA) or Trailer Tow Group (AHT)] [Requires CVT Automatic Transmission (DAW)] (N/A on Sport Base FWD, Sport SE, Sport 25 th Anniversary Edition, Latitude FWD or High Altitude); on Sport Base 4WD	1,250	1,138
	On Latitude 4WD	750	683
- - -	Paint, Billet Silver Metallic (PSC), Black (PX8) or Bright White (PW7)	N/C	N/C
	Paint, Deep Cherry Red Crystal Pearl (PRP), Mojave Sand (PTA) or True Blue Pearl (PBU) (N/A on Sport SE or Sport 25 th Anniversary Edition); on Sport Base, Latitude and High Altitude	N/C	N/C

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2017 Jeep Patriot (Continued)

OPTION PACKAGES (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
PGR	Paint, Recon Green Pearl (N/A on Sport Base, Sport SE, Latitude or High Altitude); on Sport 25 th Anniversary Edition	N/C	N/C
PRM	Paint, Redline 2 Coat Pearl (N/A on Sport Base, Sport 75 th Anniversary Edition, Latitude or High Altitude); on Sport SE	N/C	N/C
AWH	Power Value Group Includes Color-Keyed Door Handles, Automatic Power Door Locks, Illuminated Keyless Remote Control Entry System, Automatic Headlamp Control, Color-Keyed Liftgate Applique, Dual Heated Power Outside Mirrors with Manual Fold and Power Windows [Requires Manual Air Conditioning (HAA)] (N/A on Latitude or High Altitude); on Sport Base, Sport SE and Sport 75 th Anniversary Edition	\$ 2,045	\$ 1,861
AMA	Premium Sound Group Includes 9-Boston Acoustics Speakers with Subwoofer and 2-Articulating Liftgate Speakers [Included with Sun & Sound Group (AGS)] (N/A on Sport Base, Sport SE or Sport 25 th Anniversary Edition); on Latitude and High Altitude	650	592
REQ	Radio, Uconnect 230 Includes AM/FM Stereo with 6-Disc CD/DVD Changer & MP3 (N/A on Sport SE, Sport 25 th Anniversary Edition, Latitude or High Altitude); on Sport Base	595	541
RBZ	Radio, Uconnect 430 Includes AM/FM Stereo with CD/DVD/HDD & MP3, Touch Screen Monitor & 40 GB Hard Drive with 28 GB Available [Included with Rearview Camera (XAC)] (N/A on Sport Base, Sport SE or Sport 25 th Anniversary Edition); on Latitude and High Altitude	695	632
RHB	Radio, Uconnect 430N Includes AM/FM Stereo with CD/DVD/HDD, MP3 & Navigation, 40 GB Hard Drive with 28 GB Available and SiriusXM Travel Link with 5-Years of Service (N/A on Sport Base, Sport SE or Sport 25 th Anniversary Edition); on Latitude and High Altitude	1,435	1,306
CBK	Seat Trim, Mopar Katzkin Leather-Surfaced Bucket Includes Mopar Leather Seat Group (Dealer Installed) (Mopar Upfit Option) (N/A on Sport SE or Sport 75 th Anniversary Edition); on Sport Base, Latitude and High Altitude	1,300	1,157
AWS	Smoker's Group Includes Ashtray and Cigarette Lighter	30	27
AGS	Sun & Sound Group Includes Power Glass Moon Roof and Premium Sound Group (AMA)] (N/A on Sport Base, Sport SE, Sport 25 th Anniversary Edition or High Altitude); on Latitude	1,350	1,229
ACF	Tire and Wheel Group Includes P215/65R-17 All-Terrain Tires and Aluminum Wheels [Included with Off-Road Group (AWL)] [N/A with Black Steel Wheels (WAA)] (N/A on Sport SE, Sport 25 th Anniversary Edition, Latitude or High Altitude); on Sport Base	925	842
AHT	Trailer Tow Group, Mopar Includes Class II Trailer Hitch Receiver (Dealer Installed) (Mopar Upfit Option) [N/A with All-Weather Capability Group (AD3) or Trailer Two Group Off-Road Group (AWL)] (N/A on Sport 75 th Anniversary Edition); on Sport Base, Sport SE, Latitude and High Altitude	485	441
AHC	Trailer Two Prep Group Includes Engine Oil Cooler, Conventional Spare Tire and Trailer Tow Wiring Harness [Included with and Requires Off-Road Group (AWL) on Sport Base 4WD and Included with Off-Road Group (AWL) on Latitude 4WD] [Requires 2.4L Engine (ED3) on Latitude FWD] (N/A on Sport Base, Sport SE, Sport 25 th Anniversary Edition or High Altitude FWD); on Latitude FWD, Latitude 4WD and High Altitude 4WD	250	228
DA4	Transmission, 6-Speed Automatic with AutoStick [Requires 2.4 Liter Engine (ED3) on Sport Base FWD and Latitude FWD] (Standard on Latitude 4WD and High Altitude 4WD) (N/A on Sport SE FWD or High Altitude FWD) [Required Purchase on Sport SE 4WD and on Sport 75 th Anniversary Edition]; on Sport Base, Sport SE 4WD and Sport 75 th Anniversary Edition	1,450	1,320
	On Latitude FWD also Includes Remote Control Engine Start	1,635	1,488
DAW	Transmission, CVT Automatic Includes 140-Amp Alternator and 8.14 Axle Ratio [Requires Off-Road Group (AWL)] (N/A on Sport Base FWD, Sport SE, Sport 75 th Anniversary Edition, Latitude FWD or High Altitude); on Sport Base 4WD	1,400	1,274
	On Latitude 4WD	50	46
DAV	Transmission, CVT Automatic with AutoStick [N/A with 2.4 Liter Engine (ED3) on Sport FWD or Latitude FWD] (N/A on 4WD) (Standard on and High Altitude FWD) [Required Purchase on Sport SE FWD and High Altitude FWD]; on Sport Base FWD and Sport SE FWD	1,350	1,229
	On Latitude FWD and High Altitude FWD	1,535	1,397
WAA	Wheels, Black Steel [N/A with Off-Road Group (AWL) or Tire & Wheel Group (ACF)] (N/A on Sport SE, Sport 75 th Anniversary Edition, Latitude or High Altitude); on Sport Base	250	228

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2017 Jeep Renegade

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
RENEGADE FWD			
BUJL74/2-A	Renegade Sport FWD 4-Door Sport Utility Vehicle with Option Package (2-A)	\$ 18,990	\$ 18,944
BUJM74/2-J	Renegade Latitude Base FWD 4-Door Sport Utility Vehicle with Option Package (2-J)	22,490	22,190
BUJM74/2-L	Renegade Latitude Altitude FWD 4-Door Sport Utility Vehicle with Option Package (2-L)	23,385	23,013
BUJP74/2-G	Renegade Limited FWD 4-Door Sport Utility Vehicle with Option Package (2-G)	26,190	25,668

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RENEGADEE 4WD			
BUJL74/2-A	Renegade Sport 4WD 4-Door Sport Utility Vehicle with Option Package (2-A)	20,990	20,899
BUJM74/2-J	Renegade Latitude Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-J)	24,490	24,140
BUJM74/2-L	Renegade Latitude Altitude 4WD 4-Door Sport Utility Vehicle with Option Package (2-L)	25,385	24,963
BUJH74/2-E	Renegade Trailhawk Base 4WD 4-Door Sport Utility Vehicle with Option Package (2-E)	27,640	27,100
BUJH74/2-D	Renegade Trailhawk Deserthawk 4WD 4-Door Sport Utility Vehicle w/Option Pkge (2-D)	29,135	28,475
BUJP74/2-G	Renegade Limited 4WD 4-Door Sport Utility Vehicle with Option Package (2-G)	28,190	27,618

SPORT			
2-A	Sport Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
LATITUDE			
2-J	Latitude Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-L	Latitude Altitude Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with Latitude Altitude Model Price); on Latitude Base	\$ 895	\$ 823
TRAILHAWK			
2-E	TrailHawk Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C
2-D	TrailHawk Deserthawk Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.) (Included with TrailHawk Deserthawk Model Price); on TrailHawk Base	1,495	1,375

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2017 Jeep Renegade (Continued)

OPTION PACKAGES (Deletion of any package item eliminates package pricing. Pricing Includes packages discounts where applicable)

MFG CODE		MFG RETAIL	UBS W'SALE
2-G	LIMITED Limited Base Includes Standard Equipment (See the UBS Sales Representative for Standard Equipment Contents.)	N/C	N/C

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AD-	Cold Weather Group Includes Heated Front Seats, Heated Steering Wheel and Winshield Wiper De-Icer (N/A on Sport or Limited); on Latitude also Includes All-Season Font and Rear Floor Mats and Rain Sensing Windshield Wipers	\$ 645	\$ 593
	On Trailhawk	545	501
M4C	Decals, Mopar BMX (N/A on Latitude Altitude or Trailhawk); on Sport, Latitude Base and Limited	295	271
M4B	Decals, Mopar Snowboard (N/A on Latitude Altitude or Trailhawk); on Sport, Latitude Base and Limited	295	271
ED6	Engine, 2.4 Liter 4-Cylinder MultiAir (Standard on Limited and Trailhawk); on Sport	1,330	1,224
	On Latitude	1,530	1,408
ACX/ASW	Interior Premium Package, Mopar Black (ACX) or Mopar Brown (ASW) Includes Premium Carpeted Cargo Mat, Premium Carpeted Front and Rear Floor Mats and Mopar Bright Pedal Kit [Requires Automatic Transmission (DFH)] (N/A on Latitude Altitude or Trailhawk Deserthawk); on Sport, Latitude Base, Limited and Trailhawk Base	250	230
ANE	Navigation Group, 6.5" Includes Uconnect Access Communication System, GPS Navigation System, Remote USB Port Radio Equipment, SiriusXM Travel Link and Traffic Radio Equipment with 5-Years of Service and Uconnect 6.5 Radio Equipment [N/A with Premium Navigation Group (ANC)] (N/A on Sport); on Latitude	1,345	1,237
	On Limited and Trailhawk	1,245	1,145
---	Paint, Alpine White (PWV), Anvil (PDS) or Black (PX8)	N/C	N/C
---	Paint, Colorado Red (PRX), Glacier Metallic (PSN) or Jetset Blue (PB1) (N/A on Trailhawk Deserthawk); on Sport, Latitude, Limited and Trailhawk Base	N/C	N/C
PTA	Paint, Mojave Sand (N/A on Sport, Latitude, Limited or Trailhawk Base); on Trailhawk Deserthawk	N/C	N/C
	Paint, Omaha Orange (PKP) or Solar Yellow (PYB) (N/A on Limited or Trailhawk Deserthawk); on Sport, Latitude and Trailhawk Base	N/C	N/C
AJW	Passive Entry Remote Start Package Includes Keyless-Go Engine Start and Remote Control Engine Start [Requires 2.4L 4-Cylinder MultiAir Engine (ED6)] (Standard on Trailhawk Deserthawk and Limited); on Sport, Latitude and Trailhawk Base	350	322
AX8	Popular Equipment Group Includes Dual-Zone Automatic Air Conditioning, Automatic Day/Night Inside Rearview Mirror, 8-Way Power Driver's Seat Adjuster, Power Driver's Lumbar Seat Adjuster and Split Folding Rear Seat with Pass-Thru [Requires 2.4L 4-Cylinder MultiAir Engine (ED6)] [N/A with Premium Leather Group (AAP)]; on Latitude Base and Latitude Altitude	645	593
	On Trailhawk Base	595	547
AWH	Power & Air Group Incudes Air Conditioning, Dual Heated Power Mirrors and Speed Control; on Sport	1,495	1,375
ANC	Premium Navigation Group Includes UConnect Access Communication System, GPS Navigation System, Remote USB Port, SiriusXM Travel Link & Traffic with 5-Years of Service and Uconnect 6.5 Radio Equipment (N/A on Sport); on Latitude	1,345	1,237
	On Trailhawk and Limited.	1,245	1,145
AD4	Protection Package, Interior Includes Mopar Cargo Tray, Mopar Bright Door Entry Guards and Mopar All-Weather Floor Mats; on Sport, Latitude Base, Trailhawk Base and Limited	250	230
ARY	Radio Equipment, Uconnect 5.0 Includes Rearview Camera [Requires Power & Air Group (AWH)] (Standard on Latitude, Trailhawk and Limited); on Sport	845	777
RCV	Radio, Beats Premium (N/A on Sport); on Latitude, Trailhawk and Limited	695	639
ALP	Safety & Security Group Includes alarm System, Blind-Spot Alert with Cross Traffic Detection and Tonneau Cover [N/A with Sunroof (GWB)] [Requires 2.4L 4-Cylinder MultiAir Engine (ED6)]; on Latitude	695	639
	On Trailhawk and Limited	645	593
AAX	Sound Group [Requires Power & Air Group (AWH)]; on Sport	695	639
ADV	Sport Appearance Group Includes Deep Tinted Sunscreen, Black Roof Rails and 16" Aluminum Wheels [Requires Power & Air Group (AWH)]; on Sport	625	575

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2017 Jeep Renegade (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GWB	Sunroof, My Sky Fixed Glass with Removable Panels [Requires Power & Air Group (AWH) and Sport Appearance Group (ADV) on Sport] (Standard on Trailhawk and Limited); on Base and Latitude	\$ 1,095	\$ 1,007
GWN	Sunroof, My Sky Power Retractable with Removable Panels (N/A on Sport); on Latitude, Trailhawk and Limited	1,495	1,375
AAD	Technology Group, Advanced Includes Full Speed Forward Collision Warning System Plus Automatic High Beams Headlamp Control, Lane Departure Warning System and Rear Park Assist System [Requires [Requires 2.4L 4-Cylinder MultiAir Engine (ED6) and Safety & Security Group (ALP)] (N/A on Sport or Trailhawk); on Latitude and Limited	995	915
TBW	Tire, Conventional Spare [Requires Trailer Tow Group (AHT)] (N/A on Sport, Latitude Base FWD, Latitude Altitude, Trailhawk or Limited FWD); on Latitude Base 4WD and Limited 4WD	N/C	N/C
TBS	Tire, Limited Use Spare (N/A on Latitude Altitude 4WD or Trailhawk); on Sport, Latitude Base, Latitude Altitude FWD and Limited	295	271
AHT	Trailer Tow Group Includes Class III Trailer Hitch Receiver and 4-Pin Trailer Wiring Harness [N/A with Limited Use Spare Tire (TBS)] (N/A on Sport or on FWD Models); on Latitude 4WD and Limited 4WD On Trailhawk 4WD	495 395	455 363
DFH	Transmission, 9-Speed Automatic [Requires Passive Entry Remote Start Package (AJW)] (Standard on Limited and Trailhawk); on Sport and Latitude	N/C	N/C
WPD	Wheels, Polished Aluminum; on Limited	395	363

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Jeep Wrangler

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$100. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
WRANGLER 2-DOOR			
JKJL72/2-B	Wrangler Sport Base 4WD 2-Door Sport Utility Vehicle Soft Top	\$ 24,990	\$ 24,725
JKJL72/2-S	Wrangler Sport S 4WD 2-Door Sport Utility Vehicle Soft Top	27,990	27,395
JKJL72/2-K	Wrangler Willy's Wheeler Base 4WD 2-Door Sport Utility Vehicle Soft Top	29,290	28,552
JKJL72/2-W	Wrangler Willy's Wheeler W 4WD 2-Door Sport Utility Vehicle Soft Top	31,390	30,421
JKJP72/2-G	Wrangler Sahara Base 4WD 2-Door Sport Utility Vehicle Soft Top.	31,440	30,178
JKJP72/2-H	Wrangler Sahara 75 TH Anniversary Edition 4WD 2-Door Sport Utility Vehicle Soft Top. . .	36,120	34,343
JKJS72/2-R	Wrangler Rubicon Base 4WD 2-Door Sport Utility Vehicle Soft Top	34,640	33,122
JKJS72/2-J	Wrangler Rubicon Hard Rock 4WD 2-Door Sport Utility Vehicle Soft Top	39,440	37,394
<p>UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.</p>			
WRANGLER 4-DOOR			
JKJM74/2-C	Wrangler Unlimited Sport Base 4WD 4-Door Sport Utility Vehicle Soft Top	28,890	28,486
JKJM74/2-S	Wrangler Unlimited Sport S 4WD 4-Door Sport Utility Vehicle Soft Top	32,090	31,334
JKJM74/2-K	Wrangler Unlimited Willy's Wheeler Base 4WD 4-Door Sport Utility Vehicle Soft Top . . .	33,190	32,313
JKJM74/2-W	Wrangler Unlimited Willy's Wheeler W 4WD 4-Door Sport Utility Vehicle Soft Top	35,290	34,182
JKJM74/2-F	Wrangler Unlimited Freedom 4WD 4-Door Sport Utility Vehicle Soft Top	34,590	33,559
JKJP74/2-G	Wrangler Unlimited Sahara Base 4WD 4-Door Sport Utility Vehicle Soft Top	35,240	33,769
JKJP74/2-H	Wrangler Unlimited Sahara 75 th Anniversary Edition 4WD 4-Door SUV Soft Top	39,920	37,934
JKJP74/2-T	Wrangler Unlimited Sahara Winter 4WD 4-Door SUV Soft Top	41,240	39,109
JKJS74/2-R	Wrangler Unlimited Rubicon Base 4WD 4-Door Sport Utility Vehicle Soft Top	38,440	36,713
JKJS74/2-J	Wrangler Unlimited Rubicon Hard Rock 4WD 4-Door Sport Utility Vehicle Soft Top	43,240	40,985

Understanding the difference

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2017 KIA

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1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as “**MFG RETAIL**” are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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2017 Kia Cadenza

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
E4222	Cadenza Premium FWD 4-Door Sedan	\$ 32,890	\$ 30,588
E4242	Cadenza Technology FWD 4-Door Sedan	39,890	36,468
E4292	Cadenza Limited FWD 4-Door Sedan	45,290	41,428

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CA	Cargo Mat (Port Installed)	95	78
CN	Cargo Net, (Port Installed)	50	42
CT	Cargo Tray, (Port Installed)	80	67
WPE	Interior Package, White Includes White Nappa Leather Seat Trim (N/A on Premium or Technology); on Limited	N/C	N/C
KPK	Luxury Package Includes Blind-Spot-Detection System, Rear Cross Traffic Alert, Compass, HomeLink Garage Door Opener, Lane Change Assist, Voice Activated Navigation System, Rear Park Assist System, 630 Watt Amplifier, 12-Speakers and Harmon Kardon Quantmlogic Premium Sound (N/A on Technology or Limited); on Premium	3,000	2,475
PPS	Moonroof, Panoramic Includes Power Moonroof Sunshade (Port Installed) [Requires Luxury Package (KPK)] (Standard on Technology and Limited); on Premium	1,000	918
PPP	Paint Protection Package (Port Installed)	200	171
---	Paint, Aurora Black Pearl (ABP), Gravity Blue (B4U), Platinum Graphite Metallic (ABT), Silkey Silver Metallic (4SS) or Snow White Pearl (SWP)	N/C	N/C
G4N	Paint, Granite Brown Pearl (N/A on Premium or Technology); on Limited	N/C	N/C
M5G	Paint, Moss Gray Metallic (N/A on Premium or Limited); on Technology	N/C	N/C
WL	Wheel Locks (Port Installed)	55	42

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Kia Forte Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FORTE SEDAN			
C3421	Forte LX FWD 4-Door Sedan Manual	17,340	16,192
C3422	Forte LX FWD 4-Door Sedan Automatic	18,350	16,871
C3442	Forte S FWD 4-Door Sedan Automatic	20,050	18,272
C5462	Forte EX FWD 4-Door Sedan Automatic	22,050	20,102

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CH1	Cargo Hook, Trunk	26	22
CA	Cargo Mat (Port Installed)	95	78
CN	Cargo Net (Port Installed)	50	42
CT	Cargo Tray (Port Installed)	80	67
RS	Engine Start, Key Start Remote Control (Port Installed) [N/A with Premium Plus Package (PRP) or Technology Package (PT)] (N/A on LX Manual or EX); on LX Automatic, and S	495	410
RSP	Engine Start, Push Button Remote Control (Port Installed) (N/A on LX); on S and EX	495	410
CF	Floor Mats, Carpeted Front and Rear (Port Installed)	120	98

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EH	Mirror, Auto-Dimming Inside Rearview with Compass and Homelink (Port Installed) [N/A with Premium Plus Package (PRP)]	350	291
MUG	Mud Guards (Port Installed)	95	78
ABP	Paint, Aurora Black Pearl	295	269
---	Paint, Clear White (CWH), Currant Red (CUR), Deep Sea Blue (DSB), Garnet Red (GAR), Phantom Gray (PHG), Silky Silver (SSS) or Titanium Bronze (TIB)	N/C	N/C
SWP	Paint, Snow White Pearl (N/A on LX Manual or S); on LX Automatic and EX	295	269
POP	Popular Package Includes AM/FM Stereo Radio with CD & MP3, Rear Camera Display, Auto On/Off Headlights, Cruise Control with Steering Mounted Controls, ECO, Normal & Sport Drive Mode Select, Dual Illuminated Visor Vanity Mirrors, Front Passenger Seat Back Map Pocket, Illuminated Ignition KeyLock, Knit & Tricot Cloth Seat Trim, Overhead MapLight and Sunglass Holder, Rear Center Armrest with Cup Holders, Sliding Front Armrest, Tweeter Speakers, Covered Console with Dual 12 Volt Power Outlet and Auxiliary and USB Input Jacks (N/A LX Manual, S, or EX); on LX Automatic	900	828
PRE	Premium Package Includes 10-Way Power Adjustable Driver's Seat with 2 Memory Presets, Heated Front Seats, Metal Pedals, Power Sunroof, Rear Center Armrest with Cup Holders, Sliding Front Armrest, UVO eServices Infotainment System with Voice Command Navigation, SiriusXM Traffic and Andriod Auto & Apple CarPlay Smartphone Integration (N/A on LX or EX); on S	2,500	2,301

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2017 Kia Forte Sedan (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
PRP	Premium Plus Package Includes 10-Way Power Adjustable Driver's Seat with 2 Memory Presets, Auto Dimming Rearview Mirror, Autonomous Emergency Braking with Pedestrian Detection System, Blind-Spot Detection System, Lane Change Assist, Rear Cross Traffic Alert, Frontal Collision Warning System, Lane Departure Warning System, Lane Keeping Assist System, Power Sunroof, Supervision Meter Cluster with TFT Color LCD Display, UVO eServices Infotainment System with Voice Command Navigation, SiriusXM Traffic, Andriod Auto & Apple CarPlay Smartphone Integration, Ventilated Front Seats and Xenon HID Headlights with Dynamic Bending (N/A LX, or S); on EX	\$ 4,490	\$ 4,119
PP	Protection Package (Port Installed)	175	145
SP	Spoiler, Rear (Port Installed)	295	244
PT	Technology Package Includes Autonomous Emergency Braking with Pedestrian Detection System, Blind-Spot Detection System, Lane Change Assist, Rear Cross Traffic Alert, Frontal Collision Warning System, Lane Departure Warning System, Lane Keeping Assist System, Chrome Door Window Belt Line Molding, Chrome Outside Door Handle Inserts, Front Fog Lights, LED Rear Tail Lights, Power Folding Outside Mirrors with LED Turn Signal Indicators, Push Button Engine Start (RSP), Perimeter Approach Lighting, Front Door Pocket Lighting, Supervision Meter withTFT Color LCD Display and Driver's and Front Passenger's Window with One-Touch Auto Up/Down (N/A on LX or EX); on S	1,490	1,371
WL	Wheel Locks (Port Installed) (N/A on LX); on S and EX	55	42

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

- Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.
- Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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2017 Kia Forte5 Hatchback

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FORTE5 HATCHBACK			
C5522	Forte5 LX FWD 5-Door Hatchback Automatic	\$ 18,940	\$ 17,398
C5562	Forte5 EX FWD 5-Door Hatchback Automatic	22,840	20,937
C6581	Forte5 SX FWD 5-Door Hatchback Manual	26,740	24,432
C6582	Forte5 SX FWD 5-Door Hatchback Automatic	24,540	22,408

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA5	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CA5	Cargo Mat (Port Installed)	95	78
CN5	Cargo Net (Port Installed)	50	42
CT5	Cargo Tray (Port Installed)	80	67
RS	Engine Start, Key Start Remote Control (Port Installed) (N/A on EX or SX); on LX	495	410
RSP	Engine Start, Push Button Remote Control (Port Installed) (N/A on SX Manual); on LX, EX and SX Automatic	495	410
CF	Floor Mats, Carpeted Front and Rear (Port Installed)	120	98

REMEMBER TO ASK ABOUT INCENTIVES.

EH	Mirror, Auto-Dimming Inside Rearview with Compass and Homelink (Port Installed) (N/A on SX Manual) [N/A with Premium Tech Package (TTK/CL5)]; on LX, EX and SX Automatic	350	291
MUG	Mud Guards (Port Installed)	95	78
---	Paint, Abyss Blue Pearl (K3U) or Metallic Bronze (K3N) (N/A on LX or SX); on EX	N/C	N/C
---	Paint, Bright Silver Metallic (3D), Graphite Steel Metallic (MST) and Steel Blue Pearl (D7U) (N/A on LX); on EX and SX	N/C	N/C
DRR	Paint, Racing Red (N/A on LX or EX); on SX	N/C	N/C
---	Paint, Snow White Pearl (SWP) or Aurora Black Pearl	295	269
LXP	Popular Package (See the UBS Sales Representative for Package Contents) (N/A on EX or SX); On LX	1,800	1,656
TTK/CL5	Premium Tech Package (See the UBS Sales Representative for Package Contents) (N/A on LX or on SX Manual); on EX and SX Automatic	3,600	3,236
PP	Protection Package (Port Installed)	175	145
WL	Wheel Locks (Port Installed)	55	42

Understanding the difference

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2017 Kia Niro

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
----	Niro FE FWD 4-Door Crossover Sport Utility Automated Manual	\$ 23,785	\$ 22,957
----	Niro LX FWD 4-Door Crossover Sport Utility Automated Manual	24,095	23,219
----	Niro EX FWD 4-Door Crossover Sport Utility Automated Manual	26,595	25,264
----	Niro Touring Launch Edition FWD 4-Door Crossover Sport Utility Automated Manual [Includes Touring Launch Edition Package (TLE)]	28,895	27,401
----	Niro Touring Base FWD 4-Door Crossover Sport Utility Automated Manual	30,545	28,994

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
TEG/ATP	Advanced Technology Package Includes Autonomous Emergency Braking, Forward Collision Warning System, Lane Departure Warning System, Smart Cruise Control (N/A on FE, EX or Touring Launch Edition); on LX also Includes Leather-Wrapped Steering Wheel and Gear Shift Knob, LED Daytime Running Lights and Front Fog Lights On Touring Base also Includes HID Headlights, 110V Inverter and Wireless Phone Charger	\$ 1,450	\$ 1,335
BA	Bumper Applique, Rear (Port Installed)	1,900	1,747
CO	Bumper Applique, Rear (Port Installed)	75	62
CA	Cargo Cover (Port Installed) (N/A on EX or Touring); on FE and LX	150	120
CN	Cargo Mat (Port Installed) (Standard on FE); on LX, EX and Touring	95	78
CN	Cargo Net (Port Installed)	50	42
CT	Cargo Tray (Port Installed)	80	67
CTS	Cargo Tray, Seatback (Port Installed)	93	115
CB	Cross Bars (Port Installed) (N/A on FE or Touring Launch Edition); on LX, EX and Touring Base	285	239
CF	Floor Mats, Carpeted (Port Installed)	130	104
MUG	Mud Guards (Port Installed)	95	78
PPP	Paint Protection Film (Port Installed)	200	171
----	Paint, Aurora Black Pearl (ABP) or Snow White Pearl (SWP); on FE, LX, EX and Touring Base	395	362
---	On Touring Launch Edition	N/C	N/C
---	Paint, Crimson Red Metallic (K3R), Deep Cerulean Metallic (C3U), Metal Stream Metallic (MST), Rich Espresso Metallic (DN9) or Silky Silver Metallic (4SS) (N/A on Touring Launch Edition)	N/C	N/C
ADD	Scuff Plates, Aluminum Door (Port Installed) (N/A on Touring Base); FE, LE, EX and Touring Launch Edition	100	83

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2017 Kia Niro (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
SAT	Sunroof Advanced Technology Package, Includes, Power Tilt/Slide Sunroof, Autonomous Emergency Braking, Forward Collision Warning System, Lane Departure Warning System, Smart Cruise Control and 10-way Power Driver's Seat with 2-Way Power Lumbar Support (N/A on FE, LX, Touring Launch Edition or Touring Base); on EX	\$ 2,300	\$ 2,116
- - -	Touring Launch Edition Includes Unique Hyper Gray 18" Alloy Wheels with P225/45R18 Tires, Unique Metallic Color Front Grille Insert, Unique Black Colored Roof Rails, 8" LCD Touch Screen Navigation Display, Harmon Kardon Premium Audio System with 8 Speakers, External Amplifier and Subwoofer, UVO eServices Infotainment System with Android Auto and Apple CarPlay Smartphone Integration, 10-Way Power Driver's Seat Including Lumbar Support and Charcoal Cloth and Leather Seat Trim (Included with Touring Launch Edition Model Price); on EX	2,300	2,116
WL	Wheel Locks (Port Installed)	55	42

Understanding the difference

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2017 Kia Optima

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
53222	Optima LX Base FWD 4-Door Sedan	\$ 22,865	\$ 21,583
54222	Optima LX Turbo FWD 4-Door Sedan	24,990	22,898
53242	Optima EX FWD 4-Door Sedan Automatic	26,290	23,863
55282	Optima SX FWD 4-Door Sedan Automatic	30,790	28,014
55292	Optima SXL FWD 4-Door Sedan Automatic	36,940	33,686

MFG CODE	FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT	MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CH1	Cargo Hook (Port Installed)	30	26
CA	Cargo Mat (Port Installed)	95	78
CN	Cargo Net (Port Installed)	50	42
CT	Cargo Tray (Port Installed)	80	67
CKG	Convenience Package Includes 12-Way Power Driver's Seat Adjuster with 4-Way Power Lumbar Support, Memory for Driver's Seat and Outside Mirrors, Blind-Spot Detection System, Rear Cross Traffic Alert, Rear Park Assist System, Power Folding Heated Outside Mirrors, Laminated Front Door Windows and and Power Front Windows with Auto Up/Down (N/A on LX Turbo, EX, SX or SXL); on LX Base	1,700	1,561
CVP	Convenience Plus Package Includes Blind-Spot Detection, Rear Park Assist System, Rear Cross Traffic Alert, 7" Rear Camera Display and UVO eServices Infotainment System (Requires Driver Convenience Package (GNC)) (N/A on LX Turbo, EX Base, SX or SXL); on LX Base	1,000	923
DSA	Door Sill Applique(Port Installed) (N/A on SXL); on LX, EX and SX	110	93
CNC	Driver Convenience Package 12-Way Power Driver's Seat Adjuster with 4-Way Power Lumbar Support, Memory for Driver's Seat and Outside Mirrors, Dual Heated Power Folding Outside Mirrors, Laminated Front Door Windows and Power Front Windows with Auto Up/Down (N/A on LX Turbo, EX Base, SX or SXL); on LX Base	900	828
RSP	Engine Start, Push Button (Port Installed) (N/A on LX, SX or SXL); on EX	425	353
RS	Engine Start, Remote Control (Port Installed) (N/A on LX Turbo, EX, SX or SXL); on LX Base	425	353
CF	Floor Mats, Carpeted (Port Installed) (Standard on EX, SX and SXL); on LX	130	104
EH	Mirror, Automatic Day/Night Inside Rearview with Compass and Garage Door Opener (Port Installed) [Requires Premium Package (PB) or Premium Plus Package (PRY)]	350	291
MUG	Mud Guards (Port Installed)	95	78
PPO	Paint Protection Film (Port Installed)	200	171
ABP	Paint, Aurora Black Pearl (N/A on LX Turbo, EX, SX or SXL); on LX Base	395	362
---	Paint, Ebony Black (EB) or Horizon Blue Metallic (MSU)	N/C	N/C

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2017 Kia Optima (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
D0	Paint, Metal Bronze Pearl Metallic (N/A on LX Turbo, SX or SXL); on LX Base, LX Turbo and EX	N/C	N/C
---	Paint, Moss Gray Metallic (- -), Sangria Metallic (M2R) or Titanium Silver (IM) (N/A on SX); on LX, EX and SXL	N/C	N/C
ABT	Paint, Platinum Graphite Metallic (N/A on LX Base, EX or SXL); on LX Turbo and SX	N/C	N/C
TR3	Paint, Remington Red Metallic (N/A on LX, EX or SXL); on SX	N/C	N/C
SWP	Paint, Snow White Pearl (Standard on SX and SXL); on LX and EX	\$ 395	\$ 362
KCS	Paint, Sparkling Silver Metallic (N/A on SX or SXL); on LX and EX	N/C	N/C
PB	Premium Package Includes 8" Navigation with Rear Camera Display, TMU, and Sirius Traffic, 10-Way Power Adjustable Passenger's Seat with 2-Way Lumbar, Heated and Ventilated Front Seats, Auto Dimming Rearview Mirror, Blind-Spot Detection System, Rear Parking Assist System, Rear Cross Traffic Alert, Panoramic Sunroof and Overhead LED Front and Rear Lights (N/A on LX, SX or SXL); on EX	3,600	3,283
SST	Premium Plus Package Includes Harmon/Kardon QuantumLogic Premium Surround Sound, 630W, 10-Speaker System, 7.1 Channel Surround Playback and Clari-Fi, 2 nd Row Heated Outboard Seat Cushions, Rear Side Window Sunshades, Advanced Smart Cruise Control, Lane Departure Warning System, Autonomous Emergency Braking System, Electronic Parking Brake, Forward Collision Warning System and Sport Front Bumper with Satin Chrome Accent Trim [Requires Premium Package (PB)] (N/A on LX, SX or SXL); on EX	2,100	1,930
SST	Premium Technology Package Includes P235/45R-18 Michelin Tires, 10-Way Power Adjustable Front Passenger's Seat with 2-Way Power Lumbar, Blind-Spot Detection System, Rear Park Assist System, Rear Cross Traffic Alert, Heated and Ventilated Front Seats, 2 nd Row Heated Outboard Seat Cushions, Harmon/Kardon QuantumLogic Premium Surround Sound, 630W, 10-Speaker System, 7.1 Channel Surround Playback and Clari-Fi, Panorama Sunroof, Overhead LED Front and Rear Reading Lights, Advanced Smart Cruise Control, Lane Departure Warning System, Autonomous Emergency Braking, Electronic Parking Brake, Forward Collision Warning System and High Beam Assist (N/A LX, EX or SXL); on SX	4,800	4,380
LXT	Technology Package Includes 8" Navigation with Rear Camera Display, TMU, and Sirius Traffic, Smarthone Integration, Blind-Spot Detection System, Rear Park Assist System, Rear Cross Traffic Alert, 12-Way Power Driver's Seat Adjuster with 4-Way Power Lumbar Support, Memory for Driver's Seat and Outside Mirrors, Dual-Zone Automatic Temperature Control with Rear Vents, LED Tail Lights, Center Console USB Charger (N/A on LX Base, EX, SX or SXL); on LX Turbo	2,500	2,298
CP4	Turbo Launch Edition Includes P235/45R-18 Michelin Tires, 10-Way Power Adjustable Front Passenger's Seat with 2-Way Power Lumbar, Blind-Spot Detection System, Rear Parking Assist System, Rear Cross Traffic Alert, Heated and Ventilated Front Seats, 2 nd Row Heated Outboard Seat Cushions, Harmon/Kardon QuantumLogic Premium Surround Sound, 630W, 10-Speaker System, 7.1 Channel Surround Playback and Clari-Fi, Panorama Sunroof, Overhead LED Front and Rear Reading Lights, Premium Tricot Black Headliner and Unique Merlot Leather Seating (N/A on LX, EX or SXL); on SX	2,900	2,665
SVP	Turbo Sport Value Package Includes 18" Unique Alloy Wheels, Dual Projection Headlights with LED Daytime Running Lights, LED Taillights, Black Painted Outside Mirrors and Rear Spoiler, Gloss Black Side Sills, Sport Front and Rear Fascias, 12-Way Power Driver's Seat with 2-Position Memory, Black Leather Seating with Red Stitching, Heated Front Seats, Heated Steering Wheel and 7" Touchscreen (N/A on LX, EX or SXL); on SX	- 3,040	- 2,498
VAP	Value Package Includes Dual Projection Headlamps with LED Daytime Running Lights, , Smoked LED Tail Lights, Black Painted Outside Mirrors and Rear Spoiler, 12-Way Power Seat Adjuster with 2-Position Memory, Merlot Leather Seating, Heated Front Seats, Heated Steering Wheel and 7-Inch Touchscreen (N/A on LX Base, EX, SX or SXL); on LX Turbo	1,250	1,036
WL	Wheel Locks (Port Installed)	55	42

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2017 Kia Optima Hybrid

To Calculate the UBS Price:

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MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
Z5222	Optima Premium Hybrid FWD 4-Door Sedan Automatic	\$ 26,890	\$ 24,509
Z5242	Optima EX Hybrid FWD 4-Door Sedan Automatic	31,885	28,955

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
BA	Bumper Applique, Rear (Port Installed)	75	62
CH1	Cargo Hook (Port Installed)	30	26
CA	Cargo Mat (Port Installed)	95	78
CN	Cargo Net (Port Installed)	50	42
HCN	Convenience Package Includes 12-Way Power Driver's Seat Adjuster with 4-Way Power Lumbar Support, Blind-Spot Detection System with Rear Cross Traffic Alert, Rear Parking Assist System, Integrated Memory System with 2-Position Memory for Driver's Seat and Outside Mirrors, Laminated Front Door Windows, Power Folding Heated Outside Mirrors, Rear Air Conditioning Vents and Center Console USB Charger (N/A on EX); on Premium	1,795	1,666
EH	Mirror, Automatic Day/Night Inside Rearview with Compass and Garage Door Opener (Port Installed) [Requires Technology Package (TK1)]	350	291
MUG	Mud Guards (Port Installed)	95	78
PPP	Paint Protection Film (Port Installed)	250	208
---	Paint, Aluminum Silver	N/C	N/C
---	Paint, Aurora Black Pearl (ABP) or Snow White Pear (SWP)	395	362
---	Paint, Crimson Red or Gravity Blue Metallic (N/A on Premium); on EX	N/C	N/C
ABT	Paint, Platinum Graphite Metallic (N/A on EX); on Premium	N/C	N/C
TK1	Technology Package Includes 10-Way Power Adjustable Front Passenger's Seat with 2-Way Power Lumbar, Auto-Dimming Inside Rearview Mirror, Panoramic Sunroof with Gloss Black B-Pillar, Autonomous Emergency Braking System, Advanced Smart Cruise Control, Blind-Spot Detection System with Rear Cross Traffic Alert, Rear Parking Assist System, Front Collision Warning System, High Beam Assist, Lane Departure Warning System, LED Headlights with Dynamic Bending Light, LED Overhead Front and Rear Reading Lights, Heated Rear Seats, Rear Side Window Sunshades and Ventilated Front Seats (N/A on Premium) on EX	5,000	4,618
WL	Wheel Locks (Port Installed)	55	42

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2017 Kia Rio

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
RIO HATCHBACK			
31522	Rio5 LX FWD 5-Door Hatchback Automatic	\$ 16,345	\$ 14,873
31562	Rio5 EX FWD 5-Door Hatchback Automatic	18,755	16,898
31582	Rio5 SX FWD 5-Door Hatchback Automatic	21,755	19,648
UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.			
RIO SEDAN			
31421	Rio LX FWD 4-Door Sedan Manual	15,015	13,742
31422	Rio LX FWD 4-Door Sedan Automatic	16,254	14,772
31462	Rio EX FWD 4-Door Sedan Automatic	18,605	16,804

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CH	Cargo Hooks (Port Installed) (N/A on Hatchbacks); on Sedans	26	22
CA	Cargo Mat (Port Installed) (N/A on Hatchbacks); on Sedans	95	78
CN	Cargo Net (Port Installed) (N/A on EX Hatchback or SX Hatchback); on LX Sedan, LX Hatchback and EX Sedan	50	42
CT	Cargo Tray (Port Installed) (N/A on EX Hatchback or SX Hatchback); on LX Sedan, LX Hatchback and EX Sedan	80	67
CTS	Cargo Tray and Seatback Cover (Port Installed) (N/A on Sedans or LX Hatchback); on EX Hatchback and SX Hatchback	115	93
DSG	Designer Package (N/A on LX or SX); on EX	750	692
DSP	Door Sill Protection (Port Installed)	170	140
VISIT US AT UBS4CARS.COM.			
ECO	ECO Package (N/A on LX or SX); on EX	600	551
CF	Floor Mats, Carpeted (Port Installed)	120	98
EH	Mirror, Automatic Day/Night Inside Rearview with Compass Includes Homelink Garage Door Opener (Port Installed)	350	291
MUG	Mud Guards (Port Installed)	95	78
PP	Paint Protection Package (Port Installed)	175	145

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2017 Kia Rio (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
ABP	Paint, Aurora Black Pearl (ABP)	\$ 195	\$ 177
---	Paint, Chestnut (DBS), Midnight Sapphire Pearl Metallic (BLA), Urban Blue (EU2) or Platinum Graphite (ABT) (N/A on LX or SX); on EX	N/C	N/C
UD	Paint, Clear White (N/A on SX); on LX an EX	N/C	N/C
---	Paint, Signal Red (BEG) or Bright Silver (3D)	N/C	N/C
PWR	Power Package (N/A on LX Manual) (Standard on EX and SX); on LX Automatic	800	744
REMEMBER TO ASK ABOUT INCENTIVES.			
S4	Spoiler, Rear (Port Installed) (Standard on Hatchbacks); on Sedans	395	327
WL	Wheel Locks (Port Installed)	55	42
SAP	Special Action Package [Requires Power Package (PWR)] (N/A on LX Manual, EX or SX); on LX Automatic	400	372

Understanding the difference

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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership. Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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 Baltimore 410.792.9070
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2017 Kia Sedona

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
64212	Sedona L FWD 4-Door Van	\$ 27,695	\$ 26,124
64222	Sedona LX FWD 4-Door Van	29,745	27,979
64242	Sedona EX FWD 4-Door Van	34,495	31,864
64282	Sedona SX FWD 4-Door Van	37,795	34,885
64292	Sedona Limited FWD 4-Door Van	42,795	39,467

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
PEM	Advanced Premium Technology Package Includes Supervision Gauge Cluster info Center, 4-Way Power Driver Lumbar Support, 8-Way Power Passenger Seat, 3-Stage Heated 2nd Row Seat Cushions, Memory for Driver's Seat and Mirrors, Power Switch for Driver to Adjust Front Passenger Seat, Blind-Spot Detection with Rear Cross Traffic Alert, Autonomous Emergency Braking, Lane Departure Warning System, Forward Collision Warning System and Smart Cruise Control (N/A on L, LX, SX or Limited); on EX	\$ 2,800	\$ 2,602
ADT	Advanced Technology Package Includes Blind-Spot Detection with Rear Cross Traffic Alert, Heated Outside Mirrors, Illuminated Glove Box, Autonomous Emergency Braking, Lane Departure Warning System, Forward Collision Warning System, Smart Cruise Control and Supervision Gauge Cluster Info Center [Requires Essentials Premium Package (ESS)] (N/A on L, EX, SX or Limited); on LX	1,900	1,777
TU -	Advanced Touring Package Includes Acoustic windshield, Surround View Monitor, Unique Xenon HID Headlights with Auto Leveling and High Beam Assist, Dynamic Bending Light, 110V Inverter in Cargo/Luggage Zone, Heated Steering Wheel, Autonomous Emergency Braking, Lane Departure Warning System, Forward Collision Warning System and Smart Cruise Control (N/A on L, LX, EX or Limited); on SX with 7-Passenger Seating	3,700	3,441
	On SX with 8-Passenger Seating	3,900	3,626
CN	Cargo Net, (Port Installed)	50	42
CB	Crossbars (Port Installed) (N/A on L); on LX, EX, SX and Limited	285	239
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
RS	Engine Start, Remote Control with Key Start (Port Installed) (N/A on EX, SX or Limited); on L and LX	425	353
RSP	Engine Start, Remote Control with Push Button Start (Port Installed) (N/A on L or LX); on EX, SX and Limited	425	353
RSE	Entertainment System, Rear Seat (Port Installed)	1,095	993

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2017 Kia Sedona (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
ESS	Essentials Premium Package Includes Silver Painted Roof Rails, Leather Seating, Leather-Wrapped Steering Wheel, Leather-Wrapped Shift Knob, 3.5" OLED Gauge Cluster Information Center, Push Button Start with Smart Key and Immobilizer, 2 nd and 3 rd Row Sunshades, 3-Stage Heated Front Seats, Dual Glovebox with Cooling, UVO3 and TMU with Rear-Camera, Android Auto and Apple Car Play Smartphone Integration and Front and Rear Park Assist System (N/A on L, EX, SX or Limited); on LX	\$ 2,400	\$ 2,221
CF	Floor Mats, Carpeted (Port Installed) (Standard on SX and Limited); on L, LX and EX	195	166
CN	Hood Film (Port Installed)	100	83
EH	Mirror, Automatic Day/Night Inside Rearview Includes Compass and Garage Door Opener (Standard on EX, SX and Limited); on L and LX	350	291
MUG	Mud Guards (Port Installed)	95	78
---	Paint, Aurora Black Pearl (ABP), or Bright Silver Metallic (3D)	N/C	N/C
SK2	Paint, Beechwood Pearl Metallic (N/A on L, SX or Limited); on LX and EX	N/C	N/C
UD	Paint, Clear White (N/A on EX, SX or Limited); on L and LX	N/C	N/C
---	Paint, Midnight Sapphire Pearl Metallic (BLA), Platinum Graphite Pearl Metallic (ABT), Snow White Pearl (SWP), Titanium Bronze Pearl Metallic (MBN) or Venetian Red Pearl Metallic (BGD) (N/A on L); on LX, EX, SX and Limited	N/C	N/C
SWP	Paint, Snow White Pearl (N/A on L or LX); on EX, SX and Limited	N/C	N/C
PSG	Prestige Package Includes Dual Sunroof, 7-Passenger Seating with 2 nd Row First-Class Lounge Seats, Premium Nappa Leather Seat Trim and Premium Headliner (N/A on L, LX, EX or SX); on Limited	1,000	923
TH	Trailer Hitch (Port Installed)	400	332
WL	Wheel Locks (Port Installed)	55	42

Understanding the difference

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What to do

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2017 Kia Sorento

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SORENTO FWD			
73212	Sorento L 2.4L FWD 4-Door Sport Utility Vehicle	\$ 26,295	\$ 24,663
73222	Sorento LX 2.4L FWD 4-Door Sport Utility Vehicle	27,595	25,866
74222	Sorento LX V6 FWD 4-Door Sport Utility Vehicle	29,885	28,142
75242	Sorento EX 2.0L FWD 4-Door Sport Utility Vehicle	32,395	30,103
74242	Sorento EX V6 FWD 4-Door Sport Utility Vehicle	33,995	31,612
74282	Sorento SX V6 FWD 4-Door Sport Utility Vehicle	39,495	36,556
74292	Sorento SX Limited FWD 4-Door Sport Utility Vehicle	44,795	41,520
SORENTO AWD			
73422	Sorento LX 2.4L AWD 4-Door Sport Utility Vehicle	29,395	27,624
74422	Sorento LX V6 AWD 4-Door Sport Utility Vehicle	31,685	29,900
75442	Sorento EX 2.0L AWD 4-Door Sport Utility Vehicle	34,195	31,827
74442	Sorento EX V6 AWD 4-Door Sport Utility Vehicle	35,795	33,336
74482	Sorento SX V6 AWD 4-Door Sport Utility Vehicle	41,295	38,265
74492	Sorento SX Limited AWD 4-Door Sport Utility Vehicle	46,595	43,230

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
CO	Cargo Cover (Port Installed)	\$ 150	\$ 120
CA	Cargo Mat (Port Installed) [N/A with 3 rd Row Seating Package (TRS)] (N/A on LX V6, EX V6 or SX); on L, LX 2.4L and EX 2.0L	95	78
CN	Cargo Net (Port Installed)	50	42
VISIT US AT UBS4CARS.COM.			
CT/CT7	Cargo Tray (Port Installed); on L, LX 2.4L without Seating Package (TSA) and on EX 2.0L . On LX 2.4L with Seating Package (TSA), LX V6, EX V6 and on SX	95 115	78 93
CP -	Convenience Package Includes 10-Way Power Adjustable Driver's Seat with Lumbar Support, Heated Front Seats, Leather-Wrapped Steering Wheel and Shifter, Dual Zone Auto HVAC with Ionizer Filtration, Auto Dimming Inside Rearview Mirror, Rear Backup Park Assist, Shark Fin Style Antenna and UV03 Telematics Audio Headunit (N/A on L, EX or SX); on LX 2.4L Also Includes Auto Headlamp Control	1,800	1,675
	On LX V6 also Includes Blind Spot Detection System, Rear Cross Traffic Alert, Premium TFT Supervision Meter Cluster and 3rd Row Air Conditioning with Controls	2,500	2,234
RS/RSP	Engine Start, Remote Control (Port Installed) [Requires Premium Package (KP-) on EX]	425	353

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2017 Kia Sorento (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
CF/CM	Floor Mats, Carpeted Front and Rear (Port Installed) (Standard on SX); on L, LX 2.4L without Seating Package (TSA) and on EX 2.0L	\$ 130	\$ 104
	On LX 2.4L with Seating Package (TSA), LX V6 and on EX V6.	150	125
REMEMBER TO ASK ABOUT INCENTIVES.			
IL	Lighting Kit, Interior (Port Installed)	450	374
PL	Lights, Puddle (Port Installed)	240	202
EH	Mirror, Automatic Day/Night Inside Rearview with Garage Door Opener Includes Compass (Port Installed) (Standard on SX Limited); on L, LX, EX and SX V6	350	291
MUG	Mud Guards (Port Installed)	95	78
---	Paint, Blaze Blue (MU1) (N/A on L or SX); on LX and EX	N/C	N/C
---	Paint, Dark Cherry (IR) or Remington Red (TR3) (N/A on L or SX Limited); on LX, EX and SX V6	N/C	N/C
---	Paint, Ebony Black (EB) or Titanium Silver Metallic (IM)	N/C	N/C
ABT	Paint, Platinum Graphite (N/A on L or SX V6); on LX, EX and SX Limited	N/C	N/C
MN7	Paint, Polished Walnut (N/A on L, LX or SX); on EX	N/C	N/C
SWP	Paint, Snow White Pearl (N/A on L); on LX, EX and SX	395	362
KCS	Paint, Sparkling Silver (N/A on SX); on L, LX and EX	N/C	N/C
KP -	Premium Package Includes Smart Hands-Free Power Liftgate, Auto Up/Down Safety Window, Power Folding Outside Mirrors and 110 Volt Inverter (N/A on L, LX or SX); on EX 2.0L also Includes Premium TFT Supervision Meter Cluster, Blind-Spot Detection System and Rear Cross Traffic Alert	1,600	1,465
	On EX V6 also Includes Illuminated Door Pockets	1,200	1,091
BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920			
CB -	Roof Rail Crossbars (Port Installed)	225	187
SPL	Scuff Plates, Illuminated (Port Installed) (N/A on SX); on L, LX and EX	250	208
TRS	Seating Package, 3rd Row Includes Split-Folding Third Row Seat [Requires Convenience Package (CP-)] (N/A on L or EX 2.0L) (Standard on LX V6, EX V6 and SX); on LX 2.4L	1,490	1,379
SS	Side Step Bars (Port Installed)	495	410
AS-/SXT	Technology Package, Advanced Includes Autonomous Emergency Braking, Forward Collision Warning, Lane Departure Warning, Advanced Smart Cruise Control and Electronic Parking Brake [Requires Convenience Package (CP) and Requires 3 rd Row Seat Package (RS) on LX 2.4L] (N/A on L, EX or SX); on LX 2.4L also Includes Premium TFT Supervision Meter Cluster	1,500	1,415
	On LX V6	1,000	944
	On SX V6 also Includes HID Headlamps with Auto Leveling, Dynamic Bending Light, Ventilated Front Seats and Heated Steering Wheel	2,000	1,868
TEC	Touring Package, Advanced Includes Autonomous Emergency Braking, Forward Collision Warning, Lane Departure Warning, Advanced Smart Cruise Control, Electronic Parking Brake, Panoramic Sunroof with Power Sunshade and LED Interior Lighting and Chrome Roof Rails [Requires Premium Package (KP-)] (N/A on L, LX or SX); on EX	2,500	2,330
TH/TO	Trailer Hitch (Port Installed)	395	327
WL	Wheel Locks (Port Installed)	55	42
WH	Windshield Washers, Heated (Port Installed)	250	208

Understanding the difference

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What to do

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2017 Kia Soul

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
B1511	Soul Base FWD 4-Door Wagon Manual	\$ 16,668	\$ 16,840
B1512	Soul Base FWD 4-Door Wagon Automatic	18,011	18,400
B2522	Soul Plus + FWD 4-Door Wagon Automatic	19,670	20,500
B2542	Soul Exclaim ! FWD 4-Door Wagon Automatic	22,495	23,500

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
AU	Audio Package Includes Navigation with 8" Display and HD Radio, Harmon Kardon Audio with Center Speaker, Subwoofer and Amplifier, Speaker Lights, Push-Button Engine Start with Smart Key, Immobilizer, Leatherette Meter Hood, Door Trim and Door Armrests, Piano Black Accents, Chrome Inside Door Handles, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel and 2 USB Center Console Chargers (N/A on Base or Exclaim !); on Plus +	\$ 2,000	\$ 1,844
BA	Bumper Applique, Rear (Port Installed) (N/A on Base); on Plus + and Exclaim !	75	62
CN	Cargo Net (Port Installed)	50	42
CT	Cargo Tray (Port Installed)	80	67
CTS	Cargo Tray and Seatback Cover (Port Installed)	115	93
CON	Convenience Package Includes AM/FM/MP3 Audio System with Color Touch Screen, Rear Camera Display and Auto On/Off Headlamps (N/A on Base Manual, Plus + or Exclaim !); On Base Automatic	500	481
CB	Cross Bars, Roof Rail (Port Installed)	225	187
DSC	Designer Collection Package Includes 18" Alloy Wheels, Leather-Wrapped Shift Knob, Leather-Wrapped Steering Wheel, Two Tone Roof Treatment and P235/45R-18 Tires (N/A on Base or Exclaim !); on Plus +	400	366
CF	Floor Mats, Carpeted (Port Installed)	120	98
IL	Interior Lighting Kit (Port Installed)	450	374
PL	Lights, Puddle (Port Installed)	225	192
CMC	Mirror Caps, Chrome (N/A on Base or Plus +); on and Exclaim !	115	93
EH	Mirror, Automatic Day/Night Inside Rearview with Compass and Garage Door Opener (Port Installed)	350	291
MUG	Mud Guards (Port Installed)	95	78
PPP	Paint Protection Package (Port Installed)	200	171
- - -	Paint, Alien II Pearl Metallic (N/A on Exclaim !); on Base and Plus +	N/C	N/C
- - -	Paint, Bright Silver Metallic, Clear White, Latte Brown Metallic, Mysterious Blue, Russet Brown, Shadow Black Pearl or Titanium Gray Metallic	N/C	N/C
- - -	Paint, Solar Yellow (N/A on Base or Exclaim !); on Plus +	N/C	N/C
PED	Pedals, Sport (Port Installed)	80	67

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2017 Kia Soul (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
MO	Primo Package Includes Panoramic Sunroof with Power Sunshade, Supervision Meter Cluster with Color LCD Display, Leather Seat Trim, 10-Way Power Driver's Seat with Lumbar Support, 8-Way Power Passengers Seat, Ventilated Driver and Front Passenger Seats, Heated Front and Rear Outboard Seats, Heated Steering Wheel, Blind-Spot Detection System, Power Folding Outside Mirrors, Lane Departure Warning System, Forward Collision Warning System, Projector Headlights, LED TailLights and LED Positioning Lights [Requires Audio Package (AU)] (N/A on Base or Exclaim !); on Plus + .	\$ 4,000	\$ 3,711
RS	Remote Start Kit, Key Start (Port Installed) (N/A on Base Manual); on Base Automatic, Plus + and Exclaim !	425	353
RSP	Remote Start Kit, Push Button (N/A on Base); on Plus + and Exclaim !	425	353
SPL	Scuff Plates, Illuminated (Port Installed)	250	208
SP	Spoiler, Rear (Port Installed)	395	327
SRF	Sunroof, Panoramic with Power Sunshade [Requires Technology Package (TP1)] (N/A on Base or Plus +); on Exclaim !	1,000	932
TP1	Technology Package Includes Navigation with 8" Display, Harmon Kardon Audio with Center Speaker, Subwoofer and Amplifier, Speaker Lights, 10-Way Power Driver's Seat with Lumbar Support, 8-Way Power Passengers Seat, Blind-Spot Detection System, Power Folding Outside Mirrors, 2 USB Center Console Chargers, Heated Front and Rear Outboard Seats, Heated Steering Wheel, HID Projector Low Beam Headlights, LED Positioning Lights, LED Front Fog Lights and LED Taillights (N/A on Base or Plus +); on Exclaim !	3,000	2,794
U17	UVO Package Includes UVO3 with eServices, Leather-Wrapped Steering Wheel, Leather-Wrapped Shift Knob, Push Button Engine Start with Smart Key, Immobilizer and 2 USB Center Console Chargers (N/A on Base or Exclaim !); on Plus +	1,000	924
WL	Wheel Locks (Port Installed)	55	42

Understanding the difference

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2017 Kia Sportage

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SPORTAGE FWD			
42222	Sportage LX FWD 4-Door Sport Utility Vehicle Automatic	\$ 23,885	\$ 22,732
42242	Sportage EX FWD 4-Door Sport Utility Vehicle Automatic	26,395	24,870
45282	Sportage SX FWD 4-Door Sport Utility Vehicle Automatic	33,395	31,481
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
SPORTAGE AWD			
42422	Sportage LX AWD 4-Door Sport Utility Vehicle Automatic	25,385	24,176
42442	Sportage EX AWD 4-Door Sport Utility Vehicle Automatic	27,895	26,314
45482	Sportage SX AWD 4-Door Sport Utility Vehicle Automatic	34,895	32,925

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
BA	Bumper Applique, Rear (Port Installed)	\$ 75	\$ 62
CO	Cargo Cover (Port Installed)	150	120
CA	Cargo Mat (Port Installed)	95	78
CN	Cargo Net (Port Installed)	50	42
CT	Cargo Tray (Port Installed)	80	67
CCP	Cool and Connected Package Includes 7" Touchscreen and Dual-Zone Automatic Climate Control [Requires Popular Package (PKG)] (N/A on EX or SX); on LX	900	828
VISIT US AT UBS4CARS.COM.			
RS	Engine Start, Remote Key (Port Installed) (N/A on EX or SX); on LX	425	353
RSP	Engine Start, Remote Push Button (Port Installed) (N/A on LX); on EX and SX	425	353
CF	Floor Mats, Carpeted (Port Installed)	130	104
IL	Light Kit, Interior (Port Installed)	300	249
EH	Mirror, Auto-Dimming Insider Rearview with HomeLink and Compass (Port Installed) (N/A on SX); on LX and EX	350	291
MUG	Mud Guards (Port Installed) [N/A with Side Steps (SS)]	95	78
PPP	Paint Protection Package	185	156
SWP	Paint, Snow White Pearl (N/A on LX); on EX and SX	395	362
PKG	Popular Package Includes 10-Way Power Adjustable Driver's Seat with Power Lumbar Support, Heated Seats, Upgraded Cloth-Trimmed Seats, Roof Rails, UV-Reducing Solar Control Glass, Heated Outside Mirrors, Windshield Wiper De-Icer, Rear Center Armrest with Cup Holders and Dual Illuminated Visor Vanity Mirrors (N/A on EX or SX); on LX	1,100	1,013

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2017 Kia Sportage (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
PKL	Premium Package Includes Panoramic Sunroof with Power Sunshade, Blind-Spot Detection System with Lane Change Assist, Rear Cross Traffic Alert, Heated Steering Wheel, Auto-Dimming Inside Rearview Mirror with Homelink, Power-Folding Heated Outside Mirrors with LED Turn Signals and LED Interior Lighting (N/A on LX or SX); on EX	\$ 1,900	\$ 1,749
CB	Roof Rail Cross Bars (Port Installed)	225	187
TKL	Technolgy Package Includes 8" Touchscreen Navigation, Smart Power Tailgate, Harman Kardon 320-Watt Sound System with 8-Speakers, Ventilated Front Seats, 8-Way Power Passenger Seat, Autonomous Emergency Braking with Pedestrian Detection, Lane Departure Warning System, Front and Rear Parking Assist Sensors, High Beam Assist and Compact Spare Tire [Requires Premium Package (PKL)] (N/A on LX or SX); on EX	2,800	2,576
TH	Tow Hitch (Port Installed) (N/A on SX); on LX and EX	425	353
WL	Wheel Locks (Port Installed)	55	42
WH	Windshield Washers, Heated (Port Installed)	250	208

Understanding the difference

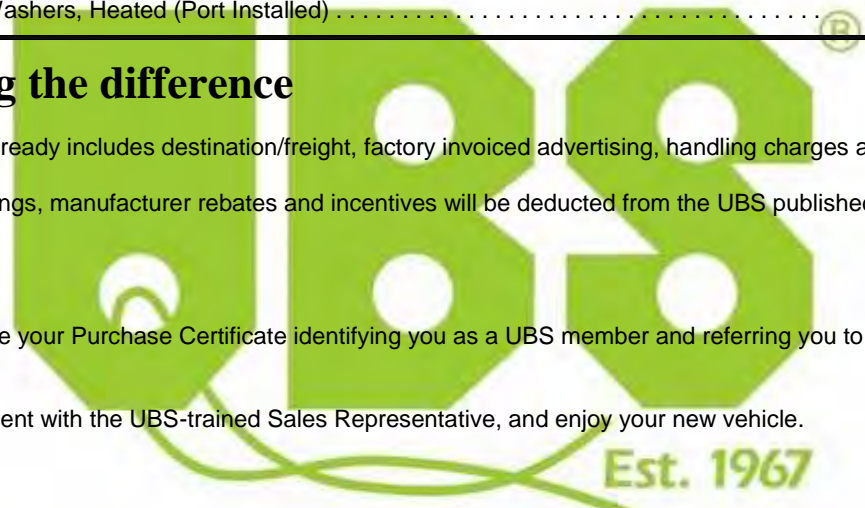
UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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2017 LINCOLN

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as “MFG RETAIL” are the Manufacturers Suggested Retail Price including freight. Those listed as *“(UBS W’SALE)” are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. Call UBS for more details on availability.

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at 301-657-1920 in DC/Virginia or 410-792-9070 in Maryland
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

Washington 301.657.1920
 Baltimore 410.792.9070
 ubs4cars.com

2017 Lincoln Continental

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CONTINENTAL FWD			
L9P/100A	Continental Premiere FWD 4-Door Sedan with Option Package (100A)	\$ 45,485	\$ 43,320
L9S/200A	Continental Select FWD 4-Door Sedan with Option Package (200A)	48,440	46,127
L9R/300A	Continental Reserve FWD 4-Door Sedan with Option Package (300A)	54,840	51,938

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. **Also, incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

CONTINENTAL AWD			
L9V/100A	Continental Premiere AWD 4-Door Sedan with Option Package (100A)	47,485	45,220
L9T/200A	Continental Select AWD 4-Door Sedan with Option Package (200A)	50,440	48,027
L9N/300A	Continental Reserve AWD 4-Door Sedan with Option Package (300A)	56,840	53,828

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
153	Bracket, Front License Plate	N/C	N/C
66D	Climate Package Includes Automatic High Beam Headlamps, Automatic Day/Night Inside Rearview Mirror, Heated Rear Seats, Windshield Wiper De-Icer, Rain-Sensing Windshield Wipers and Heated Steering Wheel (N/A on Premiere); on Select and Reserve	\$ 695	\$ 633
99P	Engine, 2.7 Liter V6 (N/A on Premiere) (Standard on Reserve); on Select	2,250	2,048
99C	Engine, 3.0 Liter V6 Twin Turbo (N/A on Premiere, Select or Reserve FWD); on Reserve AWD	3,265	2,972
90B	Floor Mats, All-Weather	120	109
VISIT US AT UBS4CARS.COM.			
17L	Luxury Package Includes Premium LED Headlamps, 19-Speakers, CD Player Radio Equipment (59C) and Revel Ultima Radio System (N/A on Premiere or Select); on Reserve	5,000	4,550
43W	Moonroof, Dual Panel Include Dual Power Moonroof Sunshades [Included with Rear Seat Package (61R)] (N/A on Premiere); on Select and Reserve.	1,750	1,593
---	Paint, Black Velvet (G1), Ingot Silver Metallic (UX), Jade Green Metallic (HW), Magnetic Gray Metallic (J7), Midnight Sapphire Blue Metallic (N1) or Palladium White Gold (GN)	N/C	N/C
---	Paint, Burgundy Velvet Metallic Tinted (R3) or Ruby Red Metallic Tinted (RR)	495	441

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2017 Lincoln Continental (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
W9	Paint, Diamond Black Metallic (N/A on Premiere or Select); on Reserve	N/C	N/C
UG	Paint, White Platinum Metallic Tricoat Metallic	\$ 595	\$ 542
REMEMBER TO ASK ABOUT INCENTIVES.			
59C	Radio Equipment, CD Player [Included with Luxury Package (17L)]	335	305
68V	Radio System, Revel Includes 13-Speakers (N/A on Premiere); on Select and Reserve	1,130	1,028
61R	Rear Seat Package Includes Rear Ashtrays, Rear Audio/Climate Controls, Rear Adjustable Headrests, Dual Panel Moonroof (43W), Power Rear Lumbar & Recline Seat Adjuster, Inflatable Rear Seat Belts (55R), 40-20-40 Split Folding Rear Seat, Heated and Cooled Rear Seats and Sunblinds [Requires Luxury Package (17L) or Revel Radio System (68V)] (N/A on Premiere or Select); on Reserve	4,300	3,913
55R	Seat Belts, Inflatable Rear [Included with Rear Seat Package (61R)] (N/A on Premiere); on Select and Reserve	190	173
60M	Seat, Perfect Position Front Includes Dual 30-Way Power with Thigh Extender and Power Lumbar Seat Adjusters (N/A on Premiere); on Select and Reserve	1,500	1,365
20N	Select Plus Package Includes Blind Spot Information System with Cross Traffic Alert, Navigation System with Voice Recognition and SiriusXM Traffic & Travel Link with 6-Years of Service (N/A on Premiere or Reserve); on Select	1,255	1,143
63A	Technology Package Includes 360-Degree Camera, Adaptive Cruise Control, Automatic Day/Night Inside Rearview Mirror, Active Park Assist, Windshield Wiper De-Icer, Rain-Sensing Windshield Wipers, Lane Keeping System with Lane Keeping Aid, Lane Keeping Alert and Driver Alert System & Pre-Collision Assist with Pedestrian Detection with Active Braking & Collision Warning with Brake Support [Requires 2.7 Liter V6 Engine (99P) on Select] (N/A on Premiere); on Select and Reserve	3,105	2,826
TEL	Tires, P245/40R-20 Summer [Requires 3.0 Liter V6 Engine (99C), Technology Package (63A) and Polished Aluminum Wheels (642)] (N/A on Premiere or Select); on Reserve . . .	195	178
642	Wheels, Polished Aluminum with Dark Tarnish Painted Pockets Includes P245/40R-20 Tires (N/A on Premiere); on Select and Reserve	750	683

Understanding the difference

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What to do

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United Buying Service

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2017 Lincoln MKC

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MKC FWD			
J1C/100A	MKC Premiere FWD 4-Door Sport Utility with Option Package (100A)	\$ 33,645	\$ 32,071
J2C/200A	MKC Select FWD 4-Door Sport Utility with Option Package (200A)	36,645	34,743
J3C/300A	MKC Reserve FWD 4-Door Sport Utility with Option Package (300A)	40,410	38,104
MKC AWD			
J1D/100A	MKC Premiere AWD 4-Door Sport Utility with Option Package (100A)	36,055	34,361
J2D/200A	MKC Select AWD 4-Door Sport Utility with Option Package (200A)	39,050	37,016
J3D/300A	MKC Reserve AWD 4-Door Sport Utility with Option Package (300A)	42,820	40,369

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
50A	Aluminum Trim/Sonata Spin Package (N/A on Premiere); on Select and Reserve	N/C	N/C
65M	Cargo Mat, Premium Reversible	\$ 50	\$ 45
65P	Cargo Protector	90	80
671	Climate Package Includes Automatic High Beam Headlamp Control, Heated Rear Seats, Heated Steering Wheel and Rain-Sensing Windshield Wipers with Heated Washers (N/A on Premiere); on Select and Reserve	605	538
99H	Engine, 2.3 Liter 4-Cylinder Turbo Ecoboost (N/A on Premiere, Select FWD or Reserve FWD); on Select AWD and Reserve AWD	1,140	1,014
16A	Floor Mats, All-Weather	90	80
943	Lights, Configurable Daytime Running (Standard on Select and Reserve); on Premiere	45	40

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---	Paint, Black Velvet (G1), Ingot Silver Metallic (UX), Luxe Silver Metallic (H6), Magnetic Gray Metallic (J7), Midnight Sapphire Blue Metallic (N1) or Palladium White Gold Metallic (GN)	N/C	N/C
W9	Paint, Diamond Black Metallic Tinted (N/A on Premiere or Select); on Reserve	495	441
UG	Paint, Diamond White Metallic Tricoat (N/A on Premiere); on Select and Reserve	695	619

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2017 Lincoln MKC (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Ruby Red Metallic Tinted (RR) or Burgundy Velvet Metallic Tinted (R3) (N/A on Premiere); on Select and Reserve	\$ 495	\$ 441
47E	Radio System, Enhanced THX II (N/A on Premiere); on Select and Reserve	995	886
43M	Roof, Panoramic Vista with Power Glass Front & Fixed Rear Moonroofs and Dual Power Sunshades (N/A on Premiere) (Standard on Reserve); on Select	1,700	1,513
661	Select Plus Package Includes Blind Spot Information System with Cross Traffic Alert, Navigation System with Voice Recognition and SiriusXM Traffic & Travel Link with 6-Years of Service (N/A on Premiere or Reserve); on Select	1,100	979
179	Suspension, Continuous Damping Control (N/A on Premiere) (Standard on Select AWD and Reserve AWD); on Select FWD and Reserve FWD	650	579
VISIT US AT UBS4CARS.COM.			
663	Technology Package Includes Adaptive Cruise Control, Automatic Engine Start/Stop Function, Forward Keeping System, Lane Keeping System, Active Park Assist and Collision Warning with Brake Support (N/A on Premiere or Select); on Reserve	2,295	2,043
536	Trailer Tow Package, Class II Includes 3,000 Lb Maximum Towing Cap and Trailer Sway Control (N/A on Premiere); on Select also Includes 110 Volt Inverter	645	574
	On Reserve	555	494
86D	Wheel Lug Nuts, Locking (Dealer Installed)	40	35
647	Wheels, 5-Spoke Premium Luster Nickel Painted Aluminum Includes P245/45R-19 Tires (N/A on Premiere, Reserve FWD or Select); on Reserve AWD	545	485
649	Wheels, Polished Aluminum with Ebony Painted Pocket Includes P255/40R-20 Tires [Requires 2.3L 4-Cylinder Turbo Ecoboost Engine (99H)] (N/A on Premiere, Select or Reserve FWD); on Reserve AWD	1,145	1,019
646	Wheels, Premium Painted Luster Nickel Includes P235/45R-19 Tires (N/A on Premiere, Reserve AWD or Select); on Reserve FWD	545	485

Understanding the difference

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What to do

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2017 Lincoln MKT

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MKT FWD			
J5F/100A	MKT Base FWD 4-Door Sport Utility with Option Package (100A)	\$ 44,455	\$ 42,341

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MKT AWD			
AUN/201A	MKT GTDI AWD 4-Door Sport Utility with Option Package (201A)	49,950	47,562

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
55M	Appearance Package, Woven Metal Includes Leather-Wrapped Steering Wheel (N/A on Base); on GTDI	\$ 195	\$ 174
51R	Console, Second Row Refrigerated [Requires Heated & Cooled Folding Second Row Bucket Seats (21D) (N/A on Base); on GTDI	895	797
67P	Entertainment System, DVD Headrest (Dealer Installed) (N/A on Base); GTDI	1,995	1,776
16W	Floor Mats, All-Weather Front and Rear (N/A on Base); GTDI	75	64
---	Paint, Black Velvet (G1), Ingot Silver Metallic (UX), Luxe Silver Metallic (H6), Midnight Sapphire Blue Metallic (N1) or Palladium White Gold Metallic	N/C	N/C
---	Paint, Ruby Red Metallic Tinted (RR) or Burgundy Velvet Metallic Tinted (R3)	495	441
UG	Paint, White Platinum Metallic Tricoat	695	619
43Q	Roof, Power Panoramic Vista (N/A on Base); on GTDI	1,595	1,420
52R	Seat Belts, Inflatable Second Row	250	223
21D	Seats, Heated & Cooled Folding Second Row Bucket (N/A on Base); GTDI	995	886

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86B	Technology Package Includes Collision Warning with Brake Support, Adaptive Cruise Control, Lane Keeping System and Active Park Assist (N/A on Base); on GTDI	2,000	1,780
53G	Trailer Tow Package, Class II Includes 4,500 Lb Maximum Towing Cap, Trailer Hitch Receiver, Trailer Sway Control and 4-Pin to 7-Pin Trailer Wire Connector (N/A on Base); On GTDI	595	530
64U	Wheels, Polished Aluminum Includes P255/45R-20 Tires (N/A Base); on GTDI	1,350	1,202

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2017 Lincoln MKZ

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MKZ FWD			
L5A/100A	MKZ Base Premiere FWD 4-Door Sedan with Option Package (100A)	\$ 35,935	\$ 34,247
L5C/200A	MKZ Base Select FWD 4-Door Sedan with Option Package (200A)	37,685	35,910
L5E/300A	MKZ Base Reserve FWD 4-Door Sedan with Option Package (300A)	40,435	38,325
L5K/400A	MKZ Hybrid Premiere FWD 4-Door Sedan with Option Package (400A)	35,935	34,247
L5L/500A	MKZ Hybrid Select FWD 4-Door Sedan with Option Package (500A)	37,685	35,910
L5M/600A	MKZ Hybrid Reserve FWD 4-Door Sedan with Option Package (600A)	40,435	38,325

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MKZ AWD			
L5B/100A	MKZ Base Premiere AWD 4-Door Sedan with Option Package (100A)	37,825	36,043
L5D/200A	MKZ Base Select AWD 4-Door Sedan with Option Package (200A)	39,575	37,706
L5F/300A	MKZ Base Reserve AWD 4-Door Sedan with Option Package (300A)	42,325	40,111

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
153	Bracket, Front License Plate	N/C	N/C
96B	Cargo Net	\$ 25	\$ 23
50A	Climate Package Includes Automatic High-Beam Headlamps, Heated Rear Seats, Heated Steering Wheel, Rain-Sensing Windshield Wipers and (on Base) Windshield Wiper De-Icer (N/A on Premier); on Select and Reserve	695	633
47S	Drivers Package Includes Painted Brake Calipers, Aluminum Pedal Covers, Multi-Contour Front Seats, Sport Tuned Suspension, Dynamic Torque Vectoring, Painted Upper Grille, Interior Trim Accent Pack and 10-Spoke Fully Polished Aluminum Wheels [Requires 3.0 Liter V6 Engine (99C)] (N/A on Premier, Select or Reserve FWD); on Reserve AWD	3,395	3,090
99C	Engine, 3.0 Liter V6 Twin Turbo (N/A on Premier, Select Hybrid or Reserve Hybrid); on Base Select FWD and Base Reserve FWD	2,750	2,503
	on Base Select AWD and Base Reserve AWD	4,000	3,640

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2017 Lincoln MKZ (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
55M	Floor Mats, All-Weather Front and Rear	\$ 120	\$ 109
12D	Floor Mats, Premium Front and Rear (N/A on Premier); on Select and Reserve	175	160
21L	Luxury Package Includes Premium LED Headlamps and Revel Ultima Radio System with 20-Speakers (N/A on Premier or Select); on Reserve	4,400	4,004
13B	Moonroof, Power Glass (N/A on Premier); on Select and Reserve	1,200	1,092
---	Paint, Black Velvet (G1), Ingot Silver Metallic (UX), Jade Green Metallic (HW), Magnetic Gray Metallic (J7), Midnight Sapphire Blue (N1) or Palladium White Gold Metallic (GN)	N/C	N/C
---	Paint, Ruby Red Metallic Tinted (RR) or Burgundy Velvet Metallic Tinted (R3)	495	451
UG	Paint, White Platinum Metallic Tricoat	695	633
917	Radio System, Revel Includes HD Radio (N/A on Premier); on Select and Reserve	1,180	1,074
REMEMBER TO ASK ABOUT INCENTIVES.			
13P	Roof, Panoramic Vista (N/A on Premier); on Select and Reserve	2,995	2,726
67B	Seat Belts, Inflatable Rear (N/A on Premier); on Select and Reserve	195	178
66C	Seats, Multi-Contour Front with Active Motion (N/A on Premier or Select); on Reserve	595	542
43A	Select Plus Package Includes Blind-Spot Information System with Cross-Traffic Alert, Navigation System with Voice Recognition and SiriusXM Traffic and Travel Link Radio with 6-Years of Service (N/A on Premier or Reserve); on Select	1,255	1,143
85E	Sonata Spin Aluminum Trim Package (N/A on Premiere); on Select and Reserve	N/C	N/C
68A	Sunshade, Power Rear [N/A with Panoramic Vista Roof (13P)] (N/A on Premier); on Select and Reserve	305	278
14M	Technology Package Includes Forward Sensing System, Lane Keeping System, Enhanced Active Park Assist, Pre-Collision Assist with Pedestrian Detection, Rain-Sensing Windshield Wipers, Adaptive Cruise Control with Stop & Go and (on Base) Windshield Wiper De-Icer (N/A on Premier); on Select and Reserve	2,395	2,180
T7R	Tires, 19" Summer [Requires Drivers Package (47S) (N/A on Premier, Select or Reserve FWD); on Reserve AWD	195	178
18K	Trunk Release, Power with Soft-Close (N/A on Premier) (Standard on Reserve); on Select	440	400
64V	Wheels, Polished Machined Aluminum with Painted Pockets Includes 19" Tires (N/A on Premier); on Select and Reserve	750	683

Understanding the difference

Est. 1967

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2017 Lincoln Navigator

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price, add the W'Sale Price for the desired options and add \$400. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
NAVIGATOR RWD			
J2H/200A	Navigator Base Select RWD 4-Door Sport Utility with Option Package (200A)	\$ 64,710	\$ 61,597
J2K/300A	Navigator Base Reserve RWD 4-Door Sport Utility with Option Package (300A)	72,775	68,543
J3H/200A	Navigator L Select RWD 4-Door Sport Utility with Option Package (200A)	67,100	63,868
J3K/300A	Navigator L Reserve RWD 4-Door Sport Utility with Option Package (300A)	74,985	70,790

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NAVIGATOR 4WD			
J2J/200A	Navigator Base Select 4WD 4-Door Sport Utility with Option Package (200A)	68,285	64,994
J2L/300A	Navigator Base Reserve 4WD 4-Door Sport Utility with Option Package (300A)	75,775	71,363
J3J/200A	Navigator L Select 4WD 4-Door Sport Utility with Option Package (200A)	70,675	67,264
J3L/300A	Navigator L Reserve 4WD 4-Door Sport Utility with Option Package (300A)	78,165	73,610

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
X41	Axle Ratio, 4.10 (N/A on L); on Base	\$ 45	\$ 40
153	Bracket, Front License Plate	N/C	N/C
54C	Cargo Mat [N/A with Leather Surfaced Split Folding Center Bench Seat (21L)] (Standard on Reserve); on Select	100	89
21B	Console, Center Row [N/A with Leather Surfaced Split Folding Center Bench Seat (21L)]	N/C	N/C
91D	Entertainment System Includes 2-DVD Players, 2-Wireless Headphones, 2-LCD Monitors, Auxiliary Inputs and Remote Control (Dealer Installed)	1,995	1,776

REMEMBER TO ASK ABOUT INCENTIVES.

51R	Floor Mats, All-Weather Front and Rear (Dealer Installed)	75	67
43M	Moonroof, Power Glass	995	886
---	Paint, Black Velvet (G1), Ingot Silver Metallic (UX), Magnetic Gray Metallic (J7), Palladium White Gold Metallic (GN) or Riviera Sands Light Brown Metallic (H5)	N/C	N/C
N1	Paint, Midnight Sapphire Blue (N/A on Reserve); on Select	N/C	N/C
RR	Paint, Ruby Red Metallic Tinted	495	441
UG	Paint, White Platinum Metallic Tricoat	695	619

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2017 Lincoln Navigator (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
18C	Running Boards, Chrome Power Deployable [Deletes Black Velvet Lower Exterior Color] (N/A on Select); on Reserve	N/C	N/C
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
21L	Seat, Leather Surfacd Split Folding Center Bench [N/A with Cargo Mat (54C) or Center Row Console (21B)]	N/C	N/C
64L	Wheels, 20-Spoke Polished Aluminum Includes Continuously Controlled Damping Suspension and P285/45R-22 Tires (N/A on Reserve); on Select RWD	\$ 2,650	\$ 2,359
	On Select 4WD	2,000	1,780
64F	Wheels, 6-Spoke Dark Finish Aluminum with P275/55R-20 Tires (N/A on Reserve); on Select	495	441
64A	Wheels, 9-Spoke Machined Aluminum (N/A on Select); on Reserve	N/C	N/C

Understanding the difference

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What to do

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2017 MAZDA

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2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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 Baltimore 410.792.9070
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2017 Mazda CX-3

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
CX-3 FWD			
CX3 SP 2A	CX-3 Sport FWD 4-Door Sport Utility Automatic	\$ 20,860	\$ 20,451
CX3 TR 2A	CX-3 Touring FWD 4-Door Sport Utility Automatic	22,860	22,397
CX3 GR 2A	CX-3 Grand Touring FWD 4-Door Sport Utility Automatic	25,890	25,345

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CX-3 AWD			
CX3 SP XA	CX-3 Sport AWD 4-Door Sport Utility Automatic	22,110	21,667
CX3 TR XA	CX-3 Touring AWD 4-Door Sport Utility Automatic	24,110	23,613
CX3 GT XA	CX-3 Grand Touring AWD 4-Door Sport Utility Automatic	27,140	26,562

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
ARM	Armrest, Center (Port Installed) (Standard on Touring and Grand Touring); on Sport	\$ 200	\$ 160
RBG	Bumper Guard, Rear (Port Installed)	100	80
1BT	Bumper Trim Package, Front and Rear (Port Installed)	495	396
CGN	Cargo Net (Port Installed)	50	40
SCP	Door Sill Trim Plates (Port Installed)	100	80
MMS	Engine Start, Mobile Start Remote Control (Port Installed)	550	440
FLA	Floor Mats, All Weather Front and Rear (Port Installed)	100	80

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

1AT	i-Activesense Package Includes Smart City Brake Support, Smart Brake Support with Collision Warning, Radar Cruise Control with Close Proximity Warning, Distance Recognition Support System, Automatic High Beams Headlamp Control, Automatic On/Off Headlamp Control, Lane Departure Warning System and Rain-Sensing Windshield Wipers (N/A on Sport or Touring); on Grand Touring	1,170	1,035
ILK	Interior Lighting Kit (Port Installed)	295	236
MRC	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) [N/A with i-Activesense Package (1AT)]	175	140
MRH	Mirror, Automatic Day/Night Inside Rearview with Compass Includes HomeLink Garage Door Opener (Port Installed) [N/A with i-Activesense Package (1AT)]	300	240

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2017 Mazda CX-3 (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

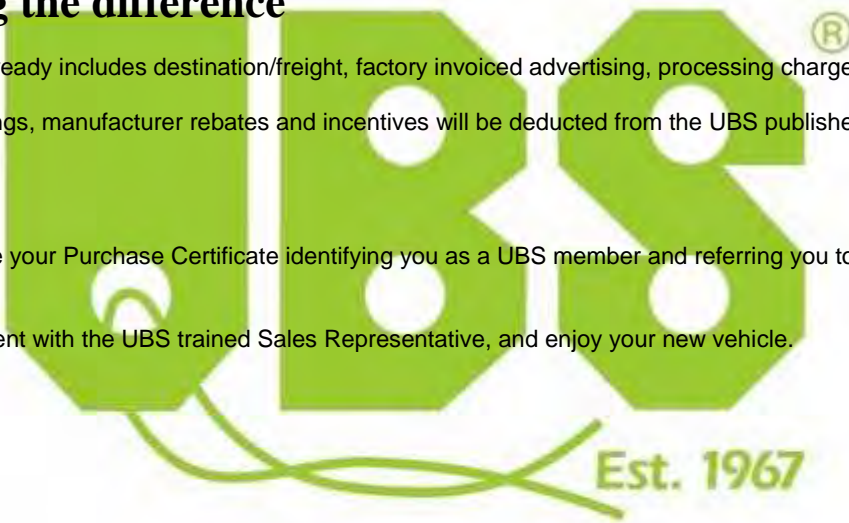
MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Ceramic Metallic (47A), Deep Crystal Blue Mica (42M), Dynamic Blue Mica (44J), Jet Black Mica (41W), Meteor Gray Mica (42A) or Titanium Flash Mica (42S)	N/C	N/C
REMEMBER TO ASK ABOUT INCENTIVES.			
34K	Paint, Crystal White Pearl Mica	\$ 200	\$ 177
41V	Paint, Soul Red Metallic	300	266
PSR	Parking Sensors, Rear (Port Installed)	495	396
1PR	Premium Package Includes Power Glass Moonroof, Sirius Satellite Radio with 4-Months of Service, 7-Bose Speakers, Bose Surround Sound, HD Radio and Cargo Cover (N/A on Sport or Grand Touring); on Touring	1,410	1,248
RCK	Roof Rail Crossbars (Port Installed)	300	240
WLK	Wheel Locks (Port Installed)	55	44

Understanding the difference

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What to do

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Washington 301.657.1920

Baltimore 410.792.9070

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2017 Mazda3 Hatchback & Sedan

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MAZDA3 HATCHBACK			
M3H SP P	Mazda3 Sport 2.0L FWD 4-Door Hatchback Manual	\$ 19,930	\$ 19,500
M3H SP A	Mazda3 Sport 2.0L FWD 4-Door Hatchback Automatic	20,980	20,516
M3H TR A	Mazda3 Touring 2.0L FWD 4-Door Hatchback Automatic	23,080	22,547
M3H TR 2P	Mazda3 Touring 2.5L FWD 4-Door Hatchback Manual	23,230	22,694
M3H TR 2A	Mazda3 Touring 2.5L FWD 4-Door Hatchback Automatic	24,280	23,709
M3H GT P	Mazda3 Grand Touring 2.5L FWD 4-Door Hatchback Manual	24,730	24,145
M3H GT A	Mazda3 Grand Touring 2.5L FWD 4-Door Hatchback Automatic	25,780	25,160

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MAZDA3 SEDAN			
M3S SP P	Mazda3 Sport 2.0L FWD 4-Door Sedan Manual	18,680	18,290
M3S P A	Mazda3 Sport 2.0L FWD 4-Door Sedan Automatic	19,730	19,307
M3S TR P	Mazda3 Touring 2.0L FWD 4-Door Sedan Manual	21,280	20,806
M3S TR A	Mazda3 Touring 2.0L FWD 4-Door Sedan Automatic	22,330	21,822
M3S GT P	Mazda3 Grand Touring 2.5L FWD 4-Door Sedan Manual	23,980	23,418
M3S GT A	Mazda3 Grand Touring 2.5L FWD 4-Door Sedan Automatic	25,030	24,436

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
1AP/2AP	Appearance Package Includes Jet Black Front Air Dam, Rear Diffuser, Rear Skirt, Door Mirror Caps and Side Sill Extensions; on Sedans	\$ 1,300	\$ 1,040
	On Hatchbacks also Includes Rear Liftgate Spoiler	1,750	1,400
RBS	Bumper Guard, Rear (Port Installed)	100	80
VISIT US AT UBS4CARS.COM.			
CGM	Cargo Mat (Port Installed)	75	60

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2017 Mazda3 Hatchback & Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
CGN	Cargo Net (Port Installed); on Sedans	\$ 50	\$ 40
	On Hatchbacks also Includes Cargo Tie Down Hooks	60	48
CGT	Cargo Tray (Port Installed)	75	60
SCP	Door Sill Trim Plates (Port Installed)	125	100
MMS	Engine Start, Mobile Start Remote Control (Port Installed) (N/A on Manual); on Automatic	550	440
FLA	Floor Mats, All-Weather (Port Installed)	100	80
FOG	Fog Lights (Port Installed) (Standard on Grand Touring); on Sport and Touring	375	330
1LP	i-Eloop Package Includes I-ELOOP Regenerative Engine Braking System and Active Grille Shutters [Requires Safety Package (1SP)] (N/A on Sport, Touring or Grand Touring Manual); on Grand Touring Automatic	800	688
ILK	Light Kit, Interior Includes LED Front Footwell Lights (Port Installed)	300	240
JCB	Mirror Cap Credit, For Jet Black [Requires Appearance Package (1AP/2AP)]	- 100	- 80
MRH	Mirror, Automatic Day/Night Inside Rearview with Compass & Homelink Garage Door Opener (Port Installed) [N/A with Premium Equipment Package (1PM)]	300	240
MRC	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) [N/A with Premium Equipment Package (1PM)]	175	140

HAVE YOU CALLED UBS?

---	Paint, Deep Crystal Blue Mica (42M), Eternal Blue Mica (45B), Jet Black Mica (41W), Sonic Silver Metallic (45P) or Titanium Flash Mica (42S)	N/C	N/C
25D	Paint, Snowflake White Pearl Mica	200	172
---	Paint, Soul Red Metallic (41V) or Machine Gray Metallic (46G)	300	258
PSR	Parking Sensors, Rear (Port Installed)	495	396
2PO	Popular Equipment Package Includes Shark Fin Antenna, Overhead Console with Storage, Dual Illuminated Visor Vanity Mirrors, Power Glass Moonroof, SiriusXM Satellite Radio with 4-Months of Service, Bose Surround Sound Radio System with Centerpoint 2 & AudioPilot, and Rear Deck Lip Spoiler (N/A on Sport, Touring Hatchback or Grand Touring); on Touring 2.0L Sedan	1,500	1,290
1PE	Preferred Equipment Package Includes Blind-Spot Monitor with Cross Traffic Alert, 4-Cupholders, Automatic On-Off Headlamp Control, Dual Heated Power Outside Mirrors with Manual Fold & Turn Signals, Rain Sensing Windshield Wipers and Alloy Wheels (N/A on Sport Hatchback, Touring or Grand Touring); on Sport Sedan	1,000	860
1PM	Premium Equipment Package Includes Bi-LED Headlamps with Automatic Leveling, Pivoting Adaptive Front Lighting System, LED Daytime Running Lights, Automatic Day/Night Inside Rearview Mirror with Homlink Garage Door Opener, Heated Steering Wheel and LED Tail Lamps [N/A with Mirror (MRC), Mirror (MRH) or Navigation System (NVF)] (N/A on Sport or Touring); on Grand Touring	1,600	1,376
1SP	Safety Package, i-ACTIVSENSE Includes Smart Brake Support, Radar Cruise Control, Automatic High Beams Headlamp Control, Lane Departure Warning System, Lane Keep Assist and Traffic Sign Recognition [Requires Premium Package (1PM)] (N/A on Sport or Touring); on Grand Touring	1,100	946
RSP	Spoiler, Rear Lip [N/A with Popular Equipment Package (2P0)] (N/A on Sport Hatchback, Touring Hatchback or on Grand Touring); on Sport Sedan and Touring Sedan	375	300
WLK	Wheel Locks (Port Installed) [Requires Preferred Equipment Package (1PE) on Sport Sedan]	55	44

Understanding the difference

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2017 Mazda6 Sedan

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MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MAZDA6 SEDAN			
MZ6 ISP P	Mazda6 Sport FWD 4-Door Sedan Manual	\$ 22,780	\$ 22,159
MZ6 ISP A	Mazda6 Sport FWD 4-Door Sedan Automatic	23,830	23,113
MZ6 ITR P	Mazda6 Touring FWD 4-Door Sedan Manual	25,030	24,142
MZ6 ITR A	Mazda6 Touring FWD 4-Door Sedan Automatic	26,080	25,145
MZ6 IGT A	Mazda6 Grand Touring FWD 4-Door Sedan Automatic	31,530	30,353

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
RBG	Bumper Guard, Rear (Port Installed)	\$ 125	\$ 100
CGM	Cargo Mat (Port Installed)	75	60
CGN	Cargo Net, Envelope Style (Port Installed)	50	40
SCP	Door Sill Trim Plates (Port Installed)	125	100
MMS	Engine Start, Mobile Start Remote Control (Port Installed) (N/A on Sport Manual or Touring Manual); on Sport Automatic, Touring Automatic and Grand Touring	550	440
FLA	Floor Mats, All Weather (Port Installed)	125	100
FOG	Fog Lights, Front [N/A with Premium Package (1PP)] (N/A on Grand Touring); on Sport and Touring	375	300
FGL	Fog Lights, LED Front (Port Installed) [Requires Premium Package (1PP)] (N/A on Sport or Grand Touring); on Touring	425	340
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
MRC	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) (N/A on Touring or Grand Touring); on Sport	195	156
MRH	Mirror, Automatic Day/Night Inside Rearview with Compass and HomeLink Garage Door Opener (Port Installed) (N/A on Touring or Grand Touring); on Sport	295	236
1MC	Moonroof/Bose/Satellite Radio Package Includes Power Glass Moonroof, 11-Bose Speakers and SiriusXM Satellite Radio (N/A on Sport, Touring Manual or Grand Touring); on Touring Automatic	1,325	1,143

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2017 Mazda6 Sedan (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Blue Reflex Mica (42B), Deep Crystal Blue (42M), Jet Black Mica (41W), Jet Black Mica (41W), Sonic Silver Metallic (45P) or Titanium Flash Mica (42S)	N/C	N/C
25D	Paint, Snowflake White Pearl Mica	\$ 200	\$ 173
---	Paint, Soul Red Metallic (41V) or Machine Gray Metallic (46G)	300	259
PSR	Parking Sensors, Rear (Port Installed)	475	380
2PP	Premium Package Includes i-ELOOP Regenerative Braking System, Matte Finish Door Sash Tape, Bright Finish Glove Box Knob & Power Seat Switches, Black Headliner, Heated Rear Seats, Nappa Leather Surfaced Sport Bucket Seats and Heated Steering Wheel with Unique Stitching (N/A on Sport or Touring); on Grand Touring	2,500	2,158
REMEMBER TO ASK ABOUT INCENTIVES.			
1PP	Premium Package LED Headlamps with Automatic Leveling, Adaptive Front Lighting System, LED Daytime Running Lights, Automatic Day/Night Inside Rearview Mirror with Compass & HomeLink Garage Door Opener, Automatic Day/Night Outside Driver's Mirror, Dual Heated Mirrors and Heated Front Seats [Requires Moonroof/Bose/Satellite Radio Package (1MC)] (N/A on Sport, Touring Manual or Grand Touring); on Touring Automatic	1,425	1,230
RSP	Spoiler, Rear (Port Installed) (Standard on Grand Touring); on Sport and Touring	350	280
---	Transmission, 6-Speed Automatic Skyactiv-Drive Straight Shifter with Manual Mode (Standard on Grand Touring); on Sport and Touring	TBA	TBA
WLK	Wheel Locks (Port Installed)	55	44

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■ United Buying Service —

The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service

With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

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Baltimore Area

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3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

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Because there are so many manufacturer rebates and incentives that will further lower your UBS Price, it is important to see the UBS-Trained Sales Specialist to be certain you are receiving the complete discounted price.

2017 Mitsubishi Lancer Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
LANCER SEDAN			
LN41-A	Lancer ES FWD 4-Door Sedan Manual	\$ 18,630	\$ 18,197
LN41-A	Lancer ES FWD 4-Door Sedan Automatic	19,630	19,164
LN41-D	Lancer ES AWC 4-Door Sedan Automatic	21,130	20,614
LN41-F	Lancer SE AWC 4-Door Sedan Automatic	21,930	21,387
LN41-H	Lancer SEL AWC 4-Door Sedan Automatic	22,930	22,354

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
P1/P2	Sun & Sound Package Includes Power Glass Sunroof and 710W Rockford Fosgate Premium Audio System with 9-Speakers (N/A on ES FWD Manual, ES AWC or SE); on ES FWD Automatic also Includes SiriusXM Satellite Radio with 3-Months of Service On SEL	\$ 1,600 1,500	\$ 1,424 1,335
FO	Navigation System Package Includes MMCS Navigation System with 2-Annual Mapcare Updates (Port Installed)	1,800	1,625
FY	Popular Equipment Package Includes Cargo Mat, Alloy Fuel Filler Door and Scuff Plates	350	285
G5	Illumination Package, LED Includes Blue Floor Lights and LED Map Lights (Port Installed)	335	280
GY	Interior Package Includes Premium Shift Knob and Aluminum Brake Grip (Port Installed)	295	250
G2	Chrome Package Includes Trunk Lid Molding and Chrome Door Handle Covers (GH) (Port Installed) (N/A on SE or SEL); on ES	270	230
GH	Door Handles, Chrome [Included with Chrome Package (G2)]	175	145
H4	All-Weather Package Includes Remote Control Engine Start, All-Weather Front Floor Mats (GL) and Rear Mud Guards (Port Installed) (N/A on ES FWD Manual); on ES FWD Automatic, ES AWC, SE and SEL	675	600
FA	Parking Sensors, Rear (Port Installed)	295	255
FJ	Spoiler, Rear Lip (Port Installed)	290	245
FK	Spoiler, Rear Wing (Port Installed)	290	245
HI	Fog Lights, LED (Port Installed)	335	289
GD	Wheel Locks (Port Installed)	55	45
GL	Floor Mats, All-Weather Front (Port Installed) [Included with All-Weather Package (H4)]	80	65
H7	Roof Rail Crossbars (Port Installed) (N/A on ES); on SE and SEL	315	269
---	Paint, Alloy Silver Metallic (U25), Mercury Gray Pearl (U17), Rally Red Metallic (P26), Octane Blue Pearl (D06), Diamond White Metallic (W13) or Labrador Black Pearl (X42)	N/C	N/C

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

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2017 Mitsubishi Mirage

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MIRAGE HATCHBACK (Effective Date: 02/12/16 M/K)			
MG44-A	Mirage ES FWD 5-Door Hatchback Manual	\$ 13,830	\$ 13,707
MG44-A	Mirage ES FWD 5-Door Hatchback Automatic	15,030	14,881
MG44-E	Mirage SE FWD 5-Door Hatchback Manual	15,630	15,467
MG44-E	Mirage SE FWD 5-Door Hatchback Automatic	16,830	16,641
MG44-T	Mirage GT FWD 5-Door Hatchback Automatic	17,330	17,130

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. Also, **incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

MIRAGE G4 SEDAN (Effective Date: 03/11/16 M/K)			
MG41-A	Mirage G4 ES FWD 4-Door Sedan Manual	14,830	14,685
MG41-A	Mirage G4 ES FWD 4-Door Sedan Automatic	16,030	15,859
MG41-E	Mirage G4 SE FWD 4-Door Sedan Automatic	17,830	17,619

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
GB	Audio System, Rockford Fosgate Premium [N/A with Cargo Package (G7) or Cargo Tray (GR)] (N/A on Sedans); on Hatchbacks	\$ 575	\$ 499
F6	Bluetooth Wireless Connectivity (Port Installed) (Standard on SE and GT); on ES	210	180
G7	Cargo Package Includes Cargo Mat and Cargo Net (Port Installed) [N/A with Rockford Fosgate Premium Audio System (GB)]	95	80
GR	Cargo Tray (Port Installed) [N/A with Rockford Fosgate Premium Audio System (GB)]	55	49
F5	Engine Start, Remote (Port Installed) (N/A on ES); on SE and GT	495	450

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GC	Exhaust Finisher (Port Installed) [Included with and Requires Exterior Package (FB) on Hatchbacks]; on Sedans	55	48
FB	Exterior Package Includes Exhaust Finisher (GC) and LED Daytime Running Lights (HD) (Port Installed) (N/A with Park Assist Package (HA) or Protection Package (G4)); on Hatchbacks	595	520
	On Sedans also Includes Front, Rear & Side Air Dams and Rear Lip Spoiler (FJ)	1,375	1,250
GL	Floor Mats, All-Weather (Port Installed)	125	105

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2017 Mitsubishi Mirage (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
G3	Fog Lights (Port Installed) (Standard on SE and GT); on ES	\$ 295	\$ 250
G5	Illumination Package Includes Blue LED Floor Lamp, White LED Room Lamp and Center Console LED Lamp (Port Installed)	225	195
REMEMBER TO ASK ABOUT INCENTIVES.			
HD	Lights, LED Daytime Running (Port Installed) [Included with Exterior Package (FB)] [N/A with Side Sill Extensions (FC)]	345	305
HG	Moldings, Black Bodyside (Port Installed) (N/A on Sedans); on Hatchbacks	145	120
GU	Moldings, Color-Keyed Bodyside (Port Installed) (N/A on Sedans); on Hatchbacks	145	120
---	Paint, Infrared (P19), Mercury Gray (U17), Mystic Black (X08), Pearl White (W54), Sapphire Blue (T69), Starlight Silver (A66), Sunrise Orange (M09) or Wine Red (P57)	N/C	N/C
HA	Parking Assist Package Includes Front and Rear Parking Sensors (Port Installed) [N/A with Exterior Package (FB) or LED Daytime Running Lights (HD)]; on Hatchbacks	450	380
	On Sedans	355	315
G4	Protection Package Includes Front and Rear Mud Guards (Port Installed) [N/A with Exterior Package (FB)] (N/A on Sedans); on Hatchbacks	180	155
PO	Rear Camera Package (N/A on ES Hatchback, SE or GT); on ES Sedan	300	273
GV	Scuff Plates (Port Installed) (N/A on Hatchbacks); on Sedans	95	84
FC	Side Sill Extensions, Color-Keyed (Port Installed) [N/A with LED Daytime Running Lights (HD)] (N/A on Sedans); on Hatchbacks	315	275
P1	Smart Phone Display Package (N/A on ES Hatchback, SE or GT); on ES Sedan	800	727
FJ	Spoiler, Rear Lip (Port Installed) [Included with Exterior Package (FB)] (N/A on Hatchbacks); on Sedans	285	255
GD	Wheel Locks (Port Installed) (N/A on ES); on SE and GT	55	45

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Mitsubishi Outlander

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
OUTLANDER FWD			
OT45-A	Outlander ES FWD 4-Door Sport Utility Automatic	\$ 24,390	\$ 23,767
OT45-E	Outlander SE FWD 4-Door Sport Utility Automatic	25,390	24,734
OT45-G	Outlander SEL FWD 4-Door Sport Utility Automatic	26,390	25,700

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OUTLANDER AWD			
OT45-D	Outlander ES AWD 4-Door Sport Utility Automatic	25,890	25,217
OT45-F	Outlander SE AWD 4-Door Sport Utility Automatic	27,390	26,667
OT45-H	Outlander SEL AWD 4-Door Sport Utility Automatic	28,390	27,634
OT45-Z	Outlander GT AWD 4-Door Sport Utility Automatic	32,590	31,694

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
H4	All-Weather Package Includes Remote Control Engine Start and All-Weather Floor Mats (GL) (Port Installed)	\$ 625	\$ 545
G7	Cargo Mat Package Includes Cargo Mat, Cargo Net and Third Row Floor Mat (GN) (Port Installed)	145	125
GR	Cargo Tray Package Includes Cargo Net, Cargo Tray and Third Row Floor Mat (GN) (Port Installed)	145	125
G2	Chrome Package Includes Chrome Door Handle Covers and Sideview Mirror Covers (Port Installed) (N/A on ES); on SE, SEL and GT	365	310
GY	Door Trim Panels, Piano Black (Port Installed)	160	135
F1	Entertainment Package Includes Rear Seat DVD Player, Remote Control and Wireless Headphones (Port Installed)	1,695	1,425
FB	Exterior Package Includes Large Rear Spoiler (FK), Front, Side and Rear Air Dams and Alloy Fuel Filler Door (Port Installed)	1,395	1,239
GN	Floor Mat, Third Row (Port Installed) [Included with Cargo Mat Package (GS) and Cargo Tray Package (G7)]	30	25
GL	Floor Mats, All-Weather Front and Rear (Port Installed) [Included with All-Weather Package (H4)]	125	105

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2017 Mitsubishi Outlander (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
G3	Fog Lights (Port Installed) (N/A on SE, SEL or GT); on ES	\$ 295	\$ 250
HI	Fog Lights, LED (Port Installed) (N/A on ES or GT); on SE and SEL	335	289
FY	Fuel Filler Door, Aluminum (Port Installed)	160	135
P4	GT Touring Package Includes Multi-View Camera System, Forward Collision Warning System, Adaptive Cruise Control, Automatic High Beams Headlamp Control, Lane Departure Warning System and Heated Steering Wheel (N/A on ES, SE or SEL); on GT	1,500	1,335
FT	Hood Protector (Port Installed)	110	92
G5	Illumination Package, LED Includes Blue LED Interior Floor and Gear Shift Illumination (Port Installed)	380	315
H2	Interior Package Includes Piano Black Door Trim Panels and Leather-Wrapped & Aluminum Shift Knob (Port Installed)	200	180
GU	Moldings, Bodyside (Port Installed) [Included with Protection Package (G4)]	145	120
GE	Mud Guards, Front and Rear (Port Installed)	150	125
---	Paint, Cool Silver Metallic (A31), Cosmic Blue Metallic (D14), Diamond White Pearl (W13), Labrador Black Pearl (X42), Mercury Gray Pearl (U17), Quartz Brown Metallic (C06) or Rally Red (P26)	N/C	N/C
HA	Parking Sensors Package Includes Front and Rear Parking Sensors (Port Installed)	559	489
FA	Parking Sensors, Rear (Port Installed)	455	395
P2	Premium Package, SEL Includes Blind-Spot Warning with Lane Change Assist & Rear Cross Traffic Alert, 9-Speakers, 710-Watt Amplifier, Subwoofer, Rockford Fosgate Premium Sound System, Power Glass Sunroof with Tilt & Slide and Power Remote Tailgate Release [N/A with Touring Package (P3)] (N/A on ES, SE or GT); on SEL	1,900	1,691
G4	Protection Package Includes Rear Bumper Protector, Bodyside Moldings (GU), Scuff Plates and Tailgate Protector (Port Installed)	510	440
H7	Roof Rail Crossbars (Port Installed)	315	269
P3	SEL Touring Package Includes Multi-View Camera System, Forward Collision Warning System, Adaptive Cruise Control, Automatic High Beams Headlamp Control, Lane Departure Warning System, Heated Steering Wheel, Blind-Spot Warning with Lane Change Assist & Rear Cross Traffic Alert, LED Headlamps, 710-Watt Amplifier, Subwoofer, Rockford Fosgate Premium Sound System, Power Glass Sunroof and Power Tailgate Release [N/A with Premium Package (P2)] (N/A on ES, SE or GT); on SEL	4,000	3,560
FK	Spoiler, Large Rear [Included with Exterior Package (FB)]	305	265
P1	Sunroof Package Includes Power Glass Sunroof with Tilt & Slide and Sunshade (N/A on ES, SEL or GT); on SE	600	534
G8	Tonneau Cover (Port Installed)	150	125
FW	Towing Package Includes Trailer Harness and Class III Trailer Hitch Receiver (Port Installed)	445	389
GD	Wheel Locks (Port Installed)	55	45
FQ	Wind Deflector, Moonroof (Port Installed) (N/A on ES); on SE, SEL and GT	95	79

Understanding the difference

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2017 Mitsubishi Outlander Sport

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
OUTLANDER SPORT FWD			
OS45-A	Outlander Sport ES FWD 4-Door Sport Utility Manual	\$ 20,690	\$ 20,190
OS45-A	Outlander Sport ES FWD 4-Door Sport Utility Automatic	21,890	21,350
OS45-E	Outlander Sport SE FWD 4-Door Sport Utility Automatic	23,590	22,994
OS45-G	Outlander Sport SEL FWD 4-Door Sport Utility Automatic	25,090	24,444

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OUTLANDER SPORT AWD			
OS45-B	Outlander Sport ES AWD 4-Door Sport Utility Automatic	23,390	22,800
OS45-F	Outlander Sport SE AWD 4-Door Sport Utility Automatic	25,090	24,444
OS45-H	Outlander Sport SEL AWD 4-Door Sport Utility Automatic	26,590	25,894
OS45-Z	Outlander Sport GT AWD 4-Door Sport Utility Automatic	26,590	27,827

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
H4	All-Weather Package 1 Includes Remote Control Engine Start and All-Weather Floor Mats (GL) (Port Installed) (N/A on ES Manual); on ES Automatic, SE, SEL and GT	\$ 625	\$ 545
H5	All-Weather Package 2 Includes Remote Control Engine Start and Front and Rear Mud Guards (GE) (Port Installed) (N/A on ES Manual); on ES Automatic, SE, SEL and GT	625	545
G7	Cargo Package Includes Cargo Cover, Cargo Mat and Cargo Net (Port Installed)	225	190
G2	Chrome Package Includes Chrome Door Handle Covers and Sideview Mirror Covers (Port Installed)	365	310
H7	Crossbars, Roof Rail (Port Installed)	315	269
FB	Exterior Package Includes Alloy Fuel Filler Door (FY), Rear Undercover & Large Rear Spoiler (Port Installed) [N/A with Bodyside Moldings (GU)]	515	455
GL	Floor Mats, All-Weather Front and Rear (Port Installed) [Included with All-Weather Package (H4)]	125	105
HI	Fog Lights, LED (Port Installed)	335	289
FY	Fuel Filler Door, Alloy (Port Installed) [Included with Exterior Package (FB)]	160	135
G5	Illumination Package, LED Includes LED Interior Lights and Blue Floor and Tailgate Lights (Port Installed)	435	380

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2017 Mitsubishi Outlander Sport (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
H2	Interior Package Includes Piano Black Gear Shift Panel and Black Leather-Wrapped & Aluminum Shift Knob (Port Installed) (N/A on ES Manual); on ES Automatic, SE, SEL and GT	\$ 200	\$ 180
GU	Moldings, Bodyside (Port Installed) [Included with Protection Package (G4)] [N/A with Exterior Package (FB)]	145	120
GE	Mud Guards, Front and Rear (Port Installed) [Included with All-Weather Package 2 (H5)]	150	125
F0	Navigation System with Touch Screen Includes Navigation System with Touch Screen and 2 Annual Mapcare Updates	1,800	1,625
---	Paint, Cool Silver Metallic (A31), Diamond White Pearl (W13), Labrador Black Pearl (X42), Mercury Gray Metallic (U17), Octane Blue Metallic (D06), Quartz Brown Metallic (C06) or Rally Red Metallic (P26)	N/C	N/C
FA	Parking Sensors, Rear (Port Installed)	395	345
G4	Protection Package Includes Rear Bumper Protector, Bodyside Moldings (GU), Scuff Plates and Tailgate Protector (Port Installed)	510	444
GD	Wheel Locks (Port Installed)	55	45

Understanding the difference

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What to do

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How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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2017 Nissan 370Z

To Calculate the UBS Price:

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MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
370Z COUPE			
41167	370Z Base RWD 2-Door Coupe Manual	\$ 30,845	\$ 28,762
41117	370Z Base RWD 2-Door Coupe Automatic	32,155	30,293
41467	370Z Sport Base RWD 2-Door Coupe Manual	34,435	32,499
41417	370Z Sport Base RWD 2-Door Coupe Automatic	35,735	33,756
41567	370Z Sport Tech RWD 2-Door Coupe Manual	37,935	35,885
41517	370Z Sport Tech RWD 2-Door Coupe Automatic	39,235	37,142
41267	370Z Touring Base RWD 2-Door Coupe Manual	38,835	36,353
41217	370Z Touring Base RWD 2-Door Coupe Automatic	40,135	37,597
41367	370Z Nismo Base RWD 2-Door Coupe Manual	42,855	40,644
41317	370Z Nismo Base RWD 2-Door Coupe Automatic	44,155	41,901
41667	370Z Nismo Tech RWD 2-Door Coupe Manual	46,355	44,030
41617	370Z Nismo Tech RWD 2-Door Coupe Automatic	47,655	45,287

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370Z ROADSTER			
42117	370Z Base RWD 2-Door Roadster Automatic	42,685	40,037
42267	370Z Touring Base RWD 2-Door Roadster Manual	46,135	43,338
42217	370Z Touring Base RWD 2-Door Roadster Automatic	47,435	44,580
42367	370Z Touring Sport RWD 2-Door Roadster Manual	48,965	46,045
42317	370Z Touring Sport RWD 2-Door Roadster Automatic	50,265	47,288

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
R92	Aerodynamics Package (Port Installed) (N/A on Sport, Nismo or on Roadsters); on Base Coupe and Touring Coupe	\$ 670	\$ 514
- - -	Cargo Mat, Carpeted (Port Installed)	100	72

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2017 Nissan 370Z (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Floor Mats, Carpeted (Port Installed); on Base Sport and Touring	\$ 130	\$ 101
	On Nismo	140	112
VISIT US AT UBS4CARS.COM.			
N92	Kick Plate, Illuminated (Port Installed)	225	178
N93	Monitor, Rearview (Port Installed) (N/A on Sport Tech, Touring or Nismo Tech); on Base Coupe, Sport Base Coupe and Nismo Base Coupe	790	656
	On Base Roadster	795	663
B92	Splash Guards, (Port Installed) (N/A on Nismo); on Base, Sport and Touring	245	185
W01	Tire, Limited Use Spare (N/A on Coupes, Base Roadster or Touring Base Roadster); on Touring Sport Roadster	150	132
W92	Tire, Limited Use Spare (Port Installed) (N/A on Coupe); on Roadster	495	460

Understanding the difference

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What to do

- Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.
- Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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2017 Nissan Altima Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ALTIMA SEDAN			
13017	Altima Base FWD 4-Door Sedan Automatic	\$ 23,365	\$ 21,753
13117	Altima S FWD 4-Door Sedan Automatic	23,765	21,653
13217	Altima SR 2.5 FWD 4-Door Sedan Automatic	25,335	23,135
13317	Altima SV FWD 4-Door Sedan Automatic	26,325	24,070
13417	Altima SL 2.5 FWD 4-Door Sedan Automatic	29,435	27,005
13517	Altima SR 3.5 FWD 4-Door Sedan Automatic	28,855	26,458
13617	Altima SL 3.5 4-Door Sedan Automatic	33,555	30,895

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
S01	Appearance Package, LED Includes LED Low Beam Headlamps and LED Daytime Running Lights (N/A on Base, S, SV, SR 3.5 or SL); on SR 2.5	\$ 600	\$ 531
N92	Approach Lighting (Port Installed) (N/A on Base); on S, SR, SV and SL	305	243
B94	Bumper Protector, Chrome (Port Installed) (N/A on Base); on S, SR, SV and SL	100	84
M10	Cargo Organizer (N/A on Base or S); on SR, SV and SL	165	132
H92	Charging Ports, 2-Rear USB	120	100
X02	Cold Weather Package Includes Dual Heated Power Outside Mirrors, Heated Front Seats and Heated Steering Wheel [Requires Convenience Package (K01) and Navigation Package (U01)] (N/A on Base, S, SR or SL); on SV	500	443
K01	Convenience Package Includes Rear Air Conditioning Vents, Homelink Garage Door Opener, Automatic Day/Night Inside Rearview Mirror, Dual Heated Power Outside Mirrors with Manual Fold & LED Turn Signals, Power Glass Moonroof and Power Express Up/Down Windows (N/A on Base, S, SR or SL); on SV	1,350	1,194
N10	Engine Start, Remote Control (N/A on Base) (Standard on SV and SL); on S and SR	375	268
L92	Floor Mats, Front and Rear Includes Cargo Mat (N/A on SR); on Base, S, SV and SL	225	175
L93	Floor Mats, Sport Front and Rear Includes Cargo Mat (N/A on Base, S, SV or SL); on SR	235	193
S92	Fog Lights, LED (Port Installed) [Requires Appearance Package (S01) on SR 2.5 and Requires Technology Package (H01/U02) on SL 2.5] (N/A on Base, S, or SV); on SL and SR	225	176

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2017 Nissan Altima Sedan (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
N09	Kick Plates, Illuminated (N/A on Base or S); on SR, SV and SL	\$ 350	\$ 266
N93	Lighting Package, Interior (Port Installed) (N/A on Base); on S, SR, SV and SL	435	375
B93	Moldings, Chrome Bodyside (Port Installed) (N/A on Base); on S, SR, SV and SL	245	221
B92	Moldings, Color-Keyed Bodyside (Port Installed) (N/A on Base); on S, SR, SV and SL	215	196
J01	Moonroof Package Includes Power Glass Moonroof (N/A on Base, S, SR, SV or SL 3.5); on SL 2.5	800	708
U01	Navigation Package Includes NissanConnect Communication System with Navigation, 7" Display Audio Touchscreen Radio Equipment, SiriusXM Feature Radio Equipment with SiriusXM Traffic & Travel Link, and Navigation and Radio Voice Recognition System [Requires Convenience Package (K01)] (N/A on Base, S, SR or SL); on SV	580	513
---	Paint, Brilliant Silver Metallic (K23), Cayenne Red Metallic (NAH), Gun Metallic (KAD) or Super Black (KH3)	N/C	N/C
RAY	Paint, Deep Blue Pearl (N/A on Base, S, SV or SL); on SR	N/C	N/C
QAK	Paint, Glacier White (N/A on SR, SV or SL); on Base and S	N/C	N/C
---	Paint, Java Metallic (CAJ) or Storm Blue Metallic (RBD) (N/A on SR); on Base, S, SV and SL	N/C	N/C
QAB	Paint, Pearl White Platinum	395	350
X01	Seat Package, Power Driver Includes 6-way Power Driver's Seat Adjuster (N/A on Base, SR, SV or SL); on S	340	301
B10	Splash Guards, Front and Rear (Port Installed) (N/A on Base); on S, SR, SV and SL	190	148
R10	Spoiler, Rear (N/A on Base or S) (Standard on SR); on SV and SL	405	344
H01/U02	Technology Package Includes Forward Emergency Braking, Automatic Collision Notification, Predictive Forward Collision Warning System, Intelligent Cruise Control, Emergency Call, Remote Start Via Smartphone, NissanConnect Services, Stolen Vehicle Locator, and Dealer Service Scheduling and Maintenance Alerts [Requires Moonroof Package (J01) on SL 2.5] (N/A on Base, S, SR or SV); on SL 3.5 On SL 2.5 also Includes LED Low Beam Headlamps, LED Daytime Running Lights, Navigation System, 7" Display Audio Touchscreen Radio Equipment, SiriusXM Feature Radio Equipment with SiriusXM Traffic & Travel Link, NissanConnect Apps Smartphone Interface and Navigation and Radio Voice Recognition	1,044	1,180
W10	Wheels, Alloy (N/A on Base, SR, SL or SV); on S	2,190 690	1,939 519

Understanding the difference

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What to do

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2017 Nissan Armada

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ARMADA 2WD			
26117	Armada SV 2WD 4-Door Sport Utility	\$ 45,995	\$ 43,598
26317	Armada SL 2WD 4-Door Sport Utility	50,745	48,070
26517	Armada Platinum 2WD 4-Door Sport Utility	58,685	55,432
REMEMBER TO ASK ABOUT INCENTIVES.			
ARMADA 4WD			
26217	Armada SV 4WD 4-Door Sport Utility	48,895	46,331
26417	Armada SL 4WD 4-Door Sport Utility	53,645	50,761
26617	Armada Platinum 4WD 4-Door Sport Utility	61,585	58,122

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
M92	Cargo Package Includes Cargo Area Protector, Cargo Net and First Aid Kit (Port Installed)	\$ 215	\$ 175
N94	Charging Ports, USB (Port Installed)	120	100
K01	Driver's Package Includes Fog Lights, Garage Door Opener, Power Liftgate Release, Automatic Day/Night Inside Rearview Mirror with Compass, Power Split Flat Folding Third Row Seat, Trailer Harness Pre-Wire and 7-Wire Trailer Harness (Dealer Installed) (N/A on SL or Platinum); on SV	1,120	991
L92/L93	Floor Mats, Carpeted Third Row (Port Installed)	300	223
N92	Kick Plated, Illuminated (Port Installed)	365	281
N93	Lighting Package, Interior (Port Installed)	330	295
J01	Moonroof Package Includes Power Sliding Glass Moonroof (N/A on SV or Platinum); on SL	800	708
- - -	Paint, Brilliant Silver Metallic (K23), Forged Copper (CAU), Gun Metallic (KAD), Hermosa Blue (BW5), Mocha Almond (CAS) or Super Black (KH3)	N/C	N/C
QAB	Paint, Pearl White (N/A on SV); on SL and Platinum	395	350
B92	Roof Rail Crossbars (Port Installed)	375	302
X01	Seat Package Includes Center Console with Armrest, 7-Passenger Seating and 2-Center Row Captain's Chairs (N/A on SV or SL); on Platinum	450	398
S01	Technology Package Includes Backup collision Intervention, Blind-Spot Warning System, Forward Collision Warning System, Intelligent Cruise Control and Distance Control Assist [Requires Moonroof Package (J01)] (N/A on SV or Platinum); on SL	1,770	1,566

Understanding the difference

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2017 Nissan Frontier

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FRONTIER 2WD CREW CAB			
32167	Frontier S 2WD 4-Door Crew Cab Pickup with Manual Transmission and 5' Bed	\$ 24,840	\$ 23,474
32117	Frontier S 2WD 4-Door Crew Cab Pickup with Automatic Transmission and 5' Bed	25,890	24,500
32317	Frontier SV SWB 2WD 4-Door Crew Cab with Automatic Transmission and 5' Bed	26,690	25,283
33117	Frontier SV LWB 2WD 4-Door Crew Cab with Automatic Transmission and 6' Bed	27,410	25,986
32517	Frontier Desert Runner 2WD 4-Door Crew Cab Pickup with Auto Transmission and 5' Bed .	27,570	26,144
32717	Frontier SL SWB 2WD 4-Door Crew Cab Pickup with Automatic Transmission and 5' Bed . .	33,450	31,548
FRONTIER 4WD CREW CAB			
32017	Frontier S 4WD 4-Door Crew Cab Pickup with Automatic Transmission and 5' Bed	28,590	26,848
32267	Frontier SV SWB 4WD 4-Door Crew Cab Pickup with Manual Transmission and 5' Bed	30,640	28,830
32217	Frontier SV SWB 4WD 4-Door Crew Cab with Automatic Transmission and 5' Bed	29,690	27,912
33217	Frontier SV LWB 4WD 4-Door Crew Cab with Automatic Transmission and 6' Bed	30,110	28,318
32467	Frontier Pro-4X 4WD 4-Door Crew Cab Pickup with Manual Transmission and 5' Bed	33,280	31,042
32417	Frontier Pro-4X 4WD 4-Door Crew Cab Pickup with Automatic Transmission and 5' Bed . . .	34,330	32,047
32617	Frontier SL SWB 4WD 4-Door Crew Cab Pickup with Automatic Transmission and 5' Bed . .	36,100	33,739
33417	Frontier SL LWB 4WD 4-Door Crew Cab Pickup with Automatic Transmission and 6' Bed . .	37,350	34,936
FRONTIER 2WD KING CAB			
31157	Frontier S LWB 2WD 2-Door King Cab Pickup with Manual Transmission and 6' Bed	19,330	18,086
31117	Frontier S LWB 2WD 2-Door King Cab Pickup with Automatic Transmission and 6' Bed . . .	23,100	21,772
31357	Frontier SV Base LWB 2WD 2-Door King Cab Pickup with Manual Transmission and 6' Bed	23,800	22,456
31317	Frontier SV Base LWB 2WD 2-Door King Cab Pickup with Auto Transmission and 6' Bed . .	24,850	23,483
31517	Frontier SV V6 LWB 2WD 2-Door King Cab Pickup with Automatic Transmission and 6' Bed	25,560	24,179
31517	Frontier Desert Runner LWB 2WD 2-Door King Cab Pickup with Auto Trans and 6' Bed . . .	26,140	24,745

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2017 Nissan Frontier (Continued)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
FRONTIER 4WD KING CAB			
31417	Frontier SV V6 LWB 4WD 2-Door King Cab Pickup with Automatic Transmission and 6' Bed	\$ 28,260	\$ 26,528
31617	Frontier Pro-4X 4WD 2-Door King Cab Pickup with Automatic Transmission and 6' Bed . . .	33,520	31,271

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
A93	Bed Liner Includes Trailer Hitch Receiver (Port Installed) [N/A with Value Package (K02)] (N/A on S, SV Manual, Pro-4X or SL); on SV Automatic and Desert Runner	\$ 630	\$ 499
A92	Bed Liner, Under Rail (N/A on SV Crew Cab, Desert Runner, Pro-4X or SL); on S and on SV King Cab	355	271
L92	Floor Mats, Carpeted (Port Installed) [Included with Value Truck Package (K02)] (N/A on SV Manual or Desert Runner Crew Cab); on S, SV Automatic, Desert Runner King Cab, Pro-4X and SL	145	116
B93	Graphics Package (N/A on S, SV, Desert Runner or SL); on Pro-4X	465	381
X01	Luxury Package Includes Dual Heated Power Outside Mirrors with Manual Fold, Power Sliding Glass Moonroof (J01), Roof Rails with Crossbars, 4-Way Power Passenger's Seat Adjuster, 8-Way Power Driver's Seat Adjuster, Heated Front Seats and Leather Surfaced Bucket Seats with Logo (N/A on S, SV, Desert Runner, Pro-4X Crew Cab Manual, Pro-4X King Cab or SL); on Pro-4X Crew Cab Automatic	2,100	1,859
J01	Moonroof, Power Sliding Glass (N/A on S, SV King Cab, Desert Runner or Pro-4X) (Standard on SL LWB); on SV Crew Cab and on SL	800	708
	Paint, Arctic Blue Metallic (RBG), Forged Copper (CAU), Lava Red (EAF) or Gun Metallic (KAD) (N/A on S); on SV, Desert Runner, Pro-4X and SL	N/C	N/C
---	Paint, Brilliant Silver (K23), Magnetic Black (G41) or Glacier White (QAK)	N/C	N/C
NAH	Paint, Cayenne Red (N/A on Desert Runner or Pro-4X); on S, SV and SL	N/C	N/C

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

A94/A95	Pickup Bed Extender, Sliding (Port Installed) [Included with and Requires Value Package (K02) on SV Automatic] (N/A on S, SV Manual or Desert Runner); on Pro-4X and SL	580	461
KO1	Preferred Package Includes Manual Air Conditioning, Bluetooth Wireless Connectivity, Overhead Console with Storage, Cruise Control, Reading Lights, Auxiliary Input, Bluetooth Streaming Audio, iPod Connector & USB Port, AM/FM Stereo Radio with CD, Siri Eyes Free Smartphone Interface and Steering Wheel Touch (N/A on S Crew Cab, SV, Desert Runner, Pro-4X or SL); on S King Cab	1,300	1,151
B92	Splash Guards (Port Installed)	190	148
K02	Value Package Includes Dual-Zone Automatic Air Conditioning, Alarm System, Spray on Bed Liner, Carpeted Floor Mats (L92), Front Fog Lights, Outside Temperature Gauge, Automatic Day/Night Inside Rearview Mirror with Compass, Rear Parking Sensors, Sliding Pickup Bed Extender (A94), Rearview Monitor, 4-Tie Down Hooks, Class IV Trailer Hitch Receiver, Utili-Trak Bed Channel System, Leather-Wrapped Shift Knob and Leather-Wrapped Steering Wheel [N/A with Bed Liner (A93)]; on SV Automatic	1,990	1,844

Understanding the difference

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2017 Nissan Juke

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
JUKE FWD			
20117	Juke S FWD 4-Door Sport Utility Automatic	\$ 21,190	\$ 20,012
20317	Juke SV FWD 4-Door Sport Utility Automatic	23,490	22,154
20517	Juke SL FWD 4-Door Sport Utility Automatic	26,180	24,784
20767	Juke Nismo Base FWD 4-Door Sport Utility Manual	25,770	24,383
20967	Juke Nismo RS FWD 4-Door Sport Utility Manual	28,960	27,503

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JUKE AWD			
20017	Juke S AWD 4-Door Sport Utility Automatic	23,040	21,831
20217	Juke SV AWD 4-Door Sport Utility Automatic	25,340	23,962
20417	Juke SL AWD 4-Door Sport Utility Automatic	27,880	26,447
20617	Juke Nismo Base AWD 4-Door Sport Utility Automatic	28,170	26,730
20817	Juke Nismo RS AWD 4-Door Sport Utility Automatic	30,960	29,458

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
N94	Armrest, Center (Port Installed)	\$ 250	\$ 183
B93	Exhaust System, Stainless Steel (Port Installed) (N/A on Nismo); on S, SV and SL	105	90
L92/L93	Floor Mats, Carpeted Front and Rear Includes Cargo Mat (Port Installed) (N/A on Nismo); On S, SV and SL	210	159

HAVE YOU CALLED UBS?

L94	Floor Mats, Nismo Carpeted Front and Rear Includes Cargo Mat (Port Installed) (N/A on S, SV or SL); on Nismo	220	196
N93	Interior Illumination Package (Port Installed)	505	428
N92	Kick Plates, Illuminated (Port Installed) [Included with Illumination Package (N93)]	350	266
- - -	Paint, Brilliant Silver (K23) or Super Black (KH3)	N/C	N/C
QAB	Paint, Pearl White	395	350

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2017 Nissan Juke (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
---	Paint, Red Alert (A20), Solar Yellow (EAV), Bordeaux Black (GAB), Gun Metallic (KAD), Cayenne Red (NAH) or Cosmic Blue (RBR) (N/A on Nismo); on S, SV and SL	N/C	N/C
B92	Splash Guards (Port Installed) (N/A on Nismo); on S, SV and SL	\$ 190	\$ 148
R92	Spoiler, Rear Roof (Port Installed) (N/A on Nismo); on S, SV and SL	435	359
BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920			
U01	Technology Package (N/A on S, SL or Nismo); on SV	1,490	1,319
W93	Wheels, 5-Split Spoke Black Alloy (Port Installed) (N/A on Nismo); on S, SV and SL	1,040	1,190
W92	Wheels, 5-Split Spoke Gunmetal Alloy (Port Installed) (N/A on Nismo); on S, SV and SL	950	812

Understanding the difference

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What to do

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2017 Nissan Leaf

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
17017	Leaf S FWD 5-Door Hatchback	\$ 31,530	\$ 29,460
17317	Leaf SV FWD 5-Door Hatchback	35,050	32,840
17217	Leaf SL FWD 5-Door Hatchback	37,640	35,326

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
M92	Cargo Cover (Port Installed) (Standard on SL); on S and SV	\$ 300	\$ 229
M93	Cargo Net (Port Installed) [N/A with Cargo Organizer (M94)]	25	18
M94	Cargo Organizer (Port Installed) [N/A with Cargo Net (M93)]	230	177
FO1/FO2	Charge Package Includes 6.6 KW Battery On-Board Charger and Quick Charge Port (N/A on SV or SL); on S	1,770	1,554
L9-	Floor Mats, Front and Rear Includes Cargo Mat (Port Installed)	200	154
N10	Kick Plates, Hologram	130	106
---	Paint, Forged Bronze (CAT), Brilliant Silver (K23), Gun Metallic (KAD), Super Black (KH3), Coulis Red (NAW), Glacier White (QAK) or Deep Blue Pearl (RAY)	N/C	N/C
QAB	Paint, Pearl White	395	347
PO1	Premium Package (N/A on S); on SV and SL	1,570	1,379
B93	Protection Package (Port Installed)	245	206
S92	Safety Kit (Port Installed)	75	66
B10	Splash Guards	190	148

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

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2017 Nissan Maxima

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
16117	Maxima S FWD 4-Door Sedan	\$ 33,425	\$ 30,832
16217	Maxima SV FWD 4-Door Sedan	35,405	32,705
16317	Maxima SL FWD 4-Door Sedan	37,905	35,071
16417	Maxima SR FWD 4-Door Sedan	38,685	35,808
16517	Maxima Platinum FWD 4-Door Sedan	40,855	37,861

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
R92	Diffuser, Rear (Port Installed) [Included with Midnight Edition (R08)]	\$ 365	\$ 303
P10	Dynamic Package Includes Illuminated Kick Plates (N10), Rocker Panel Moldings (B92), Bodycolor Premium Rear Spoiler (K09) and 18" Alloy Wheels (W10) (N/A on S, SL, SR or Platinum); on SV	990	859
L92	Floor Mats, Front and Rear Includes Cargo Mat and Cargo Net (N/A on SR); on S, SV, SL and Platinum	250	212
L93	Floor Mats, Sport Includes Cargo Mat and Cargo Net (N/A on S, SV, SL or Platinum); on SR	260	206
N10	Kick Plate, Illuminated [Included with Dynamic Package (P10) and Medallion Package (K10)]	365	266
N93	Lighting Package, Interior (Port Installed) [Included with Medallion Package (K10)] [Requires External Ground Lighting (N92)]	250	212
N92	Lighting, External Ground (Port Installed) [Requires Lighting Package (N93)]	240	201
K10	Medallion Package Includes Illuminated Kick Plates (N10), Interior Lighting Package (N93), External Ground Lighting (N92), Bodycolor Premium Rear Spoiler (K09) and 18" Alloy Wheels (W10) (N/A on S, SV, SL or SR); on Platinum	1,345	1,166
R08	Midnight Edition Includes Rear Diffuser (R92), Black Sport Rear Spoiler (R10) and Gloss Black Aluminum Alloy Wheels (N/A on S, SV, SL or Platinum); on SR	1,195	1,020
B92	Moldings, Rocker Panel (Port Installed) [Included with Dynamic Package (P10)]	420	349
---	Paint, Brilliant Silver Metallic (K23), Forged Bronze Metallic (CAT), Bordeaux Black Metallic (GAB), Gun Metallic (KAD), Super Black Metallic (KH3), Coulis Red Metallic (NAW), Deep Blue Pearl (RAY) or Storm Blue Metallic (R8D)	N/C	N/C

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2017 Nissan Maxima (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
QAB	Paint, Pearl White	\$ 395	\$ 350
B10	Splash Guards	190	148
R10	Spoiler, Black Sport Rear [Included with Midnight Edition (R08)] (N/A on S, SV, SL or Platinum); on SR	430	364
R09	Spoiler, Bodycolor Premium Rear [Included with Dynamic Package (P10) and Medallion Package (K10)] (N/A on SR); on S, SV, SL and Platinum	405	344
W09	Summer Tire Package Includes P245/40R-19 Summer Tires (N/A on S, SV, SL or Platinum); on SR	450	345
W10	Wheels, 18" Alloy [Included with Dynamic Package (P10) and Medallion Package (K10)] (N/A on S or SR); on SV, SL and Platinum	900	636

Understanding the difference

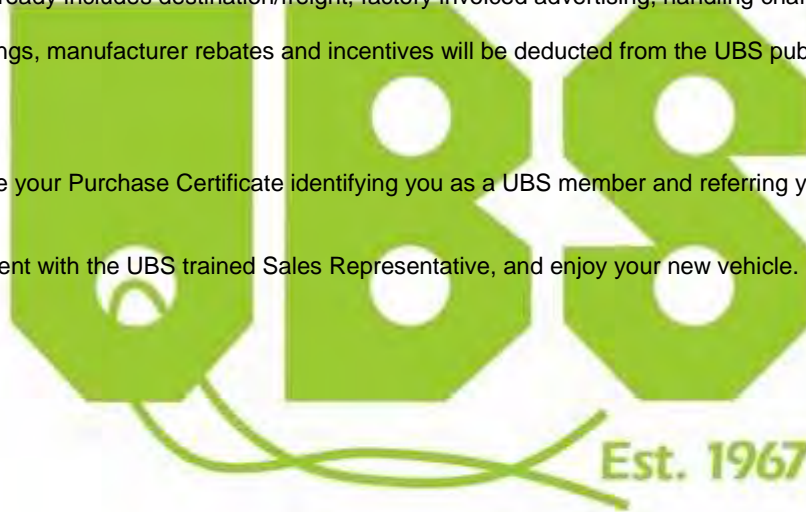
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What to do

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2017 Nissan Murano

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
MURANO FWD			
23117	Murano S FWD 4-Door Sport Utility	\$ 30,680	\$ 28,396
23317	Murano SV FWD 4-Door Sport Utility	33,740	31,308
23517	Murano SL FWD 4-Door Sport Utility	38,070	35,428
23717	Murano Platinum FWD 4-Door Sport Utility	40,120	37,377

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MURANO AWD			
23217	Murano S AWD 4-Door Sport Utility	32,280	29,918
23417	Murano SV AWD 4-Door Sport Utility	35,340	32,830
23617	Murano SL AWD 4-Door Sport Utility	39,670	36,949
23817	Murano Platinum AWD 4-Door Sport Utility	41,720	38,900

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
B94	Bumper Protector, Rear (Port Installed) [Included with Cargo Package (M92)]	\$ 135	\$ 106
M92	Cargo Package Includes Rear Bumper Protector (B92), Cargo Cover and Cargo Net (Port Installed)	420	316
N95	Engine Start, Remote Control (Standard on SV, SL and Platinum); on S	330	243
L92	Floor Mats, Carpeted Front and Rear Includes Cargo Mat (Port Installed)	225	175
N10	Kick Plates, Illuminated (Port Installed) (N/A on S); on SV, SL and Platinum	365	281
N94	Lighting, Interior Accent (Port Installed) (N/A on S or SV); on SL and Platinum	280	233

HAVE YOU CALLED UBS?

U01	Navigation Package Includes NissanConnect Communication System with Navigation and Mobile Apps, Rear USB Port, SiriusXM Travel Link & Traffic, HD Radio and Voice Recognition System (N/A on SV, SL or Platinum); on S	860	761
- - -	Paint, Arctic Blue Metallic (RBG), Brilliant Silver Metallic (K23), Cayenne Red Metallic (NAH), Gun Metallic (KAD), Java Metallic (CAJ), Magnetic Black Metallic (G41) or Pacific Sunset Metallic (EAW)	N/C	N/C
QAB	Paint, Pearl White	395	350

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2017 Nissan Murano (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
P01	Premium Package Includes Panoramic Power Glass Moonroof, 11-Speakers, 2-Subwoofers and Bose AM/FM Stereo with CD & MP3 [N/A with Roof Rail Crossbars (B93)] (N/A on S, SL or Platinum); on SV	\$ 2,200	\$ 1,947
VISIT US AT UBS4CARS.COM.			
B93	Roof Rail Crossbars (Port Installed) [N/A with Premium Package (P01)] (N/A on S); on SV, SL and Platinum	355	286
B92	Splash Guards, Front and Rear (Port Installed)	175	148
H01/H02	Technology Package Includes Forward Emergency Braking, Predictive Forward Collision Warning System, Intelligent Cruise Control and Panoramic Power Glass Moonroof [N/A with Roof Rail Crossbars (B93)] (N/A on S or SV); on SL and Platinum	2,260	2,000
N92	Visibility Package Includes HomeLink Garage Door Opener and Automatic Day/Night Inside Rearview Mirror with Compass (Port Installed) (N/A on SL or Platinum); on S and SV	415	336
W09	Wheels, 10-Spoke PVD Bright Alloy (N/A on S, SV or Platinum); on SL	1,440	1,206
W10	Wheels, Split 5-Spoke PVD Bright Alloy (N/A on S, SV or SL); on Platinum	1,720	1,450

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Nissan Pathfinder

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
PATHFINDER FRONT-WHEEL DRIVE			
25117	Pathfinder S FWD 4-Door Sport Utility	\$ 30,930	\$ 28,347
25317	Pathfinder SV FWD 4-Door Sport Utility	33,620	30,882
25517	Pathfinder SL FWD 4-Door Sport Utility	36,640	33,727
25717	Pathfinder Platinum FWD 4-Door Sport Utility	42,810	39,538

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PATHFINDER 4-WHEEL DRIVE			
25017	Pathfinder S 4WD 4-Door Sport Utility	32,620	29,940
25217	Pathfinder SV 4WD 4-Door Sport Utility	35,310	32,474
25417	Pathfinder SL 4WD 4-Door Sport Utility	38,330	35,317
25617	Pathfinder Platinum 4WD 4-Door Sport Utility	44,500	41,128

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
B94	Bumper Protector, Rear (Port Installed)	\$ 205	\$ 153
M92	Cargo Package (Port Installed) (N/A on S); on SV, SL and Platinum	305	257
X01	Cold Weather Package Includes Dual Heated Power Outside Mirrors with Manual Fold, Right Hand Tilt Down & Turn Signals, Heated Front Seats and Heated Steering Wheel (N/A on S, SL or Platinum); on SV	400	354
H01	Family Entertainment Package Includes Dual Headrest DVD Entertainment System, 2-Wireless Headphones, HDMI Port, Rear Audio Controls, 2-Headphone Jacks, Remote Control and USB & VTR Jack (N/A on S, SV or SL); on Platinum	1,700	1,505
L92	Floor Mats, Front and Rear (Port Installed)	225	175
REMEMBER TO ASK ABOUT INCENTIVES.			
N10	Kick Plates, Illuminated (Port Installed)	365	281
N92	Lighting, Interior Accent (Port Installed) (N/A on S or SV); on SL and Platinum	330	286
- - -	Paint, Brilliant Silver Metallic (K23), Caspian Blue Metallic (RBY), Cayenne Red Metallic (NAH), Gun Metallic (KAD), Magnetic Black Metallic (G41), Midnight Jade Metallic (EAN) or Sandstone Metallic (CAX)	N/C	N/C

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2017 Nissan Pathfinder (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
QAK	Paint, Glacier White (N/A on Platinum); on S, SV and SL	N/C	N/C
QAB	Paint, Pearl White (N/A on S); on SV, SL and Platinum	395	347
P01	Premium Package [N/A with Tech Package (U01/U02) or Trailer Tow Package (T01)] (N/A on S, SV or Platinum); on SL	\$ 3,400	\$ 3,151
N93	Radio Equipment, USB Charging Ports [Requires Tech Package (U01/U02) on SV] [N/A with Family Entertainment Package (H01)] (N/A on S); on SV, SL and Platinum	120	100
B93	Roof Rail Cross Bars (Port Installed)	355	286
B95	Running Boards (Port Installed) (N/A on S); on SV, SL and Platinum	615	481
B10	Splash Guards, Black Front and Rear	175	148
B92	Splash Guards, Front and Rear (Port Installed)	175	148
U01/U02	Tech Package Includes NissanConnect Services Powered by SiriusXM with 6-Months of Service, NissanConnect with Navigation & SiriusXM Traffic with 3-Years of Service [N/A with Premium Package (P01) or Trailer Tow Package (T01)] (N/A on S or Platinum); on SV also Includes Blind Spot Information System with Cross Traffic Alert On SL also Includes Digital Compass, 13-Bose Speakers, Bose AM/FM Stereo Radio with CD & MP3, Trailer Harness and Trailer Hitch Receiver	1,150	1,018
T01	Trailer Tow Package Includes Trailer Harness and Trailer Hitch Receiver (N/A on S or Platinum); on SV and SL	2,100	1,859
		400	354

Understanding the difference

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What to do

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2017 Nissan Rogue

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
ROGUE FWD			
22117	Rogue S FWD 4-Door Sport Utility	\$ 24,760	\$ 22,940
22317	Rogue SV FWD 4-Door Sport Utility	26,180	24,302
22517	Rogue SL FWD 4-Door Sport Utility	30,900	28,828
<div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on <u>rebates</u> from the manufacturer to the customer. <u>Also, incentives</u> from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further <u>lower your cost</u> at the time of delivery. </div>			
ROGUE AWD			
22217	Rogue S AWD 4-Door Sport Utility	26,110	24,235
22417	Rogue SV AWD 4-Door Sport Utility	27,530	25,597
22617	Rogue SL AWD 4-Door Sport Utility	32,250	30,122

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
K01	Appearance Package Includes Chrome Door Handles, Privacy Glass, Dual Power Outside Mirrors with Manual Fold & Turn Signals, Roof Rails and Run Flat Tires (Deletes Standard Limited Use Spare Tire) (N/A on SV or SL); on S	\$ 500	\$ 443
B93	Bumper Protector, Chrome Rear (Port Installed)	155	130
M92	Cargo Cover, Retractable (Port Installed)	190	151
X01/X02	Family Package (N/A on SL); on S	1,190	1,053
	On SV	940	832
L92/L93	Floor Mats, Front and Rear (Port Installed)	225	175
S10	Fog Lights (N/A on S) (Standard on SL); on SV	315	233
N92	Kick Plates, Illuminated (Port Installed) (N/A on S); on SV and SL	365	285
S92	Mirror Inserts, Blindzone (Port Installed) (N/A on S or SL); on SV	125	93
S93	Mirror Inserts, Heated Blindzone (N/A on S or SV); on SL	125	93
REMEMBER TO ASK ABOUT INCENTIVES.			
N10	Mirror, Automatic Day/Night Inside Rearview (N/A on S or SL); on SV	315	259
QAK	Paint, Glacier White (N/A on SL); on S and SV	N/C	N/C
---	Paint, Midnight Jade (EAN), Magnetic Black (G41), Gun Metallic (KAD), Palatial Ruby (NBF), Caspian Blue (RBY), Brilliant Silver Metallic (K23) or Monarch Orange (EBB)	N/C	N/C
QAB	Paint, Pearl White (N/A on S); on SV and SL	395	350
K03	Platinum Package (N/A on S or SV); on SL	770	682

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2017 Nissan Rogue (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
X03	Platinum Reserve Interior (N/A on S or SV); on SL	\$ 250	\$ 221
U01/P01	Premium Package (N/A on S); on SV	1,380	1,222
	On SL	2,020	1,788
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
B94	Roof Rail Crossbars	355	286
B92	Splash Guards, Front and Rear (Port Installed)	160	138
K02	Sun and Sound Touring Package (N/A S or SL); on SV	1,720	1,523

Understanding the difference

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What to do

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2017 Nissan Sentra

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
12067	Sentra S FWD 4-Door Sedan Manual	\$ 17,855	\$ 16,816
12017	Sentra S FWD 4-Door Sedan Automatic	18,855	17,772
12117	Sentra SV FWD 4-Door Sedan Automatic	19,655	18,103
12217	Sentra SR Base FWD 4-Door Sedan Automatic	20,855	19,257
12317	Sentra SL FWD 4-Door Sedan Automatic	22,365	20,710
12467	Sentra SR Turbo FWD 4-Door Sedan Manual	22,855	21,180
12417	Sentra SR Turbo FWD 4-Door Sedan Automatic	22,855	21,180

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
X01	All Weather Package Includes Dual Heated Power Outside Mirrors and Heated Front Seats [Requires Driver's Assist Package (U01)] (N/A on S, SR or SL); on SV	\$ 300	\$ 266
M92	Cargo Net, Hide-A-Way (Port Installed)	70	49
U01	Driver's Assist Package (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability) (N/A on S, SR Turbo or SL); on SV and SR Base	1,020	903
N93	Electronics Package (Port Installed) (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability) [N/A with Premium Package (P01)] (N/A on SL); on S, SV and SR	500	443
L92	Floor Mats, Carpeted Front and Rear Includes Cargo Mat (Port Installed)	200	169
S92	Fog Lights (Port Installed) (Standard on SR or SL); on S and SV	315	228
N94	Kick Plates, Illuminated (Port Installed) [N/A with Side Sill Protector (N95)]	350	266
N92	Lighting, External Ground (Port Installed) (N/A on S, SV or SL); on SR	295	233
---	Paint, Brilliant Silver Metallic (K23), Gun Metallic (KAD) or Super Black (KH3)	N/C	N/C
NAH	Paint, Cayenne Red (N/A on S or SR); on SV and SL	N/C	N/C
RAY	Paint, Deep Blue Pearl (N/A on SL); on S, SV and SR	N/C	N/C
QM1	Paint, Fresh Powder (N/A on SR or SL); on S and SV	N/C	N/C
RAQ	Paint, Graphite Blue Metallic (RAQ) or Titanium Metallic (KAC) (N/A on S or SR); on SV and SL	N/C	N/C
A20	Paint, Red Alert (N/A on S or SV or SL); on SR and SL	N/C	N/C

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2017 Nissan Sentra (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
P01	Premium Package (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability [N/A with Electronics Package (N93)] (N/A on S, SV, SR Base or SL); on SR Turbo	\$ 2,590	\$ 2,293
P02/P03	Premium Technology Package (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability (N/A on S, SV or SR Turbo); on SR Base On SL	3,820 2,360	3,382 2,089
B93	Protection Package (See the UBS Sales Representative for Content, Equipment Application/Restriction and Availability)	360	274
HAVE YOU CALLED UBS?			
N95	Side Sill Protector (Port Installed) [N/A with Kick Plates (N94)]	75	53
B92	Splash Guards, Front and Rear (Port Installed) (N/A on or SR); on S, SV and SL	190	148
R92	Spoiler, Rear (Port Installed) (Standard on SR); on S, SV and SL	340	270
K01/K02	Style Package Includes Split 5-Spoke Aluminum Alloy Wheels (N/A on SR or SL); on S also Includes Rear Spoiler On SV also Includes LED Dimmable Light, Dual Illuminated Visor Vanity Mirrors and Power Glass Moonroof	500 750	443 664

Understanding the difference

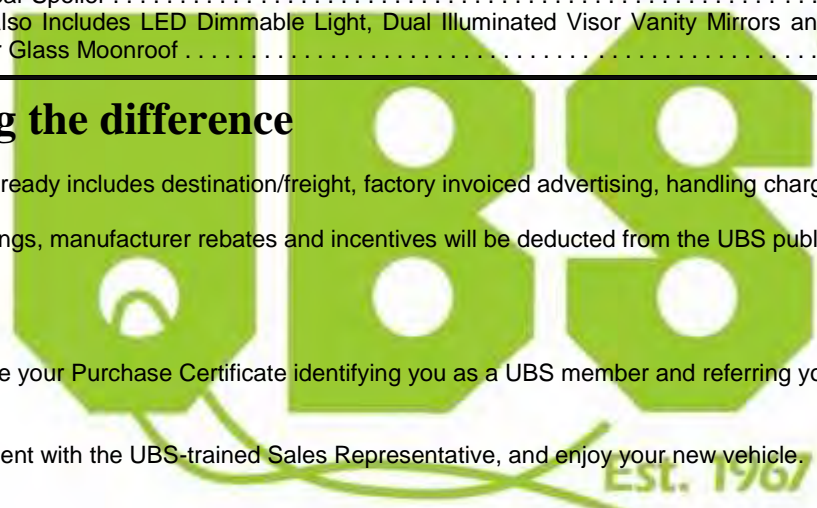
UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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UBS



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United Buying Service

Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Nissan Titan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TITAN V8 2WD CREW CAB (Effective Date: 10/12/16 M/AG)			
38117	Titan V8 S 2WD 4-Door Crew Cab Pickup	\$ 35,975	\$ 34,241
38317	Titan V8 SV 2WD 4-Door Crew Cab Pickup	38,875	36,267
38517	Titan V8 SL 2WD 4-Door Crew Cab Pickup	47,575	44,554
38717	Titan V8 Platinum 2WD 4-Door Crew Cab Pickup	55,025	51,509
TITAN V8 4WD CREW CAB (Effective Date: 10/12/16 M/AG)			
38017	Titan V8 S 4WD 4-Door Crew Cab Pickup	39,005	37,189
38217	Titan V8 SV 4WD 4-Door Crew Cab Pickup	41,895	39,150
38417	Titan V8 PRO-4X 4WD 4-Door Crew Cab Pickup	46,215	43,260
38617	Titan V8 SL 4WD 4-Door Crew Cab Pickup	50,655	47,482
38817	Titan V8 Platinum 4WD 4-Door Crew Cab Pickup	56,595	53,050
UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on <u>rebates</u> from the manufacturer to the customer. Also, <u>incentives</u> from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further <u>lower your cost</u> at the time of delivery.			
TITAN XD DIESEL 2WD CREW CAB (Effective Date: 08/15/16 M/AG)			
56117	Titan XD Diesel S 2WD 4-Door Crew Cab Pickup	\$ 42,535	\$ 40,622
56317	Titan XD Diesel SV SWB 2WD 4-Door Crew Cab Pickup	46,445	43,296
56517	Titan XD Diesel SL 2WD 4-Door Crew Cab Pickup	54,705	51,278
56717	Titan XD Diesel Platinum 2WD 4-Door Crew Cab Pickup	60,075	56,311
TITAN XD DIESEL 4WD CREW CAB CAB (Effective Date: 08/15/16 M/AG)			
56017	Titan XD Diesel S 4WD 4-Door Crew Cab Pickup	45,565	43,568
56217	Titan XD Diesel SV 4WD 4-Door Crew Cab Pickup	49,425	46,314
56417	Titan XD Diesel PRO-4X 4WD 4-Door Crew Cab Pickup	53,425	50,079
56617	Titan XD Diesel SL 4WD 4-Door Crew Cab Pickup	57,735	54,118
56817	Titan XD Diesel Platinum 4WD 4-Door Crew Cab Pickup	63,155	59,199

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2017 Nissan Titan (Continued)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TITAN XD GAS 2WD CREW CAB (Effective Date: 08/15/16 M/AG)			
53117	Titan XD Gas S 2WD 4-Door Crew Cab Pickup	\$ 37,485	\$ 35,652
53317	Titan XD Gas SV SWB 2WD 4-Door Crew Cab Pickup	41,395	38,603
53517	Titan XD Gas SL 2WD 4-Door Crew Cab Pickup	49,655	46,462
53717	Titan XD Gas Platinum 2WD 4-Door Crew Cab Pickup	55,025	51,509
TITAN XD GAS 4WD CREW CAB CAB (Effective Date: 08/15/16 M/AG)			
53017	Titan XD Gas S 4WD 4-Door Crew Cab Pickup	40,515	38,600
53217	Titan XD Gas SV 4WD 4-Door Crew Cab Pickup	44,375	41,438
53417	Titan XD Gas PRO-4X 4WD 4-Door Crew Cab Pickup	48,375	45,244
53617	Titan XD Gas SL 4WD 4-Door Crew Cab Pickup	52,685	49,316
53817	Titan XD Gas Platinum 4WD 4-Door Crew Cab Pickup	58,105	54,395

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE
W10	Chrome Package; on SV and SL	\$ 1,200	\$ 1,061
H10	Entertainment Package, Rear DVD (N/A on S, SV, PRO-4X or SL); on Platinum	2,190	1,769
L94	Floor Mats, All-Season Front and Rear Includes Cargo Mat (N/A on SV, SL PRO-4X or Platinum); on S	145	113
L92/L93	Floor Mats, Carpeted Front and Rear Includes Cargo Mat (N/A on S, PRO-4X or Platinum); On SV and SL	200	155
K05	Off-Road Package; on SL V8 4WD	400	354
	On Platinum V8 4WD	200	177
- - -	Paint, Cayenne Red (NAH) or Magnetic Black (G41)	N/C	N/C
RAY	Paint, Deep Blue (N/A on XD); on V8	N/C	N/C
CAU	Paint, Forged Copper (N/A on S, SV, PRO-4X or SL); on Platinum	N/C	N/C
QAK	Paint, Glacier White (N/A on PRO-4X, SL or Platinum); on S and SV	N/C	N/C
- - -	Paint, Gun (KAD) or Brilliant Silver (K23) (N/A on Platinum); on S, SV, PRO-4X and SL	N/C	N/C
CAJ	Paint, Java (N/A on S or PRO-4X); on SV, SL and Platinum	N/C	N/C
QAB	Paint, Pearl White (N/A on S or SV); on PRO-4X, SL and Platinum	395	350
EAZ	Paint, SolarFlare Yellow (N/A on S, SV, SL or Platinum or); on PRO-4X	N/C	N/C
B10	Platinum Reserve Bed Utility Package; on Platinum	750	664
K04	PRO-4X Convenience; on PRO-4X	3,520	3,115
X02	PRO-4X Luxury Package; on PRO-4X V8	750	664
	On PRO-4X XD	1,510	1,336
K03	PRO-4X Utility & Audio Package; on PRO-4X XD	1,400	1,240
K03	PRO-4X Utility & Tow Package; on PRO-4X V8	1,820	1,611
B95	Running Boards Lighting (N/A on S or PRO-4X); on SV, SL and Platinum	370	284
K01	S Convenience & Utility Package Includes Front Overhead Console, Spray-In Bedliner, Receiver Hitch and 7-Pin Wiring Harness Connector; on S	800	708
B92/B93	Splash Guards (Port Installed)	235	196
U01	SV Comfort and Convenience Package; on SV V8	2,040	1,890
	On SV XD	2,590	2,400
X01	SV Leather Package; on SV	860	761
K02	SV Utility Package Includes Utili-Track System with Four Tie-Down Cleats, Tailgate Light, 110V Power Outlet in Bed, LED Under Rail Bed Lighting, Spray-in Bedliner and 2nd Row Floor Storage Box; on SV	1,120	991
S92	Tailgate Lock, Electronic (N/A on S); on SV, PRO-4X, SL and Platinum	345	286
A92	Titan Box Bed Liner with Built in Storage (N/A on S or Platinum) (Port Installed); on SV, PRO-4X and SL	985	808
TO1/T02	Towing Convenience Package (N/A on S, SV XD, PRO-4X, SL XD or Platinum); on SV V8	470	416
	On SL V8 2WD	410	362
	On SL V8 4WD	360	319
W09	Wheels, Accessory Includes 20" Wheels (N/A on S, SV, PRO-4X, SL XD or Platinum); on SV V8	1,390	1,113

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2017 Nissan Versa Note

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
VERSA NOTE HATCHBACK			
11517	Versa Note S Plus FWD 4-Door Hatchback Automatic	\$ 16,345	\$ 15,295
11617	Versa Note SV FWD 4-Door Hatchback Automatic	17,245	16,183
11717	Versa Note SR FWD 4-Door Hatchback Automatic	18,845	17,762
11817	Versa Note SL FWD 4-Door Hatchback Automatic	19,575	18,481

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
N94	Appliques, Interior (Port Installed) (N/A on Plus); on SV, SR and SL	\$ 230	\$ 185
M92	Cargo Cover, Rear (Port Installed)	130	92
B93	Chrome Package (Port Installed)	290	243
L92	Floor Mats, Front and Rear Includes Cargo Mat (Port Installed)	185	153
S10	Fog Lights (N/A on S Plus, SR or SL); on SV	345	259
N92	Interior Illumination Package (Port Installed)	530	392
N93	Mirror, Automatic Day/Night Inside Rearview Includes Compass and Garage Door Opener (Port Installed)	285	228
QAC	Paint, Aspen White (N/A on S Plus); on SV, SR and SL	295	262
---	Paint, Cayenne Red Metallic (NAH), Brilliant Silver Metallic (K23), Gun Metallic (KAD) or Super Black (KH3)	N/C	N/C
QM1	Paint, Fresh Powder (N/A on SR or SL); on S Plus and SV	N/C	N/C
---	Paint, Metallic Blue (B17) or Cocoa Embers (CAQ), Deep Blue Pearl (RAY), or Monarch Orange (EBB) (N/A on S Plus); on SV, SR and SL	N/C	N/C
B92	Splash Guards (Port Installed) (N/A on SR); on S Plus, SV and SL	190	148
R92	Spoiler, Rear (Port Installed) (N/A on SR); on S Plus, SV and SL	310	270
R10	Sport Value Package (N/A on S Plus, SR or SL); on SV	760	646
K01	SV Appearance Package (N/A on S Plus, SR or SL); on SV	500	443
UO1	Tech Package (N/A S Plus, SV or SL); on SR	490	433
W09	Wheels, 15" Alloy (N/A on S Plus, SR or SL); on SV	700	577
W10	Wheels, 16" Alloy (N/A on S Plus, SV or SR); on SL	700	577

HAVE YOU CALLED UBS?

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2017 Nissan Versa Sedan

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
VERSA SEDAN			
11157	Versa S Base FWD 4-Door Sedan Manual	\$ 12,855	\$ 11,854
11117	Versa S Base FWD 4-Door Sedan Automatic	14,545	13,520
11127	Versa S Plus FWD 4-Door Sedan Automatic	14,995	13,964
11217	Versa SV FWD 4-Door Sedan Automatic	16,585	15,533
11317	Versa SL FWD 4-Door Sedan Automatic	18,145	17,071

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
N94	Appliques, Interior (Port Installed) (N/A on S Base or S Plus); on SV and SL	\$ 230	\$ 185
L92	Floor Mats, Front and Rear Includes Cargo Mat (Port Installed)	185	153
S10	Fog Lights (Port Installed) (N/A on S Base or S Plus) (Standard on SL); on SV	345	259
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
N92	Kick Plates, Illuminated (Port Installed)	350	266
N93	Mirror, Automatic Day/Night Inside Rearview Includes Compass and Garage Door Opener (Port Installed)	285	228
---	Paint, Brilliant Silver Metallic (K23), Fresh Powder (QM1), Gun Metallic (KAD) or Super Black (KH3)	N/C	N/C
---	Paint, Cayenne Red Metallic (NAH), Metallic Blue (B17) or Titanium Metallic (KAC) (N/A on S Base); on S Plus, SV and SL	N/C	N/C
K01	Special Edition Package, SV (N/A on S Base, S Plus or SL); on SV	500	443
B92	Splash Guards (Port Installed)	190	148
R92	Spoiler, Rear (Port Installed) (N/A on S Plus, SV or SL); on S Base	340	270
B93	Trunk Accent, Chrome (Port Installed)	120	106
W09	Wheels, 15" Alloy (N/A on S Base, S Plus or SL); on SV	700	577
W10	Wheels, 16" Alloy (N/A on S Base, S Plus or SV); on SL	700	577

VISIT US AT UBS4CARS.COM.

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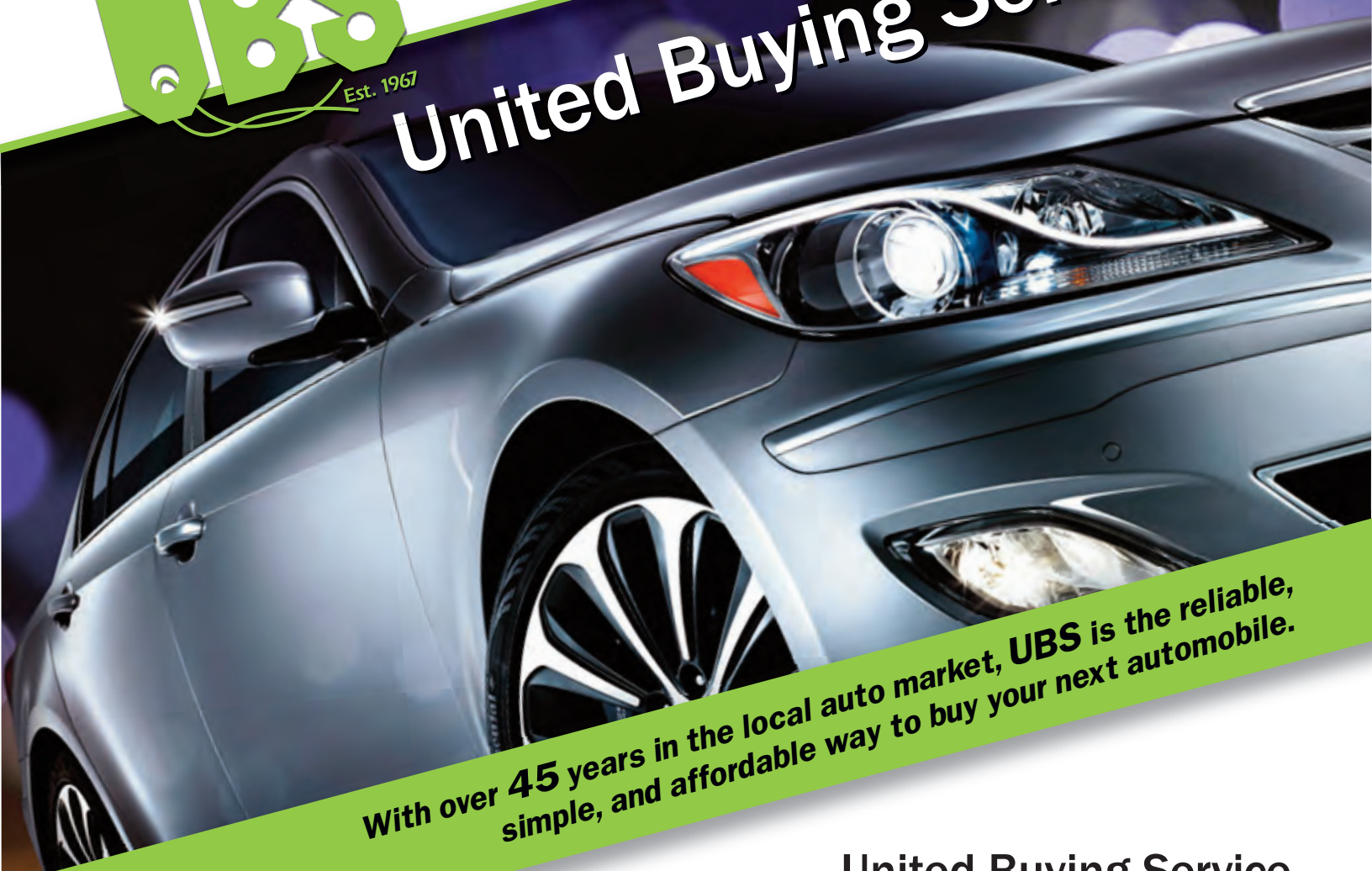
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

4600 North Park Ave. ■ Chevy Chase, MD, USA 20815

Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

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Washington Area

Baltimore Area

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2017 SUBARU

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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United Buying Service

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2017 Subaru BRZ

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HZA	BRZ Premium RWD 2-Door Coupe Manual	\$ 26,315	\$ 25,307
HZE	BRZ Limited RWD 2-Door Coupe Manual	28,465	27,231
HZF	BRZ Limited RWD 2-Door Coupe Automatic	29,565	28,107

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
QEV	Bumper Applique, Rear (Port Installed) [Included with Popular Package 1 (2BR), Popular Package 2 (2BS) and Popular Package 3 (B2T)]	\$ 70	\$ 62
QEX	Bumper Diffuser, Rear (Port Installed)	749	610
MEA	Cargo Tray (Port Installed) [N/A with Subwoofer Radio Equipment (DEA)] [Included with Popular Package 1 (2BR), Popular Package 2 (2BS) and Popular Package 3 (B2T)]	70	46
QES	Fuel Filler Door, Chrome (Port Installed)	79	68
NEE	Interior Illumination Kit, Blue (Port Installed) [Included with Popular Package 2 (2BS)]	170	151
NEA	Interior Illumination Kit, Red (Port Installed) [Included with Popular Package 1 (2BR)]	170	151
OHQ	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) [Included with Popular Package 1 (B2R), Popular Package 2 (B2S) and Popular Package 3 (B2T)]	244	157
OHP	Mirror, Automatic Day/Night Inside Rearview with Compass and HomeLink Garage Door Opener (Port Installed) [Included with Popular Package 2 (B2S)]	354	229
---	Paint, Crystal Black Silica (CBS), Crystal White (WHC), Dark Gray Metallic (DGM), Ice Silver Metallic (ISM), Pure Red (PRD) or WR Blue Pearl (BLU)	N/C	N/C
02	Performance Package Includes Brembo Power Front and Rear Disc Brakes, Sachs Performance Front and Rear Shock Absorbers and STI Black Alloy Wheels (N/A on Premium or Limited Automatic); on Limited Manual	1,195	1,060
B2R	Popular Package 1 Includes Rear Bumper Applique (QEV), Cargo Tray (MEA), Red Interior Illumination Kit (NEA), Automatic Day/Night Inside Rearview Mirror with Compass and HomeLink Garage Door Opener (OHP) and Wheel Locks (H8B) (Port Installed)	833	538
B2S	Popular Package 2 Includes Rear Bumper Applique (QEV), Cargo Tray (MEA), Blue Interior Illumination Kit (NEE), Automatic Day/Night Inside Rearview Mirror with Compass and HomeLink Garage Door Opener (OHP) and Wheel Locks (H8B) (Port Installed)	833	538
B2T	Popular Package 3 Includes Rear Bumper Applique (QEV), Cargo Tray (MEA), Automatic Day/Night Inside Rearview Mirror with Compass and HomeLink Garage Door Opener (OHP) and Wheel Locks (H8B) (Port Installed)	600	387
DEA	Radio Equipment, Subwoofer [N/A with Cargo Tray (MEA)]	600	546
KEH	Sunshade (Port Installed)	75	49
H8B	Wheel Locks (Port Installed) [Included with Popular Package 1 (2BR), Popular Package 2 (2BS) and Popular Package 3 (B2T)]	50	40

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2017 Subaru Crosstrek

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HRA	Crosstrek Base AWD 4-Door Hatchback Manual	\$ 22,570	\$ 21,634
HRB	Crosstrek Premium AWD 4-Door Hatchback Manual	23,370	22,374
HRC	Crosstrek Premium AWD 4-Door Hatchback Automatic	24,370	23,291
HRD	Crosstrek Limited AWD 4-Door Hatchback Automatic	26,070	24,859

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FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
IYV	Audio Upgrade Package 4, Kicker Includes Subwoofer Radio Equipment (DCM), Upgraded Speakers Radio Equipment (DCG) and Tweeter Speakers Radio Equipment (DCF) (Pricing Includes Package Discount) (Port Installed)	\$ 699	\$ 599
QEW	Bumper Cover (Port Installed) [Included with Popular Package 1 (CR3), Popular Package 1B (CR4) and Popular Package 2 (CR5)]	105	68
MCG	Cargo Cover (Port Installed) (Standard on Premium and Limited); on Base	164	106
MCB	Cargo Net, Rear (Port Installed)	59	38
MCA	Cargo Net, Seatback (Port Installed)	68	44
MCC	Cargo Nets, 2-Side (Port Installed) [N/A with Subwoofer Radio Equipment (DCM)]	81	52
08I	Cargo Tray (Port Installed) (Standard on Premium and Limited); on Base	81	52
KC-	Console, Center Tray (Port Installed)	32	20
KCA	Console, Center with Sliding Armrest (Port Installed) (Standard on Premium and Limited)	167	108
085	Engine Start, Push Button (Port Installed) [Included with Special Edition Package (15), Moonroof + Navigation System + Keyless Access with Push Button Engine Start Package (22) and Moonroof + Navigation System + Keyless Access with Push Button Engine Start + Eyesight Package (23)] (N/A on Base or Premium Manual); on Premium Automatic and on Limited	481	360
RGD	Engine Start, Remote Control (Port Installed) (N/A on Base or Premium Manual); on Premium Automatic and on Limited	519	389

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2017 Subaru Crosstrek (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
14	Eyesight + Subaru Starlink 7.0 Multi-Media Plus + Blind-Spot Detection/Rear Cross Traffic Alert Package Includes Blind-Spot Alert with Cross Traffic Alert, EyeSight System, Steering Responsive Fog Lights, 2-USB Ports, 6-Speakers, SiriusXM Satellite Radio, Smartphone Integration with AHA Infotainment, Pandora, iHeart Radio & MirrorLink, Subaru Starlink 7.0" Multimedia Plus System and Audible SMS Text Messaging Function Smartphone Interface; on Premium Automatic	\$ 1,995	\$ 1,772
BCA	Floor Mats, All-Weather Front and Rear (Port Installed) [Included with Popular Package 1 (CR3), Popular Package 1B (CR4) and Popular Package 2 (CR5)]	81	52
0B3	Grille, Sport Mesh (Port Installed)	336	218
NEB/NEC	Interior Illumination Kit, Blue (NEB) or Red (NEC) (Port Installed)	202	131
09V	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) [Included with Popular Package 1 (CR3) and Popular Package 1B (CR4)]	232	150
09W	Mirror, Automatic Day/Night Inside Rearview with Compass and Homelink Garage Door Opener (Port Installed) [Included with Popular Package 2 (CR5)]	342	222
---	Moldings, Bodyside (Port Installed)	265	172
23	Moonroof + Navigation System + Keyless Access with Push Button Engine Start + Eyesight Package Includes Push Button Engine Start (085), Keyless Access Entry System, Eyesight System, Steering Responsive Fog Lights, Power Glass Moonroof (13) and GPS Voice Activated Navigation System with Touch Screen (N/A on Base or Premium); on Limited	2,895	2,571
22	Moonroof + Navigation System + Keyless Access with Push Button Engine Start Package Includes Push Button Engine Start (085), Keyless Access Entry System, Power Glass Moonroof (13) and GPS Voice Activated Navigation System with Touch Screen (N/A on Base or Premium); on Limited	2,100	1,864
13	Moonroof, Power Glass [Included with Special Edition Package (15)] [Included with and Requires Moonroof + Navigation System + Keyless Access with Push Button Engine Start Package (22) or Moonroof+ Navigation System + Keyless Access with Push Button Engine Start + Eyesight Package (23) on Limited] (N/A on Base or Premium Manual); on Premium Automatic	1,000	888
---	Paint, Crystal Black Silica (4S), Crystal White Pearl (1X), Dark Gray Metallic (1K), Desert Khaki (6Q), Hyper Blue (3Y), Ice Silver Metallic (IU), Quartz Blue Pearl (2Q) or Venetian Red Pearl (VR1)	N/C	N/C
COD/COC	Pedal Pad Set, STI (Port Installed); on Base and Premium Manual	192	124
	On Premium Automatic and Limited	172	111
CR3	Popular Package 1 Includes Rear Bumper Cover (QEW), All Weather Front and Rear Floor Mats (BCA), Front and Rear Splash Guards (064), Rear Seatback Protector (MCF) and Automatic Day/Night Inside Rearview Mirror with Compass (09V) (Port Installed) (N/A on Base); on Premium and Limited	649	419
CR4	Popular Package 1B Includes Rear Bumper Cover (QEW), Cargo Tray (081), All Weather Front and Rear Floor Mats (BCA), Automatic Day/Night Inside Rearview Mirror with Compass (09V), Rear Seatback Protector (MCF) and Front and Rear Splash Guards (064) (Port Installed) (N/A on Premium or Limited); on Base	730	471
CR5	Popular Package 2 Includes Rear Bumper Cover (QEW), All Weather Front and Rear Floor Mats (BCA), Front and Rear Splash Guards (064), Rear Seatback Protector (MCF) and Automatic Day/Night Inside Rearview Mirror with Compass and Homelink Garage Door Opener (09W) (Port Installed) (N/A on Base); on Premium and Limited	759	491
NED	Power Outlet, 120 Volt (Port Installed)	355	230
DCM	Radio Equipment, Subwoofer (Port Installed) [Included with Audio Upgrade Package 4 (IYV)] [NA with Seatback Protector (MCF) or 2-Side Cargo Nets (MCC)]	669	501
DCF	Radio Equipment, Tweeter Speakers (Port Installed) [Included with Audio Upgrade Package 4 (IYV)]	148	96
DCG	Radio Equipment, Upgraded Speakers (Port Installed) [Included with Audio Upgrade Package 4 (IYV)]	321	208
UCB	Roof Rail Crossbars, Aero (Port Installed)	201	130
MCF	Seatback Protector, Rear (Port Installed) [N/A with Subwoofer Radio Equipment (DCM)] [Included with Popular Package 1 (CR3), Popular Package 1B (CR4) and Popular Package 2 (CR5)] [Requires Cargo Tray (081)]	76	49
RCA	Security System Shock Sensor (Port Installed)	198	128
JCA	Shift Knob, Leather-Wrapped (Port Installed) (Standard on Premium and Limited); on Base	104	67

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2017 Subaru Crosstrek (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
J9A/0A1	Shift Knob, STI (Port Installed) [Included with Sport Package (CR2)]; on Base and Premium Manual	\$ 184	\$ 119
	On Premium Automatic and on Limited	193	125
J8C	Shift Knob, STI Black Duracon (Port Installed) (N/A on Premium Automatic or Limited); on Base and Premium Manual	93	60
15	Special Edition Package Includes Automatic Air Conditioning, Blind-Spot Monitor with Cross Traffic Alert, Driver Assist Technology Package, Push Button Engine Start (085), Keyless Access Entry System, Red Interior Illumination Kit (NEC), Power Glass Moonroof (13), Aluminum Pedal Covers, SiriusXM Satellite Radio, Cloth Bucket Seats with Red Stitching, Leather-Wrapped Shift Knob with Red Stitching, Extended Rear Spoiler, Leather-Wrapped Steering Wheel with Red Stitching and 5-Spoke Aluminum Alloy Wheels (N/A on Base, Premium Manual or Limited); on Premium Automatic	2,300	2,042
064	Splash Guards, Front and Rear (Port Installed) [Included with Popular Package 1 (CR3), Popular Package 1B (CR4) and Popular Package 2 (CR5)]	155	100
---	Spoiler, Roof (Port Installed)	353	229
HAVE YOU CALLED UBS?			
0AB	Spoiler, STI Rear Roof (Port Installed)	483	362
CR2	Sport Package Includes STI Shift Knob (J9A/0A1), STI Rear Roof Spoiler (0AB) and STI Black Alloy Wheels (Port Installed) (Pricing Includes Package Discount) (N/A on Base or Premium Manual); on Premium Automatic and on Limited	1,899	1,406
080	Sunshade (Port Installed)	76	49
YED	Trailer Hitch Includes Trailer Wiring Harness (Port Installed)	542	406
H8B	Wheel Locks (Port Installed)	78	50

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle



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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Subaru Forester

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HFA	Forester 2.5i Base PZEV AWD 4-Door Sport Utility Manual	\$ 23,470	\$ 22,398
HFB	Forester 2.5i Base PZEV AWD 4-Door Sport Utility Automatic	24,470	23,307
HFE	Forester 2.5i Premium PZEV AWD 4-Door Sport Utility Manual	26,370	25,067
HFF	Forester 2.5i Premium PZEV AWD 4-Door Sport Utility Automatic	26,870	25,501

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

HFI	Forester 2.5i Limited PZEV AWD 4-Door Sport Utility Automatic	30,070	28,356
HFJ	Forester 2.5i Touring PZEV AWD 4-Door Sport Utility Automatic	32,170	30,278
HFM	Forester 2.0XT Premium AWD 4-Door Sport Utility Automatic	30,170	28,459
HFN	Forester 2.0XT Touring AWD 4-Door Sport Utility Automatic	35,170	33,063

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
02	Alloy Wheel Package Includes Roof Rails and Alloy Wheels (N/A on Base Manual, Premium or Touring); on Base Automatic	\$ 600	\$ 500
14	All-Weather Package + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert Includes All-Weather Package (13), Eyesight System, Steering Responsive Fog Lights, Blind Spot Detection/Rear Cross Traffic Alert System, Fog Lights, High Grade Instrument Cluster with Color LCD Display and Power Rear Gate with Automatic Close and Height Memory (N/A on Base, 2.5i Premium Manual, Limited, 2.0XT Premium or Touring); on 2.5i Premium Automatic	1,695	1,412

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15	All-Weather Package + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert + Power Rear Gate Includes All-Weather Package (13), EyeSight System, Steering Responsive Fog Lights, Audio System, SUBARU STARLINK 7.0" Multimedia Navigation System, Dual USB Ports, 3.5mm Auxiliary Input Jack, 6-Speakers, and Roof Mounted Audio/Satellite and Connected Services Antenna (N/A on Base, 2.5i Premium Manual, Limited, 2.0XT Premium or Touring); on 2.5i Premium Automatic	2,145	1,825
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2017 Subaru Forester (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
13	All-Weather Package Includes Dual Heated Power Outside Mirrors with Manual Fold, Heated Front Seats and Windshield Wiper De-Icer (N/A on 2.5i Base) (Standard on 2.5i Premium Manual, Limited and Touring); on 2.5i Premium Automatic	\$ 500	\$ 417
PGE	Bumper Cover, Rear (Port Installed)	98	63
OGA	Cargo Cover, Manual Rear Gate (Port Installed); on Base and Premium	172	111
OGB	Cargo Cover, Power (Port Installed); on Limited and Touring	172	111
MGA	Cargo Net, Rear Seatback (Port Installed)	64	41
MGC	Cargo Net, Vertical Rear (Port Installed)	67	43
MGB	Cargo Nets, 2-Rear Side (Port Installed)	73	47
MGG	Cargo Partition (Port Installed); on Premium, Touring and Limited	369	276
MGD	Cargo Tray (Port Installed); on Base, Premium and Limited	81	52
---	Door Edge Guards (Port Installed)	147	95
OFC	Engine Start, Remote Push Button (Port Installed) [Requires EyeSight + Navigation System (32)] (N/A on Base, Premium or Limited); on Touring and Limited.	442	331
RGF	Engine Starter Kit, Remote (Port Installed); on Base Automatic, Premium Automatic, Limited and Touring	451	338
QGN	Exhaust Tip (Port Installed); on Base and 2.5i Premium	53	34
33/34	EyeSight + Navigation System Includes Audio System, SUBARU STARLINK 7.0" Multimedia Navigation System, Driver Assist Technology, EyeSight System, Active Torque Vectoring, Blind-Spot Detection/Rear Cross Traffic Alert System, High Beam Assist Headlights, Reverse Automatic Braking System, Heated Steering Wheel and Black or Saddle Brown Perforated Leather-Trimmed Seats (N/A on 2.5i); on 2.0XT.	1,595	1,366
BGA	Floor Mats, All Weather (Port Installed)	81	52
OGN/OFN	Fog Light Kit (Port Installed); on Base and 2.0XT Premium	379	284
PGF	Grille, Sport (Port Installed)	495	371
NEC/NEB	Illumination Kit, Footwell, Red or Blue Interior Lighting	202	131
FD2	Kicker Audio Upgrade Package Includes Tweeter Kit and Upgraded Speakers	350	217
OEX	Mirror, Automatic Dimming Inside Rearview with Compass (Port Installed); on Base and Premium Manual	232	150
OH1	Mirror, Automatic Dimming Inside Rearview with Compass (Port Installed); on 2.5i Premium Automatic, Touring and Limited	232	150
OEY	Mirror, Automatic Dimming Inside Rearview with Compass and Homelink (Port Installed); On Base and Premium Manual	342	222
OH2	Mirror, Automatic Dimming Inside Rearview with Compass and Homelink (Port Installed); On 2.5i Premium Automatic, Touring and Limited	342	222
OGJ	Mirror, Exterior Automatic Dimming with Approach Lighting (Port Installed); on Base	232	150
OFL	Mirror, Exterior Automatic Dimming with Approach Lighting and Blind Spot Detection (Port Installed); on Premium, Touring and Limited	272	176
FC4	Mirrors, Interior and Exterior Automatic Dimming with Approach Lighting Includes Automatic Dimming Inside Rearview Mirror with Compass (OEX) and Exterior Automatic Dimming Mirror with Approach Lighting (QGJ); on Base and Premium	464	300
FC5	Mirrors, Interior and Exterior Automatic Dimming with Approach Lighting Includes Automatic Dimming Inside Rearview Mirror with Compass and Homelink (OE2) and Exterior Automatic Dimming Mirror with Approach Lighting (QGJ); on Base and Premium	574	372
FC6	Mirrors, Interior and Exterior Automatic Dimming with Approach Lights and Blind Spot Detection Includes Automatic Dimming Inside Rearview Mirror with Compass (OEX) and Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (QFL); on Touring and Limited	504	326
FC7	Mirrors, Interior and Exterior Automatic Dimming with Homelink, Approach Lights and Blind Spot Detection Includes Automatic Dimming Inside Rearview Mirror with Compass and Homelink (OH2) and Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (QFL); on Touring and Limited	614	398
---	Moldings, Bodyside (Port Installed)	265	172
QGM	Mud Guards (Port Installed)	167	108
22	Navigation System + Audio with Harmon Kardon Amplifier and Speakers Includes Audio System, SUBARU STARLINK 7.0" Multimedia Navigation System, Dual USB Ports, 3.5mm Auxiliary Input Jack, Harman Kardon 440 Watt Amplifier, Harmon Kardon 8-Speaker System, and Roof Mounted Audio/Satellite and Connected Services Antenna; On Limited	1,350	1,157

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2017 Subaru Forester (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W/SALE
23	Navigation System + Audio with Harmon Kardon Amplifier and Speakers + EyeSight Includes Audio System, SUBARU STARLINK 7.0" Multimedia Navigation System, Dual USB Ports, 3.5mm Auxiliary Input Jack, Harman Kardon 440 Watt Amplifier, Harmon Kardon 8-Speaker System, and Roof Mounted Audio/Satellite and Connected Services Antenna, Responsive Fog Lights and EyeSight System; on Limited	\$ 2,945	\$ 2,498
---	Paint Sepia Bronze Metallic; on Touring	N/C	N/C
	Paint, Crystal Black Silica (CBS), Crystal White Pearl (WHC) Dark Gray Metallic (DGM), Ice Silver Metallic (ISM), Quartz Blue Pearl (QBP) or Venetian Red Pearl (VRP)	N/C	N/C
JGM	Paint, Jasmine Green Metallic; on 2.5i	N/C	N/C
COD/COC	Petal Pad Kit, STI Metal (Port Installed); on Base Manual and Premium Manual	192	124
	On Base Automatic, Premium Automatic, Limited and Touring	172	111
FC2	Popular Package 1 Includes Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (OFL), Automatic Dimming Inside Rearview Mirror with Compass (OEX) Rear Bumper Cover (PGE) and Rear Seatback Cargo Net (MGA); on Touring and Limited	666	430
FC8	Popular Package 1A Includes Exterior Automatic Dimming Mirror with Approach Lighting (QGJ), Automatic Dimming Inside Rearview Mirror with Compass (OEX) Rear Bumper Cover (PGE) and Rear Seatback Cargo Net (MGA); on Base and Premium	626	404
FC3	Popular Package 2 Includes Interior and Exterior Automatic Dimming Mirror with Homelink, Approach Lighting and Blind Spot Detection (QFL), Automatic Dimming Inside Rearview Mirror with Compass and Homelink (OH2), Rear Bumper Cover (PGE) and Rear Seatback Cargo Net (MGA); on Base and Premium	776	502
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
FC9	Popular Package 2A Includes Interior and Exterior Automatic Dimming Mirror with Homelink and Approach Lighting (FC5), Rear Bumper Cover (PGE) and Rear Seatback Cargo Net (MGA); on Base and Premium	736	476
NGA	Power Outlet, 110 Volt (Port Installed)	410	307
FZ6	Protection Package 1 Includes Cargo Cover (OGA), Rear Seatback Protector (04Q), Mud Guards (QGM) Rear Bumper Cover (PGE) and All-Weather Front and Rear Floor Mats (BGA); on Base and Premium	610	393
FZ7	Protection Package 2 Includes Power Rear Gate Cargo Cover (OGB), Rear Seatback Protector (04Q), Mud Guards (QGM), Rear Bumper Cover (PGE) and All-Weather Front and Rear Floor Mats (BGA); on Limited and Touring	610	393
DGA	Radio Equipment, Speakers (Port Installed); on Base, Premium and Limited	302	196
DCF	Radio Equipment, Tweeter Kit (Port Installed); on Base, Premium and Limited	148	96
UGB	Roof Rail Cross Bars, Fixed Rear (Port Installed); on Base	401	300
UGA	Roof Rail Crossbars, Aero (Port Installed)	181	117
FYP	Rugged Package 1 Includes Aero Roof Rail Crossbars (UGA), Rear Bumper Cover (PGE), Cargo Cover (OGA) and Mud Guards (QGM); on Base Automatic and Premium	618	399
FYQ	Rugged Package 2 Includes Aero Roof Rail Crossbars (UGA) Rear Bumper Cover (PGE), Power Cargo Cover (OGB) and Mud Guards (QGM); on Limited and Touring	618	399
FYR	Rugged Package 3 Includes Roof Rail Crossbars (UGB), Cargo Cover (OGA), Rear Bumper Cover (PGE) and Mud Guards (QGM); on Base	838	582
04Q	Seatback Protector, Rear (Port Installed)	92	59
RGK	Security System Shock Sensor (Port Installed)	198	128
JGB	Shift Knob, Black Duracon (Port Installed); on Base Manual and 2.5i Premium Manual	132	85
JCB	Shift Knob, Leather-Wrapped (Port Installed); on Base Automatic and 2.5i Premium Automatic	99	64
J8A	Shift Knob, STI (Port Installed); on Base Manual and Premium Manual	184	119
J8B	Shift Knob, STI Duracon (Port Installed); on Base Manual and Premium Manual	93	60
OA1	Shift Knob, STI Leather (Port Installed); on Base Automatic, Premium Automatic, Touring and Limited	193	125
KGC	Sunshade (Port Installed)	76	49
QGO	Trailer Hitch (Port Installed); on 2.5i	668	484
OGR	Trailer Hitch Wire Harness (Port Installed); on 2.0XT	668	484
MSV/H8B	Wheel Locks (Port Installed)	78	50

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2017 Subaru Impreza

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
IMPREZA SEDAN			
HJA	Impreza Base AWD 4-Door Sedan Manual	\$ 19,215	\$ 18,547
HJB	Impreza Base AWD 4-Door Sedan Automatic	20,215	19,464
HJD	Impreza Premium AWD 4-Door Sedan Automatic	22,015	21,127
HJH	Impreza Sport AWD 4-Door Sedan Manual	22,815	21,870
HJI	Impreza Sport AWD 4-Door Sedan Automatic	23,615	22,603
HJF	Impreza Limited AWD 4-Door Sedan Automatic	24,915	23,809
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
IMPREZA WAGON			
HLA	Impreza Base AWD 5-Door Wagon Manual	19,715	19,011
HLB	Impreza Base AWD 5-Door Wagon Automatic	20,715	19,928
HLF	Impreza Premium AWD 5-Door Wagon Automatic	22,515	21,593
HLH	Impreza Sport AWD 5-Door Wagon Manual	23,315	22,319
HLI	Impreza Sport AWD 5-Door Wagon Automatic	24,115	23,052
HLJ	Impreza Limited AWD 5-Door Wagon Automatic	25,415	24,275

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
OD -	Bumper Applique, Rear [Included with Popular Package 1 (IZ2), Popular Package 2 (IZ3), Popular Package 3 (IZ4) and Popular Package 4 (IZ5)]	\$ 101	\$ 65
MCG	Cargo Cover (Port Installed) (N/A on Sedans) (Standard on Premium Wagon, Sport Wagon and Limited Wagon); on Base Wagon	172	111
ODZ	Cargo Tray (Port Installed) [Included with Popular Package 1 (IZ2), Popular Package 2 (IZ3), Popular Package 3 (IZ4) and Popular Package 4 (IZ5)]	81	52
---	Door Edge Guards (Port Installed)	147	95
IZ7	Exterior & Interior Auto Dimming Mirrors Package Includes Automatic Day/Night Outside Rearview Mirrors (09U) and Automatic Day/Night Inside Rearview Mirror with Compass (OEX) (Port Installed)	464	300
IZ8	Exterior & Interior Auto Dimming Mirrors Package Includes Automatic Day/Night Outside Rearview Mirrors (09U) and Automatic Day/Night Inside Rearview Mirror with Compass and Homelink Garage Door Opener (OEY) (Port Installed)	574	372
15	Eyesight + Blind Spot Detection & Rear Cross Traffic Alert + Steering Responsive Fog Lights + Moonroof Package; on Base	2,395	2,127

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2017 Subaru Impreza (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
13	Eyesight + Blind Spot Detection & Rear Cross Traffic Alert + Steering Responsive Fog Lights; on Base	1,395	1,238
35	Eyesight + Moonroof + Blind Spot Detection & Rear Cross Traffic Alert + Navigation System + Harman Kardon Amplifier & Speakers Package; on Limited	\$ 3,845	\$ 3,414
33	Eyesight + Moonroof + Blind Spot Detection & Rear Cross Traffic Alert Package; on Limited	2,495	2,215
23	EyeSight + Moonroof + Blind Spot Detection & Rear Cross Traffic Alert + Harman Kardon Amplifier & Speakers Package; on Sport Automatic	2,945	2,615
ODU	Floor Mats, All-Weather Front and Rear (Port Installed) [Included with Popular Package 1 (IZ2), Popular Package 2 (IZ3), Popular Package 3 (IZ4) and Popular Package 4 (IZ5)]	81	52
07-ODT	Fog Light Kit (Port Installed) (Standard on Sport and Limited); on Base and Premium	443	332
08B	Grille, Sport (Port Installed)	362	235
	Interior Illumination Kit (Port Installed)	204	132
REMEMBER TO ASK ABOUT INCENTIVES.			
OEX	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed) [Included with Popular Package 1 (IZ2), Popular Package 2 (IZ3) and Exterior & Interior Auto Dimming Mirrors Package (IZ7)]	232	150
OEY	Mirror, Automatic Day/Night Inside Rearview with Compass and HomeLink Garage Door Opener (Port Installed) [Included with Popular Package 3 (IZ4), Popular Package 4 (IZ5) and Exterior & Interior Auto Dimming Mirrors Package (IZ8)].	342	222
09U	Mirrors, Automatic Day/Outside Rearview Includes Approach Lights [Included with Exterior & Interior Auto Dimming Mirrors Package (IZ7) and Exterior & Interior Auto Dimming Mirrors Package (IZ8)]	232	150
---	Moldings, Bodyside (Port Installed)	288	187
22	Moonroof + Blind Spot Detection & Rear Cross Traffic Alert + Harman Kardon Amplifier & Speakers Package; on Sport	2,150	1,909
14	Moonroof, Power Glass; on Premium	1,000	888
---	Paint, Carbide Gray Metallic (6U), Crystal Black Silica (4S), Crystal White Pearl (1X), Ice Silver Metallic (1U), Island Blue Pearl (AC) or Lapis Blue Pearl (3X)	N/C	N/C
AA	Paint, Lithium Red Pearl (N/A on Base, Premium or Limited); on Sport	N/C	N/C
2Q	Paint, Venetian Red Pearl (N/A on Sport); on Base, Premium and Limited	N/C	N/C
IZ2	Popular Package 1 Includes Rear Bumper Applique (OD-), Cargo Tray (ODZ), All-Weather Front and Rear Floor Mats (ODU), Approach Lights and Automatic Day/Night Inside Rearview Mirror with Compass (OEX); on Sedans	727	469
IZ3	Popular Package 2 Includes Rear Bumper Applique (OD-), Cargo Tray (ODZ), All-Weather Front and Rear Floor Mats (ODU), Approach Lights, Automatic Day/Night Inside Rearview Mirror with Compass (OEX) and Rear Seatback Protector (09Q); on Wagons	800	516
IZ4	Popular Package 3 Includes Rear Bumper Applique (OD-), Cargo Tray (ODZ), All-Weather Front and Rear Floor Mats (ODU), Approach Lights and Automatic Day/Night Inside Rearview Mirror with Compass & HomeLink Garage Door Opener (OEY); Sedans	837	541
IZ5	Popular Package 4 Includes Rear Bumper Applique (OD-), Cargo Tray (ODZ), All-Weather Front and Rear Floor Mats (ODU), Approach Lights, Automatic Day/Night Inside Rearview Mirror with Compass & HomeLink Garage Door Opener (OEY) and Rear Seatback Protector (09Q); On Wagons	910	588
IZ6	Popular Package 5 Includes Cargo Net and Cargo Tie-Down Hooks; on Sedans	154	99
ODG	Roof Rail Crossbars (Port Installed) (N/A on Base); on Premium, Sport and Limited	215	130
MCF	Seatback Protector, Rear (Port Installed) [Included with Popular Package 2 (IZ3) and Popular Package 4 (IZ5)] (N/A on Sedans); on Wagons	73	47
J9A	Shift Knob, Aluminum & Leather-Wrapped (Port Installed); on Base Manual	184	119
J8C	Shift Knob, Black Duracon (Port Installed); on Base Manual	93	60
OIK	Shift Knob, Leather-Wrapped & Silver (Port Installed) (N/A on Base Manual); on Base Automatic, Premium, Sport and Limited	124	80
OED	Shift Knob, STI (Port Installed) (N/A on Base Manual)	205	133
OE5	Side Sill Plates (Port Installed)	158	102
ODQ	Splash Guards (Port Installed)	164	106
080	Sunshade (Port Installed)	76	49
H88	Wheel Locks (Port Installed)	78	50

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United Buying Service

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2017 Subaru Legacy

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HAB	Legacy 2.5i Base AWD 4-Door Sedan Automatic	\$ 22,815	\$ 22,214
HAD	Legacy 2.5i Premium AWD 4-Door Sedan Automatic	24,815	24,089
HAE	Legacy 2.5i Sport AWD 4-Door Sedan Automatic	26,815	25,931
<div style="border: 2px solid black; padding: 5px;"> <p>UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.</p> </div>			
HAF	Legacy 2.5i Limited AWD 4-Door Sedan Automatic	29,660	28,502
HAK	Legacy 3.6R Limited AWD 4-Door Sedan Automatic	32,460	31,036

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
02	Alloy Wheel Package Includes 17" Alloy Wheels (N/A on Premium, Sport or Touring); on Base	\$ 350	\$ 292
05P/OGS	Bumper Applique, Rear (Port Installed)	101	65
069	Cargo Net, Side (Port Installed)	88	57
LZC	Cargo Package Includes 2-Cargo Trunk Hooks and 1-Net	155	99
06B	Cargo Tray (Port Installed)	93	60
---	Door Edge Guards (Port Installed)	147	95
0FD	Engine Start, Push Button (Port Installed); on Sport and Limited	451	338
06Y	Engine Start, Remote Key Start (Port Installed); on Base and Premium	457	342
Q0H	Exhaust Tips (Port Installed); on Base	53	34
14	EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (N/A on Base or Limited); on Premium	1,495	1,247
<div style="border: 2px solid black; padding: 5px;"> <p>REMEMBER TO ASK ABOUT INCENTIVES.</p> </div>			
17	EyeSight + Navigation System + Blind Spot Detection/Rear Cross Traffic Alert Package + High Beam Assist and Reverse Auto Brake (N/A on Base, Premium or Limited); on Sport	2,095	1,747
24	EyeSight + Navigation System + High Beam Assist + Reverse Automatic Braking and HID Headlights (N/A on Base, Premium, Sport or 3.6R Limited); on 2.5i Limited	1,995	1,663
23	EyeSight + Navigation System + High Beam Assist and Reverse Automatic Braking (N/A on Base, Premium, Sport or 2.5i Limited); on 3.6R Limited	1,595	1,331
063	Floor Mats, All-Weather Front and Rear (Port Installed)	81	52
06U	Fog Lights (Port Installed); on Base	327	212

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2017 Subaru Legacy (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
086	Illumination Kit, Footwell	\$ 207	\$ 134
0EX	Mirror, Automatic Dimming Inside Rearview with Compass (Port Installed); on Base and Premium	232	150
0EY	Mirror, Automatic Dimming Inside Rearview with Compass and Homelink (Port Installed).	342	222
LZL	Mirrors Interior and Exterior Automatic Dimming with Approach Lighting Includes Exterior Auto Dimming Mirror with Approach Lighting (06N) and Automatic Dimming Inside Rearview with Compass (0EX); on Base and Premium	457	296
LZM	Mirrors Interior and Exterior Automatic Dimming with Approach Lighting Includes Exterior Auto Dimming Mirror with Approach Lighting (06N) and Automatic Dimming Inside Rearview with Compass and Homelink (0EY); on Base and Premium	567	368
06N	Mirrors, Exterior Automatic Dimming with Approach Lighting (Port Installed); on Base, Premium and Sport	225	146
060	Mirrors, Exterior Automatic Dimming with Approach Lighting and Blind Spot Detection [Requires Moonroof Package + Navigation System + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (15) or EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (14) on Premium] (Port Installed); on Premium and Limited	265	172
---	Moldings, Bodyside (Port Installed)	288	187
15	Moonroof Package + Navigation System + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (N/A on Base, Sport or Limited); on Premium	3,090	2,576
VISIT US AT UBS4CARS.COM.			
12	Moonroof Package Includes Automatic Dimming Inside Rearview Mirror with Compass and Homelink (0EY) and Power Glass Moonroof (N/A on Base, Sport or Limited); on Premium	1,195	995
05W	Mud Guards (Port Installed); on Base, Premium and Limited	164	106
0FH	Mud Guards (Port Installed); on Sport	164	106
C0C	Pedal Pad Set, Metal STI (Port Installed)	172	111
LZH	Popular Package 1 Includes Exterior Automatic Dimming Mirrors with Approach Lighting (06N), Automatic Dimming Inside Rearview Mirror with Compass (0EX), Bumper Applique (05P), Cargo Tray (06B) and Mud Guards (05W); on Base and Premium	815	527
LZF	Popular Package 2 Includes Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (060), Bumper Applique (05P/OGS), Cargo Tray (06B), All-Weather Floor Mats (063) and Mud Guards (05W); (Port Installed); on Limited	704	455
LZG	Popular Package 2A Includes Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (060), Bumper Applique (05P/OGS), Cargo Tray (06B), All-Weather Floor Mats (063) and Mud Guards (0FH); (Port Installed); on Sport.	704	455
LZI	Popular Package 3 Includes Exterior Automatic Dimming Mirror with Approach Lighting (06N), Bumper Applique(05P/OGS), Cargo Tray (06B), Mud Guards (05W) and Rear Cargo Net; on Base and Premium	662	428
LZJ	Popular Package 4 Includes Exterior Automatic Dimming Mirror with Approach Lighting and Blind Spot Detection (060), All-Weather Floor Mats (063), Bumper Applique (05P/OGS), Cargo Tray (06B) and Mud Guards (05W) [Requires Moonroof Package + Navigation System + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (15) or EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (14) on Premium]; on Premium and Limited.	704	455
06X	Power Outlet, 120V (Port Installed)	389	291
06W	Security System Shock Sensor (Port Installed)	222	144
07C	Shift Knob, Leather-Wrapped (Port Installed); on Base	124	80
06J	Sun Shade (Port Installed)	76	49
MSV/H8B	Wheel Locks (Port Installed)	78	50

What to do

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Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

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2017 Subaru Outback

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HDB	Outback 2.5i Base AWD 4-Door Wagon Automatic	\$ 26,520	\$ 25,605
HDD	Outback 2.5i Premium AWD 4-Door Wagon Automatic	28,570	27,550
HDF	Outback 2.5i Limited AWD 4-Door Wagon Automatic	33,265	31,817
HDG	Outback 2.5i Touring AWD 4-Door Wagon Automatic	36,870	35,130
HDK	Outback 3.6R Limited AWD 4-Door Wagon Automatic	35,870	34,170
HDL	Outback 3.6R Touring AWD 4-Door Wagon Automatic	39,070	37,109

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT			
MFG CODE		MFG RETAIL	UBS W'SALE
053	Bumper Cover, Rear (Port Installed)	\$ 105	\$ 68
055	Bumper Underguard, Front (Port Installed)	210	136
056	Bumper Underguard, Rear (Port Installed) [N/A with Trailer Hitch (OGR)]	290	188
06K	Cargo Cover (Port Installed); on Base	213	138
066	Cargo Net, Rear (Port Installed)	79	51
067	Cargo Net, Rear Seatback (Port Installed)	79	51
06D	Compartment Separator (Port Installed)	414	310
0B8	Crossbars, Touring; on Touring	460	326
---	Door Edge Guards (Port Installed)	147	95
0FD	Engine Start, Push Button (Port Installed); on Limited and Touring	451	338
06Y	Engine Start, Remote Key Start (Port Installed); on Base and Premium	457	342
14	EyeSight + Blind Spot Detection/Rear Cross Traffic Alert + Power Rear Gate and High Beam Assist (N/A on Base, Limited or Touring); on Premium	1,995	1,663
24	EyeSight + Navigation System + High Beam Assist + Reverse Auto Brake and HID Headlights (N/A on Base, Premium, 3.6R Limited or Touring); on 2.5i Limited	1,995	1,663
23	EyeSight + Navigation System + High Beam Assist and Reverse Auto Brake (N/A on Base or Premium, 2.5i Limited or Touring); on 3.6R Limited	1,595	1,331
063	Floor Mats, All-Weather Front and Rear (Port Installed)	81	52
06T	Fog Light Kit (Port Installed); on Base	327	212
086	Illumination Kit, Footwell	207	134
0EX	Mirror, Automatic Dimming Inside Rearview with Compass (Port Installed); on Base	232	150
0EY	Mirror, Automatic Dimming Inside Rearview with Compass and Homelink (Port Installed); On Base	342	222
06N	Mirrors, Exterior Automatic Dimming with Approach Lighting (Port Installed); on Base and Premium	225	146

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2017 Subaru Outback Wagon (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
060	Mirrors, Exterior Automatic Dimming with Approach Lighting and Blind Spot Detection [Requires Moonroof Package + Navigation System + EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (15) or EyeSight + Blind Spot Detection/Rear Cross Traffic Alert and High Beam Assist (14) on Premium] (Port Installed); on Premium, Limited and Touring.	\$ 265	\$ 172
LZL	Mirrors, Interior and Exterior Automatic Dimming with Approach Lighting Includes Exterior Auto Dimming Mirror with Approach Lighting (06N) and Automatic Dimming Inside Rearview with Compass (0EX); on Base and Premium	457	296
LZM	Mirrors, Interior and Exterior Automatic Dimming with Approach Lighting and Homelink Includes Exterior Auto Dimming Mirror with Approach Lighting (06N) and Automatic Dimming Inside Rearview with Compass and Homelink (0EY); on Base and Premium	567	368
LZO	Mirrors, Interior and Exterior Automatic Dimming with Approach Lighting, Blind Spot Detection and Homelink Includes Exterior Auto Dimming Mirror with Approach Lighting and Blind Spot Detection (060) and Automatic Dimming Inside Rearview with Compass and Homelink (0EY); on Premium	607	394
0--	Moldings, Bodyside (Port Installed)	288	187
062	Moldings, Wheel Arch (Port Installed)	454	340
12	Moonroof Package + Power Rear Gate (N/A on Base, Limited or Touring); on Premium	1,695	1,413
15	Moonroof Package + Power Rear Gate + Navigation System + EyeSight + Blind Spot Detection/ Rear Cross Traffic Alert and High Beam Assist (N/A on Base, Limited or Touring); on Premium	3,590	2,993
05X	Mud Guards (Port Installed)	164	106
C0C	Pedal Pad Set, Metal STI (Port Installed)	172	111
01E	Popular Package 1 Includes Exterior Automatic Dimming Mirrors with Approach Lighting (06N), Automatic Dimming Inside Rearview Mirror with Compass (0EX), Rear Bumper Cover (053), All-Weather Front and Rear Floor Mats (063) and Mud Guards (05X) (Port Installed) (N/A on Limited or Touring); on Base and Premium	807	522
01F	Popular Package 2 Includes Exterior Automatic Dimming Mirrors with Approach Lighting (06N), Automatic Dimming Inside Rearview Mirror with Compass and Homelink (0EY), Rear Bumper Cover (053), All-Weather Front and Rear Floor Mats (063) and Mud Guards (05X) (Port Installed) (N/A on Limited or Touring); on Base and Premium	917	594
OZ8	Popular Package 3 Includes Exterior Automatic Dimming Mirrors with Approach Lighting (06N), Rear Bumper Cover (053), All-Weather Front and Rear Floor Mats (063), Mud Guards (05X) and Rear Seatback Protector (06H) [Requires Moonroof Package + Power Rear Gate (12)] (Port Installed) (N/A on Base, Limited or Touring); on Premium	667	431
PYF	Popular Package 4 Includes Exterior Automatic Dimming Mirrors with Approach Lighting and Blind Spot Detection (06O), Rear Bumper Cover (053), All-Weather Front and Rear Floor Mats (063), Mud Guards (05X) and Rear Seatback Protector (06H) (Port Installed) [Requires EyeSight + Blind Spot Detection/Rear Cross Traffic Alert + Power Rear Gate and High Beam Assist (14) or Moonroof Package + Power Rear Gate + Navigation System + EyeSight + Blind Spot Detection/ Rear Cross Traffic Alert and High Beam Assist (15) on Premium and Requires EyeSight + Navigation System + High Beam Assist + Reverse Auto Brake and HID Headlights (24) on 2.5i Limited or EyeSight + Navigation System + High Beam Assist and Reverse Auto (23) on 3.6R Limited] (N/A on Base or Touring); on Premium and Limited.	707	457
01C	Popular Package 5 Includes Exterior Automatic Dimming Mirrors with Approach Lighting and Blind Spot Detection (06O), Crossbars (08B), All-Weather Front and Rear Floor Mats (063), Mud Guards (05X) and Rear Seatback Protector (06H) (N/A on Base, Premium or Limited); on Touring	899	599
06X	Power Outlet, 120V (Port Installed); on Base and Premium	389	291
01G	Protection Package 1 Includes Includes Wheel Arch Moldings (062), Cargo Net (066), All-Weather Front and Rear Floor Mats (063), Mud Guards (05X) and Rear Seatback Protector (06H) (Port Installed) (N/A on Base, Premium or Limited); on Touring	870	608
01G	Protection Package 2 Includes Includes Wheel Arch Moldings (062), Rear Bumper Cover (053), All-Weather Front and Rear Floor Mats (063), Mud Guards (05X) and Rear Seatback Protector (06H) (Port Installed) (N/A on Base, Premium or Limited); on Touring	896	625
074	Radio Equipment, Tweeter Kit (Port Installed); on Base and Premium	138	89
06H	Seatback Protector, Rear (Port Installed)	92	59
06W	Security System Shock Sensor (Port Installed)	222	144

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2017 Subaru Outback Wagon (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
07C	Shift Knob, Leather-Wrapped; on Base	\$ 124	\$ 80
06J	Sun Shade (Port Installed)	76	49
OGR	Trailer Hitch (Port Installed) [N/A with Rear Bumper Underguard (056)]	558	418
H8B	Wheel Locks (Port Installed)	78	50

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Subaru WRX

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
WRX SEDAN			
HUN	WRX Base AWD 4-Door Sedan Manual	\$ 27,515	\$ 26,166
HUO	WRX Premium AWD 4-Door Sedan Manual	29,815	28,289
HUP	WRX Premium AWD 4-Door Sedan Automatic	31,015	29,390
HUQ	WRX Limited AWD 4-Door Sedan Manual	31,815	30,134
HUR	WRX Limited AWD 4-Door Sedan Automatic	33,015	31,235
WRX STI SEDAN			
HUS	WRX STI Base AWD 4-Door Sedan Manual	36,015	34,266
HUV	WRX STI Limited AWD 4-Door Sedan Manual with Wing Spoiler	40,815	38,730
HUW	WRX STI Limited AWD 4-Door Sedan Manual with Trunk Spoiler	40,815	38,730

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
K8H	Armrest Extension, Off-Black Center (Port Installed)	\$ 158	\$ 102
PCS	Bumper Applique, Rear (Port Installed)	95	61
04B	Cargo Net (Port Installed)	79	51
MCD	Cargo Tray (Port Installed)	81	52
---	Door Edge Guards (Port Installed)	147	95
03P/030	Exhaust System, STI Performance; on WRX Base, WRX Premium and WRX Limited	1,165	873
	On WRX STI Base and WRX STI Limited	1,154	865
082	Exterior Trim, Vortex Generator (Port Installed); on Base and Premium	105	68
BCA	Floor Mats, All-Weather Front and Rear (Port Installed)	81	52
09Y	Fog Lights (Port Installed); on WRX Base	394	295
NE -	Illumination Kit, Red or Blue Footwell	202	131

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

IYT	Kicker Audio Upgrade Package 1 Includes 10" Powered Subwoofer Radio Equipment (DCN), Tweeter Kit Radio Equipment (DCF) and Upgraded Speakers Radio Equipment (DCG) (Pricing Includes Package Discount) (N/A on WRX STI Limited); on WRX Base, WRX Premium, WRX Limited and WRX STI Base	814	611
09V	Mirror, Automatic Day/Night Inside Rearview with Compass (Port Installed)	232	150
09W	Mirror, Automatic Day/Night Inside Rearview with Compass and Homelink Garage Door Opener (Port Installed)	342	222
---	Moldings, Bodyside (Port Installed)	265	172
08-	Mud Guards, Rear Aero (Port Installed)	178	115

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2017 Subaru WRX Sedan (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
12	Multimedia Audio, 7.0" with Harman/Kardon Amplifier and Speakers; on WRX Premium Manual	\$ 1,600	\$ 1,420
22	Navigation System + Harman/Kardon Amplifier & Speakers + Keyless Access & Start + Blind Spot Detection + Rear Cross Traffic Alert; on WRX Limited Manual	2,600	2,307
23	Navigation System+ Harman/Kardon Amplifier & Speakers + Keyless Access & Start + Blind Spot Detection + Rear Cross Traffic Alert+ Eyesight; on WRX Limited Automatic	3,795	3,368
03	Navigation System+ Harman/Kardon Amplifier & Speakers + Keyless Access & Start + Blind Spot Detection + Rear Cross Traffic Alert;; on WRX STI Base	2,600	2,307
---	Paint, Crystal Black Silica (CBS), Crystal White Pearl (WHC), Dark Gray Metallic (DGM), Ice Silver Metallic (ISM), Lapis Blue Pearl (LBP), Pure Red (PRD) or WR Blue Pearl (BLU)	N/C	N/C
WMA	Popular Package 1 Includes Off Black Center Armrest Extension (K8H), Rear Bumper Applique (PCS), Cargo Try (MCD), Automatic Day/Night Inside Rearview Mirror with Compas and Homelink Garage Door Opener (09W) and Alloy Wheel Locks (H8B) (Port Installed)	754	487
WMB	Popular Package 2 Includes Off Black Center Armrest Extension (K8H), Cargo Try (MCD), Automatic Day/Night Inside Rearview Mirror with Compas and Homelink Garage Door Opener (09W), STi Carbon Fiber Trunk Trim (040) and Alloy Wheel Locks (H8B) (Port Installed)	884	572
WMC	Popular Package 3 Includes Off Black Center Armrest Extension (K8H), Rear Bumper Applique (PCS), Cargo Try (MCD), Automatic Day/Night Inside Rearview Mirror with Compas and Homelink Garage Door Opener (09W), STi Carbon Fiber Trunk Trim (040) and Alloy Wheel Locks (H8B) (Port Installed)	979	633
WMD	Popular Package 4 Includes Off Black Center Armrest Extension (KBH), Rear Bumper Applique (PCS), Cargo Try (MCD), Automatic Day/Night Inside Rearview Mirror with Compas (09V), STi Carbon Fiber Trunk Trim (040) and Wheel Locks (H8B) (Port Installed)	869	561
04C	Power Outlet, One 120 Volt (Port Installed)	361	270
REMEMBER TO ASK ABOUT INCENTIVES.			
DCN	Radio Equipment, 10" Powered Subwoofer; on WRX Base, WRX Premium, WRX Limited and WRX STI Base	669	501
DCF	Radio Equipment, Tweeter Kit (Port Installed); on WRX Base, WRX Premium, WRX Limited and WRX STI Base	148	96
DCG	Radio Equipment, Upgraded Speakers (Port Installed); on WRX Base, WRX Premium, WRX Limited and WRX STI Base	321	206
RGC	Security System Shock Sensor (Port Installed)	198	128
J8A	Shift Knob, STI Aluminum & Leather-Wrapped (Port Installed) (N/A on Automatic); on Manual	184	119
J8B	Shift Knob, STI Duracon (Port Installed) (N/A on Automatic); on Manual	93	60
OA1	Shift Knob, STI Leather Wrapped (Port Installed); on Automatic	193	125
IZF/19K	Short Throw Shifter Package Includes STI Aluminum & Leather-Wrapped Shift Knob (J8A) and STI Short Throw Shifter (041/T8G) (Port Installed) (N/A on WRX Premium Automatic or WRX Limited Automatic); on WRX Base, WRX Premium Manual and WRX Limited Manual	602	432
	on WRX STI Models	662	477
03S	Side Sill Plates (Port Installed) (N/A on WRX STI Models)	158	102
IZG/IZS	Sport Package Includes STI Performance Exhaust System (03P), STI Aluminum & Leather-Wrapped Skift Knob (J8A) and STI Short Throw Shifter (041) (N/A on Premium Automatic, Limited Automatic or STI Models); on WRX Base	2,899	2,170
	On WRX Premium Manual and WRX Limited Manual	2,999	2,250
041/T8G	STI Short Throw Shifter (Port Installed); on WRX Base Manual, WRX Premium Manual and WRX Limited Manual	418	313
	On WRX STI Base and WRX STI Limited	478	358
080	Sunshade (Port Installed)	76	49
040	Trunk Trim, Carbon Fiber (Port Installed)	225	146
H8B	Wheel Locks (Port Installed)	78	50

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■ United Buying Service —

The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service

With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

4600 North Park Ave. ■ Chevy Chase, MD, USA 20815

Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

301.657.1920 ■ **410.792.9070** ■ **ubs4cars.com**

Washington Area

Baltimore Area

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2017 TOYOTA

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

2017 Toyota 4Runner

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
4-RUNNER 2WD			
8642	4Runner SR5 Base 2WD 4-Door Sport Utility Vehicle	\$ 35,150	\$ 33,537
8646	4Runner SR5 Premium 2WD 4-Door Sport Utility Vehicle (Limited Availability)	36,980	35,272
8648	4Runner Limited 2WD 4-Door Sport Utility Vehicle (Limited Availability)	43,465	41,374
4-RUNNER 4WD			
8664	4Runner SR5 Base 4WD 4-Door Sport Utility Vehicle	37,025	35,314
8666	4Runner SR5 Premium 4WD 4-Door Sport Utility Vehicle	38,855	37,049
8668	4Runner Limited 4WD 4-Door Sport Utility Vehicle	45,500	43,264
8670	4Runner TRD Off-Road Base 4WD 4-Door Sport Utility Vehicle	38,275	36,499
8672	4Runner TRD Off-Road Premium 4WD 4-Door Sport Utility Vehicle	40,235	38,356

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
CD	Cargo Deck, Sliding Includes Under Floor Storage Bin	350	312
QB/QC/QD	Keep It Wild Savings; on SR5 Base and TRD Base	- 500	- 435
	On SR5 Premium and TRD Premium	- 750	- 435
	On Limited	- 1,000	- 653
MR	Moonroof, Power Glass (N/A on SR5 Base or TRD Base) (Standard on Limited); on SR5 Premium and TRD Premium	850	757
---	Paint, Barcelona Red Metallic (3R3), Classic Silver Metallic (1F7), Magnetic Grey Metallic (1G3), Midnight Black Metallic (218) or Nautical Blue Metallic (8S6)	N/C	N/C
070	Paint, Blizzard Pearl (N/A on SR5 or TRD); on Limited	395	352
040	Paint, Super White (N/A on Limited); on SR5 and TRD	N/C	N/C
EE	Radio, Entune Premium AM/FM Stereo with CD, MP3, Touchscreen & Advanced Voice Recognition Includes Navigation System, Gracenote Database with Playlist & Album Art, Entune App Suite with Real-Time Fuel Prices, Sports, Stocks, Traffic and Weather Information, HD with AM Cache, HD Predictive Traffic & Doppler Weather Overlay and Split Screen Capability Touch Screen (Standard on SR5 Premium and TRD Premium) (N/A on Limited); on SR5 Base and TRD Base	365	307

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2017 Toyota 4Runner (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
KG	Running Boards, Automatic (N/A on SR5 or TRD); on Limited	\$ 1,500	\$ 1,336
KH	Running Boards, Rigid (N/A on Limited); on SR5 and TRD	345	307
TH/TI/TS	Seat, Split Flat Fold 3rd Row Includes Sliding Center Row Seat with Walk-In Device [N/A with Cargo Deck (CD)] (N/A on TRD); on SR5 Base	805	716
	On SR5 Premium	1,085	966
	On Limited	1,365	1,214
KD	Suspension, Kinetic Dynamic (N/A on SR5 or Limited); on TRD	1,750	1,558

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

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2017 Toyota Avalon

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
3544	Avalon XLE Base V6 FWD 4-Door Sedan	\$ 34,115	\$ 31,867
3545	Avalon XLE Plus V6 FWD 4-Door Sedan	35,865	33,174
3546	Avalon XLE Premium V6 FWD 4-Door Sedan	37,315	34,835
3548	Avalon Touring V6 FWD 4-Door Sedan	38,515	35,948
3554	Avalon Limited V6 FWD 4-Door Sedan	41,915	39,100
3506	Avalon XLE Plus Hybrid FWD 4-Door Sedan	38,115	35,577
3508	Avalon XLE Premium Hybrid FWD 4-Door Sedan	39,565	36,922
3514	Avalon Limited Hybrid FWD 4-Door Sedan	43,415	40,464

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
A6	Ashtray Kit (Port Installed)	\$ 29	\$ 19
EF	Bumper Applique, Rear (Port Installed) [Included with Preferred Accessory Package (Z6) and Protection Package (Q2)]	69	39
GN	Cargo Net (Port Installed) [Included with Preferred Accessory Package (Z6)]	49	35
9G	Cargo Organizer (Port Installed)	49	30
D5	Door Edge Guards (Port Installed)	125	75
G4	Door Sills, Illuminated (Port Installed) [Included with Protection Package (Q2)]	379	250
7R	Emergency Assistance Kit (Port Installed)	59	45
V4	Engine Start, Remote Control (Port Installed)	499	310
3Z	First Aid Kit (Port Installed)	29	20
2T	Floor Mats, All-Weather Front and Rear Includes Cargo Tray (Port Installed)	200	100

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CF	Floor Mats, Carpeted Front and Rear Includes Cargo Tray (Port Installed) [Included with Preferred Accessory Package (Z6)]	224	140
V2	Glass Breakage Sensor (Port Installed)	299	180
B5	Moldings, Lower Door (Port Installed)	299	199

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2017 Toyota Avalon (Continued)

FACTORY AND PORT INSTALLED OPTIONAL EQUIPMENT (Continued)

MFG CODE		MFG RETAIL	UBS W'SALE
BM	Moldings,Bodyside (Port Installed) [Included with Protection Package (Q2)]	209	125
3P	Paint Protection Film (Port Installed)	395	219
070	Paint, Black, Blizzard Pearl	395	352
REMEMBER TO ASK ABOUT INCENTIVES.			
---	Paint, Celestial Silver Metallic (1J9), Cosmic Gray Mica (1H2), Crème Brulee Mica (5B2), Magnetic Gray Metallic (1G3), Midnight Black Metallic (218),Ooh La La Rouge Mica (3T0), Parisian Night Blue (8W6) or Sizzling Crimson Mica (3R0)	N/C	N/C
Z6	Preferred Accessory Package Includes Rear Bumper Applique (EF), Cargo Net (GN) and Carpeted Front and Rear Floor Mats (CF)	343	243
Q2	Protection Package Includes Rear Bumper Applique (EF), Illuminated Door Sills (G4) and Bodyside Moldings (BM) (Port Installed)	657	414
U7	Tablet Holder, Universal (Port Installed)	99	75
WL	Wheel Locks (Port Installed)	80	50
AW	Wheels, Super Chrome Alloy Includes P215/55R17 Tires; on Limited V6	- 770	- 647

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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What to do

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2017 Toyota Camry

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
2532	Camry LE Base FWD 4-Door Sedan Automatic	\$ 23,935	\$ 22,720
2546	Camry SE Base FWD 4-Door Sedan Automatic	24,705	23,319
2548	Camry XSE Base FWD 4-Door Sedan Automatic	27,175	25,613
2550	Camry XSE V6 FWD 4-Door Sedan Automatic	32,235	30,314
2540	Camry XLE Base FWD 4-Door Sedan Automatic	27,175	25,613
2554	Camry XLE V6 FWD 4-Door Sedan Automatic	32,235	30,314
2559	Camry LE Hybrid FWD 4-Door Sedan Automatic	27,655	26,324
2561	Camry SE Hybrid FWD 4-Door Sedan Automatic	28,860	27,455
2560	Camry XLE Hybrid FWD 4-Door Sedan Automatic	31,005	29,472

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
A6	Ashtray Cup (Port Installed)	\$ 29	\$ 19
BD	Blind-Spot Monitor Includes Rear Cross-Traffic Alert (N/A on LE or SE); on XSE and XLE	500	446
EF	Bumper Applique, Rear (Port Installed) [Included with Protection Package (Q1), Protection Package (Q2), Protecton Value Package (F8) and Protecton Value Package (F9)]	69	39
GE	Cargo Net, Hide Away (Port Installed) [N/A with Preferred Accessory Package (Z4) or Preferred Accessory Package (Z6)]	49	35
9G	Cargo Tote (Port Installed)	49	30
AY	Communication System, Safety Connect Includes 1-Year of Service (N/A on LE, SE or XSE); on XLE	515	478
CP	Convenience Package Includes Alarm System and HomeLink Garage Door Opener (N/A on LE, SE Hybrid, XSE V6 or XLE V6); on SE Base, XSE Base and XLE Base also Includes Push Button Engine Start, Keyless Remote Control Entry System with Smart Key and Automatic Day/Night Inside Rearview Mirror Delete with Compass	845	752
	On XLE Hybrid	345	307
D5	Door Edge Guards (Port Installed) [Included with Protection Package (Q1), Protection Package (Q2), Protecton Value Package (F8) and Protecton Value Package (F9)]	125	75

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2017 Toyota Camry (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
G4	Door Sill Enhancements, Illuminated (Port Installed) (N/A on LE Base, SE Base, XSE or XLE); on LE Hybrid, SE Hybrid and XLE Hybrid.	\$ 299	\$ 219
G0	Door Sill Protectors (Port Installed)	199	130
G4	Door Sills, Illuminated (Port Installed)	299	219
WX	Electronic Device Charging, Qi Wireless Capability (N/A on LE or SE Base) (Standard on XSE and XLE); on SE	75	67
7R	Emergency Assistance Kit (Port Installed)	59	45
V4	Engine Start, Remote Control [Requires Convenience Package (CP) on SE Base, XSE Base and XLE Base]	499	310
3Z	First Aid Kit (Port Installed) [Included with Preferred Accessory Package (Z4)]	30	20
C8	Floor Mat Package, Four-Season Includes Carpeted Cargo Mat, Carpeted Front and Rear Floor Mats (CF) and All-Weather Front and Rear Floor Mats [N/A with Floor Mats (2T), Protection Value Package (F8), Protection Value Package (F9), Protection Package (Q1) or Protection Package (Q2)]	364	215
2T	Floor Mats, All-Weather Front and Rear Includes Cargo Tray (R5) (Port Installed) [N/A with Floor Mats Package (C8), Protection Value Package (F8) or Protection Value Pkge (F9)]	239	135
CF	Floor Mats, Carpeted Front and Rear Includes Carpeted Cargo Mat (Port Installed) [Included with Floor Mats Package (C8), Preferred Accessory Package (Z4), Preferred Accessory Package (Z6), Protection Value Package (F8), Protection Package (Q1) and Protection Package (Q2)]	225	140
V2	Glass Breakage Sensor (Port Installed) [N/A with Security System (V5)] [Requires Convenience Package (CP) on SE Base, XSE Base and XLE Base]	299	180
BM	Moldings, Bodyside (Port Installed) [Included with Protection Package (Q2), Protection Value Package (F8) and Protection Value Package (F9)]	209	125
B4	Moldings, Lower Door (Port Installed)	250	180
SR	Moonroof, Power Glass (N/A on LE Hybrid) (Standard on XSE V6 and XLE V6); on LE Base, SE Base, SE Hybrid, XSE Base, XLE Base and XLE Hybrid	915	814
3P	Paint Protection Film (Port Installed)	395	219
070	Paint, Blizzard Pearl (N/A on LE); on SE, XSE and XLE	395	352
8T7	Paint, Blue Streak Metallic (N/A on LE or XLE); on SE Base, SE Hybrid and on XSE	N/C	N/C
---	Paint, Celestial Silvert Metallic (1J9), Cosmic Gray Mica (1H2), Crème Brulee Mica (5B2), Midnight Black Metallic (218), Predawn Gray Mica (1H1) or Super White (040)	N/C	N/C
8W6	Paint, Parisian Night Pearl (N/A on SE or XSE); on LE and XLE	N/C	N/C
3T3	Paint, Ruby Flare Pearl	395	352
Z4	Preferred Accessory Package Includes Carpeted Cargo Mat, Cargo Net with Pouch, First Aid Kit (3Z) and Carpeted Front and Rear Floor Mats (CF) (Port Installed) [N/A with Cargo Net (GE), Floor Mat Package (C8), Preferred Accessory Package (Z6), Protection Value Package (F8), Protection Value Package (F9), Protection Package (Q1) or Protection Package (Q2)]	304	195
Z6	Preferred Accessory Package Includes Rear Bumper Applique (EF), Carpeted Cargo Mat, Cargo Net with Pouch and Carpeted Front and Rear Floor Mats (CF) (Port Installed) [N/A with Cargo Net (GE), Floor Mat Pkge (C8), Preferred Accessory Package (Z4), Protection Value Package (F8), Protection Value Package (F9), Protection Pkge (Q1) or Protection Pkge (Q2)]	343	214
Q1	Protection Package Includes Rear Bumper Applique (EF), Carpeted Cargo Mat, Door Edge Guards (D5) and Carpeted Front and Rear Floor Mats (CF) (Port Installed) [N/A with Floor Mat Package (C8), Protection Value Package (F8), Protection Value Package (F9), Preferred Accessory Package (Z4) or Preferred Accessory Package (Z6)]	419	254
Q2	Protection Package Includes Rear Bumper Applique (EF), Carpeted Cargo Mat, Door Edge Guards (D5), Carpeted Front and Rear Floor Mats (CF) and Bodyside Moldings (BM) (Port Installed) [N/A with Floor Mat Package (C8), Protection Value Package (F8), Protection Value Package (F9), Preferred Accessory Package (Z4) or Preferred Accessory Package (Z6)]	477	294
ED	Radio Equipment, Entune Audio Plus Includes Sirius XM Satellite Radio with 3-Months of Service, HD Radio with HD Traffic and HD Weather and Touch Screen (Standard on XSE and XLE); on LE and SE	775	691
EE	Radio Equipment, Entune Premium Audio with Navigation & App Suite Includes Navigation System, Sirius XM Satellite Radio with 3-Months of Service, HD Radio with AM/FM Cache, HD Predictive Traffic & Doppler Weather Overlay, Entune App Suite and High Resolution Touch Screen (N/A on LE, XSE or XLE); on SE	1,300	1,158

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2017 Toyota Camry (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
EN	Radio Equipment, Entune Premium JBL Audio with Navigation & App Suite Includes Navigation System, JBL GreenEdge Speakers, Sirius XM Satellite Radio with 3-Months of Service, HD Radio with AM/FM Cache, HD Predictive Traffic & Doppler Weather Overlay, Entune App Suite and High Resolution Touch Screen (N/A on LE or SE); on XSE and XLE	\$ 710	\$ 632
V5	Security System, VIP RS3200 Plus (Port Installed) [N/A with Glass Breakage Sensor (V2) or Convenience Package (CP)]	359	240
RF	Spoiler, Rear (Port Installed); on LE and XLE	260	165
U7	Tablet Holder, Universal	99	75
AT	Technology Package, Advanced Includes Dynamic Radar Cruise Control, Automatic High Beams Headlamp Control, Lane Departure Warning System and Pre-Collision System (N/A on LE or SE); on XSE and XLE	750	668
WL	Wheel Locks, Alloy (Port Installed)	65	40
AW	Wheels, Multi-Spoke Alloy (N/A on LE Hybrid, SE, XSE or XLE); on LE Base	275	245

Understanding the difference

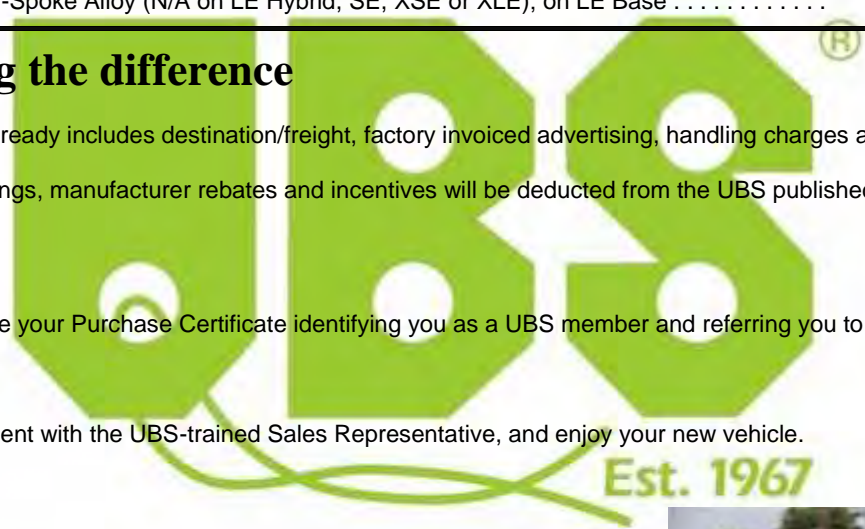
UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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2017 Toyota Corolla

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
1832	Corolla L FWD 4-Door Sedan Automatic	\$ 19,365	\$ 18,404
1852	Corolla LE Base FWD 4-Door Sedan Automatic	19,800	18,445
1872	Corolla LE Eco Base FWD 4-Door Sedan Automatic	20,200	18,824
1863	Corolla SE Base FWD 4-Door Sedan Manual	22,530	21,027
1864	Corolla SE Base FWD 4-Door Sedan Automatic	21,310	19,875
1865	Corolla SE 50 th Anniversary Edition FWD 4-Door Sedan Automatic	22,765	21,250
1856	Corolla XLE FWD 4-Door Sedan Automatic	22,690	21,176
1866	Corolla XSE FWD 4-Door Sedan Automatic	23,545	21,987

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
3F	Air Filter, TRD (Port Installed)	\$ 80	\$ 60
A6	Ashtray (Port Installed)	26	16
EF	Bumper Protector, Rear (Port Installed) [Included with Protection Package (Z5) and Protection Package (Q2)]	79	49
GN	Cargo Net (Port Installed) [Included with Protection Package (Z5)]	49	35
9G	Cargo Tote (Port Installed)	49	30
CF	Carpet Mat Package Includes Carpeted Front and Rear Floor Mats and Carpeted Cargo Mat (Port Installed) [Included with Protection Package (Z5)]	224	139
D5	Door Edge Guards (Port Installed)	125	75

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GO	Door Sill Protectors (Port Installed) [Included with Protection Package (Q2)]	197	135
G4	Door Sills, Illuminated (Port Installed)	309	230
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed)	30	20
2T	Floor Liner Package, All-Weather Front and Rear Includes Cargo Tray (Port Installed)	249	145
C9	Floor Liner/Mat Package, Four Season Includes Carpeted Cargo Mat, All Weather Floor Liner and Carpeted Front and Rear Floor Mats	373	224

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2017 Toyota Corolla (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
BM	Moldings, Bodyside (Port Installed) [Included with Protection Package 1 (Q2)]	209	125
MR	Moon Roof, Power Glass (N/A on L, LE or SE) (Standard on XLE and XSE); on 50 th Anniversary Edition	\$ 850	\$ 757
MF	Mud Guards (Port Installed)	129	80
3P	Paint Protection Film (Port Installed)	395	219
3P2	Paint, Black Cherry Pearl; on 50 th Anniversary Edition	N/C	N/C
209	Paint, Black Sand Pearl (N/A on 50 th Anniversary Edition or LE Eco); on L, LE Base, SE, XLE and XSE	N/C	N/C
070	Paint, Blizzard Pearl (N/A on L); on LE, SE, 50 th Anniversary Edition, XLE and XSE	395	352
8W7	Paint, Blue Crush Metallic (N/A on L, LE, SE, 50 th Anniversary Edition, XLE or XSE); on SE	N/C	N/C
1F7	Paint, Classic Silver (N/A on LE Eco); on L, LE Base, SE, 50 th Anniversary Edition, XLE and XSE	N/C	N/C
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1G2	Paint, Falcon Gray Metallic (N/A on L or 50 th Anniversary Edition); on LE, SE, XLE and XSE	N/C	N/C
---	Paint, Galactic Aqua Mica (221) or Barcelona Red (3R3) (N/A on L, LE Eco or 50 th Anniversary Edition); on LE Base, SE, XLE and XSE	N/C	N/C
1F9	Paint, Slate Metallic	N/C	N/C
040	Paint, Super White (N/A on LE Eco or 50 th Anniversary Edition); on L, LE Base, SE, XLE or XSE); on L, LE Base, SE, XLE and XSE	N/C	N/C
---	Premium Package Includes Entune Audio Plus Radio System with Connected Navigation App, Entune Multimedia Bundle Infotainment System with 6-Speakers, Auxiliary Input, Bluetooth Streaming Audio, USB 2.0 Port with iPod Connectivity, AM/FM Stereo Radio with CD, High Resolution Touch Screen with Split Screen Display and Advanced Voice Recognition, Gracenote Album Cover Art, SiriusXM Satellite Radio with 3-Months of Service, HD Radio with AM/FM Cache, HD Predictive Traffic & Doppler Weather Overlay, Entune App Suite Smartphone Interface & Siri Eyes Free Smartphone Interface (N/A on L, SE Manual, 50 th Anniversary Edition, XLE or XSE); on LE Base also Includes Bumper-Integrated LED Daytime Running Lights and 15-Spoke Machined Alloy Wheels	1,215	1,080
	on LE Base also Includes Power Glass Sunroof, Bumper-Integrated LED Daytime Running Lights and 15-Spoke Machined Alloy Wheels.	1,665	1,481
	On LE Eco	1,965	1,803
	On SE Automatic Also Includes Keyless Remote Control Entry System with Smart Key and Power Glass Sunroof	1,535	1,366
Z5	Protection Package Includes Rear Bumper Protector (EF), Cargo Net (GN) and Carpet Mat Package (CF)	352	220
Q2	Protection Package, Body Includes Rear Bumper Protector (EF), Door Sill Protectors (GO) and Bodyside Moldings (BM)	487	309
EE	Radio, Entune Premium Audio with Navigation (N/A on L, LE, SE or 50 th Anniversary Edition); on XLE and XSE	525	365
HR	Sway Bar Kit, TRD (Port Installed)	300	225
U7	Tablet Holder, Universal (Port Installed)	99	75
WL	Wheel Locks, Alloy (Port Installed)	67	40

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel.

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What to do

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2017 Toyota Corolla iM

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
6273	Corolla iM FWD 4-Door Hatchback Manual	\$ 19,615	\$ 18,280
6272	Corolla iM FWD 4-Door Hatchback Automatic	20,355	18,972

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
3F	Air Filter, TRD Performance (Port Installed)	\$ 80	\$ 60
A6	Ashtray Cup (Port Installed)	29	19
EF	Bumper Protector, Rear (Port Installed) [Included with Preferred Accessory Package (Z1)]	89	59
GN	Cargo Net (Port Installed)	49	35
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed)	30	20
2Q	Floor Mat Package, All-Weather Includes Cargo Tray (Port Installed)	160	110
CF	Floor Mat Package, Carpeted Includes Cargo Mat (Port Installed)	185	125
74	Graphics, Lower Body Applique (Port Installed)	185	129
43	Light Kit, Interior (Port Installed)	450	325
BM	Moldings, Bodyside (Port Installed)	239	155

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25	Oil Cap Filler, TRD (Port Installed)	64	46
3P	Paint Protection Film (Port Installed)	395	219
---	Paint, Barcelona Red Metallic (3R3), Black Sand Pearl (209), Classic Silver Metallic (1F7), Electric Storm Blue (8X7) or Spring Green Metallic (6W2)	N/C	N/C
070	Paint, Blizzard Pearl	395	352
Z1	Preferred Accessory Package Includes Rear Bumper Protector (EF) and Carpeted Floor Mat Package (CF) (Port Installed)	274	190
S2	Springs, TRD Lowering (Port Installed)	399	300
HR	Sway Bar, TRD Rear (Port Installed)	600	515
LJ	Tablet Holder, Universal (Port Installed)	99	75
RF	Wind Deflector, Rear (Port Installed)	399	300

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2017 Toyota Highlander

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
HIGHLANDER FWD			
6942	Highlander LE 4-Cyl FWD 4-Door Sport Utility	\$ 31,570	\$ 29,888
6946	Highlander LE V6 Base FWD 4-Door Sport Utility	33,620	31,796
6947	Highlander LE V6 Plus FWD 4-Door Sport Utility	36,000	34,017
6951	Highlander XLE V6 FWD 4-Door Sport Utility	39,460	37,236
- - -	Highlander SE V6 FWD 4-Door Sport Utility	40,630	38,326
6954	Highlander Limited V6 Base FWD 4-Door Sport Utility	42,620	40,159
6955	Highlander Limited V6 Platinum FWD 4-Door Sport Utility	45,740	43,008

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HIGHLANDER AWD			
6948	Highlander LE V6 Base AWD 4-Door Sport Utility	35,080	33,156
6949	Highlander LE V6 Plus 4WD 4-Door Sport Utility	37,460	35,372
6953	Highlander XLE AWD 4-Door Sport Utility	40,920	38,599
6952	Highlander SE V6 AWD 4-Door Sport Utility	42,090	39,676
6956	Highlander Limited V6 Base AWD 4-Door Sport Utility	44,080	41,494
6957	Highlander Limited V6 Platinum AWD 4-Door Sport Utility	47,200	44,343

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
EF	Bumper Applique, Rear [N/A with Rear Bumper Protector (3Y)]	\$ 69	\$ 39
3Y	Bumper Protector, Rear [N/A with Rear Bumper Applique (EF)]	139	99
5A	Cargo Cover, Retractable (Port Installed)	179	129
GN	Cargo Net (Port Installed)	49	35
D5	Door Edge Guards (Port Installed) [N/A with Bodyside Moldings (BM)]	125	75
V4	Engine Start, Remote Control (Port Installed)	499	320
EY	Entertainment System, Rear Seat Blu-Ray DVD (N/A on LE or Limited Platinum); on XLE, SE and Limited Base	1,810	1,610
3Z	First Aid Kit (Port Installed)	30	20

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2017 Toyota Highlander (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
2T	Floor Mats, All-Weather Includes All-Weather Cargo Mat (Port Installed)	\$ 249	145
CT	Floor Mats, Carpeted Includes Cargo Mat (Port Installed)	230	\$ 140
CF	Floor Mats, Carpeted Includes Carpeted Cargo Mat (Port Installed)	225	140
C9	Four Season Floor Liner/Mat Package (Port Installed) (N/A on SE); on LE, XLE and Limited	374	224
V2	Glass Breakage Sensor (Port Installed)	299	180
BM	Moldings, Bodyside (Port Installed) [N/A with Door Edge Guards (D5)]	209	125
MF	Mud Guards (Port Installed) (N/A on AWD); on FWD	129	80
3P	Paint Protection Film (Port Installed)	395	219
---	Paint, Alumina Jade Metallic (6W4), Attitude Black Metallic (218), Celestial Silver Metallic (1J9), Ooh La La Rouge Mica (3T0), Predawn Gray Mica (1H1), Salsa Red Pearl (3Q3), Shoreline Blue Pearl (8V5) or Toasted Walnut Pearl (4W4)	N/C	N/C
070	Paint, Blizzard Pearl	395	352
Z1	Preferred Accessory Package(Port Installed)	309	195
Q1	Protection Package #1 (Port Installed) (N/A on AWD); on FWD	484	295
Q3	Protection Package #3 (Port Installed) (N/A on SE); on LE, XLE and Limited	553	349
3T	Roof Rack Crossbars (Port Installed)	350	250
RB	Running Boards (Port Installed) (N/A on AWD); on FWD	599	375
CC	Seats, Center Captain's Chairs (N/A on LE) (Standard on Limited); on XLE	275	246
V5	Security System (Standard on XLE and Limited); on LE	359	240
UZ	Tablet Holder, Universal (Port Installed)	99	75
9F	Tow Hitch Receiver (Port Installed)	475	360
9Z	Tow Wiring Harness (Port Installed)	229	170
DH	Trailer Hitch Includes Trailer Harness (Port Installed)	699	530
WL	Wheel Locks, Alloy (Port Installed)	80	50

Understanding the difference

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What to do

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2017 Toyota Mirai

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
3000	Mirai FWD 4-Door Sedan	\$ 58,335	\$ 57,551

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed)	30	20
---	Paint, Atmospheric Blue Metallic (2NV), Celestial Black (2MS), Crystal White (2NL) Elemental Silver (2MR) or Nautical Blue (2MT)	N/C	N/C
WL	Wheel Locks (Port Installed)	65	40

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2017 Toyota Prius Hatchback

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
PRIUS HATCHBACK			
1223	Prius Two Base FWD 5-Door Hatchback	\$ 25,550	\$ 25,043
1224	Prius Two Eco FWD 5-Door Hatchback	26,030	25,507
1225	Prius Three Base FWD 5-Door Hatchback	27,600	26,778
1226	Prius Three Touring FWD 5-Door Hatchback	28,980	28,102
1227	Prius Four Base FWD 5-Door Hatchback	30,000	29,079
1228	Prius Four Touring FWD 5-Door Hatchback	30,880	29,923

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
EF	Bumper Applique, Rear (Port Installed)	\$ 69	\$ 45
3Y	Bumper Protector, Rear (Port Installed) [Included with Protection Package (Q2)]	105	75
R5	Cargo Liner [N/A with Floor Liner Package (2T)]	100	60
GN	Cargo Net, Envelope (Port Installed) [Included with Preferred Accessory Package (Z5)]	49	35
CF	Carpet Mat Package, Includes Carpeted Cargo Mat and Carpeted Floor Mats (Port Installed)	225	140
3T	Crossbars (Port Installed)	299	235
D5	Door Edge Guards (Port Installed) [Included with Protection Package (Q2)]	125	75
G4	Door Sills, Illuminated (Port Installed) (N/A on Two); on Three and Four	299	225
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed)	30	20

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2T	Floor Liner Package, All-Weather Includes Cargo Tray and All-Weather Floor Mats (Port Installed)	238	144
C8	Floor Liner/Mat Package, Four Seasons Includes Carpeted Cargo Mat, All Weather Floor Liners and Carpeted Floor Mats (Port Installed)	329	216
63	Floor Mats, All-Weather Front and Rear (Port Installed) [Included with Four Seasons Floor Mat Package (C8)]	139	75

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2017 Toyota Prius Hatchback (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
8K	Lower Console/Shifter Applique Package (Port Installed) (N/A on Two, Three Touring or Four Touring); on Three Base and Four Base	\$ 199	\$ 170
BM	Molding, Bodyside (Port Installed) [Included with Protection Package (Q2)]	289	199
B4	Moldings, Side Splitter/Rocker (Port Installed)	299	229
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
3P	Paint Protection Film (Port Installed)	395	219
---	Paint, Blue Crush Metallic (8W7), Classic Silver Metallic (1F7), Magnetic Gray Metallic (1G3), Midnight Black Metallic (218) or Sea Glass Pearl (783)	N/C	N/C
070	Paint, Pearl Blizzard (070) or Hypersonic Red (3T7)	395	352
Z5	Preferred Accessory Package Includes Rear Bumper Applique (EF), Carpet Mat Package (CF) and Cargo Net (GN) (Port Installed)	343	220
CX	Premium Convenience Package Includes Safety Connect with Emergency Assistance, Stolen Vehicle Locator, Roadside Assistance & Automatic Collision Notification with 1 Year of Service, Intelligent Clearance Sonar, Intelligent Park Assist, 10-JBL GreenEdge Speakers and Entune Premium JBL Audio System with Navigation & App Suite [Requires Technology Package (AT)] (N/A on Two or Three); on Four.	1,705	1,537
Q2	Protection Package Includes Rear Bumper Protector(3Y), Door Edge Guards (D5) and Bodyside Moldings (BM) (Port Installed)	519	349
V5	Security System, VIP RS3200 (Port Installed)	359	240
8A	Shifter Applique (Port Installed) (N/A on Three or Four); on Two	55	46
U7	Tablet Holder, Universal (Port Installed)	99	75
AT	Technology Package, Advanced (N/A on Two, Three Touring or Four Touring); on Three Base and Four Base	1,350	1,202
WL	Wheel Locks, Alloy (Port Installed)	65	40
L2	Wheels, 10-Spoke Alloy (N/A on Three Touring or Four Touring); on Two, Three Base and Four Base	899	669

Understanding the difference

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What to do

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2017 Toyota Prius V

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
PRIUS V			
1243	Prius V Two FWD 5-Door Wagon	\$ 27,540	\$ 26,722
1245	Prius V Three FWD 5-Door Wagon	28,925	28,048
1247	Prius V Four FWD 5-Door Wagon	30,560	29,617
1249	Prius V Five FWD 5-Door Wagon	31,800	30,806

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
A6	Ashtray (Port Installed)	\$ 69	\$ 35
EF	Bumper Applique, Rear (Port Installed) [Included with Preferred Accessory Package 5 (Z5)]	69	39
3Y	Bumper Protector, Rear (Port Installed)	79	49
GN	Cargo Net (Port Installed) [Included with Preferred Accessory Package 1 (Z1) and Preferred Accessory Package 5 (Z5)]	49	35
9G	Cargo Tote (Port Installed)	49	30
D5	Door Edge Guards (Port Installed)	125	75
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed) [Included with Preferred Accessory Package (Z1)]	30	20
2T	Floor Liners Package, All-Weather (Port Installed)	239	139
C8	Floor Mat Package, Four Season Includes Carpeted Floor Mats (CF) and All-Weather Floor Mats (Port Installed)	364	219
CF	Floor Mats, Carpeted Includes Carpeted Cargo Mat (Port Installed) [Included with Preferred Accessory Package 1 (Z1) and Preferred Accessory Package 5 (Z5)]	225	140
MF	Mud Guards (Port Installed)	155	95
3P	Paint Protection Film (Port Installed)	395	219
070	Paint, Blizzard Pearl	395	352
---	Paint, Midnight Black Metallic (218), Galactic Aqua (221), Sea Glass Pearl (781), Blue Ribbon Metallic (8T5), Classic Silver Metallic (1F7), Magnetic Gray Metallic (1G3), Absolutely Red (3P0) or Toasted Walnut Pearl (4W4)	N/C	N/C
Z1	Preferred Accessory Package 1 Includes Carpeted Floor Mats (CF), Cargo Net (GN) and First Aid Kit (3Z) (Port Installed)	304	195
Z5	Preferred Accessory Package 5 Includes Rear Bumper Applique (EF), Carpeted Floor Mats (CF) and Cargo Net (GN) (Port Installed)	343	214
U7	Tablet Holder, Universal	99	75

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2017 Toyota Prius V (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT

MFG CODE		MFG RETAIL	UBS W'SALE
AT	Technology Package, Advanced Includes Safety Connect Communication System with Emergency Assistance, Stolen Vehicle Locator, Roadside Assistance & Automatic Collision Notification with 1-Year of Service, Automatic High Beams Headlamp Control, Lane Departure Warning System, Panorama Moonroof with Power Sliding Sunshades, Pre-Collision System, 8-JBL GreenEdge Speakers, Entune Premium JBL Audio System with Navigation & App Suite and Dynamic Radar Cruise Control (N/A on Two, Three or Four); on Five	\$ 3,335	\$ 2,988
WL	Wheel Locks, Alloy (Port Installed)	69	40

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel. For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

- Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.
- Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.



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United Buying Service

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 Baltimore 410.792.9070
 ubs4cars.com

2017 Toyota Rav4

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
RAV4 FWD			
4430	Rav4 LE FWD 4-Door Sport Utility	\$ 25,850	\$ 24,824
4440	Rav4 XLE FWD 4-Door Sport Utility	27,770	26,661
4470	Rav4 SE FWD 4-Door Sport Utility	30,925	29,672
4450	Rav4 Limited FWD 4-Door Sport Utility	32,770	31,429
4474	Rav4 Platinum FWD 4-Door Sport Utility	35,690	34,216
RAV4 AWD			
4432	Rav4 LE AWD 4-Door Sport Utility	27,250	26,160
4442	Rav4 XLE AWD 4-Door Sport Utility	29,170	27,997
4472	Rav4 SE AWD 4-Door Sport Utility	32,325	31,006
4452	Rav4 Limited AWD 4-Door Sport Utility	34,170	32,764
4476	Rav4 Platinum AWD 4-Door Sport Utility	37,090	35,552

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
EF	Bumper Applique, Rear (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	\$ 69	\$ 45
3Y	Bumper Protector, Rear (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	129	89
Q5	Cargo Management Package Includes Envelope Cargo Net (GN), Cargo Tray (R5) and Roof Rail Crossbars (3T) (Port Installed) [N/A with Carpet Mat Package (CF), Floor Liner Package (2T), Floor Liner/Mat Package (C8) or Preferred Accessroy Package (Z1)] (N/A on SE); on LE, XLE, Limited and Platinum	464	305
PT	Cargo Mat (N/A on LE, XLE or Limited); on SE and Platinum	179	87
N2	Cargo Net Hammock (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	99	60
GN	Cargo Net, Envelope [Included with Preferred Accessory Package (Z1) and Cargo Management Package (Q5)] (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	49	35

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2017 Toyota Rav4 (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
R5	Cargo Tray (Port Installed) [Included with Cargo Management Package (Q5) and Floor Liner Package (2T)] (N/A on SE); on LE, XLE, Limited and Platinum	\$ 100	\$ 60
CF	Carpet Mat Package Includes Carpeted Cargo Mat and Carpeted Floor Mats (Port Installed) [N/A with Cargo Management Package (Q5), Floor Liner Package (2T) or Preferred Accessroy Package (Z1)] (N/A on SE); on LE, XLE, Limited and Platinum	225	140
CP	Convenience Package Includes Smart Key System, Blind-Spot Monitor with Rear Cross Traffic Alert, Front and Rear Parking Sensors, Entune Premium Audio with Integrated Navigation and App Suite (EE) and Height Adjustable Power Liftgate (PB) (N/A on LE, SE, Limited or Platinum); on XLE	2,215	1,971
D5	Door Edge Guards (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	125	75
GO	Door Sill Applique (Port Installed) (N/A on SE or Platinum); on LE, XLE and Limited	65	40
D9	Door Sill Protectors (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	199	179
V4	Engine Start, Remote Control (Port Installed) (N/A on LE, SE or Platinum); on XLE and Limited	499	310
3Z	First Aid Kit (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	30	20

HAVE YOU CALLED UBS?

2T	Floor Liner Package, All-Weather Includes Cargo Tray (R5) and All-Weather Floor Mats (Port Installed) [N/A with Cargo Management Package (Q5), Floor Liner/Mat Package (C8) or Preferred Accessroy Package (Z1)] (N/A on SE); on LE, XLE, Limited and Platinum	239	135
C8	Floor Liner/Mat Package, Four Season Includes Carpet Mat Package (CF) and All-Weather Floor Mats (Port Installed) (N/A on Platinum); on LE, XLE and Limited	325	200
LJ	Fog Lights (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	355	266
V5	Interior Light Kit (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	199	155
PB	Liftgate, Height Adjustable Power [Included with Convenience Package (CP)] (Standard on SE and Limited) (N/A on LE or Platinum); on XLE	415	369
BM	Moldings, Bodyside (Port Installed) [Included with Protection Package (Q2)] (N/A on SE); On LE, XLE, Limited and Platinum	209	125
MF	Mud Guards (Port Installed) [Included with Protection Package (Q2)] (N/A on SE); on LE, XLE, Limited and Platinum	129	80
3P	Paint Protection Film (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	395	219
SO	Paint Treatment, S Code Includes Silver Front and Rear Lower Bumper, Rocker Panel and Over Fenders with Black Front and Rear Bumper Garnish (N/A on LE, XLE, Limited or Platinum); on SE	3,060	2,723
- - -	Paint, Barcelona Red Metallic (3R3), Black (202) or Black Currant Metallic (9AH) (N/A on Platinum); on LE, XLE, SE and Limited	N/C	N/C
042	Paint, Blizzard Pearl (N/A on LE, XLE or SE); on Limited and Platinum	395	352
8X7	Paint, Electric Storm Blue (N/A on Platinum); on LE, XLE, SE and Limited	N/C	N/C
- - -	Paint, Galactic Aqua Mica (221), Magnetic Gray Metallic (1G3) or Silver Sky Metallic (1D6)	N/C	N/C
070	Paint, Super White (N/A on Limited or Platinum); on LE, XLE and SE	N/C	N/C

REMEMBER TO ASK ABOUT INCENTIVES.

Z1	Preferred Accessory Package Includes Carpet Mat Package (CF), Cargo Mat, Envelope Cargo Net (GN) and First Aid Kit (3Z) (Port Installed) (N/A on SE or Platinum); on LE, XLE and Limited	304	195
Q2	Protection Package Includes Door Edge Guards (D5), Bodyside Moldings (BM), Mud Guards (MF) and Alloy Wheel Locks (WL) (Port Installed) (N/A on LE, SE or Platnium); on XLE and Limited	528	320
ED	Radio, Entune Audio Plus with Connected Navigation App (Standard on XLE and SE) (N/A on Limited or Platinum); on LE	675	601
EE	Radio, Entune Premium Audio with Integrated Navigation & App Suite [Included with Convenience Package (CP)] (N/A on LE, SE or Platinum) (Standard on Limited); on XLE	525	468
EN	Radio, Entune Premium JBL Audio with Integrated Navigation & App Suite (N/A on LE or SE) (Standard on Platinum); on SE	1,310	1,166
	On Limited	785	699
3T	Roof Rail Crossbars (Port Installed) [Included with Cargo Management Package (Q5)] (N/A on SE); on LE, XLE, Limited and Platinum	315	210

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2017 Toyota Rav4 (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
R3	Running Boards (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	\$ 549	\$ 375
V5	Security System (Port Installed) (N/A on SE Platinum); on LE, XLE and Limited	359	241
Q6	Shift Knob (Port Installed) (N/A on LE, XLE, SE or Platinum); on Limited	160	100
U7	Tablet Holder, Universal (Port Installed) (N/A on SE); on LE, XLE, Limited and Platinum	99	75
BALTIMORE: 410-792-9070 WASHINGTON: 301-657-1920			
AT	Technology Package, Advanced Includes Bird's Eye View Camera and Entune Premium JBL Audio Radio with Navigation & App Suite (EN) (N/A on LE, XLE or Platinum); on SE also Includes Front and Rear Parking Sensors	2,460	2,189
	On Limited	1,435	1,277
TC	Tonneau Cover	90	81
WL	Wheel Locks, Alloy (N/A on LE, SE or Platinum) [Included with Protection Package (Q2)]; On XLE and Limited	65	40

Understanding the difference

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What to do

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2017 Toyota Sequoia

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
SEQUOIA RWD			
7917	Sequoia SR5 RWD 4-Door Sport Utility Vehicle	\$ 46,555	\$ 43,798
7927	Sequoia Limited RWD 4-Door Sport Utility Vehicle (Limited Availability)	55,345	51,877
7931	Sequoia Platinum RWD 4-Door Sport Utility Vehicle (Limited Availability)	63,085	58,990

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SEQUOIA 4WD			
7919/40	Sequoia SR5 4WD 4-Door Sport Utility Vehicle	49,780	47,761
7929/42	Sequoia Limited 4WD 4-Door Sport Utility Vehicle	58,570	54,851
7933/44	Sequoia Platinum 4WD 4-Door Sport Utility Vehicle	66,310	61,953

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
A6	Ashtray/Coin Holder (Port Installed)	\$ 17	\$ 13
5A	Cargo Cover (Port Installed)	225	135
GN	Cargo Net (Port Installed)	49	35
D9	Door Sill Protectors (Port Installed)	55	35
V4	Engine Start, Remote Control (Port Installed)	499	410
EY	Entertainment System, Blu-Ray Rear Seat Includes 2-Wireless Headphones, 115 Volt Power Outlet, Rear Audio Controls and Remote Control (N/A on SR5) (Standard on Platinum); on Limited	1,920	1,708
3Z	First Aid Kit [Included with Preferred Accessory Package (Z1)]	30	20
V2	Glass Breakage Sensor (Port Installed)	299	180
HP	Hood Protector (Port Installed) [N/A with Paint Protection Film (3P)]	165	110

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

EC	Mirror, Automatic Day/Night Inside Rearview with Compass Includes Garage Door Opener (N/A on Limited) (Standard on Platinum); on SR5	275	246
3P	Paint Protection Film [N/A with Hood Protector (HP)]	395	219
---	Paint, Black (202), Magnetic Gray Metallic (1G3), Pyrite Mica (4T3), Sandy Beach Metallic (4T8), Silver Sky Metallic (1D6) or Sizzling Crimson Mica (3R0)	N/C	N/C
070	Paint, Blizzard Pearl (N/A on SR5 or Limited); on Platinum	395	352

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2017 Toyota Sequoia (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
040	Paint, Super White (N/A on Platinum); on SR5 and Limited	N/C	N/C
PM	Premium Package Includes HomeLink Garage Door Opener, Automatic Day/Night Inside Rearview Mirror with Compass, Front and Rear Parking Sensors, Entune Premium AM/FM Stereo Radio (EE), 10-Way Power Driver's Seat Adjuster, 4-Way Power Passenger's Seat Adjuster, Leather Seat Trim, Power Split Folding Third Row Seat, and Heated Front Seats (N/A on Limited or Platinum); on SR5	\$ 3,270	\$ 2,910
WH	Radio Equipment, 2-Additional Wireless Headphones (Port Installed) [Requires Entertainment System (EY)] (N/A on SR5); on Limited and Platinum	80	65
VISIT US AT UBS4CARS.COM.			
EE	Radio, Entune Premium Audio with Navigation & App Suite [Included with Premium Package (PM)] (Standard on Limited) (N/A on Platinum); on SR5	525	468
EN	Radio, Entune Premium JBL Audio with Navigatin & App Suite (N/A on SR5) (Standard on Platinum); on Limited	745	663
BD	Safety & Convenience Package Includes Blind-Spot Monitor and Memory for Driver's Seat and Outside Mirrors (N/A on SR5 or Platinum); on Limited	1,005	894
S0	Skid Plate, Front (Port Installed)	425	265
SX	Sport Appearance Package Includes Color-Keyed Grille Surround, 2-Center Captain's Chairs, P275/55R-20 Mud & Snow Tires and Super Chrome Finish Alloy Wheels (N/A on Limited or Platinum); on SR5	691	616
U7	Tablet Holder, Universal (Port Installed)	99	75
WL	Wheel Locks, Alloy (Port Installed)	80	50

Understanding the difference

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2017 Toyota Sienna

To Calculate the UBS Price:

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MFG CODE	MODELS	MFG RETAIL (Includes Freight)	UBS W'SALE
SIENNA FWD			
5328	Sienna L FWD 4-Door Passenger Van with 7-Passenger Seating	30,690	29,038
5338	Sienna LE Base FWD 4-Door Passenger Van with 8-Passenger Seating	33,480	31,671
5337	Sienna LE Mobility FWD 4-Door Passenger Van with 7-Passenger Seating	33,680	31,855
5335	Sienna LE Auto Access FWD 4-Door Passenger Van with 7-Passenger Seating	39,495	37,344
5342	Sienna SE Base FWD 4-Door Passenger Van with 8-Passenger Seating	37,050	35,035
5343	Sienna SE Premium FWD 4-Door Passenger Van with 8-Passenger Seating	41,770	39,493
5348	Sienna XLE Base FWD 4-Door Passenger Van with 8-Passenger Seating	37,250	35,044
5345	Sienna XLE Auto Access FWD 4-Door Passenger Van with 7-Passenger Seating	43,085	40,477
5349	Sienna XLE Premium FWD 4-Door Passenger Van with 8-Passenger Seating	40,445	38,039
5356	Sienna Limited Base FWD 4-Door Passenger Van with 7-Passenger Seating	43,740	41,082
5357	Sienna Limited Premium FWD 4-Door Passenger Van with 7-Passenger Seating	47,110	44,185

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SIENNA AWD			
5366	Sienna LE Base AWD 4-Door Passenger Van with 7-Passenger Seating	36,020	34,068
5376	Sienna XLE Base AWD 4-Door Passenger Van with 7-Passenger Seating	39,460	37,116
5377	Sienna XLE Premium AWD 4-Door Passenger Van with 7-Passenger Seating	42,655	40,083
5386	Sienna Limited Base AWD 4-Door Passenger Van with 7-Passenger Seating	44,880	42,133
5387	Sienna Limited Premium AWD 4-Door Passenger Van with 7-Passenger Seating	48,250	45,229

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
A6	Ashtray/Coin Holder (Port Installed)	\$ 29	\$ 19
Q5	Cargo Management Package Includes Envelope Style Cargo Net (GN), Cargo Organizer (9H) and Roof Rack Crossbars (3T) (Port Installed) [N/A with Outdoor Package (M4) or Preferred Accessory Package (Z1)] (N/A on L); on LE, SE, XLE and Limited	424	255

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2017 Toyota Sienna (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GN	Cargo Net, Envelope Style (Port Installed) [Included with Cargo Management Package (Q5) and with Preferred Accessory Package (Z1) and Preferred Accessory Plus Package (Z3)]	\$ 49	\$ 35
9H	Cargo Organizer (Port Installed) [Included with Cargo Management Package (Q5)]	239	145
9G	Cargo Tote (Port Installed)	49	30
CF	Carpet Mat Package Includes Door Sill Protectors (D9) and Carpeted Front and Rear Floor Mats (Port Installed) [N/A with Floor Liner Package (2T), Floor Liner/Mat Package (C8), Outdoor Package (M4), or with Preferred Accessory Package (Z1) or Preferred Accessory Plus Package (Z3)]	300	200
D5	Door Edge Guards (Port Installed) [Included with Protection Package (Q2)]	79	49
D9	Door Sill Protectors [Included with Outdoor Package (M4), Carpet Mat Package (CF), Floor Liner Package (2T) and with Preferred Accessory Package (Z1) and Preferred Accessory Plus Package (Z3)]	40	25
7R	Emergency Assistance Kit (Port Installed)	59	45
V4	Engine Start, Remote Control (Port Installed)	499	310
3Z	First Aid Kit (Port Installed) [Included with Preferred Accessory Package (Z1)]	30	20
2T	Floor Liner Package, All-Weather Includes Door Sill Protectors (D9) and All-Weather Front and Rear Floor Liners (Port Installed) [Included with Floor Liner/Mat Package (C8)] [N/A with Carpet Mat Package (CF), Outdoor Package (M4), or with Preferred Accessory Package (Z1) or Preferred Accessory Plus Package (Z3)] (N/A on LE Mobility)	239	135
C8	Floor Liner/ Mat Package, Four Seasons Includes Door Sill Protectors (D9), All-Weather Front and Rear Floor Liners and Carpeted Front and Rear Floor Mats (Port Installed) [N/A with Carpet Mat Package (CF), Outdoor Package (M4), or with Preferred Accessory Package (Z1) or Preferred Accessory Plus Package (Z3)] (N/A on LE Mobility)	475	215
V2	Glass Breakage Sensor (Port Installed)	299	180
BM	Moldings, Lower Door (Port Installed) [Included with Protection Package (Q2)]	209	125
MR	Moonroof, Power Glass with Power Tilt & Slide [Included with Preferred Package (EW)] (N/A on L, LE or Limited) (Standard on SE Premium and XLE); on SE Base	850	757
MF	Mud Guards (Port Installed) [Included with Protection Package (Q2) and Outdoor Package (M4)]	129	80
EX	Navigation Package (N/A on L, LE, SE, XLE Premium or Limited); on XLE Base and XLE Auto Access	715	637
M4	Outdoor Package Includes Door Sill Protectors (D9), All-Weather Front and Rear Floor Liners, Mud Guards (MF) and Roof Rack Crossbars (3T) (Port Installed) [N/A with Cargo Management Package (Q5), Floor Liner/ Mat Package (C8), or with Preferred Accessory Package (Z1) or Preferred Accessory Plus Package (Z3)] (N/A on L)	399	255
3P	Paint Protection Film (Port Installed)	395	219
070	Paint, Blizzard Pearl (N/A on L, LE or SE); on XLE and Limited	395	352
---	Paint, Crème Brulee Mica (5B2), Midnight Black Metallic (218), Predawn Grey Mica (1H1), Salsa Red Pearl (3Q3), Shoreline Blue Pearl (8V5), Silver Sky Metallic (1D6), Sky Blue Pearl (8S4) or Super White (040)	N/C	N/C
Z1	Preferred Accessory Package Includes Envelope Style Cargo Net (GN), Door Sill Protectors (D9), First Aid Kit (3Z) and Carpeted Front and Rear Floor Mats (Port Installed) [N/A with Cargo Management Package (Q5), Carpet Mat Package (CF), Floor Liner/Mat Package (C8), Outdoor Package (M4) or with Preferred Accessory Plus Package (Z3)]	409	255
Z3	Preferred Accessory Plus Package Includes Envelope Style Cargo Net (GN), Door Sill Protectors (D9), Carpeted Front and Rear Floor Mats and Roof Rack Crossbars (3T) (Port Installed) [N/A with Carpet Mat Package (CF), Outdoor Package (M4) or with Preferred Accessory Package (Z1)]	564	345
EW	Preferred Package Includes Blind-Spot Monitor with Rear Cross Traffic Alert, Chrome Door Handles, Exterior Touch Sensor Lock/Unlock Door Handles, Driver's Easy Speak, Push Button Engine Start, Illuminated Keyless Remote Control Entry System with Smart Key, Power Glass Moonroof (MR), Gracenote Album Cover Art Radio Equipment, SiriusXM Satellite Radio with 3-Months of All Access Service, Entune Premium Audio Radio System with Navigation & App Suite, HD Radio with AM/FM Cache, HD Predictive Traffic & Doppler Weather Overlay, and Entune App Suite Smartphone Interface with Real-Time Fuel Prices, Sports, Stocks and Traffic & Weather Info (N/A on L, LE, SE Premium, XLE or Limited); on SE Base	2,240	1,994
Q2	Protection Package Includes Door Edge Guards (D5), Lower Bodyside Moldings (BM), Mud Guards (MF) and Alloy Wheel Locks (WL) [N/A with Outdoor Package (M4)]	482	294

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2017 Toyota Sienna (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
WH	Radio Equipment, 2- Additional Wireless Headphones (Port Installed) (N/A on L or LE); on SE, XLE and Limited	55	45
3T	Roof Rail Crossbars (Port Installed) [Included with Outdoor Package (M4), Cargo Management Package (Q5) and Preferred Accessory Plus Package (Z3)]	350	110
V5	Security System, VIP RS3200 Plus (Port Installed) (N/A on XLE); on L, LE, SE and Limited.	359	240
U7	Tablet Holder, Universal (Port Installed)	99	75
AT	Technology Package, Advanced Includes Dynamic Radar Cruise Control, Hill Start Assist Control, Pre-Collision Warning System and Vehicle Dynamics Integrated Management System (N/A on L, LE, SE, XLE, Limited Base or Limited Premium AWD); on Limited Premium FWD	1,800	1,602
WL	Wheel Locks, Alloy (Port Installed)	65	40

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

DO YOU HAVE A UBS PURCHASE CERTIFICATE?

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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Toyota Tacoma

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TACOMA 2-WHEEL DRIVE ACCESS CAB			
7162	Tacoma SR Base 2WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	\$ 24,709	\$ 25,060
7164	Tacoma SR V6 2WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	26,264	26,670
7122	Tacoma SR5 Base 2WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	26,722	27,145
7126	Tacoma SR5 V6 2WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	29,110	29,640
7128	Tacoma TRD Sport 2WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	30,857	31,425
TACOMA 4-WHEEL DRIVE ACCESS CAB			
7513	Tacoma SR Base 4WD 4-Door Access Cab Pick-Up with 6' Bed Manual	26,181	26,585
7514	Tacoma SR 4WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	27,679	28,135
7516	Tacoma SR5 Base 4WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	29,693	30,220
7558	Tacoma SR5 V6 4WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	32,199	32,815
7559	Tacoma TRD Sport 4WD 4-Door Access Cab Pick-Up with 6' Bed Manual	32,697	33,330
7560	Tacoma TRD Sport 4WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	34,032	34,710
7562	Tacoma TRD Off-Road 4WD 4-Door Access Cab Pick-Up with 6' Bed Automatic	34,032	34,710

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on rebates from the manufacturer to the customer. Also, incentives from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further lower your cost at the time of delivery.

TACOMA 2-WHEEL DRIVE DOUBLE CAB			
7186	Tacoma SR 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	25,890	25,225
7185	Tacoma SR5 Base 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	28,035	27,294
7146	Tacoma SR5 V6 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	30,630	29,748
7170	Tacoma SR5 V6 2WD 4-Door Double Cab Pick-Up with 6' Bed Automatic	31,130	30,227
7182	Tacoma Limited 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	36,660	35,504
7148	Tacoma TRD Sport 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	32,680	31,708
7172	Tacoma TRD Sport 2WD 4-Door Double Cab Pick-Up with 6' Bed Automatic	33,180	32,186
7150	Tacoma TRD Off-Road 2WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	32,680	31,707

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2017 Toyota Tacoma (Continued)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TACOMA 4-WHEEL DRIVE DOUBLE CAB			
7594	Tacoma SR V6 4WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	\$ 30,675	\$ 29,792
7540	Tacoma SR5 V6 4WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	33,705	32,666
7570	Tacoma SR5 V6 4WD 4-Door Double Cab Pick-Up with 6' Bed Automatic	34,205	33,160
7582	Tacoma Limited 4WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	39,735	38,440
7543	Tacoma TRD Sport 4WD 4-Door Double Cab Pick-Up with 5' Bed Manual	34,015	32,981
7542	Tacoma TRD Sport 4WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	35,645	34,538
7566	Tacoma TRD Sport 4WD 4-Door Double Cab Pick-Up with 6' Bed Automatic	36,255	35,120
7545	Tacoma TRD Off-Road 4WD 4-Door Double Cab Pick-Up with 5' Bed Manual	34,015	32,981
7544	Tacoma TRD Off-Road 4WD 4-Door Double Cab Pick-Up with 5' Bed Automatic	35,645	34,538
7568	Tacoma TRD Off-Road 4WD 4-Door Double Cab Pick-Up with 6' Bed Automatic	36,255	35,119

Understanding the difference

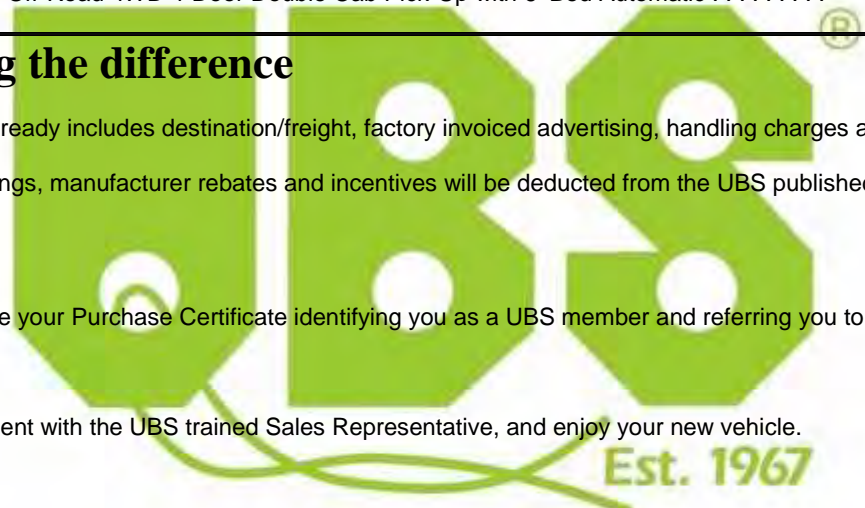
UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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What to do

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United Buying Service

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Baltimore 410.792.9070

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2017 Toyota Tundra

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TUNDRA 2-WHEEL DRIVE CREWMAX			
8259	Tundra SR5 4.6L 2WD 4-Door CrewMax Pickup with 5 1/2 Ft Bed	\$ 35,345	\$ 33,912
8261/63	Tundra SR5 5.7L 2WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	36,615	35,121
8272/74	Tundra Limited 5.7L 2WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	42,340	40,555
8275/77	Tundra Platinum 5.7L 2WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	48,175	46,008
8276/78	Tundra 1794 Edition 2WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	48,175	46,008
TUNDRA 4-WHEEL DRIVE CREWMAX			
8359	Tundra SR5 4.6L 4WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	38,395	36,818
8361/63	Tundra SR5 5.7L 4WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	39,665	38,028
8372/74	Tundra Limited 5.7L 4WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	45,390	43,405
8373/75	Tundra Platinum 5.7L 4WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	51,225	48,855
8376/78	Tundra 1794 Edition 4WD 4-Door CrewMax Pick-Up with 5 1/2 Ft Bed	51,225	48,855
TUNDRA 2-WHEEL DRIVE DOUBLE CAB			
8239	Tundra SR 4.6L 2WD 4-Door Double Cab Pickup with 6 1/2 Ft Bed	\$ 31,215	\$ 29,975
8242/32	Tundra SR 5.7L 2WD 4-Door Double Cab Pickup with 6 1/2 Ft Bed	32,485	31,186
8245/35	Tundra SR 5.7L 2WD 4-Door Double Cab Pickup with 8 Ft Bed	32,815	31,500
8240	Tundra SR5 4.6L 2WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	33,025	31,700
8241/31	Tundra SR5 5.7L 2WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	34,295	32,911
8246/36	Tundra SR5 5.7L 2WD 4-Door Double Cab Pick-Up with 8 Ft Bed	34,625	33,225
8252/54	Tundra Limited 2WD 4-Door Double Cab Pickup with 6 1/2 Ft Bed	40,475	38,801

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2017 Toyota Tundra (Continued)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TUNDRA 4-WHEEL DRIVE DOUBLE CAB			
8339	Tundra SR 4.6LV8 4WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	\$ 34,265	\$ 32,881
8342/32	Tundra SR 5.7L V8 4WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	35,535	34,093
8345/35	Tundra SR 5.7L V8 4WD 4-Door Double Cab Pick-Up with 8 Ft Bed	35,865	34,406
8340	Tundra SR5 4.6L V8 4WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	36,075	34,606
8341/31	Tundra SR5 5.7L V8 4WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	37,345	35,818
8346/36	Tundra SR5 5.7L V8 4WD 4-Door Double Cab Pick-Up with 8 Ft Bed	37,675	36,131
8352/54	Tundra Limited 5.7L V8 4WD 4-Door Double Cab Pick-Up with 6 1/2 Ft Bed	43,525	41,660
TUNDRA 2-WHEEL DRIVE REGULAR CAB			
8228/29	Tundra SR 5.7L 2WD 2-Door Regular Cab Pickup with 8 Ft Bed	31,595	30,494
TUNDRA 4-WHEEL DRIVE REGULAR CAB			
8328/27	Tundra SR 5.7L 4WD 2-Door Regular Cab Pickup with 8 Ft Bed	34,645	33,417



Understanding the difference

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What to do

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2017 Toyota Yaris Liftback

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
YARIS 3-DOOR LIFTBACK			
1421	Yaris L FWD 3-Door Liftback Manual	\$ 16,115	\$ 16,060
1422	Yaris L FWD 3-Door Liftback Automatic	16,865	16,801
1424	Yaris LE FWD 3-Door Liftback Automatic	17,775	17,702
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YARIS 5-DOOR LIFTBACK			
1462	Yaris L FWD 5-Door Liftback Automatic	17,240	16,709
1466	Yaris LE FWD 5-Door Liftback Automatic	18,150	18,071
1463	Yaris SE FWD 5-Door Liftback Manual	18,065	17,986
1464	Yaris SE FWD 5-Door Liftback Automatic	18,865	18,777

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
A6	Ashtray/Coin Holder (Port Installed)	\$ 29	\$ 19
3Y	Bumper Applique, Rear (Port Installed) [Included with Preferred Accessory Package (Z5)]	69	45
GN	Cargo Net, Envelope Style (Port Installed) [Included with Preferred Accessory Package (Z1) and Preferred Accessory Package (Z5)]	49	35
9G	Cargo Tote (Port Installed)	49	30
CF	Carpet Mat Package Includes Carpeted Floor Mats and Carpeted Cargo Mat (Port Installed) [N/A with Preferred Accessory Package (Z1) or Preferred Accessory Package (Z5)].	180	110
REMEMBER TO ASK ABOUT INCENTIVES.			
D5	Door Edge Guards (Port Installed)	79	49
7R	Emergency Assistance Kit (Port Installed)	59	45
3Z	First Aid Kit (Port Installed) [Included with Preferred Accessory Package (Z1)].	30	20
2T	Floor Liner Package, All Weather Includes All Weather Floor Liners and Cargo Tray (Port Installed) [N/A with Preferred Accessory Package (Z1) or Preferred Accessory Package (Z5)].	239	139

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2017 Toyota Yaris (Continued)

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
C8	Floor Liner Package, Four Season Includes Carpeted Cargo Mat, All Weather Floor Liners, and Carpeted Floor Mats (Port Installed) [N/A with Preferred Accessory Package (Z1) or Preferred Accessory Package (Z5)].	329	195
BM	Moldings, Bodyside (Port Installed)	209	125
MF	Mud Guards, Rear (Port Installed)	129	80
VISIT US AT UBS4CARS.COM.			
3P	Paint Protection Film, Hood and Fender (Port Installed)	\$ 395	\$ 219
---	Paint, Barcelona Red Metallic (3R3), Black Sand Pearl (209), Blue Streak Metallic (8T7), Classic Silver Metallic (1F7), Magnetic Gray Metallic (1G3) or Super White (040)]	N/C	N/C
---	Paint, Ruby Red with Black Sand Pearl Roof (RR) or Crushed Ice with Black Sand Pearls Roof (CI)	500	446
Z1	Preferred Accessory Package Includes Carpeted Cargo Mat, Envelope Style Cargo Net (GN), First Aid Kit (3Z) and Carpeted Floor Mats (Port Installed)	259	165
Z5	Preferred Accessory Package Includes Rear Bumper Applique (3Y), Carpeted Cargo Mat, Envelope Style Cargo Net (GN) and Carpeted Floor Mats (Port Installed)	298	190
R7	Spoiler, Rear (Port Installed) (Standard on SE); on L and LE	329	249
U7	Tablet Holder, Universal (Port Installed)	99	75
WL	Wheel Locks, Alloy (Port Installed) (N/A on L); on LE and SE	65	40

Understanding the difference

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What to do

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2017 Toyota Yaris iA

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
YARIS iA			
6263	Yaris iA FWD 4-Door Sedan Manual	\$ 16,815	\$ 16,753
6262	Yaris iA FWD 4-Door Sedan Automatic	17,915	17,841

UBS Prices are based on the manufacturer's invoice at the time of printing. The price you pay may be lower at the time of delivery based on **rebates** from the manufacturer to the customer. **Also, incentives** from the manufacturer to the dealer will be offered when available by the UBS dealer representative to the UBS customer to further **lower your cost** at the time of delivery.

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE
---	Paint, Abyss (42M), Chromium (45P), Frost (A4D), Graphite (42A), Pulse (41G), Sapphire (44J) or Stealth (41W)	N/C	N/C

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, processing charges and fuel.

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What to do

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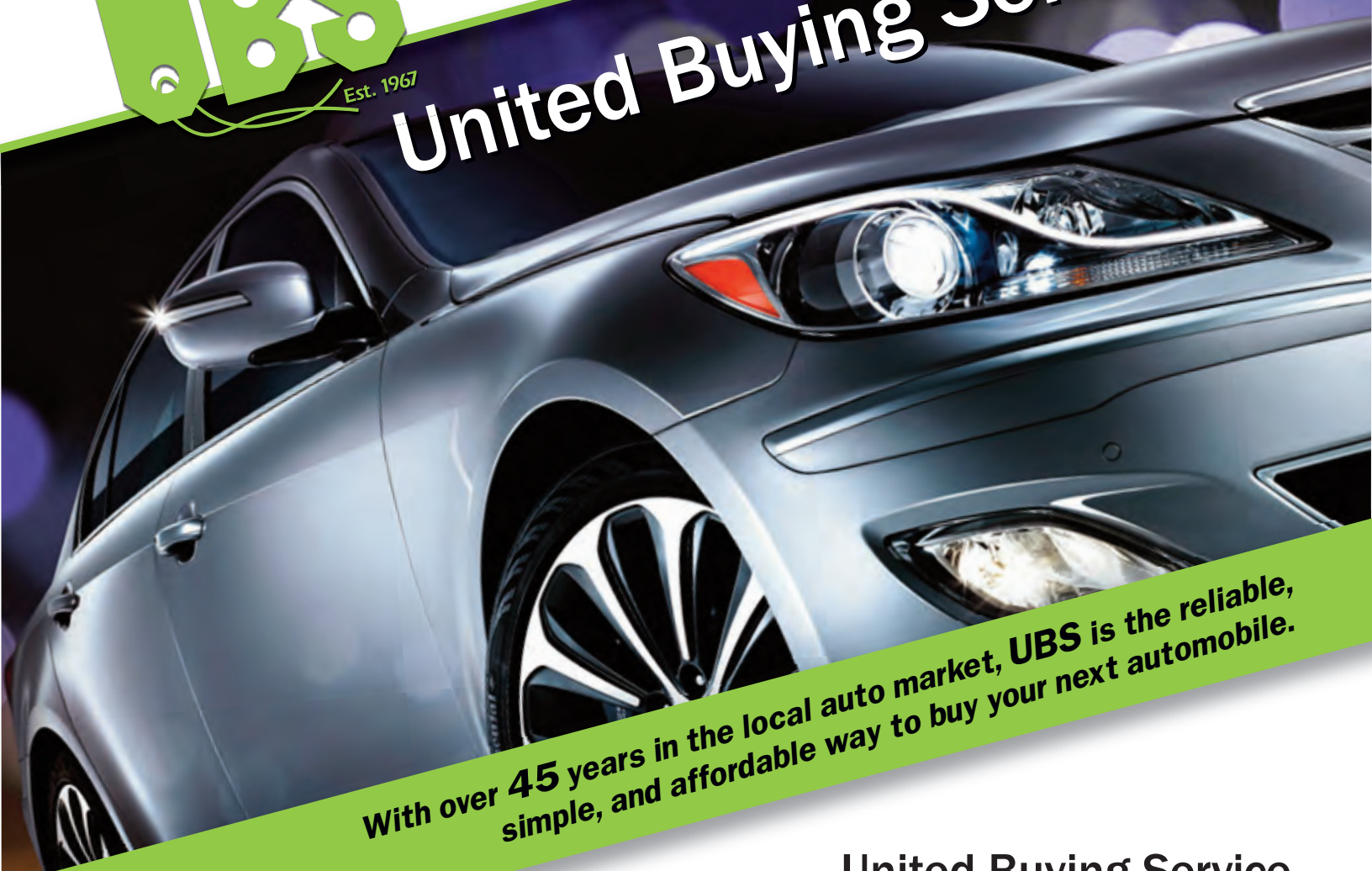
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

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Email: ubs@ubs4cars.com ■ Office Hours: 9am – 5pm, Monday – Friday

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Washington Area

Baltimore Area

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2017 VOLKSWAGEN

How to use the United Buying Service Price Book:

1. Offer the member or employee access to the **2017 UBS Price Book** which contains the most recent information for those models already in the marketplace and available through UBS. **UBS can assist with most models, and 2017 model introductions as they arrive at the UBS Affiliated Dealerships.** Be sure to call a UBS Representative if you are looking for a model introduced after publication as we are continually updating the UBS Price Book throughout the model year.

Prices listed as **“MFG RETAIL”** are the Manufacturers Suggested Retail Price including freight. Those listed as ***“UBS W’SALE”** are the price of the car through UBS including freight, and any additional costs invoiced by the manufacturer.

*Any rebates or incentives currently available from the manufacturer will lower the UBS discounted price even further. **Call UBS for more details on availability.**

2. Contact United Buying Service in one of the following ways to receive the information for contacting a UBS affiliated Dealer Representative:
 - By phone at **301-657-1920** in the DC/Metropolitan Area or **410-792-9070** in Baltimore
 - Online at ubs4cars.com, click on “Request a Purchase Certificate”
3. Contact the UBS dealer representative using the information provided on the Purchase Certificate to ensure you receive the full United Buying Service discounted price.

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2017 Volkswagen CC

To Calculate the UBS Price:

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Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
3581FD	CC 2.0T Sport FWD 4-Door Sedan Automatic	35,340	34,077
358AFD	CC 2.0T R-Line Base Executive FWD 4-Door Sedan Automatic	38,685	37,285
3586FD	CC 2.0T R-Line Carbon Executive FWD 4-Door Sedan Automatic	38,685	37,285

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
KLN	Cargo Net (Port Installed)	\$ 100	\$ 80
KCE	Exhaust Tips, Chrome (Port Installed)	130	100
AID	First Aid Kit (Port Installed)	35	25
KMK	Floor Mats, Rubber Front and Rear MonsterMats Includes Heavy Duty Cargo Liner with CarGo Blocks (Port Installed)	235	185
PO	Paint, Black Oak Brown Metallic (N/A on R-Line Carbon); on Sport and R-Line Base	N/C	N/C
DO YOU HAVE A UBS PURCHASE CERTIFICATE?			
---	Paint, Fortana Red (I9) or Indium Gray (X3) (N/A on R-Line); on Sport	N/C	N/C
4P	Paint, Harbor Blue Metallic (N/A on Sport); on R-Line	N/C	N/C
---	Paint, Pure White (OQ) or Deep Black Pearl (2T)	N/C	N/C
8E	Paint, Reflex Silver Metallic (N/A on R-Line Base); on Sport and R-Line Carbon	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
KGG	Splash Guards, Front and Rear (Port Installed) (N/A on R-Line); on Sport	220	170
KLS	Spoiler, Rear Lip (Port Installed)	500	400
AWL	Wheel Locks (Port Installed)	80	60

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

Call UBS to receive your Purchase Certificate identifying you as a UBS member and referring you to the affiliated UBS dealership.

Make an appointment with the UBS-trained Sales Representative, and enjoy your new vehicle.

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Manufacturer rebates and incentives to the Dealer may further lower your UBS Price. Be sure to contact the UBS-Trained Sales Specialist for updated information on Extra Savings to be certain you are receiving the lowest UBS discounted price.

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2017 Volkswagen Golf GTI

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
GOLF GTI			
AU14M2	Golf GTI S FWD 4-Door Hatchback Sedan Manual	\$ 26,415	\$ 25,541
AU14M3	Golf GTI S FWD 4-Door Hatchback Sedan Automatic	27,515	26,597
AU1SX2	Golf GTI Sport FWD 4-Door Hatchback Sedan Manual	28,815	27,845
AU1SX3	Golf GTI Sport FWD 4-Door Hatchback Sedan Automatic	29,915	28,901
AU16X2	Golf GTI SE FWD 4-Door Hatchback Sedan Manual [Requires Lighting Package (PO7) Priced Separately]	30,715	29,669
AU16X3	Golf GTI SE FWD 4-Door Hatchback Sedan Automatic [Requires Lighting Package (PO7) Priced Separately]	31,815	30,725

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE
GLN	Cargo Net (Port Installed)	\$ 100	\$ 80
IEG	Door Edge Guards (Port Installed) (N/A on Sport); on S and SE	135	115
P08	Driver Assistance Package Includes Blind-Spot Alert with Rear Cross Traffic Alert, Autonomous Emergency Braking with Front Assist and Adaptive Cruise Control (N/A on S or Sport); on SE	512	595
AID	First Aid Kit (Port Installed)	35	25
IKM	Floor Mats, Rubber Front and Rear Includes CarGo Blocks and Heavy Duty Cargo Mat (Port Installed)	235	185
P07	Lighting Package Includes Bi-Xenon Adaptive Headlamps and LED Daytime Running Lights (N/A on S or Sport) (Required Purchase on SE); on SE	995	856
---	Paint, Carbon Steel Gray Metallic (1K), Deep Black Pearl (2T), Night Blue Metallic (Z2), Pure White (OQ), Reflex Silver Metallic (8E) or Tornado Red (G2)	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
ISP	Splash Guards, Front and Rear (Port Installed)	220	170
AWL	Wheel Locks (Port Installed)	80	60

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

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2017 Volkswagen Golf Hatchback

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
GOLF HATCHBACK			
AU12Q1	Golf TSI S FWD 4-Door Hatchback Manual	\$ 20,715	\$ 20,069
AU12Q3	Golf TSI S FWD 4-Door Hatchback Automatic	21,815	21,125
AU1WQ1	Golf TSI Wolfsburg Edition FWD 4-Door Hatchback Manual	22,415	21,675
AU1WQ3	Golf TSI Wolfsburg Edition FWD 4-Door Hatchback Automatic	23,515	22,731

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
GLN	Cargo Net (Port Installed)	\$ 100	\$ 80
GEG	Door Edge Guards (Port Installed)	135	115
GDS	Door Sills, Stainless Steel (Port Installed)	240	200
GCE	Exhaust Tips, Chrome (Port Installed)	130	100
AID	First Aid Kit (Port Installed)	35	25
GKM	Floor Mats, Rubber Front and Rear Includes CarGo Blocks and Heavy Duty Cargo Mat (Port Installed)	235	185
---	Paint, Black (A1), Night Blue Metallic (Z2), Platinum Gray Metallic (2R), Pure White (0Q), Silk Blue Metallic (2B), Tornado Red (G2) or Tungsten Silver Metallic (K5)	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
GGG	Splash Guards, Front and Rear (Port Installed)	220	170
GHS	Spoiler, Roof Edge (Port Installed)	500	400
AWL	Wheel Locks (Port Installed)	80	60
GDW	Wheels, Durban Silver Alloy Includes 18" Tires	1,295	900

Understanding the difference

UBS Base Price already includes destination/freight, factory invoiced advertising, handling charges and fuel.

For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

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United Buying Service

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2017 Volkswagen Golf SportWagen

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
GOLF SPORTWAGEN			
BX54Q1	Golf SportWagen TSI S FWD 4-Door Wagon Manual	\$ 22,400	\$ 21,688
BX54Q3	Golf SportWagen TSI S FWD 4-Door Wagon Automatic	23,500	22,743
-----	Golf SportWagen TSI S 4Motion AWD 4-Door Wagon Manual	24,650	23,847
BX54Q3	Golf SportWagen TSI S 4Motion AWD 4-Door Wagon Automatic	25,750	24,902
BX55Q3	Golf SportWagen TSI SE FWD 4-Door Wagon Automatic	27,850	26,918
BX56Q3	Golf SportWagen TSI SEL FWD 4-Door Wagon Automatic	30,790	29,742

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
WLN	Cargo Net (Port Installed)	\$ 100	\$ 80
WEG	Door Edge Guards (Port Installed)	135	115
WDS	Door Sills, Stainless Steel (Port Installed)	240	200
P04	Driver Assistance & Lighting Package Includes High Beam Assist Headlamp Control, Bi-Xenon Headlamps, Lane Departure Warning System, Automatic Day/Night Inside Rearview Mirror, Park Assist, and Front and Rear Park Distance Control (Sold Orders Only) (N/A on S or SE); on SEL	1,995	1,716
P11	Driver Assistance Package Includes Blind-Spot Monitor with Rear Cross Traffic Alert, Autonomous Emergency Braking Assist and Adaptive Cruise Control (Sold Orders Only) (N/A on S or SEL); on SE	595	512
WCE	Exhaust Tips, Chrome (Port Installed) (N/A on 4Motion AWD); on FWD	130	100
AID	First Aid Kit (Port Installed)	35	25
WMK	Floor Mats, Rubber Front and Rear Includes CarGo Blocks and Heavy Duty Cargo Mat (Port Installed)	235	185
---	Paint, Black (A1), Night Blue (Z2), Platinum Gray (2R), Pure White (OQ), Reflex Silver (8E), Silk Blue (2B), Tornado Red (G2) or Tungsten Silver (KS)	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
WBC	Roof Rack (Port Installed)	360	300
WGG	Splash Guards, Front and Rear (Port Installed)	220	170
AWL	Wheel Locks (Port Installed)	80	60
GDW	Wheels, Durban Silver Alloy Includes P255/40R-18 Tires (Standard on SEL); on S and SE	1,295	900

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2017 Volkswagen Jetta Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
JETTA SEDAN			
1631F1	Jetta 1.4T S FWD 4-Door Sedan Manual	\$ 18,715	\$ 18,149
1631F6	Jetta 1.4T S FWD 4-Door Sedan Automatic	19,815	19,205
1633F1	Jetta 1.4T SE FWD 4-Door Sedan Manual	21,715	21,029
1633F6	Jetta 1.4T SE FWD 4-Door Sedan Automatic	22,815	22,085
1635Q6	Jetta 1.8T SEL FWD 4-Door Sedan Automatic	25,815	24,965
REMEMBER TO ASK ABOUT INCENTIVES.			
1638M2	Jetta 2.0T GLI FWD 4-Door Sedan Manual	28,715	27,769
1638M6	Jetta 2.0T GLI FWD 4-Door Sedan Automatic	29,815	28,805
FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)			
MFG CODE		MFG RETAIL	UBS W'SALE
JAA	Alarm Kit (Port Installed)	\$ 325	\$ 250
JLN	Cargo Net	100	80
PY8	Cold Weather Package Includes Heated Front Seats and Heated Windshield Washer Nozzles (N/A on SE, SEL or GLI); on S	395	340
JDS	Door Sills, Stainless Steel (Port Installed) (N/A on GLI); on S, SE and SEL	240	200
JCE	Exhaust Tips, Chrome (Port Installed) (N/A on GLI); on S, SE and SEL	130	100
AID	First Aid Kit (Port Installed)	35	25
JKT	Floor Mats, Front and Rear MojoMats Includes CarGo Blocks and Heavy Duty Cargo Mat (Port Installed) (N/A on GLI); on S, SE and SEL	235	185
JKM/LKM	Floor Mats, Front and Rear MonsterMats Includes CarGo Blocks and Heavy Duty Cargo Mat (Port Installed)	235	185
JRM	Mirror, Automatic Day/Night Inside Rearview with Homlink Garage Door Opener (Port Installed) (N/A on SEL or GLI); on S and SE	325	270
---	Paint, Cardinal Red Metallic (7H), Dark Bronze Metallic (2J) or Silk Blue Metallic (2B) (N/A on GLI); on S, SE and SEL	N/C	N/C
---	Paint, Deep Black Pearl (2T), Platinum Gray Metallic (2R), Pure White (0Q) or White Silver Metallic (K8)	N/C	N/C
G2	Paint, Tornado Red (N/A on S, SE or SEL); on GLI	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
JSP	Splash Guards, Front and Rear (N/A on GLI); on S, SE and SEL	220	170
JSL	Spoiler, Lip (Port Installed) (N/A on GLI); on S, SE and SEL	375	300
AWL	Wheel Locks (Port Installed)	80	60
PZ5	Wheels, Atlanta Alloy Includes 16" Tires (N/A on SE, SEL or GLI); on S	300	258
JDW	Wheels, Durban Alloy Includes 18" Tires (Port Installed) (N/A on GLI); on S, SE and SEL	1,295	900

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2017 Volkswagen Passat Sedan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
A331Q6	Passat 1.8T S FWD 4-Door Sedan Automatic	\$ 23,260	\$ 22,593
A33CQ6	Passat 1.8T R-Line FWD 4-Door Sedan Automatic	24,795	24,068
A333Q6	Passat 1.8T SE FWD 4-Door Sedan Automatic	26,315	25,522
A335Q6	Passat 1.8T SE FWD 4-Door Sedan Automatic with Technology Package	28,815	27,918
A335TM	Passat 3.6L SE FWD 4-Door Sedan Automatic with Technology Package	30,115	29,172
A337Q6	Passat 1.8T SEL Premium FWD 4-Door Sedan Automatic	31,815	30,801
A337TM	Passat 3.6L SEL Premium FWD 4-Door Sedan Automatic	34,815	33,675

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
BAA	Alarm Kit (Port Installed)	\$ 325	\$ 250
BLN	Cargo Net (Port Installed)	100	80
BEG	Door Edge Guards (Port Installed)	135	115
BID	Door Sills, Illuminated (Port Installed) (N/A on R-Line, SE with Technology Package or SEL); on S and on SE without Technology Package	375	300
FAK	First Aid Kit (Port Installed)	35	25
BMJ	Floor Mats, Carpeted Front and Rear Mojo Mats with Logo Includes HD Cargo Liner and CarGo Blocks (Port Installed)	235	185
BKM	Floor Mats, Rubber Front and Rear Monster Mats with Logo Includes HD Cargo Liner and CarGo Blocks (Port Installed)	235	185
P20/P06	Lighting Package Includes LED Headlamps, LED Daytime Running Lights and LED Tail Lights (N/A on S) (Standard on SE with Technology Package and SEL Premium); on R-Line.	1,095	942
	On SE without Technology Package also Includes Front Fog Lights	1,245	1,071
BRM	Mirror, Automatic Day/Night Inside Rearview with HomeLink Garage Door Opener (Port Installed) (Standard on SE with Technology Package and SEL); on S, R-Line and SE without Technology Package	325	270
BPP	Paint Protection Film (Port Installed)	125	100
---	Paint, Deep Black Pearl (2T), Fortana Red (19), Platinum Gray Metallic (2R), Pure White (0Q), Reef Blue Metallic (0A) or Reflex Silver Metallic (8E)	N/C	N/C
QN	Paint, Titanium Beige (N/A on R-Line); on S, SE and SEL	N/C	N/C
5K	Paint, Urano Gray (N/A on S, SE or SEL); on R-Line	N/C	N/C
BRK	Roadside Assistance Kit (Port Installed)	85	65
BSG	Splash Guards, Front and Rear (Port Installed) (N/A on R-Line), SE with Technology Package or SEL; on S, SE and SEL	220	170
BSL	Spoiler, Lip (Port Installed)	375	300
BWL	Wheel Locks (Port Installed)	80	60

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2017 Volkswagen Tiguan

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
TIGUAN FRONT WHEEL DRIVE			
5N21V1	Tiguan 2.0T S FWD 4-Door Sport Utility Automatic	\$ 25,860	\$ 25,010
5N2WV1	Tiguan 2.0T Wolfsburg Edition FWD 4-Door Sport Utility Automatic	30,960	29,880
5N2SV1	Tiguan 2.0T Sport FWD 4-Door Sport Utility Automatic [Requires Seat and Mirror Package (PV2) Priced Separately]	32,860	31,730
5N24V1	Tiguan 2.0T SEL FWD 4-Door Sport Utility Automatic	35,365	34,135
REMEMBER TO ASK ABOUT INCENTIVES.			
TIGUAN ALL WHEEL DRIVE			
5N21V3	Tiguan 2.0T S 4Motion AWD 4-Door Sport Utility Automatic	27,835	26,907
5N2WV3	Tiguan 2.0T Wolfsburg Edition 4Motion AWD 4-Door Sport Utility Automatic	32,935	31,777
5N2SV3	Tiguan 2.0T Sport 4Motion AWD 4-Door Sport Utility Automatic [Requires Seat and Mirror Package (PV2) Priced Separately]	34,835	33,627
5N24V3	Tiguan 2.0T SEL 4Motion AWD 4-Door Sport Utility Automatic	37,340	36,032

FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE		MFG RETAIL	UBS W'SALE
AID	First Aid Kit (Port Installed)	\$ 35	\$ 25
TGM	Floor Mats, Rubber Front and Rear MonsterMats Includes HD Cargo Liner with CarGo Blocks (Port Installed)	235	185
---	Paint, Deep Black Pearl (2T), Pure White (0Q) or Reflex Silver Metallic (8E)	N/C	N/C
Z2	Paint, Pacific Blue Metallic (N/A on Sport); on S, Wolfsburg Edition and SEL	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
TBC	Roof Rack Includes Base Carrier Bars	360	300
PV2	Seat and Mirror Package, Sport Premium Includes Dual Power Folding Mirrors with Memory and Dual Power Front Seat Adjusters with Power Lumbar and Driver's Seat Memory (N/A on S, Wolfsburg Edition or SEL) (Required Purchase on Sport); on Sport	610	524
TTS	Side Steps (Port Installed) [N/A with Splash Guards (TGG)]	1,100	900
TGG	Splash Guards, Front and Rear (Port Installed) [N/A with Side Steps (TTS)] (N/A on Sport or SEL); on S and Wolfsburg Edition	220	170
THS	Spoiler, Roof Edge (Port Installed)	550	450
1D6	Trailer Hitch [N/A with Trailer Hitch Kit (TTH)] [Requires Trailer Hitch Extras (TGH)]	530	456
TGH	Trailer Hitch Extras (Port Installed) [N/A with Trailer Hitch Kit (TTH)] [Requires Trailer Hitch (1D6)]	290	235
TTH	Trailer Hitch Kit (Port Installed) [N/A with Trailer Hitch Extras (TGH) or Trailer Hitch (1D6)]	700	600
AWL	Wheel Locks (Port Installed)	80	60

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Because there are so many manufacturer rebates and incentives that will further lower your UBS Price, it is important to see the UBS Trained Sales Specialist to be certain you are receiving the complete discounted price.

2017 Volkswagen Touareg

To Calculate the UBS Price:

UBS W'Sale Price already includes destination/freight, factory invoiced advertising, handling charges, pre-negotiated profit structure and fuel.

Take the complete UBS W'Sale Price and add the W'Sale Price for the desired factory options. (Taxes and tags will be charged for the jurisdiction where you register your vehicle.)

MFG CODE	MODELS	MFG RETAIL	UBS W'SALE (Includes Freight)
7P6108	Touareg V6 Sport 4Motion AWD 4-Door Sport Utility with Technology Package	\$ 50,405	\$ 48,130
7P6W08	Touareg V6 Wolfsburg Edition 4Motion AWD 4-Door Sport Utility	53,705	51,268
7P6408	Touareg V6 Executive 4Motion AWD 4-Door Sport Utility	61,105	58,307

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FACTORY INSTALLED OPTIONAL EQUIPMENT (See the UBS Sales Representative for Equipment Application/Restriction and Availability.)

MFG CODE	DESCRIPTION	MFG RETAIL	UBS W'SALE
ULN	Cargo Net (Port Installed)	\$ 100	\$ 80
AID	First Aid Kit (Port Installed)	35	25
UMK	Floor Mats, Rubber Front and Rear MonsterMats Includes Cargo Mat and CarGo Blocks (Port Installed)	235	185
PO	Paint, Black Oak Brown Metallic (N/A on Wolfsburg); on Sport and Executive	N/C	N/C
---	Paint, Canyon Gray Metallic (9Q), Deep Black Pearl (2T), Deep Red Metallic (X4), Moonlight Blue Pearl (C7), Pure White (0Q), Reef Blue Metallic (OA), Reflex Silver Metallic (8E) or Sand Gold Metallic (4T)	N/C	N/C
ARK	Roadside Assistance Kit (Port Installed)	85	65
UBC	Roof Rack (Port Installed)	360	300
UGG	Splash Guards, Front and Rear (Port Installed)	265	210
UHS	Spoiler, Roof Edge (Port Installed)	640	570
UGH	Trailer Hitch Extras Includes Ball Mount Kit & 7-Pin Trailer Harness Connector (Port Installed)	325	250

Understanding the difference

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For additional savings, manufacturer rebates and incentives will be deducted from the UBS published price.

What to do

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Make an appointment with the UBS trained Sales Representative, and enjoy your new vehicle.

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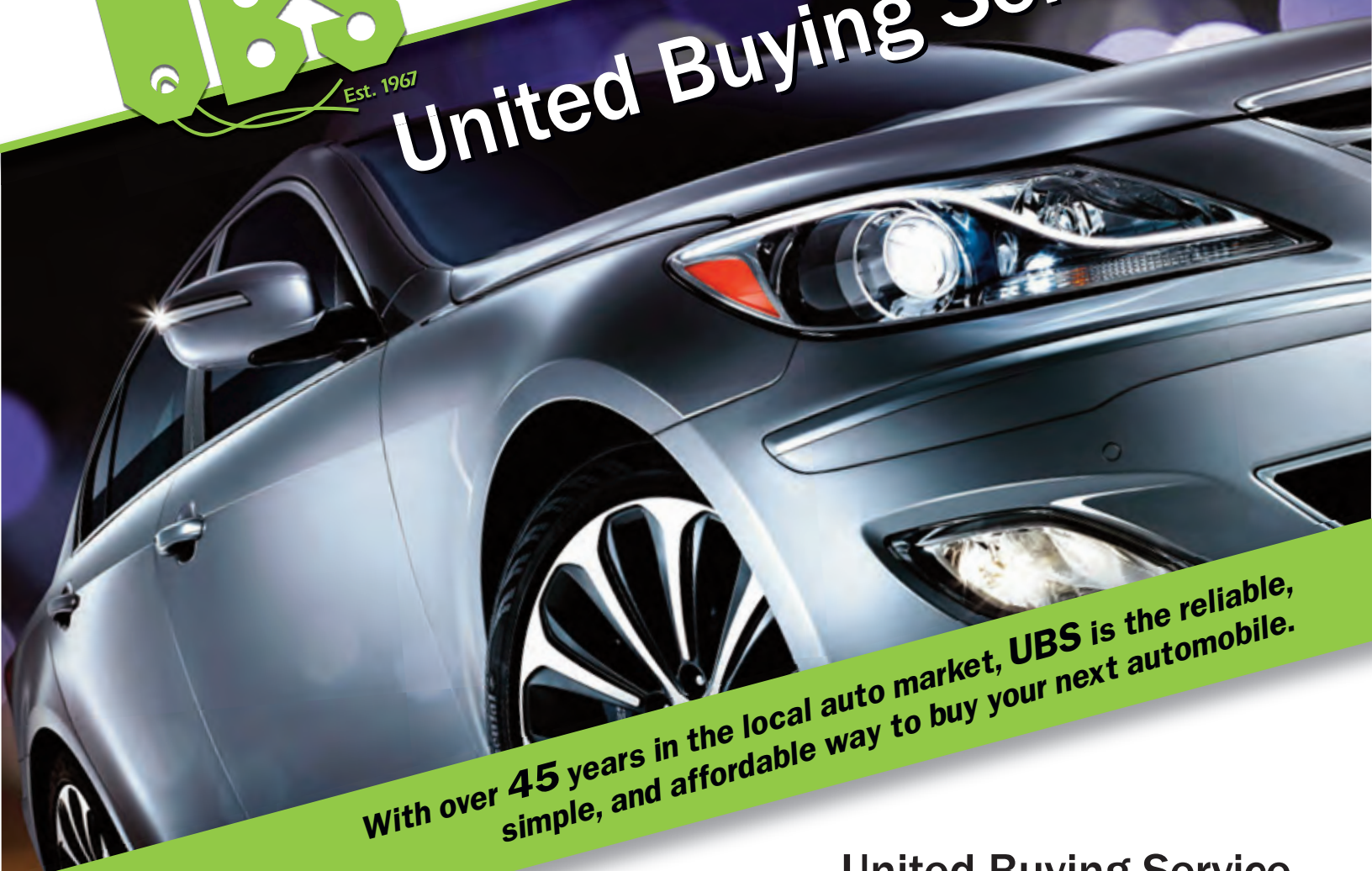
The following Price Guide will help you determine the cost of your new vehicle and the savings you can expect by using United Buying Service.

- United Buying Service's pre-negotiated price includes freight and other costs to the dealer. Manufacturers incentives and rebates **will further reduce** your final cost.

- Call United Buying Service or visit ubs4cars.com to ensure you receive the benefits of using UBS and a Purchase Certificate.
- With United Buying Service you will work with dedicated advisors and trained sales personnel at the UBS affiliated dealership to help you get the vehicle you want at the right price.
- Be sure to call our UBS advisors today. We are happy to help you get started.



United Buying Service



With over **45** years in the local auto market, **UBS** is the reliable, simple, and affordable way to buy your next automobile.

United Buying Service

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